

Everything you need to know about your Real Estate Market Today!

Compliments of:
Kathy Plante

604-329-1405
kathy@kathyplante.com
www.kathyplante.com

Sutton Group - West Coast Realty
102 - 403 North Road
Coquitlam, BC V3K 3V9



SnapStats[®]

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info@snap-stats.com | www.snap-stats.com

METRO VANCOUVER EDITION



Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	32	7	21.88%
300,001 – 400,000	51	26	50.98%
400,001 – 500,000	82	82	100.00%
500,001 – 600,000	59	50	84.75%
600,001 – 700,000	47	25	53.19%
700,001 – 800,000	31	16	51.61%
800,001 – 900,000	21	20	95.24%
900,001 – 1,000,000	19	9	47.37%
1,000,001 – 1,250,000	36	21	58.33%
1,250,001 – 1,500,000	39	14	35.90%
1,500,001 – 1,750,000	17	9	52.94%
1,750,001 – 2,000,000	12	8	66.67%
2,000,001 – 2,250,000	10	0	NA
2,250,001 – 2,500,000	13	2	15.38%
2,500,001 – 2,750,000	3	2	66.67%
2,750,001 – 3,000,000	8	0	NA
3,000,001 – 3,500,000	11	2	18.18%
3,500,001 – 4,000,000	4	2	50.00%
4,000,001 – 4,500,000	6	1	16.67%
4,500,001 – 5,000,000	9	0	NA
5,000,001 & Greater	20	4	20.00%
TOTAL	530	300	56.60%

0 to 1 Bedroom	217	144	66.36%
2 Bedrooms	240	133	55.42%
3 Bedrooms	63	20	31.75%
4 Bedrooms & Greater	10	3	30.00%
TOTAL	530	300	56.60%

SnapStats® Median Data	July	August	Variance
Inventory	615	530	-13.82%
Solds	336	300	-10.71%
Sale Price	\$565,000	\$570,000	0.88%
Sale Price SQFT	\$711	\$714	0.42%
Sale to List Price Ratio	100%	97%	-3.00%
Days on Market	14	17	21.43%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Coal Harbour	85	34	40.00%
Downtown	210	144	68.57%
Westend	123	51	41.46%
Yaletown	112	71	63.39%
TOTAL	530	300	56.60%

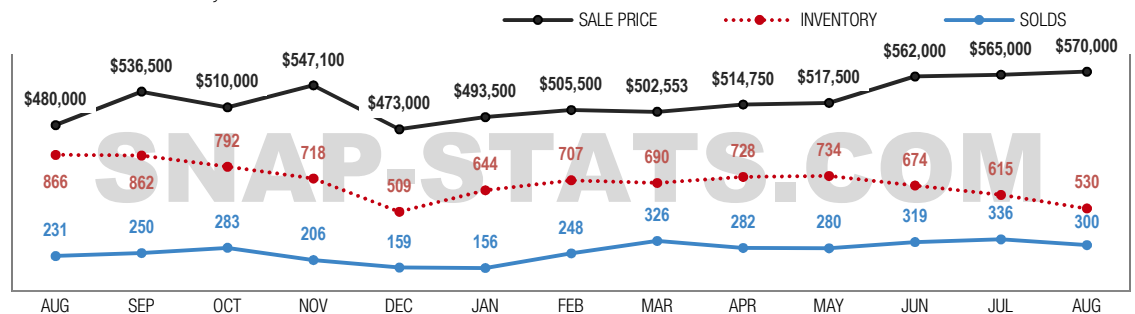
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **DOWNTOWN**: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band* +/- \$1 mil: \$400k to \$500k (100% Sales Ratio); \$1.75 mil to \$2 mil (67% Sales Ratio)
- Buyers Best Bet* +/- \$1 mil: Homes between \$0 to \$300,000; \$2.25 to \$2.5 mil, Coal Harbour, Westend and 3 plus bedrooms
- Sellers Best Bet*: Selling homes in Downtown, Yaletown and up to 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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kathy@kathyplante.com



Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	6	0	NA
1,500,001 – 1,750,000	11	11	100.00%
1,750,001 – 2,000,000	15	11	73.33%
2,000,001 – 2,250,000	19	10	52.63%
2,250,001 – 2,500,000	47	19	40.43%
2,500,001 – 2,750,000	33	18	54.55%
2,750,001 – 3,000,000	60	12	20.00%
3,000,001 – 3,500,000	83	24	28.92%
3,500,001 – 4,000,000	80	15	18.75%
4,000,001 – 4,500,000	41	11	26.83%
4,500,001 – 5,000,000	40	3	7.50%
5,000,001 & Greater	144	15	10.42%
TOTAL	582	149	25.60%

2 Bedrooms & Less	25	4	16.00%
3 to 4 Bedrooms	184	66	35.87%
5 to 6 Bedrooms	275	63	22.91%
7 Bedrooms & More	98	16	16.33%
TOTAL	582	149	25.60%

SnapStats® Median Data	July	August	Variance
Inventory	590	582	-1.36%
Solds	153	149	-2.61%
Sale Price	\$2,950,000	\$2,880,000	-2.37%
Sale Price SQFT	\$901	\$952	5.66%
Sale to List Price Ratio	102%	100%	-1.96%
Days on Market	20	15	-25.00%

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	24	6	25.00%
Cambie	41	8	19.51%
Dunbar	51	25	49.02%
Fairview	0	0	NA
Falsecreek	0	0	NA
Kerrisdale	42	9	21.43%
Kitsilano	29	18	62.07%
Mackenzie Heights	15	7	46.67%
Marpole	30	7	23.33%
Mount Pleasant	1	0	NA
Oakridge	20	0	NA
Point Grey	54	11	20.37%
Quilchena	17	4	23.53%
SW Marine	32	6	18.75%
Shaughnessy	83	15	18.07%
South Cambie	16	2	12.50%
South Granville	80	23	28.75%
Southlands	31	6	19.35%
University	16	2	12.50%
TOTAL	582	149	25.60%

