

Everything you need to know about your Real Estate Market Today!

Compliments of:
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SnapStats[®]

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FRASER

VALLEY

EDITION



Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-------------|------------|---------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 3 | 2 | 66.67% |
| 300,001 – 400,000 | 10 | 6 | 60.00% |
| 400,001 – 500,000 | 121 | 47 | 38.84% |
| 500,001 – 600,000 | 256 | 127 | 49.61% |
| 600,001 – 700,000 | 168 | 96 | 57.14% |
| 700,001 – 800,000 | 175 | 58 | 33.14% |
| 800,001 – 900,000 | 114 | 21 | 18.42% |
| 900,001 – 1,000,000 | 85 | 17 | 20.00% |
| 1,000,001 – 1,250,000 | 75 | 14 | 18.67% |
| 1,250,001 – 1,500,000 | 26 | 3 | 11.54% |
| 1,500,001 – 1,750,000 | 12 | 0 | NA |
| 1,750,001 – 2,000,000 | 6 | 1 | 16.67% |
| 2,000,001 – 2,250,000 | 2 | 0 | NA |
| 2,250,001 – 2,500,000 | 1 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 1 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 1055 | 392 | 37.16% |

| | | | |
|-------------------|-------------|------------|---------------|
| 2 Bedrooms & Less | 37 | 11 | 29.73% |
| 3 to 4 Bedrooms | 353 | 161 | 45.61% |
| 5 to 6 Bedrooms | 353 | 138 | 39.09% |
| 7 Bedrooms & More | 312 | 82 | 26.28% |
| TOTAL | 1055 | 392 | 37.16% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 1082 | 1055 | -2.50% |
| Solds | 333 | 392 | 17.72% |
| Sale Price | \$613,000 | \$616,000 | 0.49% |
| Sale Price SQFT | \$230 | \$233 | 1.30% |
| Sale to List Price Ratio | 99% | 99% | NA |
| Days on Market | 18 | 12 | -33.33% |

Community STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|--------------------------|-------------|------------|---------------|
| Bear Creek Green Timbers | 84 | 44 | 52.38% |
| Bolivar Heights | 64 | 19 | 29.69% |
| Bridgeview | 16 | 4 | 25.00% |
| Cedar Hills | 55 | 21 | 38.18% |
| East Newton | 154 | 60 | 38.96% |
| Fleetwood Tynehead | 115 | 39 | 33.91% |
| Fraser Heights | 80 | 39 | 48.75% |
| Guildford | 24 | 24 | 100.00% |
| Panorama Ridge | 99 | 37 | 37.37% |
| Port Kells | 4 | 1 | 25.00% |
| Queen Mary Park | 93 | 24 | 25.81% |
| Royal Heights | 23 | 6 | 26.09% |
| Sullivan Station | 61 | 28 | 45.90% |
| West Newton | 116 | 38 | 32.76% |
| Whalley | 67 | 8 | 11.94% |
| TOTAL | 1055 | 392 | 37.16% |

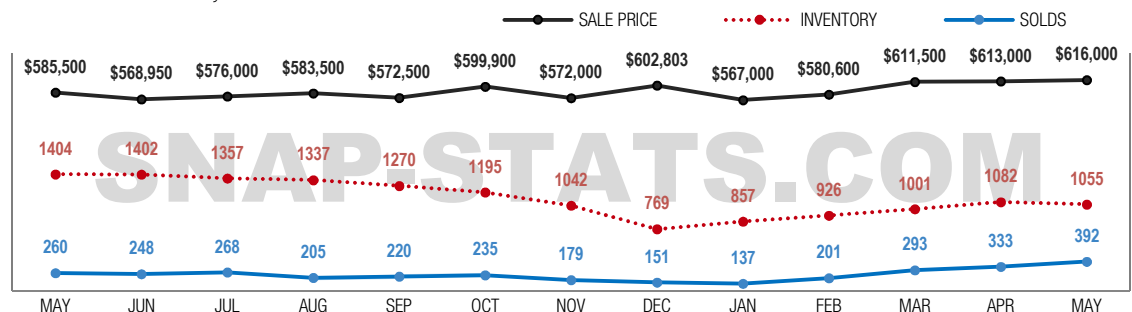
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **SURREY DETACHED**: Sellers market at 37% Sales Ratio average (3.7 in 10 homes selling)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$300,000 to \$400,000; \$600,000 to \$700,000 with average 59% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$1.25 mil to \$1.5 mil, Whalley and up to 2 bedrooms/minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Bear Creek Green Timbers, Guildford, Sullivan Station and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-------------|------------|---------------|
| \$0 – 100,000 | 2 | 1 | 50.00% |
| 100,001 – 200,000 | 286 | 44 | 15.38% |
| 200,001 – 300,000 | 518 | 70 | 13.51% |
| 300,001 – 400,000 | 349 | 83 | 23.78% |
| 400,001 – 500,000 | 54 | 8 | 14.81% |
| 500,001 – 600,000 | 6 | 1 | 16.67% |
| 600,001 – 700,000 | 2 | 0 | NA |
| 700,001 – 800,000 | 1 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 1218 | 207 | 17.00% |

| | | | |
|----------------------|-------------|------------|---------------|
| 0 to 1 Bedroom | 262 | 30 | 11.45% |
| 2 Bedrooms | 553 | 84 | 15.19% |
| 3 Bedrooms | 359 | 77 | 21.45% |
| 4 Bedrooms & Greater | 44 | 16 | 36.36% |
| TOTAL | 1218 | 207 | 17.00% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 1179 | 1218 | 3.31% |
| Solds | 203 | 207 | 1.97% |
| Sale Price | \$286,000 | \$280,000 | -2.10% |
| Sale Price SQFT | \$221 | \$216 | -2.26% |
| Sale to List Price Ratio | 97% | 97% | NA |
| Days on Market | 45 | 39 | -13.33% |

