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An Exelon Company

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# SMART IDEAS FOR YOUR BUSINESS® INCENTIVE PROGRAMS

June 1, 2015 through May 31, 2016

PROGRAMS	SAMPLE PROJECTS	ELIGIBILITY	BUSINESS EXAMPLES
<b>ENERGY ASSESSMENT</b>			
An on-site facility assessment conducted by an engineer to identify energy efficiency opportunities eligible for ComEd Smart Ideas® incentives.	<ul style="list-style-type: none"> <li>» Industrial facility</li> <li>» Office building</li> <li>» Hospital</li> <li>» Private university</li> <li>» Shopping center</li> </ul>	All commercial and industrial customers	Office buildings, grocery stores, manufacturers, warehouses, hospitals, private universities
<b>STANDARD INCENTIVES</b>			
Cash incentives for common energy efficiency improvements to commercial and industrial lighting, HVAC, refrigeration and other systems.	<ul style="list-style-type: none"> <li>» T8 and T5 lighting</li> <li>» Indoor and outdoor LED fixtures</li> <li>» Building automation systems</li> <li>» Controls and sensors</li> <li>» Chillers</li> <li>» Lighting control systems</li> <li>» VSDs</li> </ul>	All commercial and industrial customers	Light industrial facilities, warehouses, office buildings, healthcare facilities, retailers
<b>CUSTOM INCENTIVES</b>			
Cash incentives for complex energy efficiency projects not covered by Standard Incentives.	<ul style="list-style-type: none"> <li>» Process and/or system improvements</li> <li>» Process automation</li> <li>» New technologies (e.g., geothermal)</li> </ul>	All commercial and industrial customers	Manufacturers, warehouses, large grocery stores, office buildings
<b>BUSINESS INSTANT LIGHTING DISCOUNTS (BILD)</b>			
Energy-efficient lamps and high-efficiency electronic ballasts available to businesses at a reduced price from participating electrical distributors.	<ul style="list-style-type: none"> <li>» Screw-in LED lamps and trim kits</li> <li>» LED exit sign products</li> <li>» Reduced wattage T8 and T5 lamps</li> <li>» High-efficiency electronic ballasts</li> </ul>	All commercial and industrial customers; contractors that purchase lamps for maintenance and replacement	Office buildings, warehouses, large restaurants, large grocery stores, retailers
<b>NEW CONSTRUCTION</b>			
Cash incentives and technical assistance, such as energy modeling, to support architects and engineers in designing high-performance buildings.	<ul style="list-style-type: none"> <li>» Multi-family</li> <li>» Office</li> <li>» Industrial</li> </ul>	Commercial and industrial customers planning a new building or renovation that is greater than 20,000 square feet	Office buildings, grocery stores, manufacturers, warehouses, hospitals, private universities
<b>INDUSTRIAL SYSTEMS</b>			
System assessments and financial incentives to reduce electricity used by compressed air, industrial refrigeration and process cooling systems. Process efficiency assessments and feasibility studies and incentives for combined heat and power (CHP) are also available.	<ul style="list-style-type: none"> <li>» Compressed air</li> <li>» Industrial refrigeration</li> <li>» Process cooling</li> <li>» CHP</li> </ul>	Commercial and Industrial customers with demand ≥ 100 kW and one of the eligible systems	Large manufacturers, heavy and light industrial facilities, large commercial facilities, large healthcare facilities

# ComEd ECONOMIC DEVELOPMENT FAST FACTS

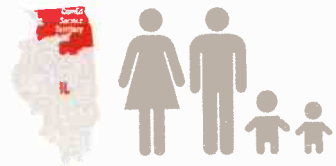


## ILLINOIS' ECONOMIC GROWTH DEPENDS ON SAFE, RELIABLE ELECTRICITY DELIVERY

STRATEGICALLY PARTNERING WITH STATE AND REGIONAL DEVELOPMENT STAKEHOLDERS TO EXPAND ILLINOIS' DIVERSE BUSINESS BASE, ComEd IS PROVIDING RECORD RELIABILITY, RECORD CUSTOMER SATISFACTION, AND INNOVATIVE SAVINGS PROGRAMS TO

**3.8M** OR **70%**

CUSTOMERS IN NORTHERN ILLINOIS OF THE STATE'S POPULATION

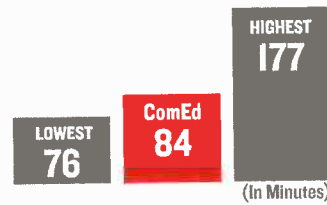


### TOP-PERFORMING ELECTRIC RELIABILITY



OUR SMART GRID HAS HELPED TO DELIVER THE BEST POWER RELIABILITY AND THE FEWEST CUSTOMER INTERRUPTIONS ON RECORD FROM 2013-2015, INCLUDING REDUCING STORM-RELATED INTERRUPTIONS BY **30%**