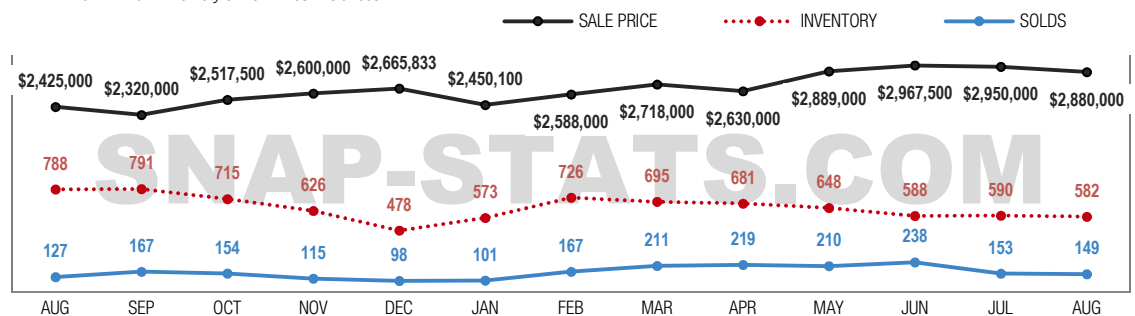
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WESTSIDE DETACHED**: Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band* +/- \$2 mil: \$1.5 mil to \$1.75 mil (100% Sales Ratio)/ \$2.5 mil to \$2.75 mil (55% Sales Ratio)
- Buyers Best Bet* +/- \$2 mil: Under \$2 mil NA/\$4.5 mil to \$5 mil, South Cambie, University and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Dunbar, Kitsilano, Mackenzie Heights and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	21	9	42.86%
300,001 – 400,000	78	49	62.82%
400,001 – 500,000	82	51	62.20%
500,001 – 600,000	80	38	47.50%
600,001 – 700,000	73	38	52.05%
700,001 – 800,000	60	24	40.00%
800,001 – 900,000	76	34	44.74%
900,001 – 1,000,000	54	12	22.22%
1,000,001 – 1,250,000	53	19	35.85%
1,250,001 – 1,500,000	47	11	23.40%
1,500,001 – 1,750,000	18	6	33.33%
1,750,001 – 2,000,000	13	4	30.77%
2,000,001 – 2,250,000	2	1	50.00%
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	1	100.00%
3,000,001 – 3,500,000	1	1	100.00%
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	668	298	44.61%

0 to 1 Bedroom	200	112	56.00%
2 Bedrooms	351	141	40.17%
3 Bedrooms	99	42	42.42%
4 Bedrooms & Greater	18	3	16.67%
TOTAL	668	298	44.61%

SnapStats® Median Data	July	August	Variance
Inventory	765	668	-12.68%
Solds	308	298	-3.25%
Sale Price	\$552,000	\$609,000	10.33%
Sale Price SQFT	\$638	\$674	5.64%
Sale to List Price Ratio	98%	102%	4.08%
Days on Market	18	23	27.78%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	1	0	NA
Cambie	27	9	33.33%
Dunbar	11	5	45.45%
Fairview	83	64	77.11%
Falsecreek	56	39	69.64%
Kerrisdale	28	6	21.43%
Kitsilano	91	65	71.43%
Mackenzie Heights	0	0	NA
Marpole	56	17	30.36%
Mount Pleasant	7	3	42.86%
Oakridge	19	9	47.37%
Point Grey	11	5	45.45%
Quilchena	33	9	27.27%
SW Marine	21	7	33.33%
Shaughnessy	8	0	NA
South Cambie	12	3	25.00%
South Granville	8	1	12.50%
Southlands	4	0	NA
University	192	56	29.17%
TOTAL	668	298	44.61%

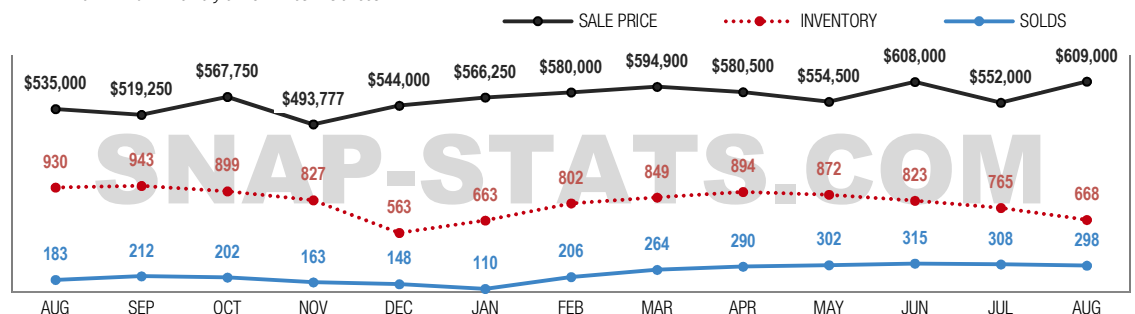
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WESTSIDE ATTACHED**: Sellers market at 45% Sales Ratio average (4.5 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band*: \$300,000 to \$500,000 with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$900,000 to \$1 mil, South Granville and minimum 4 bedroom properties
- Sellers Best Bet*: Selling homes in Fairview, Falsecreek, Kitsilano and up to 1 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	1	100.00%
700,001 – 800,000	4	0	NA
800,001 – 900,000	10	3	30.00%
900,001 – 1,000,000	33	12	36.36%
1,000,001 – 1,250,000	80	50	62.50%
1,250,001 – 1,500,000	99	44	44.44%
1,500,001 – 1,750,000	65	18	27.69%
1,750,001 – 2,000,000	50	7	14.00%
2,000,001 – 2,250,000	16	2	12.50%
2,250,001 – 2,500,000	11	1	9.09%
2,500,001 – 2,750,000	9	1	11.11%
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	383	139	36.29%

2 Bedrooms & Less	27	9	33.33%
3 to 4 Bedrooms	110	42	38.18%
5 to 6 Bedrooms	153	77	50.33%
7 Bedrooms & More	93	11	11.83%
TOTAL	383	139	36.29%

SnapStats® Median Data	July	August	Variance
Inventory	341	383	12.32%
Solds	148	139	-6.08%
Sale Price	\$1,276,500	\$1,293,500	1.33%
Sale Price SQFT	\$571	\$566	-0.88%
Sale to List Price Ratio	107%	107%	NA
Days on Market	9	11	22.22%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	1	0	NA
Collingwood	60	11	18.33%
Downtown	0	0	NA
Fraser	10	10	100.00%
Fraserview	37	9	24.32%
Grandview	25	5	20.00%
Hastings	8	0	NA
Hastings East	13	1	7.69%
Killarney	39	20	51.28%
Knight	27	9	33.33%
Main	19	11	57.89%
Mount Pleasant	13	13	100.00%
Renfrew Heights	21	11	52.38%
Renfrew	43	12	27.91%
South Vancouver	48	17	35.42%
Victoria	19	10	52.63%
TOTAL	383	139	36.29%