Community STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|--------------------------|-------------|------------|---------------|
| Bear Creek Green Timbers | 13 | 1 | 7.69% |
| Bolivar Heights | 8 | 1 | 12.50% |
| Bridgeview | 3 | 2 | 66.67% |
| Cedar Hills | 7 | 1 | 14.29% |
| East Newton | 100 | 19 | 19.00% |
| Fleetwood Tynehead | 117 | 37 | 31.62% |
| Fraser Heights | 3 | 0 | NA |
| Guildford | 203 | 38 | 18.72% |
| Panorama Ridge | 22 | 3 | 13.64% |
| Port Kells | 0 | 0 | NA |
| Queen Mary Park | 109 | 15 | 13.76% |
| Royal Heights | 0 | 0 | NA |
| Sullivan Station | 97 | 27 | 27.84% |
| West Newton | 157 | 31 | 19.75% |
| Whalley | 379 | 32 | 8.44% |
| TOTAL | 1218 | 207 | 17.00% |

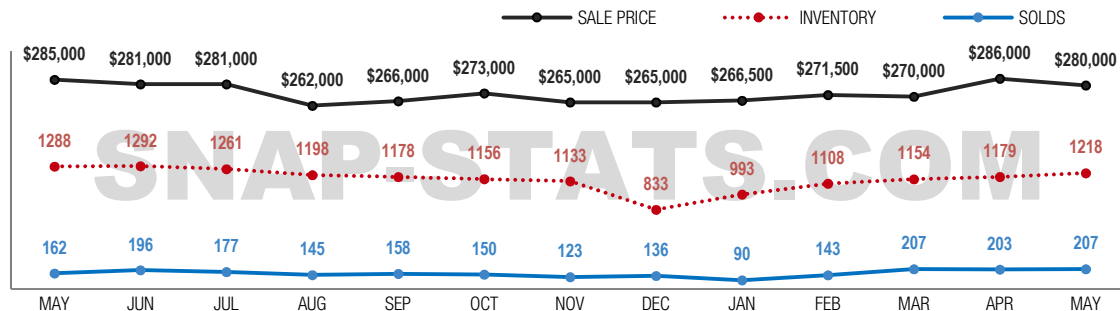
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **SURREY ATTACHED**: Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$300,000 to \$400,000 with average 24% Sales Ratio (Sellers market)
- Buyers Best Bet:* Homes between \$200,000 to \$300,000, Bear Creek Green Timbers, Whalley and up to 2 bedroom properties
- Sellers Best Bet:* Selling homes in Fleetwood Tynehead, Sullivan Station and minimum 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|---------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 1 | 1 | 100.00% |
| 500,001 – 600,000 | 5 | 3 | 60.00% |
| 600,001 – 700,000 | 25 | 25 | 100.00% |
| 700,001 – 800,000 | 40 | 18 | 45.00% |
| 800,001 – 900,000 | 59 | 26 | 44.07% |
| 900,001 – 1,000,000 | 37 | 18 | 48.65% |
| 1,000,001 – 1,250,000 | 86 | 28 | 32.56% |
| 1,250,001 – 1,500,000 | 61 | 18 | 29.51% |
| 1,500,001 – 1,750,000 | 46 | 11 | 23.91% |
| 1,750,001 – 2,000,000 | 45 | 6 | 13.33% |
| 2,000,001 – 2,250,000 | 20 | 4 | 20.00% |
| 2,250,001 – 2,500,000 | 32 | 2 | 6.25% |
| 2,500,001 – 2,750,000 | 17 | 2 | 11.76% |
| 2,750,001 – 3,000,000 | 23 | 1 | 4.35% |
| 3,000,001 – 3,500,000 | 13 | 2 | 15.38% |
| 3,500,001 – 4,000,000 | 7 | 0 | NA |
| 4,000,001 & Greater | 11 | 0 | NA |
| TOTAL | 528 | 165 | 31.25% |

| | | | |
|-------------------|------------|------------|---------------|
| 2 Bedrooms & Less | 32 | 13 | 40.63% |
| 3 to 4 Bedrooms | 282 | 107 | 37.94% |
| 5 to 6 Bedrooms | 190 | 39 | 20.53% |
| 7 Bedrooms & More | 24 | 6 | 25.00% |
| TOTAL | 528 | 165 | 31.25% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 520 | 528 | 1.54% |
| Solds | 179 | 165 | -7.82% |
| Sale Price | \$950,000 | \$960,000 | 1.05% |
| Sale Price SQFT | \$342 | \$333 | -2.63% |
| Sale to List Price Ratio | 97% | 96% | -1.03% |
| Days on Market | 19 | 16 | -15.79% |

Community STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|---------------------------|------------|------------|---------------|
| Crescent Beach Ocean Park | 81 | 29 | 35.80% |
| Elgin Chantrell | 75 | 21 | 28.00% |
| Grandview | 57 | 9 | 15.79% |
| Hazelmere | 1 | 0 | NA |
| King George Corridor | 58 | 22 | 37.93% |
| Morgan Creek | 47 | 19 | 40.43% |
| Pacific Douglas | 32 | 10 | 31.25% |
| Sunnyside Park | 47 | 23 | 48.94% |
| White Rock | 130 | 32 | 24.62% |
| TOTAL | 528 | 165 | 31.25% |

