

Everything you need to know about your Real Estate Market Today!

Compliments of:
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SnapStats[®]

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METRO VANCOUVER EDITION



Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	28	7	25.00%
300,001 – 400,000	81	31	38.27%
400,001 – 500,000	137	42	30.66%
500,001 – 600,000	86	26	30.23%
600,001 – 700,000	61	10	16.39%
700,001 – 800,000	33	3	9.09%
800,001 – 900,000	29	6	20.69%
900,001 – 1,000,000	26	4	15.38%
1,000,001 – 1,250,000	42	7	16.67%
1,250,001 – 1,500,000	22	7	31.82%
1,500,001 – 1,750,000	14	3	21.43%
1,750,001 – 2,000,000	12	2	16.67%
2,000,001 – 2,250,000	8	1	12.50%
2,250,001 – 2,500,000	10	2	20.00%
2,500,001 – 2,750,000	7	0	NA
2,750,001 – 3,000,000	10	0	NA
3,000,001 – 3,500,000	6	1	16.67%
3,500,001 – 4,000,000	8	0	NA
4,000,001 – 4,500,000	5	1	20.00%
4,500,001 – 5,000,000	3	0	NA
5,000,001 & Greater	16	3	18.75%
TOTAL	644	156	24.22%

0 to 1 Bedroom	295	81	27.46%
2 Bedrooms	289	66	22.84%
3 Bedrooms	51	9	17.65%
4 Bedrooms & Greater	9	0	NA
TOTAL	644	156	24.22%

SnapStats® Median Data	December	January	Variance
Inventory	509	644	26.52%
Solds	159	156	-1.89%
Sale Price	\$473,000	\$493,500	4.33%
Sale Price SQFT	\$622	\$656	5.47%
Sale to List Price Ratio	98%	99%	1.02%
Days on Market	30	29	-3.33%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Coal Harbour	99	13	13.13%
Downtown	320	71	22.19%
Westend	119	33	27.73%
Yaletown	106	39	36.79%
TOTAL	644	156	24.22%

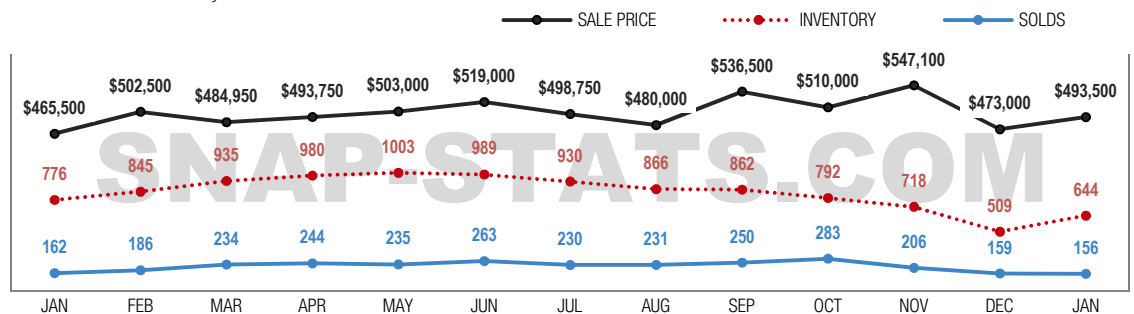
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **DOWNTOWN**: Sellers market at 24% Sales Ratio average (2.4 in 10 homes selling)
- Homes are selling on average 1% below list price
- Most Active Price Band* +/- \$1 mil: \$300,000 to \$400,000 (38% Sales Ratio); \$1.25 mil to \$1.5 mil (32% Sales Ratio)
- Buyers Best Bet* +/- \$1 mil: Homes between \$700,000 to \$800,000; \$2 mil to \$2.25 mil, Coal Harbour and 3 bedroom properties
- Sellers Best Bet*: Selling homes in Yaletown and up to 1 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	5	1	20.00%
1,250,001 – 1,500,000	9	5	55.56%
1,500,001 – 1,750,000	15	8	53.33%
1,750,001 – 2,000,000	31	12	38.71%
2,000,001 – 2,250,000	29	11	37.93%
2,250,001 – 2,500,000	49	17	34.69%
2,500,001 – 2,750,000	38	8	21.05%
2,750,001 – 3,000,000	64	13	20.31%
3,000,001 – 3,500,000	82	9	10.98%
3,500,001 – 4,000,000	73	4	5.48%
4,000,001 – 4,500,000	32	2	6.25%
4,500,001 – 5,000,000	37	3	8.11%
5,000,001 & Greater	107	8	7.48%
TOTAL	573	101	17.63%

2 Bedrooms & Less	18	5	27.78%
3 to 4 Bedrooms	180	36	20.00%
5 to 6 Bedrooms	294	50	17.01%
7 Bedrooms & More	81	10	12.35%
TOTAL	573	101	17.63%

SnapStats® Median Data	December	January	Variance
Inventory	478	573	19.87%
Solds	98	101	3.06%
Sale Price	\$2,665,833	\$2,450,100	-8.09%
Sale Price SQFT	\$838	\$785	-6.32%
Sale to List Price Ratio	96%	95%	-1.04%
Days on Market	35	14	-60.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	24	6	25.00%
Cambie	34	4	11.76%
Dunbar	64	15	23.44%
Fairview	1	0	NA
Falsecreek	1	0	NA
Kerrisdale	30	4	13.33%
Kitsilano	23	8	34.78%
Mackenzie Heights	18	6	33.33%
Marpole	38	7	18.42%
Mount Pleasant	1	1	100.00%
Oakridge	24	3	12.50%
Point Grey	63	10	15.87%
Quilchena	26	4	15.38%
SW Marine	25	9	36.00%
Shaughnessy	61	8	13.11%
South Cambie	12	3	25.00%
South Granville	93	10	10.75%
Southlands	21	3	14.29%
University	14	0	NA
TOTAL	573	101	17.63%

