

Everything you need to know about your Real Estate Market Today!

Compliments of:
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SnapStats[®]

July 2015

Produced and Published by SnapStats® Publishing Co.
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METRO VANCOUVER EDITION



Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	34	15	44.12%
300,001 – 400,000	58	33	56.90%
400,001 – 500,000	99	82	82.83%
500,001 – 600,000	85	57	67.06%
600,001 – 700,000	50	43	86.00%
700,001 – 800,000	37	18	48.65%
800,001 – 900,000	27	20	74.07%
900,001 – 1,000,000	26	13	50.00%
1,000,001 – 1,250,000	42	13	30.95%
1,250,001 – 1,500,000	44	18	40.91%
1,500,001 – 1,750,000	20	6	30.00%
1,750,001 – 2,000,000	18	4	22.22%
2,000,001 – 2,250,000	8	3	37.50%
2,250,001 – 2,500,000	10	5	50.00%
2,500,001 – 2,750,000	5	0	NA
2,750,001 – 3,000,000	9	1	11.11%
3,000,001 – 3,500,000	7	2	28.57%
3,500,001 – 4,000,000	5	0	NA
4,000,001 – 4,500,000	8	1	12.50%
4,500,001 – 5,000,000	6	0	NA
5,000,001 & Greater	17	2	11.76%
TOTAL	615	336	54.63%

0 to 1 Bedroom	259	158	61.00%
2 Bedrooms	285	161	56.49%
3 Bedrooms	61	16	26.23%
4 Bedrooms & Greater	10	1	10.00%
TOTAL	615	336	54.63%

SnapStats® Median Data	June	July	Variance
Inventory	674	615	-8.75%
Solds	319	336	5.33%
Sale Price	\$562,000	\$565,000	0.53%
Sale Price SQFT	\$712	\$711	-0.14%
Sale to List Price Ratio	99%	100%	1.01%
Days on Market	17	14	-17.65%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Coal Harbour	91	35	38.46%
Downtown	279	137	49.10%
Westend	126	92	73.02%
Yaletown	119	72	60.50%
TOTAL	615	336	54.63%

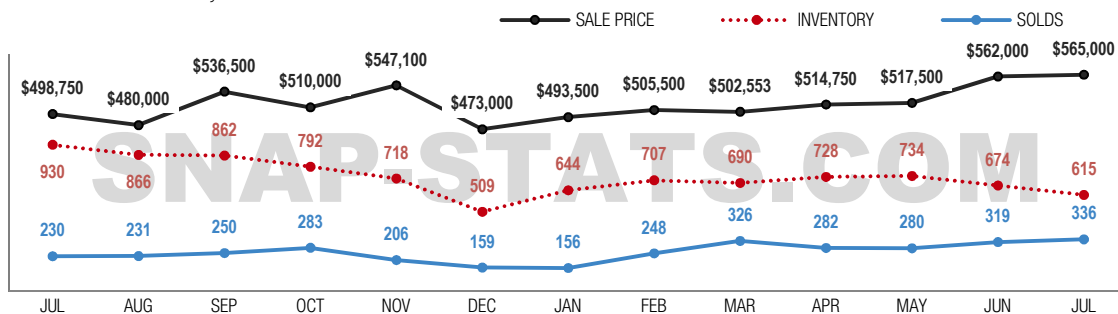
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **DOWNTOWN**: Sellers market at 55% Sales Ratio average (5.5 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band* +/- \$1 mil: \$600k to \$700k (86% Sales Ratio); \$2.25 mil to \$2.5 mil (50% Sales Ratio)
- Buyers Best Bet* +/- \$1 mil: Homes between \$0 to \$300,000; \$2.75 to \$3 mil, \$5 mil plus, Coal Harbour and 3 plus bedrooms
- Sellers Best Bet*: Selling homes in the Westend and up to 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	6	2	33.33%
1,500,001 – 1,750,000	11	8	72.73%
1,750,001 – 2,000,000	18	13	72.22%
2,000,001 – 2,250,000	18	18	100.00%
2,250,001 – 2,500,000	44	10	22.73%
2,500,001 – 2,750,000	43	18	41.86%
2,750,001 – 3,000,000	54	12	22.22%
3,000,001 – 3,500,000	81	17	20.99%
3,500,001 – 4,000,000	93	14	15.05%
4,000,001 – 4,500,000	48	13	27.08%
4,500,001 – 5,000,000	38	7	18.42%
5,000,001 & Greater	134	21	15.67%
TOTAL	590	153	25.93%