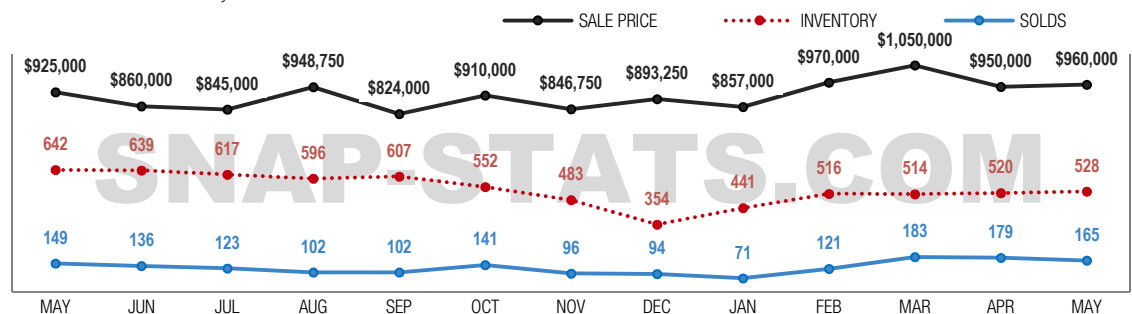
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **SOUTH SURREY DETACHED**: Sellers market at 31% Sales Ratio average (3.1 in 10 homes selling)
- Homes are selling on average 4% below list price
- Most Active Price Band* (+/- \$1 mil): \$600,000 to \$700,000 (100% Sales Ratio) and \$1 mil to \$1.25 mil (33% Sales Ratio)
- Buyers Best Bet* (+/- \$1 mil): Homes \$2.75 mil to \$3 mil, Grandview and 5 to 6 bedroom properties
- Sellers Best Bet*: Selling homes in Morgan Creek, Sunnyside Park and up to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|---------------|
| \$0 – 100,000 | 3 | 0 | NA |
| 100,001 – 200,000 | 41 | 11 | 26.83% |
| 200,001 – 300,000 | 151 | 21 | 13.91% |
| 300,001 – 400,000 | 177 | 40 | 22.60% |
| 400,001 – 500,000 | 77 | 26 | 33.77% |
| 500,001 – 600,000 | 61 | 24 | 39.34% |
| 600,001 – 700,000 | 46 | 6 | 13.04% |
| 700,001 – 800,000 | 22 | 9 | 40.91% |
| 800,001 – 900,000 | 7 | 0 | NA |
| 900,001 – 1,000,000 | 8 | 2 | 25.00% |
| 1,000,001 – 1,250,000 | 5 | 3 | 60.00% |
| 1,250,001 – 1,500,000 | 1 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 1 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 600 | 142 | 23.67% |

| | | | |
|----------------------|------------|------------|---------------|
| 0 to 1 Bedroom | 85 | 11 | 12.94% |
| 2 Bedrooms | 344 | 71 | 20.64% |
| 3 Bedrooms | 109 | 48 | 44.04% |
| 4 Bedrooms & Greater | 62 | 12 | 19.35% |
| TOTAL | 600 | 142 | 23.67% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 605 | 600 | -0.83% |
| Solds | 135 | 142 | 5.19% |
| Sale Price | \$385,000 | \$395,900 | 2.83% |
| Sale Price SQFT | \$282 | \$290 | 2.84% |
| Sale to List Price Ratio | 97% | 97% | NA |
| Days on Market | 36 | 25 | -30.56% |

Community STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|---------------------------|------------|------------|---------------|
| Crescent Beach Ocean Park | 7 | 2 | 28.57% |
| Elgin Chantrell | 9 | 7 | 77.78% |
| Grandview | 126 | 30 | 23.81% |
| Hazelmere | 1 | 1 | 100.00% |
| King George Corridor | 156 | 25 | 16.03% |
| Morgan Creek | 49 | 16 | 32.65% |
| Pacific Douglas | 3 | 2 | 66.67% |
| Sunnyside Park | 36 | 14 | 38.89% |
| White Rock | 213 | 45 | 21.13% |
| TOTAL | 600 | 142 | 23.67% |

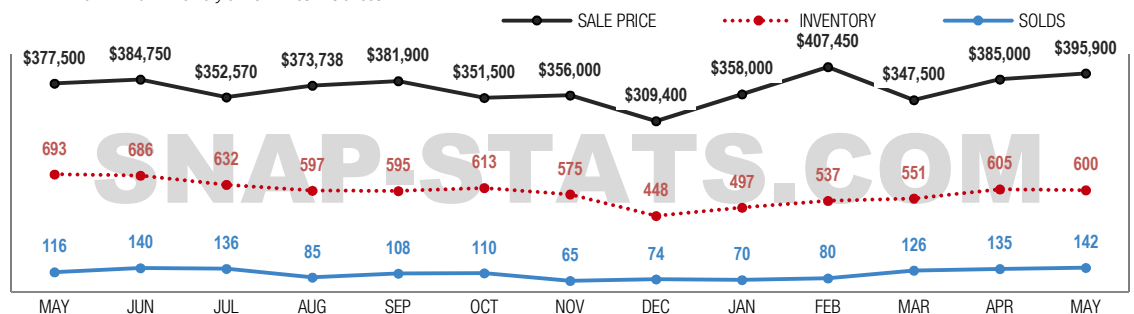
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **SOUTH SURREY ATTACHED**: Sellers market at 24% Sales Ratio average (2.4 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$700,000 to \$800,000; \$500,000 to \$600,000 with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$200,000 to \$300,000/\$600,000 to \$700,000, King George Corridor and up to 1 bedroom
- Sellers Best Bet*: Selling homes in Elgin Chantrell and 3 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|-----------|---------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 1 | 0 | NA |
| 400,001 – 500,000 | 4 | 4 | 100.00% |
| 500,001 – 600,000 | 33 | 33 | 100.00% |
| 600,001 – 700,000 | 31 | 31 | 100.00% |
| 700,001 – 800,000 | 12 | 7 | 58.33% |
| 800,001 – 900,000 | 10 | 10 | 100.00% |
| 900,001 – 1,000,000 | 10 | 3 | 30.00% |
| 1,000,001 – 1,250,000 | 5 | 2 | 40.00% |
| 1,250,001 – 1,500,000 | 4 | 0 | NA |
| 1,500,001 – 1,750,000 | 1 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 112 | 90 | 80.36% |

| | | | |
|-------------------|------------|-----------|---------------|
| 2 Bedrooms & Less | 3 | 0 | NA |
| 3 to 4 Bedrooms | 56 | 56 | 100.00% |
| 5 to 6 Bedrooms | 41 | 30 | 73.17% |
| 7 Bedrooms & More | 12 | 4 | 33.33% |
| TOTAL | 112 | 90 | 80.36% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 129 | 112 | -13.18% |
| Solds | 104 | 90 | -13.46% |
| Sale Price | \$610,000 | \$615,000 | 0.82% |
| Sale Price SQFT | \$268 | \$272 | 1.49% |
| Sale to List Price Ratio | 102% | 99% | -2.94% |
| Days on Market | 11 | 8 | -27.27% |