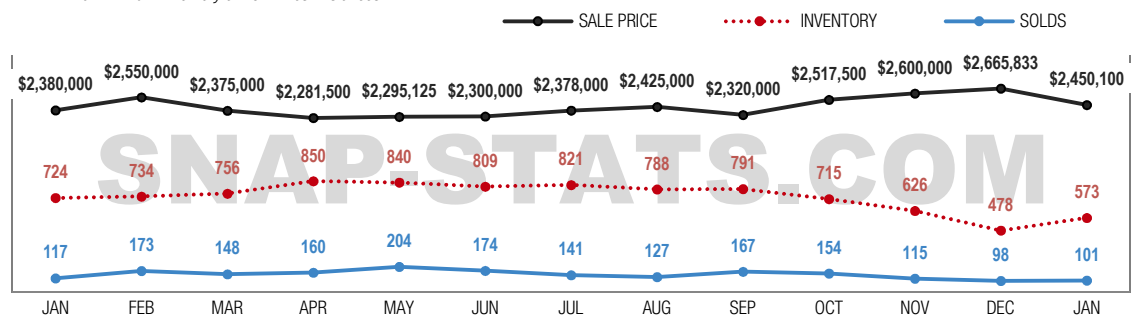
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **WESTSIDE DETACHED**: Balanced market at 18% Sales Ratio average (1.8 in 10 homes selling)
- Homes are selling on average 5% below list price
- Most Active Price Band* +/- \$2 mil: \$1.25 mil to \$1.75 mil (54% Sales Ratio); \$2 mil to \$2.5 mil (36% Sales Ratio)
- Buyers Best Bet* +/- \$2 mil: Homes between \$1.75 mil to \$2 mil; \$3.5 mil to \$4 mil, South Granville and 7 plus bedrooms
- Sellers Best Bet*: Selling homes in Kitsilano, Mackenzie Heights, SW Marine and up to 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	21	8	38.10%
300,001 – 400,000	87	22	25.29%
400,001 – 500,000	110	12	10.91%
500,001 – 600,000	68	19	27.94%
600,001 – 700,000	80	16	20.00%
700,001 – 800,000	62	15	24.19%
800,001 – 900,000	59	8	13.56%
900,001 – 1,000,000	44	3	6.82%
1,000,001 – 1,250,000	41	4	9.76%
1,250,001 – 1,500,000	41	1	2.44%
1,500,001 – 1,750,000	22	0	NA
1,750,001 – 2,000,000	11	0	NA
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	5	1	20.00%
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	1	100.00%
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	663	110	16.59%

0 to 1 Bedroom	218	42	19.27%
2 Bedrooms	335	55	16.42%
3 Bedrooms	98	12	12.24%
4 Bedrooms & Greater	12	1	8.33%
TOTAL	663	110	16.59%

SnapStats® Median Data	December	January	Variance
Inventory	563	663	17.76%
Solds	148	110	-25.68%
Sale Price	\$544,000	\$566,250	4.09%
Sale Price SQFT	\$579	\$616	6.39%
Sale to List Price Ratio	98%	96%	-2.04%
Days on Market	36	43	19.44%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	2	0	NA
Cambie	25	7	28.00%
Dunbar	9	1	11.11%
Fairview	106	24	22.64%
Falsecreek	79	12	15.19%
Kerrisdale	39	7	17.95%
Kitsilano	101	22	21.78%
Mackenzie Heights	0	0	NA
Marpole	31	4	12.90%
Mount Pleasant	4	1	25.00%
Oakridge	20	6	30.00%
Point Grey	19	3	15.79%
Quilchena	28	1	3.57%
SW Marine	12	1	8.33%
Shaughnessy	11	3	27.27%
South Cambie	5	2	40.00%
South Granville	7	1	14.29%
Southlands	5	0	NA
University	160	15	9.38%
TOTAL	663	110	16.59%

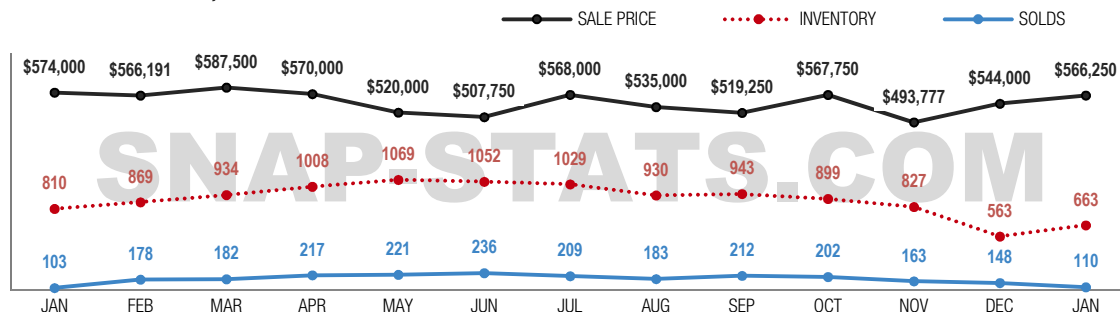
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **WESTSIDE ATTACHED**: Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling)
- Homes are selling on average 4% below list price
- Most Active Price Band*: \$0 to \$300,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$1.25 mil to \$1.5 mil, Quilchena, SW Marine, University and minimum 4 bedroom properties
- Sellers Best Bet*: Selling homes in Cambie, Oakridge, Shaughnessy and up to 1 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	1	100.00%
700,001 – 800,000	10	3	30.00%
800,001 – 900,000	28	17	60.71%
900,001 – 1,000,000	31	21	67.74%
1,000,001 – 1,250,000	55	29	52.73%
1,250,001 – 1,500,000	61	17	27.87%
1,500,001 – 1,750,000	27	5	18.52%
1,750,001 – 2,000,000	21	0	NA
2,000,001 – 2,250,000	3	1	33.33%
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	249	94	37.75%

2 Bedrooms & Less	24	8	33.33%
3 to 4 Bedrooms	66	34	51.52%
5 to 6 Bedrooms	97	34	35.05%
7 Bedrooms & More	62	18	29.03%
TOTAL	249	94	37.75%

SnapStats® Median Data	December	January	Variance
Inventory	217	249	14.75%
Solds	100	94	-6.00%
Sale Price	\$1,034,044	\$1,088,000	5.22%
Sale Price SQFT	\$465	\$479	3.01%
Sale to List Price Ratio	101%	101%	NA
Days on Market	18	9	-50.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	2	2	100.00%
Collingwood	46	7	15.22%
Downtown	0	0	NA
Fraser	17	7	41.18%
Fraserview	19	10	52.63%
Grandview	10	5	50.00%
Hastings	6	0	NA
Hastings East	7	2	28.57%
Killarney	31	11	35.48%
Knight	19	4	21.05%
Main	9	6	66.67%
Mount Pleasant	5	3	60.00%
Renfrew Heights	18	5	27.78%
Renfrew	23	13	56.52%
South Vancouver	29	13	44.83%
Victoria	8	6	75.00%
TOTAL	249	94	37.75%

