

# CUSTOM BUILDING PRODUCTS IN A HIGH-END COLORADO MOUNTAIN COMMUNITY

Profile #2515

This company primarily offers high-end interior accessories necessary for most remodels, upgrades, and new construction projects. With the growth in new construction and expansion of its product categories, the company has seen an increase in sales and improved margins. The owners continue to expand into new geographic markets through a motivated sales staff. Because designers from around the world have discovered this company and the unique, quality products being offered, sales are now occurring on a limited, but growing, international basis.

As the owners would like to relocate, the company is now being offered for sale. It is believed that this business would make an excellent acquisition candidate for an individual with an entrepreneurial spirit or a similar type company that would like to increase its market share. This company is well run, well organized, and ready for a smooth transition.

## Business Highlights

- Great Colorado location
- Newer equipment
- Easy to run
- Strong vendor alliances
- Trained staff remaining
- Growing earnings base
- Repeat business
- Long history of success

## Purchase Price and Terms

Business	\$935,000
Real Estate	\$795,000
Down Payment (est. at 25%)*	\$432,500
Terms*:	17 years, 5.75%, \$9,982/month

\*Business and real estate, assuming buyer qualifies for SBA guaranteed financing.

### Corporate | History

- Established in 2001
- Type of entity - LLC
- Reason for sale - relocation

### Location | Facilities

- Located in Colorado
- Facility is 4,150 sf (approximate)
- Real estate available to purchase

### Customers

- Luxury home builders
- Architects and designers
- High-end consumers

### Sales | Marketing

- Magazines
- Constant Contact
- Website

### Products

- Decorative finishes
- Interior accessories

### Management | Staff

- 4 full-time employees (includes 2 owners)
- 1 part-time employee

## Financial Highlights

	Gross Sales	SDE
2013	1,427,945	285,260
2014	1,597,552	287,151
2015	1,696,390	355,510
2016 (Jan-Mar)	492,131	228,943
2015 (Jan-Mar)	327,430	34,208

## Business Assets Included (estimated)

Furniture & Fixtures	\$118,000
Vehicles	5,000
Inventory	<u>20,000</u>
Total	\$143,000
Real Estate	\$698,500

Note: Financial information has been compiled from seller's accrual basis financial statements.

All information has been provided by the Seller and is not warranted by The FBB Group, Ltd.



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