Community STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|----------------------|------------|-----------|---------------|
| Annieville | 23 | 23 | 100.00% |
| Nordel | 32 | 30 | 93.75% |
| Scottsdale | 34 | 14 | 41.18% |
| Sunshine Hills Woods | 23 | 23 | 100.00% |
| TOTAL | 112 | 90 | 80.36% |

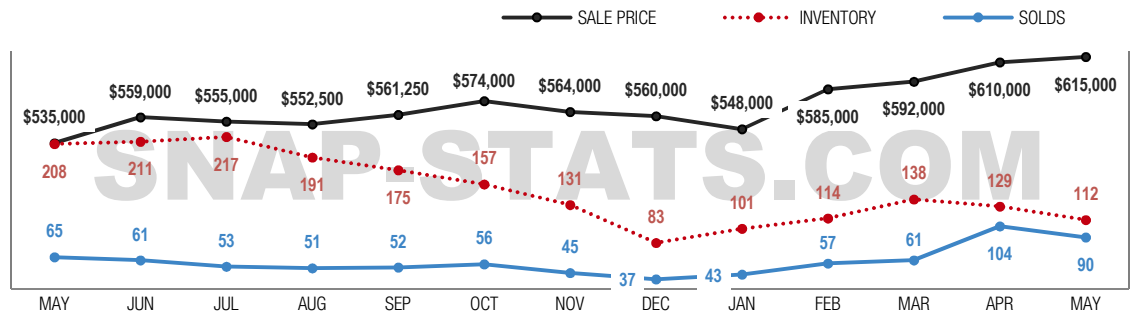
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **NORTH DELTA DETACHED**: Sellers market at 80% Sales Ratio average (8 in 10 homes selling)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$500,000 to \$700,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$900,000 to \$1 mil, Scottsdale and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Annieville, Nordel, Sunshine Hills Woods and 3 to 6 bedroom properties

*With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|-----------|---------------|
| \$0 – 100,000 | 6 | 1 | 16.67% |
| 100,001 – 200,000 | 19 | 0 | NA |
| 200,001 – 300,000 | 17 | 2 | 11.76% |
| 300,001 – 400,000 | 12 | 2 | 16.67% |
| 400,001 – 500,000 | 12 | 5 | 41.67% |
| 500,001 – 600,000 | 7 | 5 | 71.43% |
| 600,001 – 700,000 | 2 | 2 | 100.00% |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 1 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 76 | 17 | 21.05% |

| | | | |
|----------------------|-----------|-----------|---------------|
| 0 to 1 Bedroom | 19 | 0 | NA |
| 2 Bedrooms | 25 | 3 | 12.00% |
| 3 Bedrooms | 24 | 8 | 33.33% |
| 4 Bedrooms & Greater | 8 | 6 | 75.00% |
| TOTAL | 76 | 17 | 22.37% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 75 | 76 | 1.33% |
| Solds | 17 | 17 | NA |
| Sale Price | \$430,000 | \$469,900 | 9.28% |
| Sale Price SQFT | \$301 | \$301 | NA |
| Sale to List Price Ratio | 99% | 100% | 1.01% |
| Days on Market | 19 | 32 | 68.42% |

Community STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|----------------------|-----------|-----------|---------------|
| Annieville | 25 | 3 | 12.00% |
| Nordel | 19 | 12 | 63.16% |
| Scottsdale | 25 | 1 | 4.00% |
| Sunshine Hills Woods | 7 | 1 | 14.29% |
| TOTAL | 76 | 17 | 22.37% |

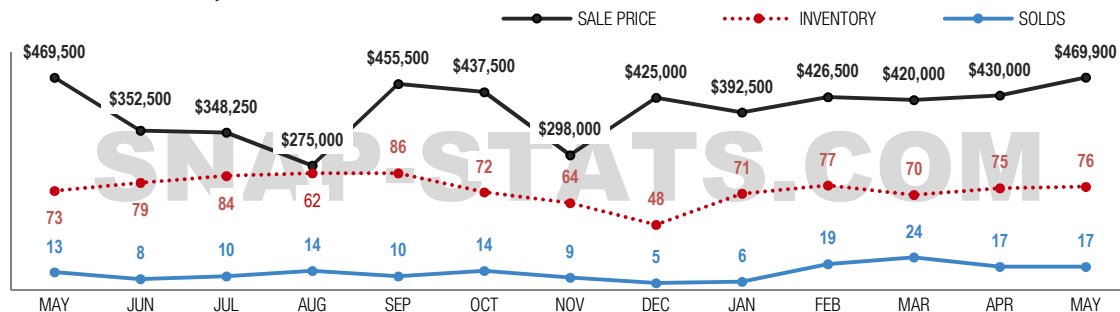
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **NORTH DELTA ATTACHED**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling)
- Homes are selling on average at list price
- Most Active Price Band*: \$400,000 to \$500,000 with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$200,000 to \$300,000, Annieville, Scottsdale and 2 bedroom properties
- Sellers Best Bet*: Selling homes in Nordel and minimum 4 bedroom properties

*With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|-----------|---------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 2 | 0 | NA |
| 400,001 – 500,000 | 8 | 2 | 25.00% |
| 500,001 – 600,000 | 34 | 19 | 55.88% |
| 600,001 – 700,000 | 58 | 24 | 41.38% |
| 700,001 – 800,000 | 39 | 13 | 33.33% |
| 800,001 – 900,000 | 24 | 5 | 20.83% |
| 900,001 – 1,000,000 | 4 | 1 | 25.00% |
| 1,000,001 – 1,250,000 | 9 | 3 | 33.33% |
| 1,250,001 – 1,500,000 | 6 | 0 | NA |
| 1,500,001 – 1,750,000 | 3 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 187 | 67 | 35.83% |

| | | | |
|-------------------|------------|-----------|---------------|
| 2 Bedrooms & Less | 6 | 2 | 33.33% |
| 3 to 4 Bedrooms | 58 | 27 | 46.55% |
| 5 to 6 Bedrooms | 92 | 30 | 32.61% |
| 7 Bedrooms & More | 31 | 8 | 25.81% |
| TOTAL | 187 | 67 | 35.83% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 163 | 187 | 14.72% |
| Solds | 84 | 67 | -20.24% |
| Sale Price | \$622,200 | \$650,000 | 4.47% |
| Sale Price SQFT | \$240 | \$217 | -9.58% |
| Sale to List Price Ratio | 99% | 98% | -1.01% |
| Days on Market | 11 | 11 | NA |