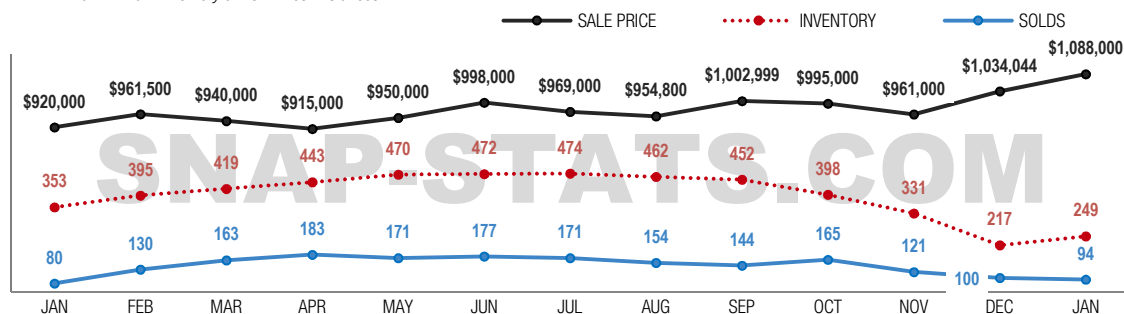
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **EASTSIDE DETACHED**: Sellers market at 38% Sales Ratio average (3.8 in 10 homes selling)
- Homes are selling on average 1% above list price
- Most Active Price Band*: \$900,000 to \$1 mil with average 68% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$1.5 mil to \$1.75 mil, Collingwood and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Fraserview, Grandview, Main, Renfrew, Victoria and 3 to 4 bedroom properties

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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	147	33	22.45%
300,001 – 400,000	157	38	24.20%
400,001 – 500,000	89	18	20.22%
500,001 – 600,000	40	12	30.00%
600,001 – 700,000	33	6	18.18%
700,001 – 800,000	15	4	26.67%
800,001 – 900,000	12	0	NA
900,001 – 1,000,000	6	0	NA
1,000,001 – 1,250,000	2	1	50.00%
1,250,001 – 1,500,000	5	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	508	112	22.05%

0 to 1 Bedroom	281	53	18.86%
2 Bedrooms	182	48	26.37%
3 Bedrooms	40	11	27.50%
4 Bedrooms & Greater	5	0	NA
TOTAL	508	112	22.05%

SnapStats® Median Data	December	January	Variance
Inventory	466	508	9.01%
Solds	145	112	-22.76%
Sale Price	\$335,000	\$352,950	5.36%
Sale Price SQFT	\$493	\$478	-3.04%
Sale to List Price Ratio	96%	99%	3.13%
Days on Market	30	13	-56.67%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	21	3	14.29%
Collingwood	119	37	31.09%
Downtown	22	4	18.18%
Fraser	21	3	14.29%
Fraserview	29	7	24.14%
Grandview	25	4	16.00%
Hastings	39	9	23.08%
Hastings East	11	4	36.36%
Killarney	16	2	12.50%
Knight	13	4	30.77%
Main	6	1	16.67%
Mt Pleasant	160	26	16.25%
Renfrew Heights	0	0	NA
Renfrew	10	4	40.00%
South Vancouver	0	0	NA
Victoria	16	4	25.00%
TOTAL	508	112	22.05%

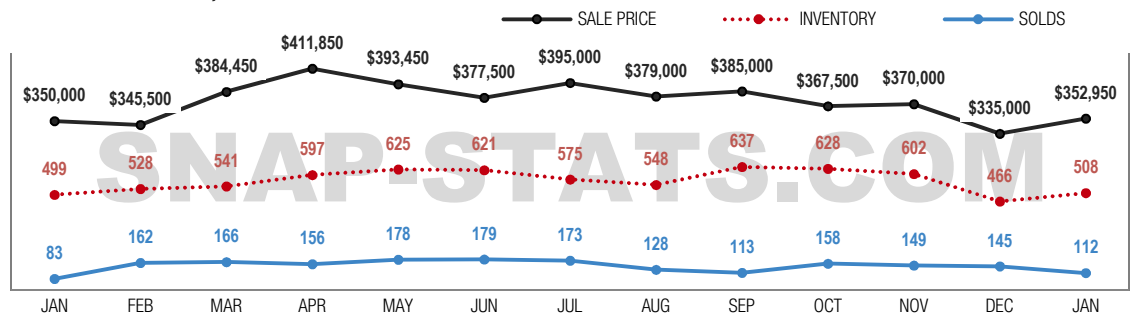
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **EASTSIDE ATTACHED**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$500,000 to \$600,000 with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$600,000 to \$700,000, Champlain Heights, Fraser, Killarney and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Hastings East, Renfrew and 2 to 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	3	1	33.33%
700,001 – 800,000	5	3	60.00%
800,001 – 900,000	8	5	62.50%
900,001 – 1,000,000	11	5	45.45%
1,000,001 – 1,250,000	23	23	100.00%
1,250,001 – 1,500,000	40	12	30.00%
1,500,001 – 1,750,000	21	7	33.33%
1,750,001 – 2,000,000	16	3	18.75%
2,000,001 – 2,250,000	11	4	36.36%
2,250,001 – 2,500,000	14	1	7.14%
2,500,001 – 2,750,000	6	1	16.67%
2,750,001 – 3,000,000	6	0	NA
3,000,001 – 3,500,000	9	1	11.11%
3,500,001 – 4,000,000	4	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	4	1	25.00%
TOTAL	183	67	36.61%

2 Bedrooms & Less	7	5	71.43%
3 to 4 Bedrooms	84	36	42.86%
5 to 6 Bedrooms	67	21	31.34%
7 Bedrooms & More	25	5	20.00%
TOTAL	183	67	36.61%