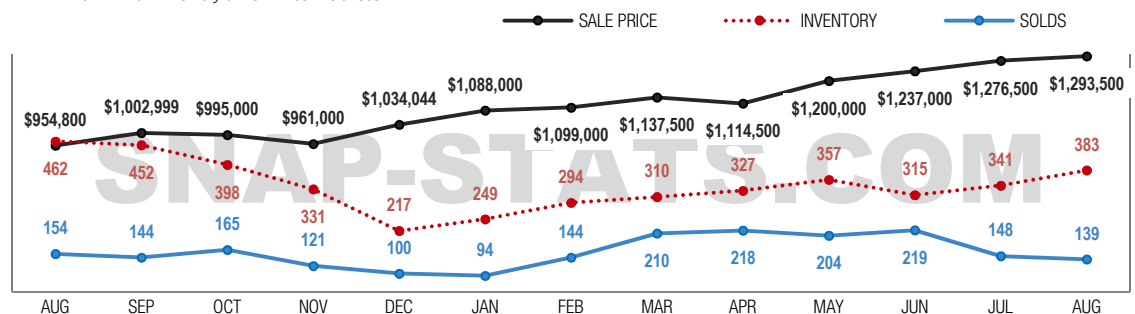
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **EASTSIDE DETACHED**: Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band*: \$1 mil to \$1.25 mil with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.25 mil to \$2.5 mil, Collingwood, Hastings East and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Fraser, Mount Pleasant and 5 to 6 bedroom properties

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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	114	23	20.18%
300,001 – 400,000	122	45	36.89%
400,001 – 500,000	76	38	50.00%
500,001 – 600,000	43	20	46.51%
600,001 – 700,000	26	9	34.62%
700,001 – 800,000	19	8	42.11%
800,001 – 900,000	12	3	25.00%
900,001 – 1,000,000	2	2	100.00%
1,000,001 – 1,250,000	3	2	66.67%
1,250,001 – 1,500,000	6	1	16.67%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	424	151	35.61%

0 to 1 Bedroom	190	67	35.26%
2 Bedrooms	194	65	33.51%
3 Bedrooms	33	16	48.48%
4 Bedrooms & Greater	7	3	42.86%
TOTAL	424	151	35.61%

SnapStats® Median Data	July	August	Variance
Inventory	418	424	1.44%
Solds	219	151	-31.05%
Sale Price	\$390,000	\$433,000	11.03%
Sale Price SQFT	\$517	\$543	5.03%
Sale to List Price Ratio	98%	101%	3.06%
Days on Market	15	18	20.00%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	30	24	80.00%
Collingwood	89	16	17.98%
Downtown	12	2	16.67%
Fraser	24	11	45.83%
Fraserview	27	7	25.93%
Grandview	13	7	53.85%
Hastings	30	10	33.33%
Hastings East	5	5	100.00%
Killarney	16	2	12.50%
Knight	17	4	23.53%
Main	7	6	85.71%
Mt Pleasant	94	49	52.13%
Renfrew Heights	0	0	NA
Renfrew	36	5	13.89%
South Vancouver	2	0	NA
Victoria	22	3	13.64%
TOTAL	424	151	35.61%

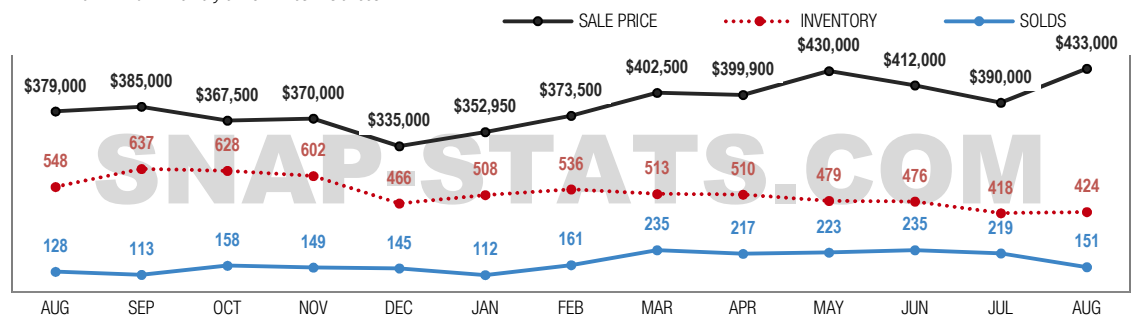
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **EASTSIDE ATTACHED**: Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band*: \$400,000 to \$500,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$0 to \$300,000, Killarney, Renfrew, Victoria and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Champlain Heights, Grandview and minimum 3 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	1	100.00%
700,001 – 800,000	1	0	NA
800,001 – 900,000	5	5	100.00%
900,001 – 1,000,000	7	7	100.00%
1,000,001 – 1,250,000	27	26	96.30%
1,250,001 – 1,500,000	27	19	70.37%
1,500,001 – 1,750,000	16	16	100.00%
1,750,001 – 2,000,000	16	13	81.25%
2,000,001 – 2,250,000	9	2	22.22%
2,250,001 – 2,500,000	8	3	37.50%
2,500,001 – 2,750,000	3	1	33.33%
2,750,001 – 3,000,000	9	1	11.11%
3,000,001 – 3,500,000	8	0	NA
3,500,001 – 4,000,000	6	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	3	0	NA
TOTAL	148	94	63.51%

2 Bedrooms & Less	9	5	55.56%
3 to 4 Bedrooms	65	54	83.08%
5 to 6 Bedrooms	65	32	49.23%
7 Bedrooms & More	9	3	33.33%
TOTAL	148	94	63.51%

SnapStats® Median Data	July	August	Variance
Inventory	190	148	-22.11%
Solds	116	94	-18.97%
Sale Price	\$1,307,500	\$1,358,000	3.86%
Sale Price SQFT	\$515	\$520	0.97%
Sale to List Price Ratio	101%	105%	3.96%
Days on Market	13	12	-7.69%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	3	2	66.67%
Boulevard	4	2	50.00%
Braemar	5	0	NA
Calverhall	4	4	100.00%
Canyon Heights	17	17	100.00%
Capilano	3	3	100.00%
Central Lonsdale	9	6	66.67%
Deep Cove	5	3	60.00%
Delbrook	1	0	NA
Dollarton	5	1	20.00%
Edgemont	7	5	71.43%
Forest Hills	7	4	57.14%
Grouse Woods	3	3	100.00%
Hamilton	4	1	25.00%
Hamilton Heights	0	0	NA
Indian Arm	2	0	NA
Indian River	2	1	50.00%
Lower Lonsdale	6	2	33.33%
Lynn Valley	11	11	100.00%
Lynnmour	5	2	40.00%
Norgate	2	2	100.00%
Northlands	2	2	100.00%
Pemberton Heights	1	0	NA
Pemberton	2	2	100.00%
Princess Park	2	1	50.00%
Queensbury	3	1	33.33%
Roche Point	1	1	100.00%
Seymour	3	0	NA
Tempe	3	2	66.67%
Upper Delbrook	5	2	40.00%
Upper Lonsdale	11	9	81.82%
Westlynn	5	5	100.00%
Westlynn Terrace	1	0	NA
Windsor Park	1	0	NA
Woodlands-Sunshine Cascade	3	0	NA
TOTAL	148	94	63.51%