2 Bedrooms & Less	27	7	25.93%
3 to 4 Bedrooms	199	46	23.12%
5 to 6 Bedrooms	260	75	28.85%
7 Bedrooms & More	104	25	24.04%
TOTAL	590	153	25.93%

SnapStats® Median Data	June	July	Variance
Inventory	588	590	0.34%
Solds	238	153	-35.71%
Sale Price	\$2,967,500	\$2,950,000	-0.59%
Sale Price SQFT	\$923	\$901	-2.38%
Sale to List Price Ratio	99%	102%	3.03%
Days on Market	16	20	25.00%

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	23	9	39.13%
Cambie	40	14	35.00%
Dunbar	55	24	43.64%
Fairview	0	0	NA
Falsecreek	0	0	NA
Kerrisdale	37	7	18.92%
Kitsilano	29	12	41.38%
Mackenzie Heights	18	6	33.33%
Marpole	34	8	23.53%
Mount Pleasant	1	0	NA
Oakridge	17	6	35.29%
Point Grey	49	14	28.57%
Quilchena	18	7	38.89%
SW Marine	33	5	15.15%
Shaughnessy	87	17	19.54%
South Cambie	17	3	17.65%
South Granville	84	16	19.05%
Southlands	30	3	10.00%
University	18	2	11.11%
TOTAL	590	153	25.93%

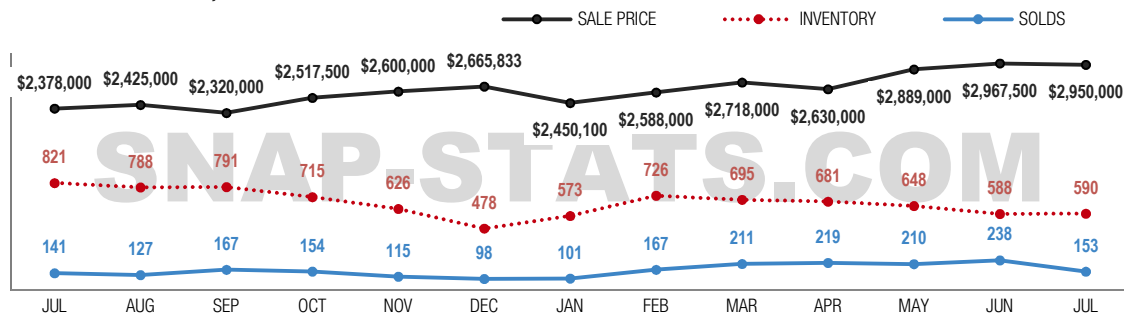
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WESTSIDE DETACHED**: Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band* +/- \$2 mil: \$1.5 mil to \$2 mil (73% Sales Ratio)/ \$2 mil to \$2.25 mil (100% Sales Ratio)
- Buyers Best Bet* +/- \$2 mil: Under \$2 mil NA/\$3.5 mil to \$4.5 mil plus, Southlands, University and 3 to 4 bedroom properties
- Sellers Best Bet*: Selling homes in Dunbar, Kitsilano and 5 to 6 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	21	13	61.90%
300,001 – 400,000	92	49	53.26%
400,001 – 500,000	105	70	66.67%
500,001 – 600,000	90	42	46.67%
600,001 – 700,000	91	29	31.87%
700,001 – 800,000	75	32	42.67%
800,001 – 900,000	93	23	24.73%
900,001 – 1,000,000	51	8	15.69%
1,000,001 – 1,250,000	56	18	32.14%
1,250,001 – 1,500,000	53	9	16.98%
1,500,001 – 1,750,000	12	8	66.67%
1,750,001 – 2,000,000	17	4	23.53%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	2	1	50.00%
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	1	100.00%
3,000,001 – 3,500,000	1	1	100.00%
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	765	308	40.26%