SnapStats® Median Data	December	January	Variance
Inventory	139	183	31.65%
Solds	64	67	4.69%
Sale Price	\$1,350,000	\$1,210,000	-10.37%
Sale Price SQFT	\$455	\$456	0.22%
Sale to List Price Ratio	99%	101%	2.02%
Days on Market	25	8	-68.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	3	2	66.67%
Boulevard	6	6	100.00%
Braemer	3	1	33.33%
Calverhall	1	1	100.00%
Canyon Heights	31	6	19.35%
Capilano	4	0	NA
Central Lonsdale	8	4	50.00%
Deep Cove	11	0	NA
Delbrook	3	1	33.33%
Dollarton	6	1	16.67%
Edgemont	15	8	53.33%
Forest Hills	8	5	62.50%
Grouse Woods	2	1	50.00%
Hamilton	4	1	25.00%
Hamilton Heights	0	0	NA
Indian Arm	3	0	NA
Indian River	1	1	100.00%
Lower Lonsdale	4	0	NA
Lynn Valley	15	11	73.33%
Lynnmour	4	0	NA
Norgate	1	1	100.00%
Northlands	1	0	NA
Pemberton Heights	4	4	100.00%
Pemberton	3	2	66.67%
Princess Park	1	1	100.00%
Queensbury	1	0	NA
Roche Point	1	0	NA
Seymour	2	1	50.00%
Tempe	2	0	NA
Upper Delbrook	7	1	14.29%
Upper Lonsdale	15	4	26.67%
Westlynn	6	0	NA
Westlynn Terrace	3	3	100.00%
Windsor Park	1	0	NA
Woodlands-Sunshine Cascade	3	1	33.33%
TOTAL	183	67	36.61%

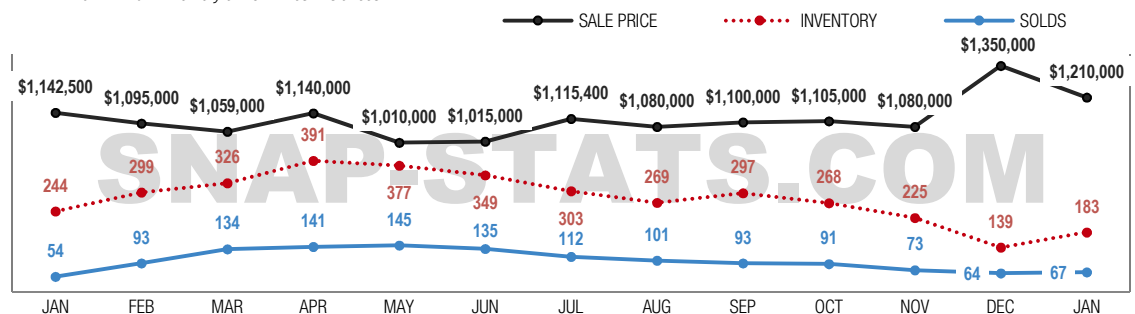
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **NORTH VANCOUVER DETACHED**: Sellers market at 37% Sales Ratio average (3.7 in 10 homes selling)
- Homes are selling on average 1% above list price
- Most Active Price Band*: \$1 mil to \$1.25 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.25 mil to \$2.5 mil, Canyon Heights and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Lynn Valley, Edgemont and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	65	10	15.38%
300,001 – 400,000	100	19	19.00%
400,001 – 500,000	69	16	23.19%
500,001 – 600,000	60	9	15.00%
600,001 – 700,000	43	14	32.56%
700,001 – 800,000	20	5	25.00%
800,001 – 900,000	14	1	7.14%
900,001 – 1,000,000	8	0	NA
1,000,001 – 1,250,000	3	2	66.67%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	390	76	19.49%
0 to 1 Bedroom	137	24	17.52%
2 Bedrooms	187	33	17.65%
3 Bedrooms	53	15	28.30%
4 Bedrooms & Greater	13	4	30.77%
TOTAL	390	76	19.49%

SnapStats® Median Data	December	January	Variance
Inventory	332	390	17.47%
Solds	79	76	-3.80%
Sale Price	\$405,000	\$469,900	16.02%
Sale Price SQFT	\$412	\$505	22.57%
Sale to List Price Ratio	99%	100%	1.01%
Days on Market	37	29	-21.62%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	0	0	NA
Boulevard	0	0	NA
Braemer	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	1	1	100.00%
Central Lonsdale	123	18	14.63%
Deep Cove	0	0	NA
Delbrook	2	2	100.00%
Dollarton	0	0	NA
Edgemont	3	0	NA
Forest Hills	0	0	NA
Grouse Woods	2	0	NA
Hamilton	15	2	13.33%
Hamilton Heights	0	0	NA
Indian Arm	0	0	NA
Indian River	3	1	33.33%
Lower Lonsdale	90	19	21.11%
Lynn Valley	25	4	16.00%
Lynnmour	15	4	26.67%
Norgate	18	1	5.56%
Northlands	13	4	30.77%
Pemberton Heights	0	0	NA
Pemberton	22	3	13.64%
Princess Park	0	0	NA
Queensbury	0	0	NA
Roche Point	38	14	36.84%
Seymour	10	2	20.00%
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	8	0	NA
Westlynn	2	1	50.00%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL	390	76	19.49%

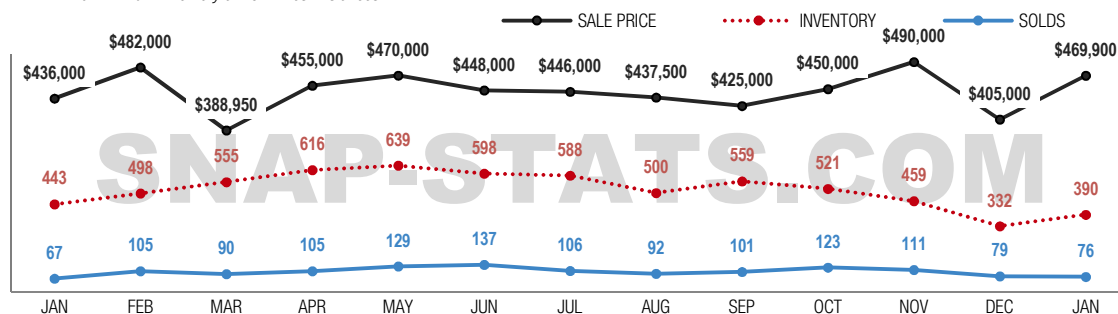
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **NORTH VANCOUVER ATTACHED**: Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling)
- Homes are selling on average at list price
- Most Active Price Band*: \$600,000 to \$700,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Norgate and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Lynnmour, Northlands, Roche Point and minimum 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	1	1	100.00%
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	4	0	NA
1,000,001 – 1,250,000	13	6	46.15%
1,250,001 – 1,500,000	19	1	5.26%
1,500,001 – 1,750,000	19	6	31.58%
1,750,001 – 2,000,000	19	7	36.84%
2,000,001 – 2,250,000	23	7	30.43%
2,250,001 – 2,500,000	34	2	5.88%
2,500,001 – 2,750,000	17	2	11.76%
2,750,001 – 3,000,000	27	5	18.52%
3,000,001 – 3,500,000	15	4	26.67%
3,500,001 – 4,000,000	37	0	NA
4,000,001 – 4,500,000	29	3	10.34%
4,500,001 – 5,000,000	22	1	4.55%
5,000,001 & Greater	98	1	1.02%
TOTAL	382	46	12.04%