Community STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|--------------|------------|-----------|---------------|
| Clayton | 38 | 16 | 42.11% |
| Cloverdale | 149 | 51 | 34.23% |
| Serpentine | 0 | 0 | NA |
| TOTAL | 187 | 67 | 35.83% |

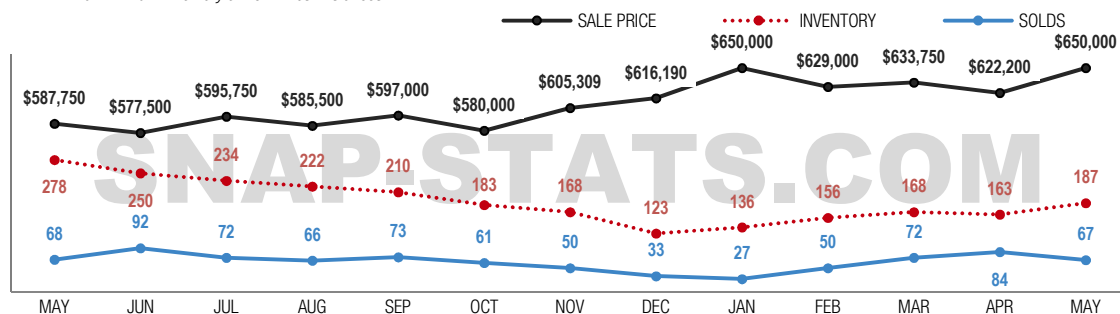
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **CLOVERDALE DETACHED**: Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$500,000 to \$600,000 with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Cloverdale (Sellers market) and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Clayton and 3 to 4 bedroom properties

*With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|---------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 1 | 0 | NA |
| 200,001 – 300,000 | 2 | 0 | NA |
| 300,001 – 400,000 | 6 | 4 | 66.67% |
| 400,001 – 500,000 | 32 | 22 | 68.75% |
| 500,001 – 600,000 | 49 | 44 | 89.80% |
| 600,001 – 700,000 | 78 | 54 | 69.23% |
| 700,001 – 800,000 | 56 | 24 | 42.86% |
| 800,001 – 900,000 | 17 | 12 | 70.59% |
| 900,001 – 1,000,000 | 20 | 4 | 20.00% |
| 1,000,001 – 1,250,000 | 20 | 9 | 45.00% |
| 1,250,001 – 1,500,000 | 13 | 1 | 7.69% |
| 1,500,001 – 1,750,000 | 3 | 1 | 33.33% |
| 1,750,001 – 2,000,000 | 2 | 0 | NA |
| 2,000,001 – 2,250,000 | 5 | 0 | NA |
| 2,250,001 – 2,500,000 | 5 | 0 | NA |
| 2,500,001 – 2,750,000 | 3 | 2 | 66.67% |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 313 | 177 | 56.55% |

| | | | |
|-------------------|------------|------------|---------------|
| 2 Bedrooms & Less | 11 | 3 | 27.27% |
| 3 to 4 Bedrooms | 147 | 106 | 72.11% |
| 5 to 6 Bedrooms | 130 | 62 | 47.69% |
| 7 Bedrooms & More | 25 | 6 | 24.00% |
| TOTAL | 313 | 177 | 56.55% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 311 | 313 | 0.64% |
| Solds | 187 | 177 | -5.35% |
| Sale Price | \$633,904 | \$641,904 | 1.26% |
| Sale Price SQFT | \$250 | \$255 | 2.00% |
| Sale to List Price Ratio | 100% | 100% | NA |
| Days on Market | 10 | 11 | 10.00% |

Community STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-------------------------|------------|------------|---------------|
| Aldergrove | 35 | 24 | 68.57% |
| Brookwood | 37 | 24 | 64.86% |
| Campbell Valley | 18 | 5 | 27.78% |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 15 | 5 | 33.33% |
| Langley City | 36 | 23 | 63.89% |
| Murrayville | 24 | 10 | 41.67% |
| Otter District | 2 | 0 | NA |
| Salmon River | 16 | 4 | 25.00% |
| Walnut Grove | 40 | 33 | 82.50% |
| Willoughby Heights | 90 | 49 | 54.44% |
| TOTAL | 313 | 177 | 56.55% |

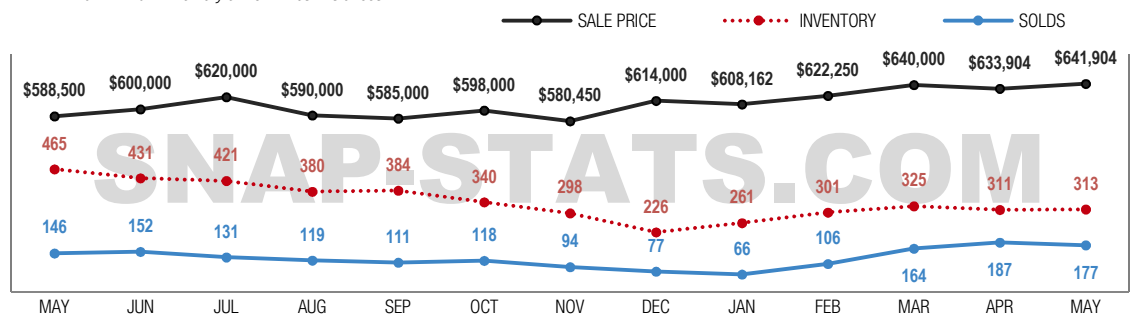
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **LANGLEY DETACHED**: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling)
- Homes are selling on average at list price
- Most Active Price Band*: \$500,000 to \$600,000 with average 90% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$1.25 mil to \$1.5 mil, Campbell Valley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Aldergrove, Brookwood, Langley City, Walnut Grove and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|---------------|
| \$0 – 100,000 | 1 | 1 | 100.00% |
| 100,001 – 200,000 | 100 | 27 | 27.00% |
| 200,001 – 300,000 | 193 | 51 | 26.42% |
| 300,001 – 400,000 | 104 | 42 | 40.38% |
| 400,001 – 500,000 | 35 | 15 | 42.86% |
| 500,001 – 600,000 | 5 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 1 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 439 | 136 | 30.98% |