BENCHMARKING WITH 28 PEER UTILITIES, ComEd IS AMONG THE **TOP 10%** NATIONALLY FOR ELECTRIC RELIABILITY\*  
OUTAGE DURATION AMONG PEER UTILITIES RANKED **2ND LOWEST**

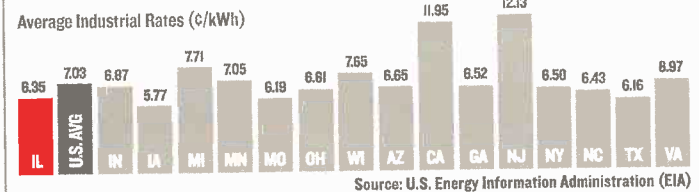


### COMPETITIVE ENERGY MARKET

ILLINOIS HAD THE SMALLEST INCREASE IN AVERAGE ELECTRIC PRICES IN THE U.S. FROM 1997-2014 AT JUST **15.2%**

DEREGULATION RESULTED IN MORE THAN **\$41B** IN ELECTRICITY COST SAVINGS FOR ILLINOIS BUSINESSES, GOVERNMENT, SCHOOLS, HOSPITALS AND HOUSEHOLDS SINCE 1999\*\*

ILLINOIS INDUSTRIAL PRICES ARE AMONG **THE LOWEST** IN THE MIDWEST AND COMPARE FAVORABLY WITH OTHER KEY STATES



### BUSINESS-FOCUSED ENERGY EFFICIENCY PROGRAMS



SINCE THE PROGRAMS' 2008 INCEPTION, ComEd BUSINESS CUSTOMERS SAVED MORE THAN

**\$660M** IN ELECTRICITY COSTS

MORE THAN **\$70M** IN PROGRAM INCENTIVES AVAILABLE

(for more information, see [ComEd.com/BizIncentives](http://ComEd.com/BizIncentives))

### ELECTRIC INFRASTRUCTURE FOR THE 21ST CENTURY ECONOMY

ComEd EMBARKED ON A **10YR, \$2.6B** INFRASTRUCTURE ENHANCEMENT PROGRAM TO MODERNIZE NORTHERN ILLINOIS' ELECTRIC GRID

OVER **75%** COMPLETE WITH PROGRAM ON BUDGET AND AHEAD OF SCHEDULE



**2M** NEW DIGITAL SMART METERS INSTALLED



ON GRID MODERNIZATION, ILLINOIS RANKS **#2** IN THE COUNTRY, 13 SPOTS AHEAD OF ITS CLOSEST MIDWEST NEIGHBOR

(for more information, see [ComEd.com/SmartGrid](http://ComEd.com/SmartGrid))

\*Source: Institute of Electrical and Electronics Engineers reliability standards I366

\*\*Source: COMPETE white paper issued July 2015

PLUG IN TO ComEd's ECONOMIC DEVELOPMENT EXPERTS AT [ComEd.com/EconDev](http://ComEd.com/EconDev) or [EconDev@ComEd.com](mailto:EconDev@ComEd.com)



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**FOR IMMEDIATE RELEASE**

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***Next Generation Energy Plan to Protect and Create Jobs, Deliver Clean Energy and Jumpstart Solar Development, Nearly Double Energy Efficiency, Provide for \$1B in Low-Income Assistance, and Secure Future of Illinois' Nuclear Plants***

*Lawmakers, labor, low-income advocates, community leaders, and local energy businesses voice support for proposed legislation*

**SPRINGFIELD, Ill. (May 5, 2016)** — Exelon Generation and ComEd announced today the pending filing in Springfield of the Next Generation Energy Plan, a bill with strong bipartisan, labor, and community support that would drive Illinois' clean energy future while saving and creating jobs and strengthening the state's economy.

The bill grew out of discussions between Exelon Generation, ComEd, the Clean Jobs Coalition, and other stakeholders in the year since all three entities supported separate energy legislation in Springfield in early 2015. The bill introduced today contains significant parts of all three original bills, as well as new elements reflecting concerns and objectives expressed by these stakeholders and others that emerged in the course of more than eight months of ongoing discussions.

One key new element in the Next Generation Energy Plan is the shift to a Zero Emission Standard – a targeted and innovative solution that is focused specifically on at-risk nuclear plants. The Zero Emission Standard addresses stakeholder concerns by requiring full review of plants' costs by state regulators and by ensuring that only those plants that can demonstrate that revenues are insufficient to cover their costs and operating risk will be entitled to receive compensation. Other key new elements include a near doubling of energy efficiency programs in northern Illinois, \$140 million in new funding for solar development, and a new solar rebate to incent solar generation in a smarter way than current policies.