2 Bedrooms & Less	13	2	15.38%
3 to 4 Bedrooms	184	28	15.22%
5 to 6 Bedrooms	164	14	8.54%
7 Bedrooms & More	21	2	9.52%
TOTAL	382	46	12.04%

SnapStats® Median Data	December	January	Variance
Inventory	290	382	31.72%
Solds	53	46	-13.21%
Sale Price	\$2,133,800	\$2,100,000	-1.58%
Sale Price SQFT	\$681	\$651	-4.41%
Sale to List Price Ratio	93%	97%	4.30%
Days on Market	62	36	-41.94%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	11	1	9.09%
Ambleside	33	8	24.24%
Bayridge	12	0	NA
British Properties	67	14	20.90%
Canterbury	6	0	NA
Caulfield	23	2	8.70%
Cedardale	6	0	NA
Chartwell	24	1	4.17%
Chelsea Park	3	0	NA
Cypress	7	0	NA
Cypress Park Estates	5	0	NA
Deer Ridge	0	0	NA
Dundarave	19	5	26.32%
Eagle Harbour	16	0	NA
Eagleridge	8	0	NA
Furry Creek	8	0	NA
Gleneagles	8	2	25.00%
Glenmore	9	2	22.22%
Horseshoe Bay	11	2	18.18%
Howe Sound	9	0	NA
Lions Bay	10	3	30.00%
Old Caulfield	3	1	33.33%
Panorama Village	4	1	25.00%
Park Royal	0	0	NA
Porteau Cove	0	0	NA
Queens	14	1	7.14%
Rockridge	9	0	NA
Sandy Cove	4	0	NA
Sentinel Hill	12	1	8.33%
Upper Caulfield	3	1	33.33%
West Bay	6	0	NA
Westhill	4	0	NA
Westmount	9	0	NA
Whitby Estates	9	1	11.11%
Whytecliff	10	0	NA
TOTAL	382	46	12.04%

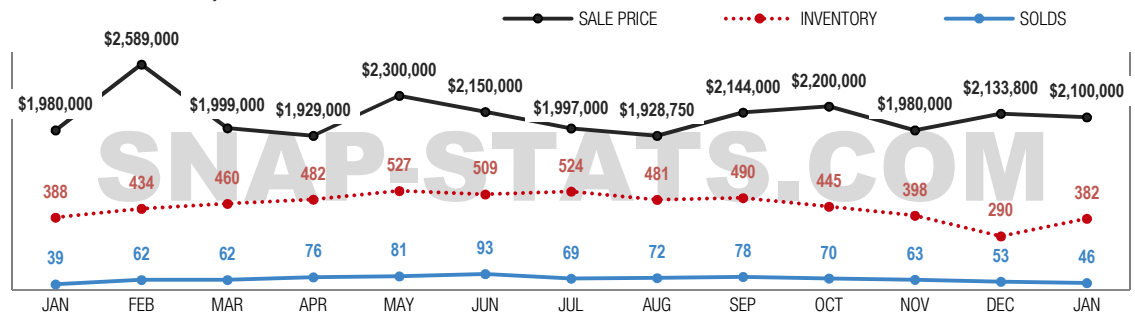
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **WEST VANCOUVER DETACHED**: Buyers market at 12% Sales Ratio average (1.2 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$1 mil to \$1.25 mil with average 46% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes \$5 mil plus, Altamont, Caulfield, Chartwell, Queens, Sentinel Hill and minimum 5 bedroom properties
- Sellers Best Bet*: Selling homes in Ambleside, Dundarave, Lions Bay and up to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	2	1	50.00%
300,001 – 400,000	7	0	NA
400,001 – 500,000	11	1	9.09%
500,001 – 600,000	6	0	NA
600,001 – 700,000	6	3	50.00%
700,001 – 800,000	6	1	16.67%
800,001 – 900,000	12	1	8.33%
900,001 – 1,000,000	9	2	22.22%
1,000,001 – 1,250,000	8	1	12.50%
1,250,001 – 1,500,000	8	0	NA
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	1	100.00%
TOTAL	97	11	11.34%

0 to 1 Bedroom	20	1	5.00%
2 Bedrooms	65	8	12.31%
3 Bedrooms	11	2	18.18%
4 Bedrooms & Greater	1	0	NA
TOTAL	97	11	11.34%

SnapStats® Median Data	December	January	Variance
Inventory	82	97	18.29%
Solds	12	11	-8.33%
Sale Price	\$722,450	\$770,000	6.58%
Sale Price SQFT	\$585	\$603	3.08%
Sale to List Price Ratio	97%	96%	-1.03%
Days on Market	72	69	-4.17%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	0	0	NA
Ambleside	25	2	8.00%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	3	1	33.33%
Chartwell	0	0	NA
Chelsea Park	0	0	NA
Cypress	0	0	NA
Cypress Park Estates	3	0	NA
Deer Ridge	3	0	NA
Dundarave	24	1	4.17%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	4	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	1	0	NA
Howe Sound	2	2	100.00%
Lions Bay	1	0	NA
Old Caulfield	0	0	NA
Panorama Village	7	3	42.86%
Park Royal	14	2	14.29%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	2	0	NA
Upper Caulfield	0	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	8	0	NA
Whytecliff	0	0	NA
TOTAL	97	11	11.34%