| | | | |
|----------------------|------------|------------|---------------|
| 0 to 1 Bedroom | 62 | 7 | 11.29% |
| 2 Bedrooms | 225 | 73 | 32.44% |
| 3 Bedrooms | 133 | 46 | 34.59% |
| 4 Bedrooms & Greater | 19 | 10 | 52.63% |
| TOTAL | 439 | 136 | 30.98% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 441 | 439 | -0.45% |
| Solds | 155 | 136 | -12.26% |
| Sale Price | \$297,000 | \$284,500 | -4.21% |
| Sale Price SQFT | \$234 | \$243 | 3.85% |
| Sale to List Price Ratio | 99% | 98% | -1.01% |
| Days on Market | 24 | 37 | 54.17% |

Community STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-------------------------|------------|------------|---------------|
| Aldergrove | 32 | 6 | 18.75% |
| Brookwood | 0 | 0 | NA |
| Campbell Valley | 0 | 0 | NA |
| County Line Glen Valley | 0 | 0 | NA |
| Fort Langley | 6 | 0 | NA |
| Langley City | 165 | 39 | 23.64% |
| Murrayville | 38 | 8 | 21.05% |
| Otter District | 0 | 0 | NA |
| Salmon River | 9 | 2 | 22.22% |
| Walnut Grove | 75 | 26 | 34.67% |
| Willoughby Heights | 114 | 55 | 48.25% |
| TOTAL | 439 | 136 | 30.98% |

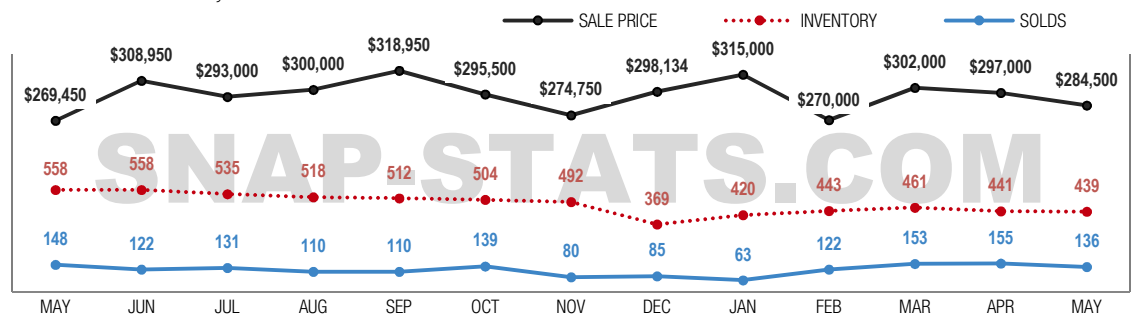
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **LANGLEY ATTACHED**: Sellers market at 31% Sales Ratio average (3.1 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$300,000 to \$500,000 with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$100,000 to \$300,000, Aldergrove and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Walnut Grove, Willoughby Heights and minimum 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|------------|---------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 0 | 0 | NA |
| 200,001 – 300,000 | 7 | 2 | 28.57% |
| 300,001 – 400,000 | 86 | 42 | 48.84% |
| 400,001 – 500,000 | 102 | 40 | 39.22% |
| 500,001 – 600,000 | 79 | 29 | 36.71% |
| 600,001 – 700,000 | 64 | 14 | 21.88% |
| 700,001 – 800,000 | 22 | 5 | 22.73% |
| 800,001 – 900,000 | 21 | 3 | 14.29% |
| 900,001 – 1,000,000 | 7 | 0 | NA |
| 1,000,001 – 1,250,000 | 4 | 1 | 25.00% |
| 1,250,001 – 1,500,000 | 5 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 398 | 136 | 34.17% |

| | | | |
|-------------------|------------|------------|---------------|
| 2 Bedrooms & Less | 26 | 7 | 26.92% |
| 3 to 4 Bedrooms | 202 | 82 | 40.59% |
| 5 to 6 Bedrooms | 138 | 43 | 31.16% |
| 7 Bedrooms & More | 32 | 4 | 12.50% |
| TOTAL | 398 | 136 | 34.17% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 383 | 398 | 3.92% |
| Solds | 128 | 136 | 6.25% |
| Sale Price | \$452,450 | \$454,500 | 0.45% |
| Sale Price SQFT | \$176 | \$184 | 4.55% |
| Sale to List Price Ratio | 99% | 100% | 1.01% |
| Days on Market | 27 | 10 | -62.96% |

Community STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|--------------------|------------|------------|---------------|
| Abbotsford East | 155 | 55 | 35.48% |
| Abbotsford West | 125 | 46 | 36.80% |
| Aberdeen | 28 | 5 | 17.86% |
| Bradner | 3 | 0 | NA |
| Central Abbotsford | 64 | 22 | 34.38% |
| Matsqui | 4 | 1 | 25.00% |
| Poplar | 16 | 5 | 31.25% |
| Sumas Mountain | 2 | 1 | 50.00% |
| Sumas Prairie | 1 | 1 | 100.00% |
| TOTAL | 398 | 136 | 34.17% |

