

# Do you want to learn how to make and sell your handmade items and crafts online?

Hi, I'm Richard Walker. I've been through the process and can help you save time, money, and a lot of frustration

Here is my journey of selling my handmade items online.

I started with the idea that I would create something, make it myself, then start selling my creations around the world. I couldn't find the information I need to answer my questions so I just got started and learned the **HARD WAY**. I had the misconception that I could make some nice things, show some good photos of what I could do, then people would let me know what they wanted me to build. **Wrong!** I found out real fast that nobody was even looking at my items and when they started to, they didn't have ideas for custom projects, they just wanted to purchase something that I designed.

## ***Back to the drawing board***

I got inspired, found my unique personal style, and learned how to come up with a lot of great designs that people would be interested in. I then made a lot of different items in a lot of variations and offered them up for sale.

I was in business now right? ***Kind of...***

I searched around and had to *experiment* with a lot of different ways to sell, online marketplaces, classifieds, and my own website. Some places worked better than others and I spent (*and wasted*) a lot of time trying them all.

My photos were no good so I had to *stop* and learn how to photograph my items correctly, and then research how to set up the photography area, and then figure out what camera to get. Taking the pictures ended up not being difficult *but learning how to do it took a long time*.

The photos were getting better and I had finally



ed coming in and I was **ecstatic** over my first \$12 sale.

[Additional details >>> HERE <<<](#)

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