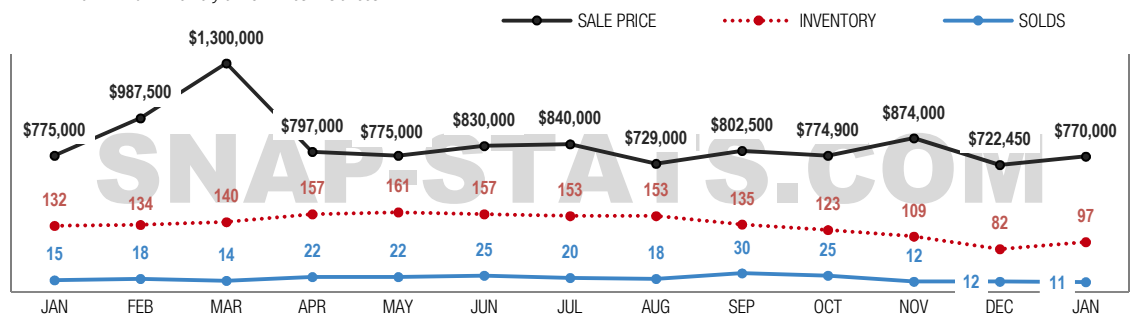
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **WEST VANCOUVER ATTACHED**: Buyers market at 11% Sales Ratio average (1.1 in 10 homes selling)
- Homes are selling on average 4% below list price
- Most Active Price Band*: \$900,000 to \$1 mil with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Dundarave and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Park Royal and 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	2	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	3	2	66.67%
600,001 – 700,000	5	0	NA
700,001 – 800,000	12	7	58.33%
800,001 – 900,000	41	19	46.34%
900,001 – 1,000,000	49	20	40.82%
1,000,001 – 1,250,000	86	27	31.40%
1,250,001 – 1,500,000	105	17	16.19%
1,500,001 – 1,750,000	59	13	22.03%
1,750,001 – 2,000,000	57	4	7.02%
2,000,001 – 2,250,000	25	4	16.00%
2,250,001 – 2,500,000	36	2	5.56%
2,500,001 – 2,750,000	23	1	4.35%
2,750,001 – 3,000,000	14	1	7.14%
3,000,001 – 3,500,000	13	0	NA
3,500,001 – 4,000,000	4	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	3	0	NA
TOTAL	540	117	21.67%

2 Bedrooms & Less	15	3	20.00%
3 to 4 Bedrooms	205	62	30.24%
5 to 6 Bedrooms	290	47	16.21%
7 Bedrooms & More	30	5	16.67%
TOTAL	540	117	21.67%

SnapStats® Median Data	December	January	Variance
Inventory	456	540	18.42%
Solds	102	117	14.71%
Sale Price	\$1,044,000	\$1,090,000	4.41%
Sale Price SQFT	\$422	\$448	6.16%
Sale to List Price Ratio	96%	99%	3.13%
Days on Market	57	36	-36.84%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	16	1	6.25%
Bridgeport	10	2	20.00%
Brighthouse	3	2	66.67%
Brighthouse South	1	0	NA
Broadmoor	52	1	1.92%
East Cambie	13	3	23.08%
East Richmond	10	2	20.00%
Garden City	26	2	7.69%
Gilmore	5	0	NA
Granville	44	14	31.82%
Hamilton	13	1	7.69%
Ironwood	22	1	4.55%
Lackner	25	4	16.00%
McLennan	9	3	33.33%
McLennan North	12	1	8.33%
McNair	21	4	19.05%
Quilchena	29	5	17.24%
Riverdale	33	4	12.12%
Saunders	19	9	47.37%
Sea Island	0	0	NA
Seafair	46	20	43.48%
South Arm	22	4	18.18%
Steveston North	24	11	45.83%
Steveston South	9	2	22.22%
Steveston Village	6	4	66.67%
Terra Nova	14	3	21.43%
West Cambie	24	6	25.00%
Westwind	9	2	22.22%
Woodwards	23	6	26.09%
TOTAL	540	117	21.67%

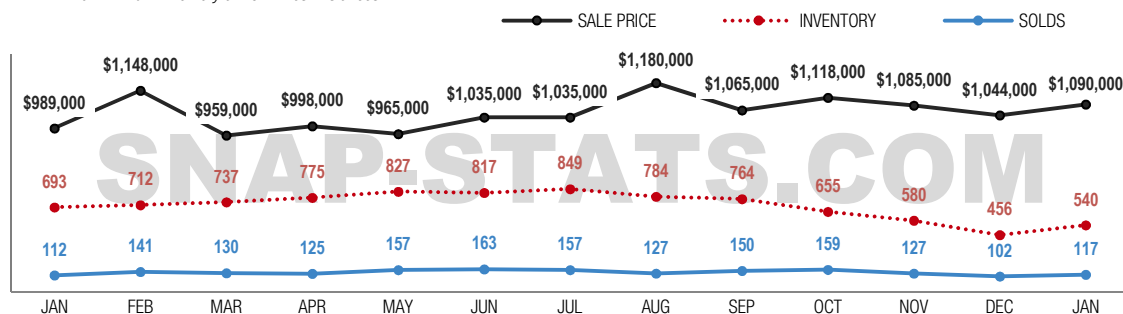
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **RICHMOND DETACHED**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 58% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.5 mil to \$2.75 mil, Boyd Park, Broadmoor, Ironwood and 5 plus bedroom properties
- Sellers Best Bet*: Selling homes in Saunders, Seafair, Steveston North and 3 to 4 bedrooms properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	261	38	14.56%
300,001 – 400,000	231	38	16.45%
400,001 – 500,000	197	35	17.77%
500,001 – 600,000	199	30	15.08%
600,001 – 700,000	86	15	17.44%
700,001 – 800,000	30	7	23.33%
800,001 – 900,000	23	1	4.35%
900,001 – 1,000,000	13	2	15.38%
1,000,001 – 1,250,000	12	0	NA
1,250,001 – 1,500,000	5	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	1	100.00%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	1068	167	15.64%

0 to 1 Bedroom	268	34	12.69%
2 Bedrooms	508	64	12.60%
3 Bedrooms	251	54	21.51%
4 Bedrooms & Greater	41	15	36.59%
TOTAL	1068	167	15.64%

SnapStats® Median Data	December	January	Variance
Inventory	920	1068	16.09%
Solds	190	167	-12.11%
Sale Price	\$408,950	\$420,000	2.70%
Sale Price SQFT	\$396	\$396	NA
Sale to List Price Ratio	96%	97%	1.04%
Days on Market	49	48	-2.04%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	15	0	NA
Bridgeport	59	5	8.47%
Brighthouse	362	54	14.92%
Brighthouse South	176	23	13.07%
Broadmoor	6	6	100.00%
East Cambie	11	2	18.18%
East Richmond	4	1	25.00%
Garden City	10	7	70.00%
Gilmore	0	0	NA
Granville	29	1	3.45%
Hamilton	5	1	20.00%
Ironwood	12	7	58.33%
Lackner	4	0	NA
McLennan	0	0	NA
McLennan North	110	16	14.55%
McNair	2	2	100.00%
Quilchena	2	0	NA
Riverdale	29	6	20.69%
Saunders	8	3	37.50%
Sea Island	1	0	NA
Seafair	1	1	100.00%
South Arm	18	1	5.56%
Steveston North	9	2	22.22%
Steveston South	49	7	14.29%
Steveston Village	6	1	16.67%
Terra Nova	16	5	31.25%
West Cambie	116	12	10.34%
Westwind	2	1	50.00%
Woodwards	6	3	50.00%
TOTAL	1068	167	15.64%