While not all issues have been resolved in the course of discussions, these new provisions reflect the clear response of Exelon Generation and ComEd leaders to the concerns and desires of environmental stakeholders and consumer advocates, resulting in a strong package of benefits for Illinois consumers to be considered by the General Assembly this spring.

generate for Illinois, including the large role they have played in Illinois holding the national record for the lowest percentage increase in electricity rates since 1997.”

“We are excited to see progress on much needed legislation resulting from months of discussion between many stakeholders who are committed to implementing policy that will lead to significant development of solar power in Illinois,” said Brent Anderson, Wanxiang New Energy, a solar company in Rockford. “We believe the legislation contains several innovative solutions and we applaud the intent to move forward on the development of a more robust renewable portfolio standard in Illinois.”

“I don’t want Illinois electricity prices to go up and I want to see Illinois build upon our clean energy leadership. I’m backing the Next Generation Energy Plan because it will provide opportunities for consumers to save on their energy bills, protect and create good-paying jobs, and boost our economy,” said Senator Donne Trotter. “It also will deliver a cleaner, greener and more secure energy future for Illinois while providing significant funding for struggling families and ensuring the continued operation of our nuclear fleet.”

“An exciting new part of this bill is an innovative Zero Emission Standard that will create a level playing field for all clean energy sources to compete. This bill directly addresses two concerns about the previously introduced low carbon portfolio standard, namely that the LCPS was not targeted at the challenged plants and that there was not sufficient transparency around plants’ costs. The program introduced in today’s bill only compensates financially challenged plants after a full and complete review of costs by the experts at the Illinois Commerce Commission and the Illinois Power Agency,” said Joe Dominguez, executive vice president, Governmental and Regulatory Affairs and Public Policy, Exelon. “The Zero Emission Standard will preserve Illinois’ at-risk nuclear energy facilities, which serve as economic engines for the state and communities in which they operate, maintain the reliability of the grid, and avoid substantial amounts of carbon emissions.”

“We’ve listened and responded to key environmental and consumer advocates to develop comprehensive legislation that incorporates policy solutions that will benefit all of our customers, while creating innovative pathways to a sustainable future,” said Fidel Marquez, senior vice president, government and external affairs, ComEd. “This plan delivers significant energy efficiency, a major expansion of solar power, a more secure grid, and important programs for our most vulnerable customers and communities.”

“The livelihoods, the social programs, and the overall well-being of my community and many other communities, where nuclear power plants have been a good neighbor, are secured for the future by this legislation and its Zero Emission Standard,” said Clinton Administrator Tim Followell. “Our families and our way of life will be devastated if the Illinois General Assembly fails to act and act now on this important legislation.”

The group today said it would work with the General Assembly to file a bill that could be passed before the end of this spring session, to generate immediate benefits for Illinois families and preserve clean energy jobs. The group estimates the legislation would have a



# next generation ENERGY PLAN

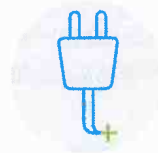
**The Next Generation Energy Plan (NGEP)** will save and create thousands of jobs, deliver clean energy and jumpstart solar development in Illinois, and provide for \$1B in low-income programs. It also enjoys bipartisan, statewide support from legislators, labor leaders, low-income advocates, and community leaders.

Specifically, the NGEP will accomplish these goals by introducing a Zero Emission Standard – a targeted and innovative solution focused on at-risk nuclear plants – as well as nearly doubling energy efficiency programs in northern Illinois, committing \$140 million in new funding for solar development, and creating a new solar rebate to incentivize solar generation in a smarter way than current policies.

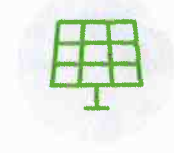
Each of these strategies will drive Illinois' clean energy future and strengthen the state's economy. **The NGEP will:**



Nearly double energy efficiency programs to create **\$4.1 billion in energy savings**, or the equivalent of taking **18 million cars off the road**.



**Provide \$1 billion** of funding for low-income assistance, mostly through energy efficiency.



Jumpstart solar energy in Illinois with rebates and more than **\$140 million per year** in new funding for solar development.



Enhance the **reliability and security** of the power grid.



**Introduce a Zero Emission Standard**, keeping the state's at-risk, zero-carbon nuclear facilities operating, saving 4,200 jobs, preventing large increases in electric rates, preserving over \$1.2 billion in economic activity annually, and preventing a dramatic increase in carbon emissions.



Reduce the fixed customer charge for energy delivery by 50% and create equitable rates, **giving customers more control over their bills**.



**Strengthen and expand the Renewable Portfolio Standard** to provide stable, predictable funding for renewable development.



**Create thousands of new clean energy jobs** through energy efficiency programs, energy innovation, and renewable energy.