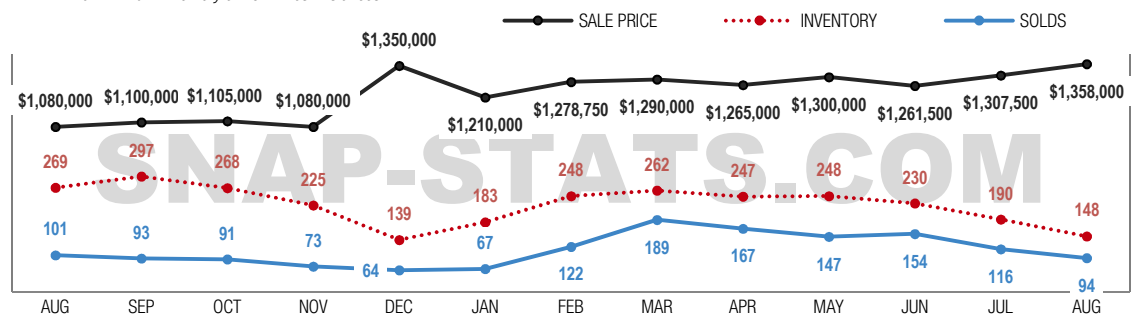
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **NORTH VANCOUVER DETACHED**: Sellers market at 64% Sales Ratio average (6.4 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band*: \$1.5 mil to \$1.75 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.75 mil to \$3 mil, Central Lonsdale and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Canyon Heights, Lynn Valley and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

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SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	62	15	24.19%
300,001 – 400,000	99	31	31.31%
400,001 – 500,000	47	26	55.32%
500,001 – 600,000	27	18	66.67%
600,001 – 700,000	31	13	41.94%
700,001 – 800,000	20	10	50.00%
800,001 – 900,000	22	5	22.73%
900,001 – 1,000,000	8	4	50.00%
1,000,001 – 1,250,000	7	0	NA
1,250,001 – 1,500,000	1	1	100.00%
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	1	1	100.00%
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	332	124	37.35%

0 to 1 Bedroom	141	35	24.82%
2 Bedrooms	148	64	43.24%
3 Bedrooms	39	21	53.85%
4 Bedrooms & Greater	4	4	100.00%
TOTAL	332	124	37.35%

SnapStats® Median Data	July	August	Variance
Inventory	364	332	-8.79%
Solds	164	124	-24.39%
Sale Price	\$434,000	\$482,400	11.15%
Sale Price SQFT	\$458	\$520	13.54%
Sale to List Price Ratio	99%	99%	NA
Days on Market	26	17	-34.62%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	0	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	2	2	100.00%
Central Lonsdale	76	24	31.58%
Deep Cove	1	1	100.00%
Delbrook	1	0	NA
Dollarton	7	1	14.29%
Edgemont	1	1	100.00%
Forest Hills	0	0	NA
Grouse Woods	0	0	NA
Hamilton	16	5	31.25%
Hamilton Heights	0	0	NA
Indian Arm	0	0	NA
Indian River	4	4	100.00%
Lower Lonsdale	108	42	38.89%
Lynn Valley	19	16	84.21%
Lynnmour	23	9	39.13%
Norgate	5	1	20.00%
Northlands	12	3	25.00%
Pemberton Heights	0	0	NA
Pemberton	24	6	25.00%
Princess Park	0	0	NA
Queensbury	0	0	NA
Roche Point	27	4	14.81%
Seymour	0	0	NA
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	5	4	80.00%
Westlynn	1	1	100.00%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL	332	124	37.35%

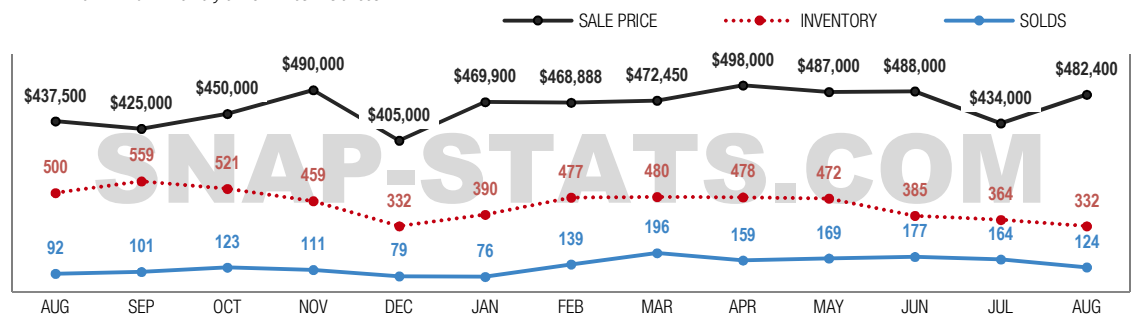
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **NORTH VANCOUVER ATTACHED**: Sellers market at 37% Sales Ratio average (3.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$500,000 to \$600,000 with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$0 to \$300,000; \$800,000 to \$900,000, Roche Point and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Lynn Valley and 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	1	100.00%
1,000,001 – 1,250,000	5	1	20.00%
1,250,001 – 1,500,000	10	6	60.00%
1,500,001 – 1,750,000	11	8	72.73%
1,750,001 – 2,000,000	20	8	40.00%
2,000,001 – 2,250,000	22	9	40.91%
2,250,001 – 2,500,000	24	10	41.67%
2,500,001 – 2,750,000	20	5	25.00%
2,750,001 – 3,000,000	39	5	12.82%
3,000,001 – 3,500,000	41	6	14.63%
3,500,001 – 4,000,000	35	6	17.14%
4,000,001 – 4,500,000	24	2	8.33%
4,500,001 – 5,000,000	34	4	11.76%
5,000,001 & Greater	145	12	8.28%
TOTAL	437	83	18.99%