0 to 1 Bedroom	227	123	54.19%
2 Bedrooms	417	145	34.77%
3 Bedrooms	107	37	34.58%
4 Bedrooms & Greater	14	3	21.43%
TOTAL	765	308	40.26%

SnapStats® Median Data	June	July	Variance
Inventory	823	765	-7.05%
Solds	315	308	-2.22%
Sale Price	\$608,000	\$552,000	-9.21%
Sale Price SQFT	\$635	\$638	0.47%
Sale to List Price Ratio	100%	98%	-2.00%
Days on Market	15	18	20.00%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	2	0	NA
Cambie	33	10	30.30%
Dunbar	10	2	20.00%
Fairview	106	58	54.72%
Falsecreek	66	55	83.33%
Kerrisdale	35	11	31.43%
Kitsilano	103	74	71.84%
Mackenzie Heights	0	0	NA
Marpole	56	14	25.00%
Mount Pleasant	3	3	100.00%
Oakridge	25	11	44.00%
Point Grey	10	8	80.00%
Quilchena	38	10	26.32%
SW Marine	24	4	16.67%
Shaughnessy	5	4	80.00%
South Cambie	9	1	11.11%
South Granville	9	2	22.22%
Southlands	3	1	33.33%
University	228	40	17.54%
TOTAL	765	308	40.26%

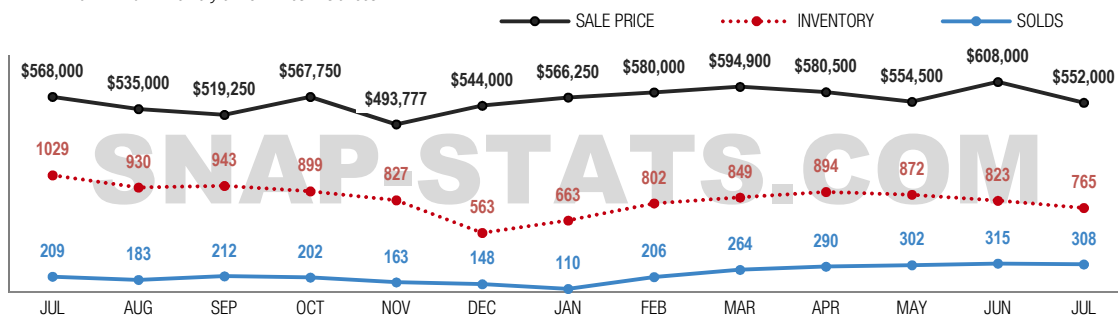
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WESTSIDE ATTACHED**: Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$400,000 to \$500,000; \$1.5 mil to \$1.75 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet:* Homes between \$900,000 to \$1 mil, SW Marine, South Cambie, University and minimum 4 bedroom properties
- Sellers Best Bet:* Selling homes in Falsecreek, Kitsilano, Point Grey and up to 1 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	1	100.00%
700,001 – 800,000	2	2	100.00%
800,001 – 900,000	13	7	53.85%
900,001 – 1,000,000	31	16	51.61%
1,000,001 – 1,250,000	70	40	57.14%
1,250,001 – 1,500,000	99	57	57.58%
1,500,001 – 1,750,000	52	15	28.85%
1,750,001 – 2,000,000	39	7	17.95%
2,000,001 – 2,250,000	12	1	8.33%
2,250,001 – 2,500,000	12	2	16.67%
2,500,001 – 2,750,000	7	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	341	148	43.40%

