

National Development Council Training Opportunity

Economic Development Finance Professional Certification Program

The Oklahoma Small Business Development Center (OSBDC) is bringing the National Development Council's Economic Development Finance Professional (EDFP) Certification Program to Oklahoma! This three-course program is a rigorous and comprehensive training series designed solely for economic development practitioners. Participants learn the tools and techniques of the trade to build the capacity they need to successfully create jobs and translate economic development opportunities into results for their communities. Topics include business credit analysis, loan packaging, user business finance, negotiating, problem solving, deal structuring and more! Visit www.nationaldevelopmentcouncil.org to learn more about the NDC.

ED101: Economic Development Finance

Explores economic development activities as part of a community's overall economic development finance strategy and investigates the financing resources available for job creation projects.

October 8-12, 2012 | Reed Conference Center, Midwest City | Tuition: \$999

ED201: Business Credit Analysis

Participants spread and analyze the financial statements of numerous actual companies and use economic development finance programs to structure fixed asset and permanent working capital financing packages.

2013 | Oklahoma City Area | Tuition: \$999

ED300: The Art of Deal Structuring

Participants apply a process for solving problems in order to overcome the myriad obstacles to the successful structuring of business finance. The emphasis of this course is casework.

2013 | Oklahoma City Area | Tuition: \$999

Location

The Reed Conference Center
at the Sheraton Midwest City Hotel

5750 Will Rogers Road
Midwest City, OK 73110

Sheraton will provide government room rates.

Training Format:

Monday - Thursday: 8:30 - 5:30

Friday: 8:30 - 1:00

Breaks and lunch are included in tuition.

For More Information or to Register Contact:

Nancy Jackson

Phone: (580) 745-2899

Limited to first 50 participants

Email: njackson@se.edu

Deadline for registration: September 29th!



IMPORTANT: Your registration is not complete until you have received confirmation from the OSBDC.