2 Bedrooms & Less	27	4	14.81%
3 to 4 Bedrooms	184	44	23.91%
5 to 6 Bedrooms	198	35	17.68%
7 Bedrooms & More	28	0	NA
TOTAL	437	83	18.99%

SnapStats® Median Data	July	August	Variance
Inventory	462	437	-5.41%
Solds	81	83	2.47%
Sale Price	\$2,500,000	\$2,500,000	NA
Sale Price SQFT	\$720	\$743	3.19%
Sale to List Price Ratio	96%	93%	-3.12%
Days on Market	35	28	-20.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	15	2	13.33%
Ambleside	46	6	13.04%
Bayridge	4	1	25.00%
British Properties	73	26	35.62%
Canterbury	9	1	11.11%
Caulfield	28	8	28.57%
Cedardale	7	2	28.57%
Chartwell	25	7	28.00%
Chelsea Park	6	0	NA
Cypress	5	0	NA
Cypress Park Estates	8	1	12.50%
Deer Ridge	1	0	NA
Dundarave	26	5	19.23%
Eagle Harbour	10	2	20.00%
Eagleridge	6	3	50.00%
Furry Creek	7	0	NA
Gleneagles	4	4	100.00%
Glenmore	21	1	4.76%
Horseshoe Bay	1	1	100.00%
Howe Sound	13	0	NA
Lions Bay	6	1	16.67%
Old Caulfield	3	0	NA
Panorama Village	1	1	100.00%
Park Royal	1	0	NA
Porteau Cove	0	0	NA
Queens	14	1	7.14%
Rockridge	8	0	NA
Sandy Cove	1	1	100.00%
Sentinel Hill	5	3	60.00%
Upper Caulfield	3	2	66.67%
West Bay	10	0	NA
Westhill	6	0	NA
Westmount	24	1	4.17%
Whitby Estates	32	2	6.25%
Whytecliff	8	1	12.50%
TOTAL	437	83	18.99%

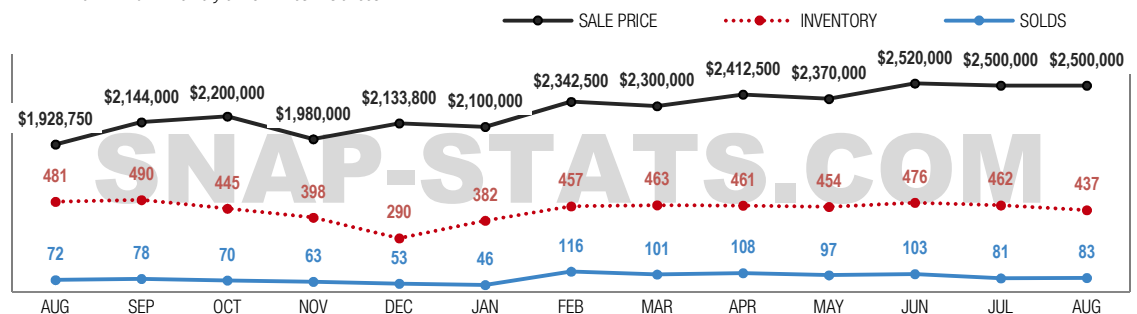
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WEST VANCOUVER DETACHED**: Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band*: \$1.5 mil to \$1.75 mil with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes \$4 mil to \$4.5 mil; \$5 mil plus, Glenmore, Queens, Westmount, Whitby Estates and up to 2 bedrooms
- Sellers Best Bet*: Selling homes in British Properties, Caulfield, Chartwell and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	7	1	14.29%
300,001 – 400,000	9	0	NA
400,001 – 500,000	10	0	NA
500,001 – 600,000	7	0	NA
600,001 – 700,000	4	3	75.00%
700,001 – 800,000	6	0	NA
800,001 – 900,000	8	2	25.00%
900,001 – 1,000,000	7	2	28.57%
1,000,001 – 1,250,000	7	1	14.29%
1,250,001 – 1,500,000	15	4	26.67%
1,500,001 – 1,750,000	6	1	16.67%
1,750,001 – 2,000,000	1	1	100.00%
2,000,001 – 2,250,000	3	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	1	100.00%
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	3	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL	102	16	15.69%

0 to 1 Bedroom	30	2	6.67%
2 Bedrooms	52	9	17.31%
3 Bedrooms	18	5	27.78%
4 Bedrooms & Greater	2	0	NA
TOTAL	102	16	15.69%

SnapStats® Median Data	July	August	Variance
Inventory	100	102	2.00%
Solds	19	16	-15.79%
Sale Price	\$840,000	\$1,024,000	21.90%
Sale Price SQFT	\$682	\$707	3.67%
Sale to List Price Ratio	99%	98%	-1.01%
Days on Market	12	10	-16.67%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	0	0	NA
Ambleside	29	3	10.34%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	2	0	NA
Chartwell	0	0	NA
Chelsea Park	2	0	NA
Cypress	0	0	NA
Cypress Park Estates	2	0	NA
Deer Ridge	3	0	NA
Dundarave	21	2	9.52%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	2	1	50.00%
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	3	0	NA
Howe Sound	1	0	NA
Lions Bay	0	0	NA
Old Caulfield	1	0	NA
Panorama Village	9	5	55.56%
Park Royal	17	4	23.53%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	1	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	9	1	11.11%
Whytecliff	0	0	NA
TOTAL	102	16	15.69%

