

DISPOSAL OPTIONS

OPTIONS	INCOME?	EXPENSE?	TRANSPORT?	PROS	CONS	RESOURCES
DONATE*	Write-off	No	Pickup or drop-off	Good way to dispose of common, low value items; if higher value items, consider a specific charity; See immediate clutter reduction	Many places will pick up but others you may have to drop off; Some will not take broken, old furniture or electronics, or tube TVs.	Search engine for nationwide charities: www.donationtown.org
CONSIGNMENT	Yes	30%-50% commission and pick-up/delivery cost	Drop-off to shop or pay delivery of item to be picked up. Stores may ask for payment up front or take out of profit.	Income especially for higher priced items	May not sell. In this case you would still be responsible for the shipping you paid to get it to site and picking the item up if you want it.	Search engine for furniture and clothing consignment shops in Dallas area: ConsignmentDallas.com Usually consignment places want to see photos of items first.
GARAGE/YARD SALE	Yes	Setup costs, advertising, possible moving of items to selling location; Lots of time!	None if sale is at location of items, otherwise have to move them to sale location.	Can sell large amounts of items; even the small sales add up to \$\$\$	Setup time and energy; Pennies on dollar value; Rental of tables, hanging racks, etc.; Weather Issues; City ordinances; Consider location: Great Traffic is a MUST; Donate unsold items	Check on city ordinances; Check weather forecast; Schedule off work (if applicable); Get additional help
ESTATE SALE	Yes	Normally 40% of gross profits, plus possible supply and advertising fees	None if at your home	Estate Sales bring in more money than garage sales; No transport of items usually; Someone else does the work for you	People use the inside of your home to shop; 5-7 day prep for sale plus 3 days for sale; estate companies need to estimate a certain amount of gross profits before accepting sale	Professional Organizers, Estate Sale Specialist, appraisers; Check on city ordinances; Weather important for good traffic as everything is inside the home or garage

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AUCTION	Yes	Transportation costs to get items to store; commission	Deliver to auction house	Higher value for nice items; Larger and maybe more niche audience than an estate sale	Research auction houses; Determine item values based on supply and demand; Age of item does not equate with value	Seek out an appraiser first; then Auction company. Auction companies have to see photos of items first.
CRAIGSLIST	Yes	No	Usually buyer handles pickup or shipping costs. In some cases seller might meet the buyer at a public location.	Can sell both large and small items rather quickly in most cases; Always cash payment; Items that do not sell can be relisted at anytime	Sometimes buyers do not show when promised; Buyers tend to negotiate; Must give out personal info for communication; Can get spam offers via email; Must be computer savvy	www.craigslist.org Make sure to create an account and list in your city or surrounding areas.
EBAY (do it yourself)	Yes	Online fees for listing and when buyers use PayPal to pay	Shipping (cost to buyer)	Large audience plus can sell items at any time from home	Have to enter description, set price and upload photos; Monitor bids; Package for shipping, mail; Must be computer savvy	www.ebay.com Set up eBay and PayPal accounts linked to your bank in advance; Learn about best practices on eBay to make the most money
EBAY STORE	Yes	Store takes percentage around 40%	All items must be delivered to local store	Experienced eBay sellers do the work; DFW store allows for onsite appraisals	Less profit; Accept only items that have a sellable value of at least \$50	www.easysale.net

*If you are donating items, consider making a list that includes the name of the item, quantity, and resale value for IRA tax purposes. If you do not know the resale value of an item, use Turbo Tax It's Deductible at <http://turbotax.intuit.com/personal-taxes/itsdeductible/index.jsp> or <http://www.goodwill.org/get-involved/donate/taxes-and-your-donation/> for estimates.

Get Organized! provides Estate Sale Services in the Dallas area. Our organizers are not qualified to price antiques, but we can offer a list of qualified appraisers upon request.