$Facts \ and \ Trends^{TM}$ - Published February 2015*

Location: Miami Beach

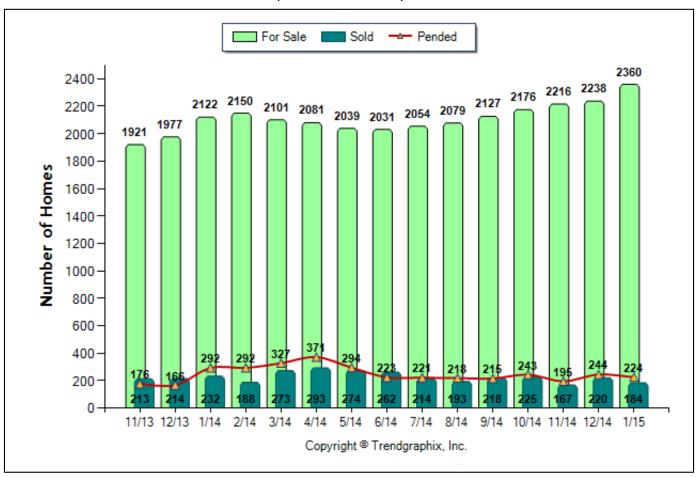
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No LimitSQFT Range:0 - No LimitBedrooms:0 - No LimitFull Baths:0 - No LimitHalf Baths:0 - No LimitYear Built:0 - No Limit



Number of Homes For Sale vs. Sold vs. Pended (Nov. 2013 - Jan. 2015)

Prepared for you by: Jennifer Powers



		Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
		Jan. 15	Dec. 14	% Change	Jan. 15	Jan. 14	% Change	Nov. 14 to Jan. 15	Nov. 13 to Jan. 14	% Change
	For Sale	2360	2238	5.5% 📤	2360	2122	11.2% 📤	2271	2007	13.2% 📤
	Sold	184	220	-16.4% ▼	184	232	-20.7% ▼	190	220	-13.6% ▼
Ī	Pended	224	244	-8.2% ▼	224	292	-23.3% ▼	221	211	4.7% 📥

January 2015 is a Buyer's market**

Home For Sale in January 2015 is 2360 units. It is up 5.5% compared to the last month and up 11.2% compared to the last year.

Home Closed in January 2015 is 184 units. It is down 16.4% compared to the last month and down 20.7% compared to the last year.

Home Placed under Contract in January 2015 is 224 units. It is down 8.2% compared to the last month and down 23.3% compared to the last year.

year.

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^{**}Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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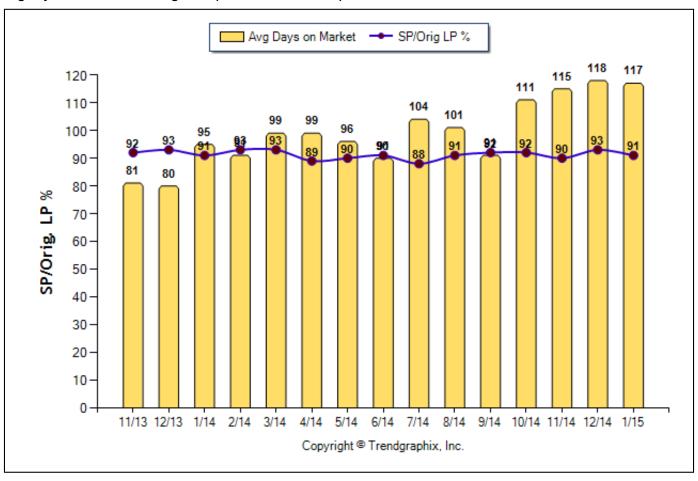
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Avg Days On Market & SP/Orig LP % (Nov. 2013 - Jan. 2015)

Prepared for you by: Jennifer Powers



		Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
		Jan. 15	Dec. 14	% Change	Jan. 15	Jan. 14	% Change	Nov. 14 to Jan. 15	Nov. 13 to Jan. 14	% Change
	Days on Market	117	118	-0.8% ▼	117	95	23.2% 📤	117	86	36% 📤
	Sold/Orig LP Diff. %	91	93	-2.2% 🔻	91	91	0%	91	92	-1.1% ▼

January 2015 Average Days on Market trend Remains Steady**

Average Days on Market in January 2015 is 117. It is down 0.8% compared to the last month and up 23.2% compared to the last year.

January 2015 Sold/Original List Price Ratio Remains Steady**

Sold/Original List Price % in January 2015 is 91%. It is down 2.2% compared to the last month and the same as compared to the last year.

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 $^{^{\}star\star}\textsc{Based}$ on 6 month trend - Rising/Falling/Remains Steady.

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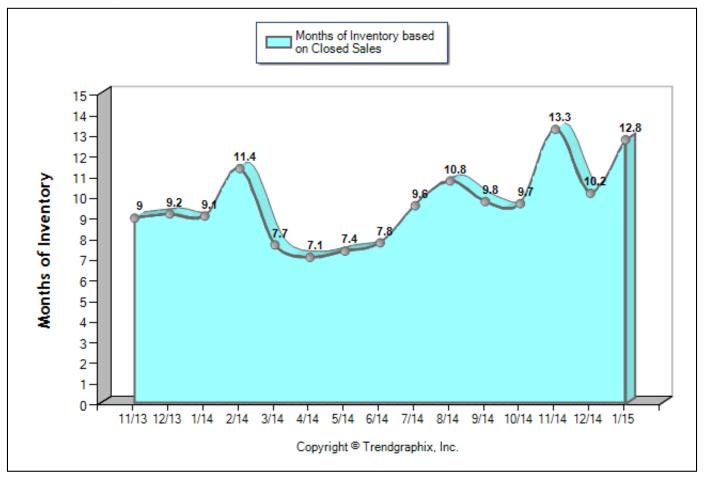
Property Types: All Res. Proptypes - All Properties - All Properties

Price Range:\$0 - No Limit\$QFT Range:\$0 - No Limit\$Bedrooms:\$0 - No LimitFull Baths:\$0 - No Limit\$10 - No Limit\$10 - No Limit\$10 - No Limit



Months of Inventory Based on Closed Sales (Nov. 2013 - Jan. 2015)

Prepared for you by: Jennifer Powers



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Jan. 15	Dec. 14	% Change	Jan. 15	Jan. 14	% Change	Nov. 14 to Jan. 15	Nov. 13 to Jan. 14	% Change
Months of Inventory (Closed Sales)	12.8	10.2	25.6% 📤	12.8	9.1	40.5% 📥	12	9.1	31.8% 📥

January 2015 is a Buyer's market**

Months of Inventory based on Closed Sales in January 2015 is 12.8. It is up 25.6% compared to the last month and up 40.5% compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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