2 Bedrooms & Less	24	10	41.67%
3 to 4 Bedrooms	93	46	49.46%
5 to 6 Bedrooms	145	74	51.03%
7 Bedrooms & More	79	18	22.78%
TOTAL	341	148	43.40%

SnapStats® Median Data	June	July	Variance
Inventory	315	341	8.25%
Solds	219	148	-32.42%
Sale Price	\$1,237,000	\$1,276,500	3.19%
Sale Price SQFT	\$556	\$571	2.70%
Sale to List Price Ratio	104%	107%	2.88%
Days on Market	10	9	-10.00%

Community *STATS HOUSES (DETACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	1	0	NA
Collingwood	55	10	18.18%
Downtown	0	0	NA
Fraser	12	9	75.00%
Fraserview	30	13	43.33%
Grandview	18	9	50.00%
Hastings	8	0	NA
Hastings East	11	2	18.18%
Killarney	36	14	38.89%
Knight	22	17	77.27%
Main	18	7	38.89%
Mount Pleasant	15	6	40.00%
Renfrew Heights	20	14	70.00%
Renfrew	31	23	74.19%
South Vancouver	40	18	45.00%
Victoria	24	6	25.00%
TOTAL	341	148	43.40%

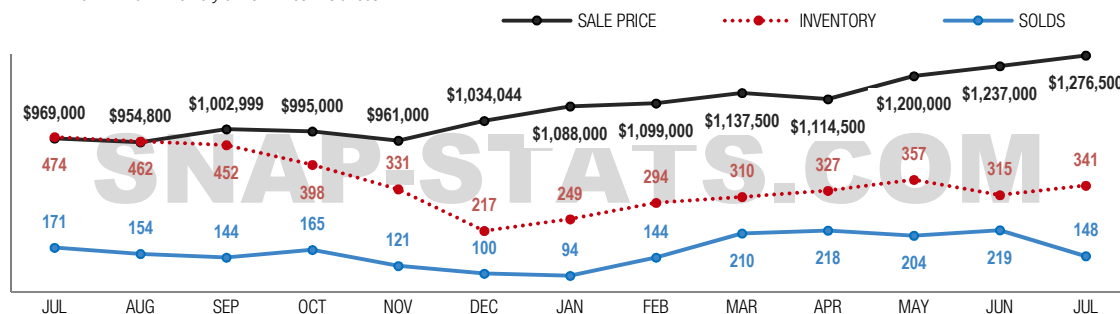
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **EASTSIDE DETACHED**: Sellers market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band*: \$800,000 to \$1.5 mil with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2 mil to \$2.25 mil, Collingwood, Hastings East and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Fraser, Knight, Renfrew Heights, Renfrew and 3 to 6 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	116	50	43.10%
300,001 – 400,000	114	61	53.51%
400,001 – 500,000	74	43	58.11%
500,001 – 600,000	45	33	73.33%
600,001 – 700,000	29	12	41.38%
700,001 – 800,000	17	6	35.29%
800,001 – 900,000	12	12	100.00%
900,001 – 1,000,000	3	2	66.67%
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	5	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	418	219	52.39%

0 to 1 Bedroom	199	105	52.76%
2 Bedrooms	175	88	50.29%
3 Bedrooms	36	21	58.33%
4 Bedrooms & Greater	8	5	62.50%
TOTAL	418	219	52.39%

SnapStats® Median Data	June	July	Variance
Inventory	476	418	-12.18%
Solds	235	219	-6.81%
Sale Price	\$412,000	\$390,000	-5.34%
Sale Price SQFT	\$514	\$517	0.58%
Sale to List Price Ratio	99%	98%	-1.01%
Days on Market	14	15	7.14%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	34	32	94.12%
Collingwood	90	33	36.67%
Downtown	8	4	50.00%
Fraser	25	14	56.00%
Fraserview	25	14	56.00%
Grandview	23	23	100.00%
Hastings	27	13	48.15%
Hastings East	8	3	37.50%
Killarney	16	3	18.75%
Knight	17	4	23.53%
Main	11	7	63.64%
Mt Pleasant	91	56	61.54%
Renfrew Heights	1	1	100.00%
Renfrew	19	6	31.58%
South Vancouver	1	0	NA
Victoria	22	6	27.27%
TOTAL	418	219	52.39%