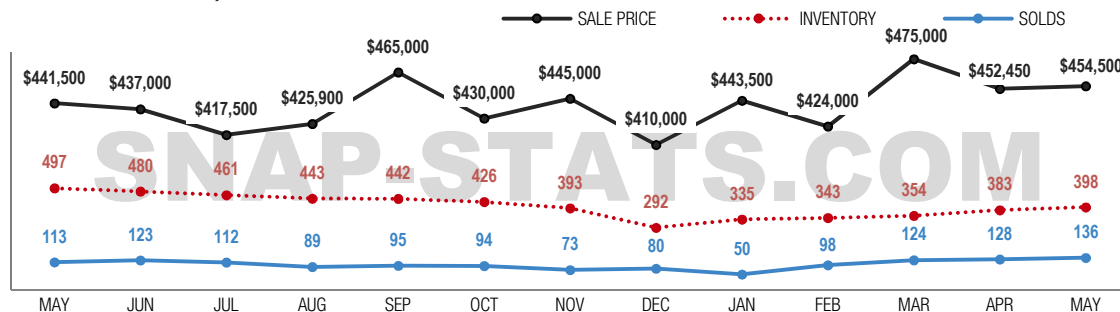
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **ABBOTSFORD DETACHED**: Sellers market at 34% Sales Ratio average (3.4 in 10 homes selling)
- Homes are selling on average at list price
- Most Active Price Band*: \$300,000 to \$400,000 with average 49% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Abbotsford East/West/Central, Poplar and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|-----------|---------------|
| \$0 – 100,000 | 44 | 5 | 11.36% |
| 100,001 – 200,000 | 217 | 38 | 17.51% |
| 200,001 – 300,000 | 154 | 23 | 14.94% |
| 300,001 – 400,000 | 63 | 10 | 15.87% |
| 400,001 – 500,000 | 11 | 3 | 27.27% |
| 500,001 – 600,000 | 3 | 1 | 33.33% |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 1 | 0 | NA |
| 800,001 – 900,000 | 1 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 494 | 80 | 16.19% |

| | | | |
|----------------------|------------|-----------|---------------|
| 0 to 1 Bedroom | 63 | 5 | 7.94% |
| 2 Bedrooms | 270 | 53 | 19.63% |
| 3 Bedrooms | 124 | 13 | 10.48% |
| 4 Bedrooms & Greater | 37 | 9 | 24.32% |
| TOTAL | 494 | 80 | 16.19% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 480 | 494 | 2.92% |
| Solds | 94 | 80 | -14.89% |
| Sale Price | \$216,950 | \$183,950 | -15.21% |
| Sale Price SQFT | \$179 | \$154 | -13.97% |
| Sale to List Price Ratio | 99% | 97% | -2.02% |
| Days on Market | 39 | 36 | -7.69% |

Community STATS CONDO & TH (ATTACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|--------------------|------------|-----------|---------------|
| Abbotsford East | 41 | 16 | 39.02% |
| Abbotsford West | 197 | 24 | 12.18% |
| Aberdeen | 0 | 0 | NA |
| Bradner | 0 | 0 | NA |
| Central Abbotsford | 232 | 38 | 16.38% |
| Matsqui | 1 | 0 | NA |
| Poplar | 23 | 2 | 8.70% |
| Sumas Mountain | 0 | 0 | NA |
| Sumas Prairie | 0 | 0 | NA |
| TOTAL | 494 | 80 | 16.19% |

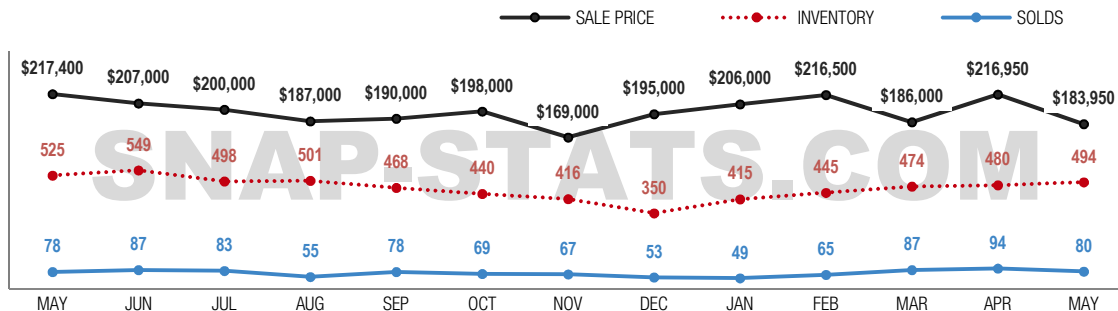
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **ABBOTSFORD ATTACHED**: Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$400,000 to \$500,000 with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$0 to \$100,000, Poplar and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Abbotsford East and minimum 4 bedroom properties

*With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|------------|-----------|---------------|
| \$0 – 100,000 | 0 | 0 | NA |
| 100,001 – 200,000 | 4 | 2 | 50.00% |
| 200,001 – 300,000 | 34 | 9 | 26.47% |
| 300,001 – 400,000 | 60 | 24 | 40.00% |
| 400,001 – 500,000 | 86 | 15 | 17.44% |
| 500,001 – 600,000 | 26 | 5 | 19.23% |
| 600,001 – 700,000 | 14 | 3 | 21.43% |
| 700,001 – 800,000 | 2 | 1 | 50.00% |
| 800,001 – 900,000 | 4 | 0 | NA |
| 900,001 – 1,000,000 | 1 | 0 | NA |
| 1,000,001 – 1,250,000 | 2 | 1 | 50.00% |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 1 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 234 | 60 | 25.64% |

| | | | |
|-------------------|------------|-----------|---------------|
| 2 Bedrooms & Less | 27 | 7 | 25.93% |
| 3 to 4 Bedrooms | 129 | 32 | 24.81% |
| 5 to 6 Bedrooms | 70 | 19 | 27.14% |
| 7 Bedrooms & More | 8 | 2 | 25.00% |
| TOTAL | 234 | 60 | 25.64% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 240 | 234 | -2.50% |
| Solds | 78 | 60 | -23.08% |
| Sale Price | \$386,500 | \$350,500 | -9.31% |
| Sale Price SQFT | \$159 | \$150 | -5.66% |
| Sale to List Price Ratio | 98% | 97% | -1.02% |
| Days on Market | 28 | 18 | -35.71% |

Community STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------|------------|-----------|---------------|
| Dewdney Deroche | 4 | 1 | 25.00% |
| Durieu | 6 | 1 | 16.67% |
| Hatzic | 24 | 6 | 25.00% |
| Hemlock | 6 | 1 | 16.67% |
| Lake Errock | 18 | 3 | 16.67% |
| Mission | 167 | 47 | 28.14% |
| Mission West | 3 | 1 | 33.33% |
| Stave Falls | 6 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL | 234 | 60 | 25.64% |