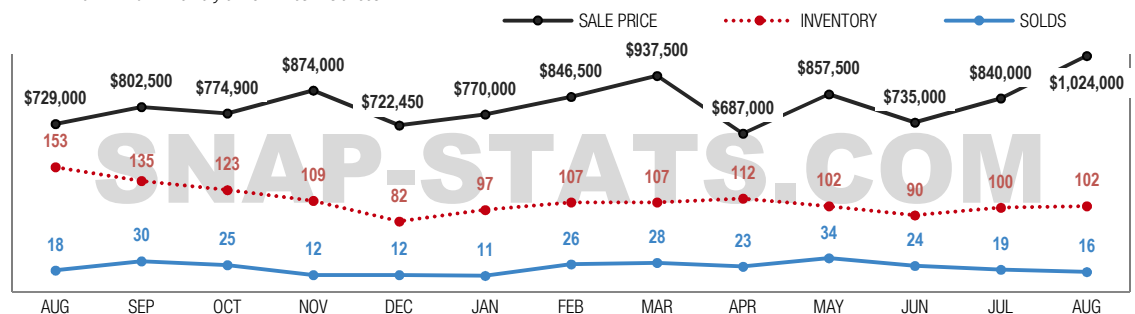
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WEST VANCOUVER ATTACHED**: Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$1.25 to \$1.5 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes in Ambleside, Dundarave, Whitby Estates and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Panorama Village and 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	7	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	3	1	33.33%
700,001 – 800,000	4	4	100.00%
800,001 – 900,000	17	13	76.47%
900,001 – 1,000,000	36	19	52.78%
1,000,001 – 1,250,000	85	40	47.06%
1,250,001 – 1,500,000	99	34	34.34%
1,500,001 – 1,750,000	68	23	33.82%
1,750,001 – 2,000,000	67	16	23.88%
2,000,001 – 2,250,000	23	13	56.52%
2,250,001 – 2,500,000	33	5	15.15%
2,500,001 – 2,750,000	13	4	30.77%
2,750,001 – 3,000,000	23	2	8.70%
3,000,001 – 3,500,000	9	2	22.22%
3,500,001 – 4,000,000	13	0	NA
4,000,001 – 4,500,000	4	2	50.00%
4,500,001 – 5,000,000	5	0	NA
5,000,001 & Greater	4	0	NA
TOTAL	513	178	34.70%

2 Bedrooms & Less	17	7	41.18%
3 to 4 Bedrooms	194	80	41.24%
5 to 6 Bedrooms	265	80	30.19%
7 Bedrooms & More	37	11	29.73%
TOTAL	513	178	34.70%

SnapStats® Median Data	July	August	Variance
Inventory	526	513	-2.47%
Solds	213	178	-16.43%
Sale Price	\$1,316,000	\$1,310,000	-0.46%
Sale Price SQFT	\$534	\$481	-9.93%
Sale to List Price Ratio	98%	98%	NA
Days on Market	15	18	20.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	17	12	70.59%
Bridgeport	8	7	87.50%
Brighthouse	0	0	NA
Brighthouse South	0	0	NA
Broadmoor	50	15	30.00%
East Cambie	24	4	16.67%
East Richmond	10	3	30.00%
Garden City	17	7	41.18%
Gilmore	3	0	NA
Granville	35	12	34.29%
Hamilton	13	7	53.85%
Ironwood	18	6	33.33%
Lackner	21	7	33.33%
McLennan	10	3	30.00%
McLennan North	6	1	16.67%
McNair	16	7	43.75%
Quilchena	23	6	26.09%
Riverdale	31	12	38.71%
Saunders	22	9	40.91%
Sea Island	2	0	NA
Seafair	45	12	26.67%
South Arm	25	6	24.00%
Steveston North	20	12	60.00%
Steveston South	8	5	62.50%
Steveston Village	5	2	40.00%
Terra Nova	16	6	37.50%
West Cambie	35	5	14.29%
Westwind	9	3	33.33%
Woodwards	24	9	37.50%
TOTAL	513	178	34.70%

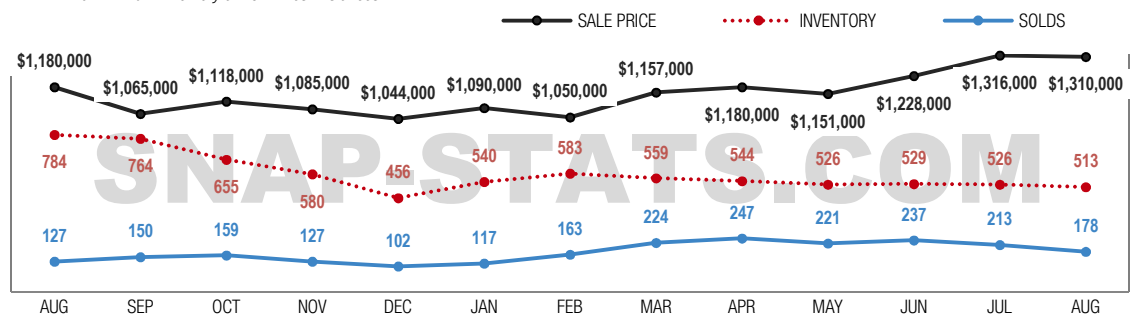
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **RICHMOND DETACHED**: Sellers market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$800,000 to \$900,000 with average 76% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.75 mil to \$3 mil, East Cambie, West Cambie and minimum 5 bedroom properties
- Sellers Best Bet*: Selling homes in Boyd Park, Hamilton, Steveston North and up to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	243	62	25.51%
300,001 – 400,000	228	58	25.44%
400,001 – 500,000	221	48	21.72%
500,001 – 600,000	194	51	26.29%
600,001 – 700,000	98	34	34.69%
700,001 – 800,000	29	9	31.03%
800,001 – 900,000	22	5	22.73%
900,001 – 1,000,000	13	3	23.08%
1,000,001 – 1,250,000	13	1	7.69%
1,250,001 – 1,500,000	4	1	25.00%
1,500,001 – 1,750,000	5	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL	1082	272	25.14%

0 to 1 Bedroom	265	62	23.40%
2 Bedrooms	588	112	19.05%
3 Bedrooms	202	77	38.12%
4 Bedrooms & Greater	27	21	77.78%
TOTAL	1082	272	25.14%

SnapStats® Median Data	July	August	Variance
Inventory	1167	1082	-7.28%
Solds	318	272	-14.47%
Sale Price	\$455,500	\$427,500	-6.15%
Sale Price SQFT	\$408	\$413	1.23%
Sale to List Price Ratio	98%	97%	-1.02%
Days on Market	31	28	-9.68%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	27	4	14.81%
Bridgeport	21	5	23.81%
Brighthouse	456	90	19.74%
Brighthouse South	160	43	26.88%
Broadmoor	8	4	50.00%
East Cambie	5	5	100.00%
East Richmond	5	2	40.00%
Garden City	13	2	15.38%
Gilmore	0	0	NA
Granville	18	5	27.78%
Hamilton	8	2	25.00%
Ironwood	19	5	26.32%
Lackner	3	2	66.67%
McLennan	0	0	NA
McLennan North	135	35	25.93%
McNair	3	0	NA
Quilchena	3	3	100.00%
Riverdale	16	6	37.50%
Saunders	5	5	100.00%
Sea Island	0	0	NA
Seafair	2	2	100.00%
South Arm	20	5	25.00%
Steveston North	6	4	66.67%
Steveston South	32	8	25.00%
Steveston Village	4	0	NA
Terra Nova	11	4	36.36%
West Cambie	92	22	23.91%
Westwind	3	2	66.67%
Woodwards	7	7	100.00%
TOTAL	1082	272	25.14%