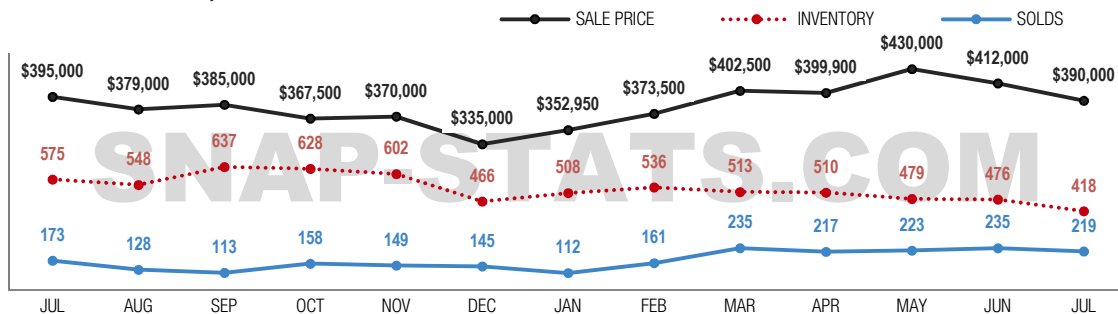
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **EASTSIDE ATTACHED**: Sellers market at 52% Sales Ratio average (5.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$800,000 to \$900,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$700,000 to \$800,000, Killarney, Knight and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Champlain Heights, Grandview and minimum 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	2	100.00%
700,001 – 800,000	2	2	100.00%
800,001 – 900,000	8	8	100.00%
900,001 – 1,000,000	11	10	90.91%
1,000,001 – 1,250,000	28	28	100.00%
1,250,001 – 1,500,000	36	31	86.11%
1,500,001 – 1,750,000	22	9	40.91%
1,750,001 – 2,000,000	23	11	47.83%
2,000,001 – 2,250,000	14	8	57.14%
2,250,001 – 2,500,000	7	3	42.86%
2,500,001 – 2,750,000	8	1	12.50%
2,750,001 – 3,000,000	10	2	20.00%
3,000,001 – 3,500,000	7	1	14.29%
3,500,001 – 4,000,000	7	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	3	0	NA
TOTAL	190	116	61.05%

2 Bedrooms & Less	12	5	41.67%
3 to 4 Bedrooms	89	66	74.16%
5 to 6 Bedrooms	79	37	46.84%
7 Bedrooms & More	10	8	80.00%
TOTAL	190	116	61.05%

SnapStats® Median Data	June	July	Variance
Inventory	230	190	-17.39%
Solds	154	116	-24.68%
Sale Price	\$1,261,500	\$1,307,500	3.65%
Sale Price SQFT	\$503	\$515	2.39%
Sale to List Price Ratio	101%	101%	NA
Days on Market	10	13	30.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	5	5	100.00%
Boulevard	4	4	100.00%
Braemar	3	0	NA
Calverhall	4	3	75.00%
Canyon Heights	19	13	68.42%
Capilano	2	0	NA
Central Lonsdale	12	6	50.00%
Deep Cove	9	7	77.78%
Delbrook	2	2	100.00%
Dollarton	9	1	11.11%
Edgemont	9	7	77.78%
Forest Hills	9	3	33.33%
Grouse Woods	3	1	33.33%
Hamilton	6	0	NA
Hamilton Heights	1	1	100.00%
Indian Arm	2	0	NA
Indian River	1	1	100.00%
Lower Lonsdale	6	2	33.33%
Lynn Valley	18	18	100.00%
Lynnmour	7	2	28.57%
Norgate	3	3	100.00%
Northlands	2	0	NA
Pemberton Heights	2	2	100.00%
Pemberton	3	2	66.67%
Princess Park	3	3	100.00%
Queensbury	4	1	25.00%
Roche Point	1	0	NA
Seymour	4	4	100.00%
Tempe	1	1	100.00%
Upper Delbrook	5	5	100.00%
Upper Lonsdale	15	6	40.00%
Westlynn	7	7	100.00%
Westlynn Terrace	1	1	100.00%
Windsor Park	4	4	100.00%
Woodlands-Sunshine Cascade	4	1	25.00%
TOTAL	190	116	61.05%