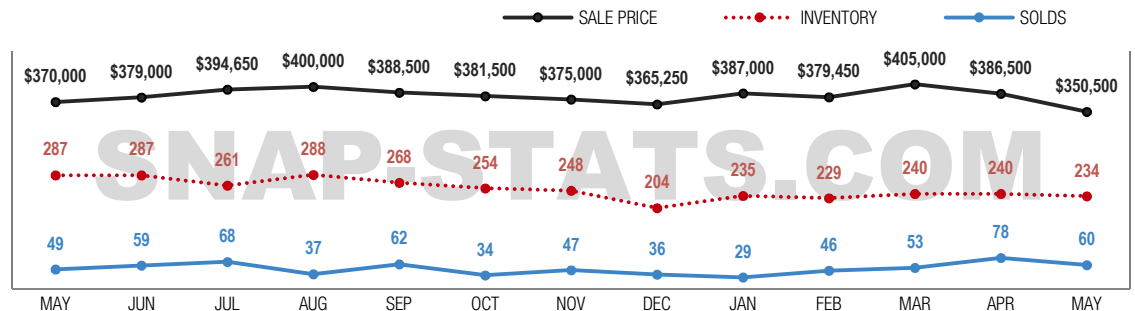
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **MISSION DETACHED**: Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$300,000 to \$400,000 with average 40% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$400,000 to \$500,000 and Lake Errock
- Sellers Best Bet*: Selling homes in Hatzic, Mission and all bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------------|-----------|----------|--------------|
| \$0 – 100,000 | 4 | 0 | NA |
| 100,001 – 200,000 | 25 | 2 | 8.00% |
| 200,001 – 300,000 | 21 | 3 | 14.29% |
| 300,001 – 400,000 | 2 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 0 | 0 | NA |
| 1,000,001 – 1,250,000 | 0 | 0 | NA |
| 1,250,001 – 1,500,000 | 0 | 0 | NA |
| 1,500,001 – 1,750,000 | 0 | 0 | NA |
| 1,750,001 – 2,000,000 | 0 | 0 | NA |
| 2,000,001 – 2,250,000 | 0 | 0 | NA |
| 2,250,001 – 2,500,000 | 0 | 0 | NA |
| 2,500,001 – 2,750,000 | 0 | 0 | NA |
| 2,750,001 – 3,000,000 | 0 | 0 | NA |
| 3,000,001 – 3,500,000 | 0 | 0 | NA |
| 3,500,001 – 4,000,000 | 0 | 0 | NA |
| 4,000,001 & Greater | 0 | 0 | NA |
| TOTAL | 52 | 5 | 9.62% |

| | | | |
|----------------------|-----------|----------|--------------|
| 0 to 1 Bedroom | 6 | 1 | 16.67% |
| 2 Bedrooms | 27 | 1 | 3.70% |
| 3 Bedrooms | 17 | 3 | 17.65% |
| 4 Bedrooms & Greater | 2 | 0 | NA |
| TOTAL | 52 | 5 | 9.62% |

| SnapStats® Median Data | April | May | Variance |
|--------------------------|-----------|-----------|----------|
| Inventory | 53 | 52 | -1.89% |
| Solds | 13 | 5 | -61.54% |
| Sale Price | \$189,900 | \$209,000 | 10.06% |
| Sale Price SQFT | \$153 | \$128 | -16.34% |
| Sale to List Price Ratio | 100% | 98% | -2.00% |
| Days on Market | 35 | 63 | 80.00% |

Community *STATS CONDO & TH (ATTACHED)*

| SnapStats® | Inventory | Sales | Sales Ratio* |
|-----------------|-----------|----------|--------------|
| Dewdney Deroche | 0 | 0 | NA |
| Durieu | 0 | 0 | NA |
| Hatzic | 0 | 0 | NA |
| Hemlock | 8 | 0 | NA |
| Lake Errock | 0 | 0 | NA |
| Mission | 44 | 5 | 11.36% |
| Mission West | 0 | 0 | NA |
| Stave Falls | 0 | 0 | NA |
| Steelhead | 0 | 0 | NA |
| TOTAL | 52 | 5 | 9.62% |

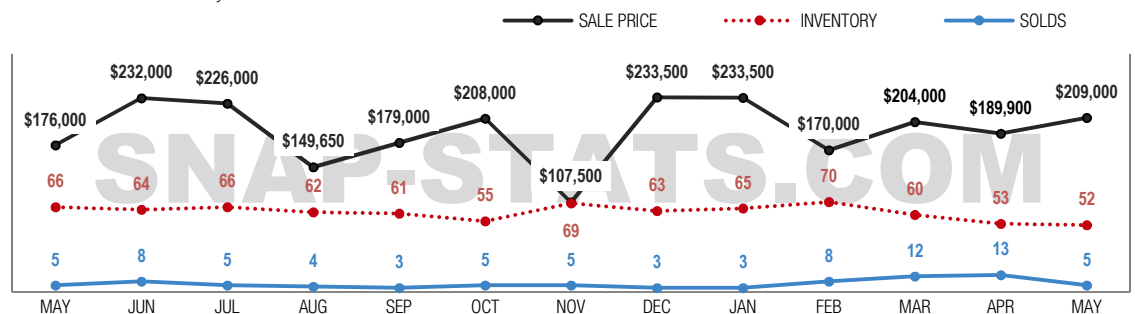
*Sales Ratio: The percent of homes selling (Sales to Inventory Ratio)

Market Summary

- Official Market Type **MISSION ATTACHED**: Buyers market at 10% Sales Ratio average (1 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$200,000 to \$300,000 with average 14% Sales Ratio (Balanced market)
- Buyers Best Bet*: Homes between \$100,000 to \$200,000 and 2 bedroom properties
- Sellers Best Bet*: Selling homes in Mission and 3 bedroom properties

*With a minimum inventory of 10 in most instances

13 Month Market Trend



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