

SUBCONTRACTORS INFORMATION EXCHANGE

Wednesday Feb 18 - 7:30 -9:30 am

ARC Construction Services, Inc. - 2025 Inverness Avenue, Baltimore 21230



**SPONSORED BY ELMECH
INDUSTRIAL SERVICES**



Elmech Industrial Services provides structural, civil, electrical and mechanical engineering consulting services based on an hourly rate. We work closely with owners, general contractors, and developers on a variety of projects in Maryland and Virginia and are currently seeking highly qualified subcontractors to assist our clients.

7:30-8:00 - Registration and Breakfast

8:00 - BPI - 8:15

9:30 - Topics for Discussion

Engineering at Your Fingertips - Mark Bialobrzkeski - Elmech Industrial Services

Whether you need to consult an engineer on a project you are working on now or need advice to bid, this presentation will show you how to increase your bidding power economically without having to hire a staff engineer. In addition, Elmech needs qualified subcontractors for their clients. This is one presentation that will surprise you!

Leasing vs Owning Office, Warehouse and Yard space - Jay Merwin, Esquire - Bowie & Jensen

Space to do business is a huge consideration to your bottom line. Jay will discuss the ins and outs of making a decision to buy or lease your business workspace.

How Leasing vs Owning Impacts Your Financials - Reid Roberts - Gross, Mendelsohn & Assoc. P.A.

A follow-up to Mr. Merwin's presentation, Mr. Roberts will discuss the impact on our financial statement and possible impacts beyond when deciding to buy your own building and when does leasing make sense?

Company Name _____ Phone _____

Attendee Names (additional list on back) E-Mail to confirm registration

Members \$45 _____ (Includes breakfast) Non-members \$55 _____ (Includes breakfast)

Check or Charge it! Visa ___ MC ___ Amex# _____

Name on Card _____ Exp Date _____ CVV # _____

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