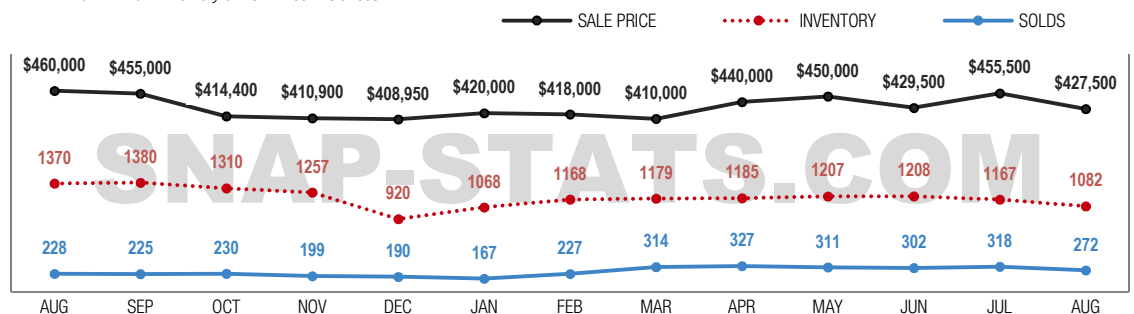
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **RICHMOND ATTACHED**: Sellers market at 25% Sales Ratio average (1 in 4 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band*: \$600,000 to \$700,000 with average 35% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$1 mil to \$1.25 mil, Boyd Park, Garden City and 2 bedroom properties
- Sellers Best Bet*: Selling homes in Riverdale, Terra Nova and minimum 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	5	5	100.00%
800,001 – 900,000	11	6	54.55%
900,001 – 1,000,000	11	5	45.45%
1,000,001 – 1,250,000	5	3	60.00%
1,250,001 – 1,500,000	11	3	27.27%
1,500,001 – 1,750,000	2	1	50.00%
1,750,001 – 2,000,000	9	1	11.11%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	1	100.00%
2,500,001 – 2,750,000	1	1	100.00%
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	65	26	40.00%

2 Bedrooms & Less	5	5	100.00%
3 to 4 Bedrooms	48	16	33.33%
5 to 6 Bedrooms	12	5	41.67%
7 Bedrooms & More	0	0	NA
TOTAL	65	26	40.00%

SnapStats® Median Data	July	August	Variance
Inventory	61	65	6.56%
Solds	35	26	-25.71%
Sale Price	\$950,000	\$929,500	-2.16%
Sale Price SQFT	\$361	\$418	15.79%
Sale to List Price Ratio	100%	101%	1.00%
Days on Market	8	14	75.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	7	7	100.00%
Boundary Beach	6	1	16.67%
Cliff Drive	17	6	35.29%
English Bluff	10	2	20.00%
Pebble Hill	17	4	23.53%
Tsawwassen Central	4	2	50.00%
Tsawwassen East	4	4	100.00%
TOTAL	65	26	40.00%

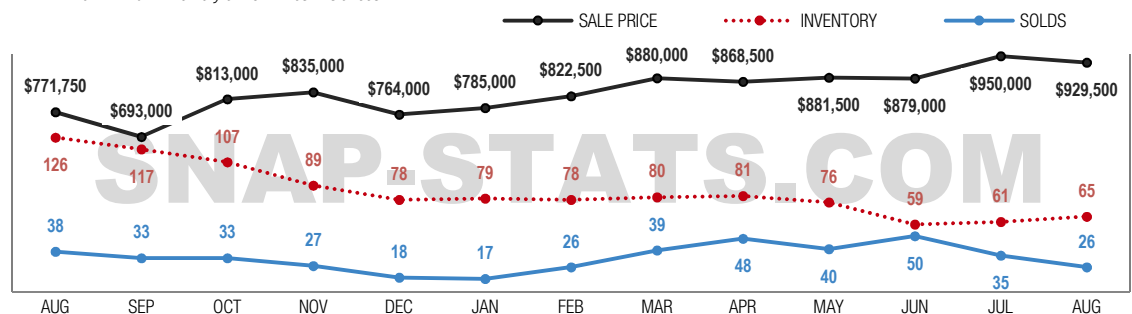
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **TSAWWASSEN DETACHED**: Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average at 1% above list price
- Most Active Price Band*: \$800,000 to \$900,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$1.75 mil to \$2 mil, English Bluff, Pebble Hill and 3 to 4 bedroom properties
- Sellers Best Bet*: Selling homes in Cliff Drive and 5 to 6 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	9	1	11.11%
300,001 – 400,000	15	8	53.33%
400,001 – 500,000	5	4	80.00%
500,001 – 600,000	1	1	100.00%
600,001 – 700,000	2	0	NA
700,001 – 800,000	5	0	NA
800,001 – 900,000	4	1	25.00%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	5	5	100.00%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	47	20	42.55%

0 to 1 Bedroom	13	4	30.77%
2 Bedrooms	29	13	44.83%
3 Bedrooms	4	2	50.00%
4 Bedrooms & Greater	1	1	100.00%
TOTAL	47	20	42.55%

SnapStats® Median Data	July	August	Variance
Inventory	49	47	-4.08%
Solds	12	20	66.67%
Sale Price	\$497,500	\$417,000	-16.18%
Sale Price SQFT	\$387	\$371	-4.13%
Sale to List Price Ratio	101%	98%	-2.97%
Days on Market	20	27	35.00%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	6	4	66.67%
Boundary Beach	1	1	100.00%
Cliff Drive	26	8	30.77%
English Bluff	1	1	100.00%
Pebble Hill	0	0	NA
Tsawwassen Central	9	3	33.33%
Tsawwassen East	4	3	75.00%
TOTAL	47	20	42.55%