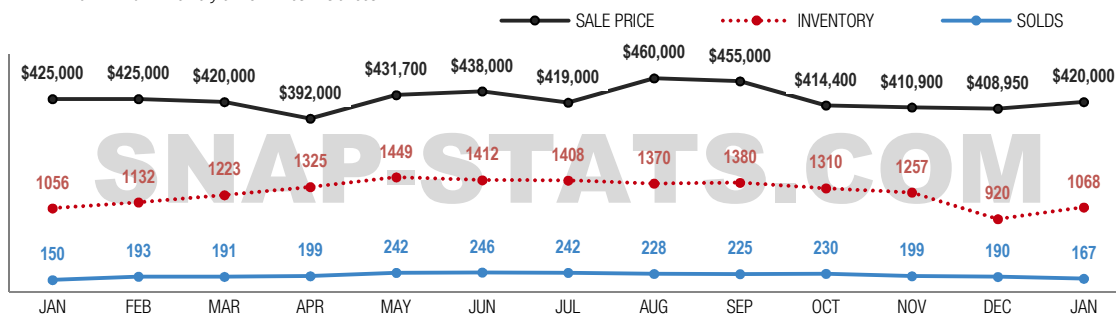
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **RICHMOND ATTACHED**: Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes \$800,000 to \$900,000, Bridgeport, Granville, South Arm and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Garden City, Iron Wood and minimum 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	3	0	NA
600,001 – 700,000	7	7	100.00%
700,001 – 800,000	9	3	33.33%
800,001 – 900,000	14	2	14.29%
900,001 – 1,000,000	12	2	16.67%
1,000,001 – 1,250,000	8	1	12.50%
1,250,001 – 1,500,000	9	0	NA
1,500,001 – 1,750,000	5	1	20.00%
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	1	100.00%
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	2	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	79	17	21.52%

2 Bedrooms & Less	8	2	25.00%
3 to 4 Bedrooms	48	12	25.00%
5 to 6 Bedrooms	21	3	14.29%
7 Bedrooms & More	2	0	NA
TOTAL	79	17	21.52%

SnapStats® Median Data	December	January	Variance
Inventory	78	79	1.28%
Solds	18	17	-5.56%
Sale Price	\$764,000	\$785,000	2.75%
Sale Price SQFT	\$315	\$332	5.40%
Sale to List Price Ratio	98%	98%	NA
Days on Market	28	54	92.86%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	6	3	50.00%
Boundary Beach	9	3	33.33%
Cliff Drive	12	5	41.67%
English Bluff	15	2	13.33%
Pebble Hill	21	2	9.52%
Tsawwassen Central	11	2	18.18%
Tsawwassen East	5	0	NA
TOTAL	79	17	21.52%

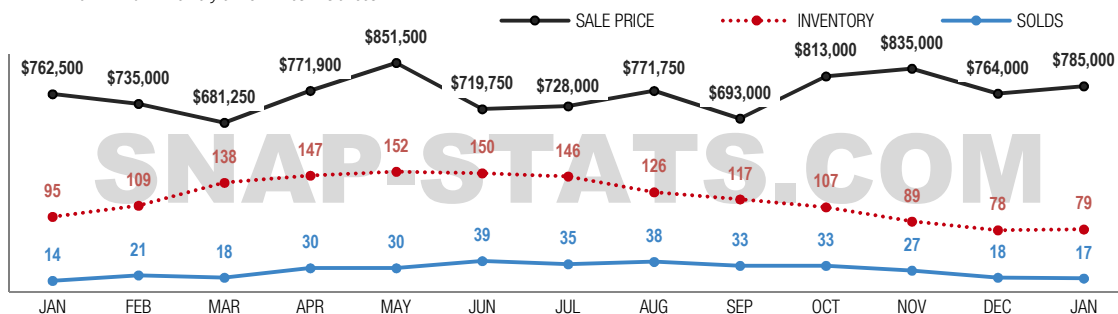
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **TSAWWASSEN DETACHED**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Pebble Hill and 5 to 6 bedroom properties
- Sellers Best Bet*: Selling homes in Boundary Beach, Cliff Drive and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	10	4	40.00%
300,001 – 400,000	18	1	5.56%
400,001 – 500,000	8	1	12.50%
500,001 – 600,000	4	2	50.00%
600,001 – 700,000	2	0	NA
700,001 – 800,000	5	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL	53	8	15.09%

0 to 1 Bedroom	6	2	33.33%
2 Bedrooms	42	4	9.52%
3 Bedrooms	5	2	40.00%
4 Bedrooms & Greater	0	0	NA
TOTAL	53	8	15.09%

SnapStats® Median Data	December	January	Variance
Inventory	43	53	23.26%
Solds	9	8	-11.11%
Sale Price	\$422,000	\$295,500	-29.98%
Sale Price SQFT	\$451	\$286	-36.59%
Sale to List Price Ratio	96%	98%	2.08%
Days on Market	25	109	336.00%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	15	2	13.33%
Boundary Beach	1	0	NA
Cliff Drive	23	4	17.39%
English Bluff	1	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	10	0	NA
Tsawwassen East	3	2	66.67%
TOTAL	53	8	15.09%

