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National Research Organization Confirms SCORE Chapter Leader Mahler Launching Businesses

Kennewick, WA – Mid-Columbia Tri-Cities SCORE was notified by the national office in Washington D.C. that after a thorough audit by both the national office and an independent research firm, that Chapter Chair P. Simon Mahler has effectively launched 33 businesses in the last 24 months that have employed 141 individuals and brought an estimated \$4 million in growth value to the areas he has been aggressively mentoring. "I am excited to see that my individual efforts have paid off, but I am more excited that as a team, our SCORE Chapter ranks among the tops in the Pacific Northwest for overall launch success," says Mahler. He further adds that "the mentoring works, our process is strong, our knowledge is tremendous, and the results show it." Tri-Cities SCORE Chapter ranks number one in the State of Washington for total clients mentored with over 5,000 served.

A remark about the study from SCORE National states, "Over the past 2 years, in partnership with an independent research firm, SCORE has had nearly 50,000 clients respond to surveys and phone calls. Many of those clients have started businesses or created jobs within their businesses. We now can track the quantity of those successful client outcomes back to the client's volunteer of record, and Chapter Chair Simon Mahler leads the way for all of eastern Oregon, Washington, Idaho, and Montana."

Some numbers that were released by the SCORE National office regarding the local Chapter include:

- Rank #1 in Washington State for Mentoring.
- Chapter has successfully mentored 38 businesses to launch employing 148 people overall.
- Average a 90% approval rating from all client surveys.
- Chapter Chair Mahler leads the nation in volunteer hours served.

"Our Chapter numbers are pretty incredible considering the odds that are stacked against us" says Jean Peterson, Office Administrator. She further adds that "We have great things going for people who want to start a business or are in business and need some guidance."

Since 1964, SCORE has helped more than ten million aspiring entrepreneurs. Each year, SCORE provides small business mentoring and workshops to more than 375,000 new and growing small businesses. More than 11,000 business experts volunteer as mentors in 340 chapters serving local communities with entrepreneur education to help grow one million small businesses.

For more information about starting or operating a small business, call to schedule an appointment with a Mid-Columbia Tri-Cities SCORE mentor at **509-735-1000 Ext 235** or visit Tri-Cities SCORE at www.midcolumbiatricities.score.org.