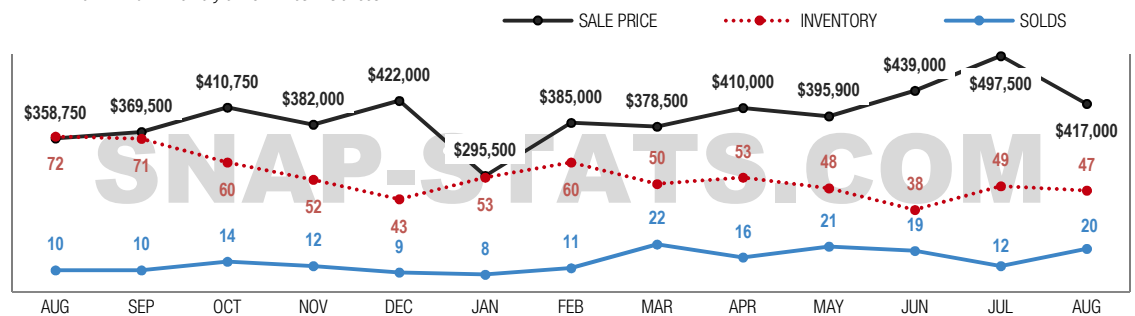
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **TSAWWASSEN ATTACHED**: Sellers market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$300,000 to \$400,000 with average 53% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$0 to \$300,000 and up to 1 bedroom properties
- Sellers Best Bet*: Homes in Cliff Drive, Tsawwassen Central and 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	1	50.00%
600,001 – 700,000	4	3	75.00%
700,001 – 800,000	4	3	75.00%
800,001 – 900,000	4	4	100.00%
900,001 – 1,000,000	7	4	57.14%
1,000,001 – 1,250,000	5	1	20.00%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	4	1	25.00%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	39	17	43.59%

2 Bedrooms & Less	9	4	44.44%
3 to 4 Bedrooms	18	12	66.67%
5 to 6 Bedrooms	11	1	9.09%
7 Bedrooms & More	1	0	NA
TOTAL	39	17	43.59%

SnapStats® Median Data	July	August	Variance
Inventory	43	39	-9.30%
Solds	32	17	-46.88%
Sale Price	\$774,400	\$840,000	8.47%
Sale Price SQFT	\$380	\$392	3.16%
Sale to List Price Ratio	100%	105%	5.00%
Days on Market	14	11	-21.43%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	3	0	NA
East Delta	2	0	NA
Hawthorne	5	3	60.00%
Holly	6	1	16.67%
Ladner Elementary	7	6	85.71%
Ladner Rural	5	1	20.00%
Neilsen Grove	6	6	100.00%
Port Guichon	4	0	NA
Westham Island	1	0	NA
TOTAL	39	17	43.59%

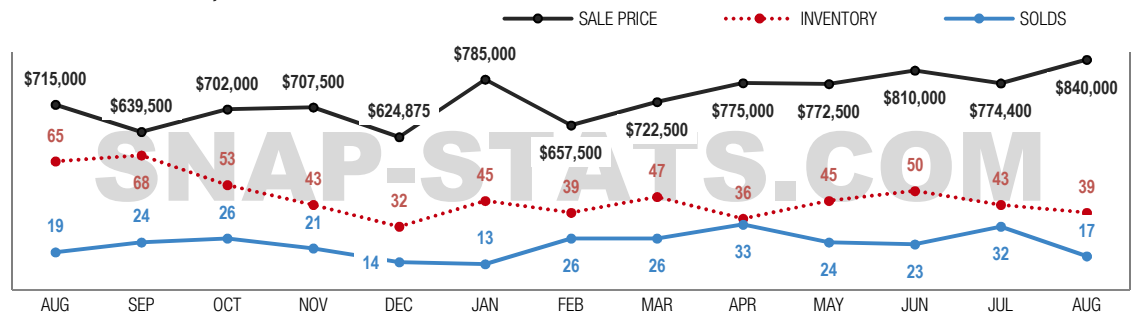
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **LADNER DETACHED**: Sellers market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average at 5% above list price
- Most Active Price Band*: Insufficient Data *
- Buyers Best Bet*: Homes with 5 to 6 bedrooms
- Sellers Best Bet*: Selling homes with 3 to 4 bedrooms

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Kathy Plante
Sutton Group - West Coast Realty
604-329-1405

www.kathyplante.com
kathy@kathyplante.com



Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	1	100.00%
300,001 – 400,000	8	7	87.50%
400,001 – 500,000	2	0	NA
500,001 – 600,000	1	4	400.00%
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	1	NA
800,001 – 900,000	0	2	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	13	15	115.38%

0 to 1 Bedroom	2	0	NA
2 Bedrooms	8	9	112.50%
3 Bedrooms	3	6	200.00%
4 Bedrooms & Greater	0	0	NA
TOTAL	13	15	115.38%

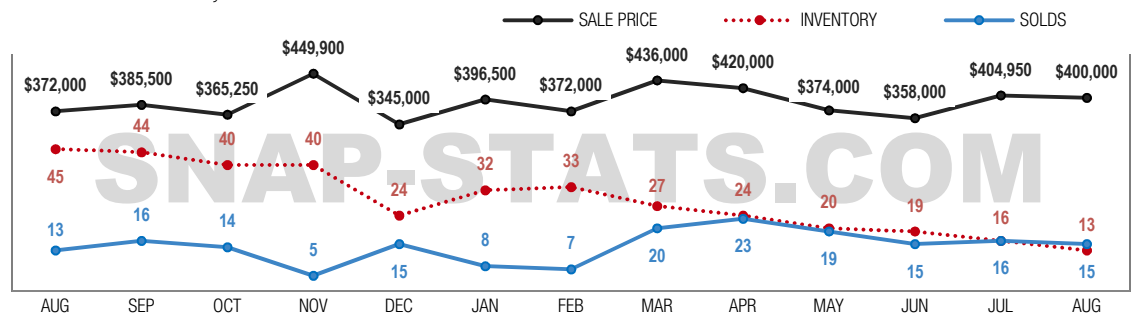
SnapStats® Median Data	July	August	Variance
Inventory	16	13	-18.75%
Solds	16	15	-6.25%
Sale Price	\$404,950	\$400,000	-1.22%
Sale Price SQFT	\$320	\$342	6.88%
Sale to List Price Ratio	99%	100%	1.01%
Days on Market	12	8	-33.33%

Market Summary

- Official Market Type **LADNER ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band*: Insufficient data*
- Buyers Best Bet*: Insufficient data*
- Sellers Best Bet*: Homes with 2 bedrooms*

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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kathy@kathyplante.com



Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	2	5	250.00%
East Delta	0	1	NA
Hawthorne	4	4	100.00%
Holly	1	1	100.00%
Ladner Elementary	5	0	NA
Ladner Rural	0	0	NA
Neilsen Grove	1	4	400.00%
Port Guichon	0	0	NA
Westham Island	0	0	NA
TOTAL	13	15	115.38%

IMPORTANT NOTE ABOUT LADNER ATTACHED:

August 2015 numbers reported as per the REBGV MLS® and are correct. Total sales and in some other instances sales recorded, exceed listings active as at September 1, 2015 reflecting the speed of the current market.

*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.