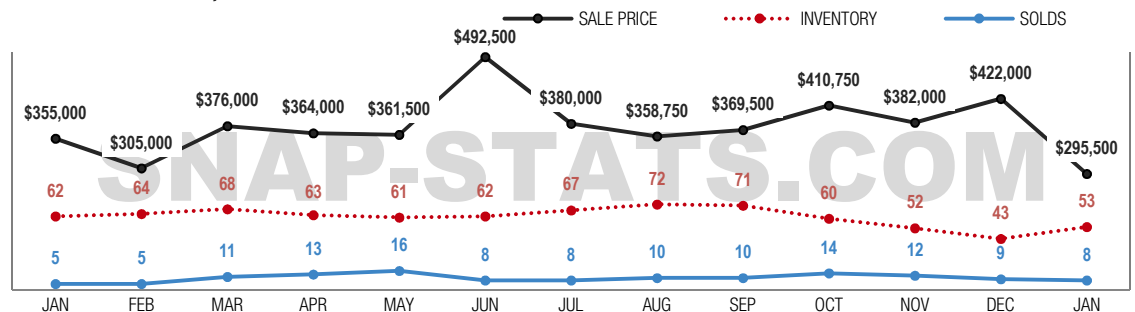
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **TSAWWASSEN ATTACHED**: Balanced market at 15% Sales Ratio average (14% is a Buyers market)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$0 to \$300,000 with average 40% Sales Ratio (Sellers market with 4 in 10 homes selling)
- Buyers Best Bet*: Homes between \$300,000 to \$400,000 and Beach Grove
- Sellers Best Bet*: Homes in Cliff Drive

* With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	7	2	28.57%
600,001 – 700,000	11	3	27.27%
700,001 – 800,000	7	2	28.57%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	5	4	80.00%
1,000,001 – 1,250,000	6	1	16.67%
1,250,001 – 1,500,000	3	1	33.33%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	45	13	28.89%

2 Bedrooms & Less	7	0	NA
3 to 4 Bedrooms	30	8	26.67%
5 to 6 Bedrooms	8	5	62.50%
7 Bedrooms & More	0	0	NA
TOTAL	45	13	28.89%

SnapStats® Median Data	December	January	Variance
Inventory	32	45	40.63%
Solds	14	13	-7.14%
Sale Price	\$624,875	\$785,000	25.63%
Sale Price SQFT	\$309	\$307	-0.65%
Sale to List Price Ratio	99%	98%	-1.01%
Days on Market	14	5	-64.29%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	7	1	14.29%
East Delta	0	0	NA
Hawthorne	8	5	62.50%
Holly	6	2	33.33%
Ladner Elementary	7	1	14.29%
Ladner Rural	4	0	NA
Neilsen Grove	6	2	33.33%
Port Guichon	6	2	33.33%
Westham Island	1	0	NA
TOTAL	45	13	28.89%

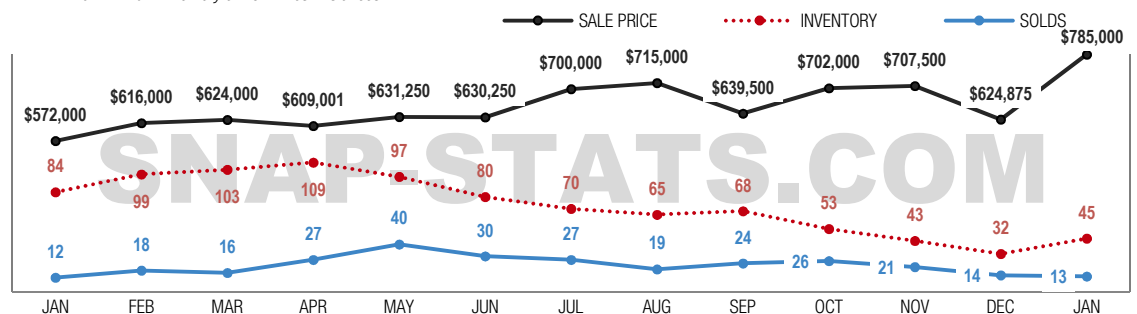
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **LADNER DETACHED**: Sellers market at 29% Sales Ratio average (2.9 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$600,000 to \$700,000 with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes with 3 to 4 bedrooms
- Sellers Best Bet*: Selling homes with 5 to 6 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	5	2	40.00%
300,001 – 400,000	14	2	14.29%
400,001 – 500,000	6	3	50.00%
500,001 – 600,000	5	1	20.00%
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	32	8	25.00%

0 to 1 Bedroom	2	1	50.00%
2 Bedrooms	18	5	27.78%
3 Bedrooms	12	1	8.33%
4 Bedrooms & Greater	0	1	NA
TOTAL	32	8	25.00%

SnapStats® Median Data	December	January	Variance
Inventory	24	32	33.33%
Solds	15	8	-46.67%
Sale Price	\$345,000	\$396,500	14.93%
Sale Price SQFT	\$297	\$322	8.42%
Sale to List Price Ratio	96%	95%	-1.04%
Days on Market	44	30	-31.82%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	9	2	22.22%
East Delta	4	1	25.00%
Hawthorne	6	2	33.33%
Holly	1	1	100.00%
Ladner Elementary	9	2	22.22%
Ladner Rural	0	0	NA
Neilsen Grove	3	0	NA
Port Guichon	0	0	NA
Westham Island	0	0	NA
TOTAL	32	8	25.00%

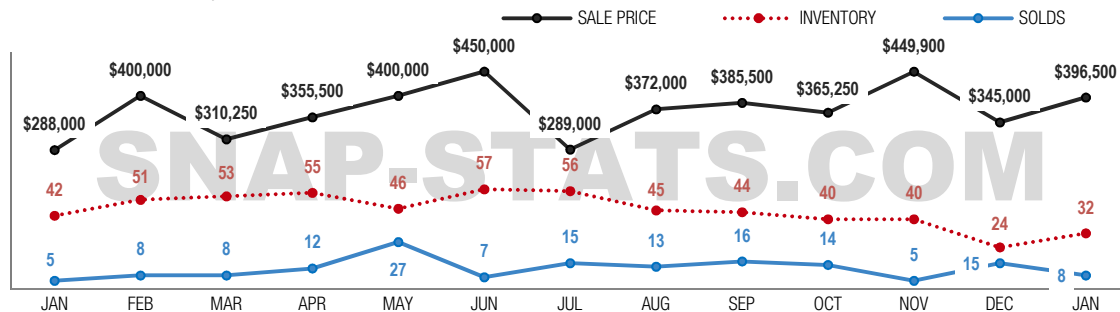
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **LADNER ATTACHED**: Sellers market at 25% Sales Ratio average (1 in 4 homes selling)
- Homes are selling on average 5% below list price
- Most Active Price Band*: \$400,000 to \$500,000 with a total of 3 sales
- Buyers Best Bet*: Homes with 3 bedrooms
- Sellers Best Bet*: Homes with 2 bedrooms

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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