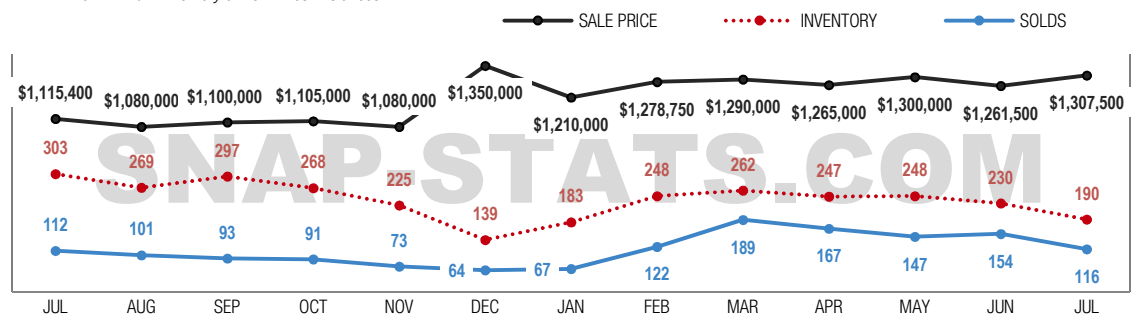
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **NORTH VANCOUVER DETACHED**: Sellers market at 61% Sales Ratio average (6.1 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band*: \$1 mil to \$1.25 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.75 mil to \$3 mil, Dollarton, Forest Hills and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Canyon Heights, Deep Cove, Edgemont, Lynn Valley and minimum 7 bedroom properties

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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	63	23	36.51%
300,001 – 400,000	106	47	44.34%
400,001 – 500,000	57	32	56.14%
500,001 – 600,000	32	22	68.75%
600,001 – 700,000	42	16	38.10%
700,001 – 800,000	19	14	73.68%
800,001 – 900,000	20	4	20.00%
900,001 – 1,000,000	11	3	27.27%
1,000,001 – 1,250,000	6	3	50.00%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	364	164	45.05%

0 to 1 Bedroom	141	45	31.91%
2 Bedrooms	176	94	53.41%
3 Bedrooms	40	22	55.00%
4 Bedrooms & Greater	7	3	42.86%
TOTAL	364	164	45.05%

SnapStats® Median Data	June	July	Variance
Inventory	385	364	-5.45%
Solds	177	164	-7.34%
Sale Price	\$488,000	\$434,000	-11.07%
Sale Price SQFT	\$528	\$458	-13.26%
Sale to List Price Ratio	98%	99%	1.02%
Days on Market	23	26	13.04%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	0	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	4	2	50.00%
Central Lonsdale	80	37	46.25%
Deep Cove	3	1	33.33%
Delbrook	1	0	NA
Dollarton	0	0	NA
Edgemont	1	1	100.00%
Forest Hills	0	0	NA
Grouse Woods	2	2	100.00%
Hamilton	17	8	47.06%
Hamilton Heights	0	0	NA
Indian Arm	0	0	NA
Indian River	8	2	25.00%
Lower Lonsdale	128	48	37.50%
Lynn Valley	27	18	66.67%
Lynnmour	16	6	37.50%
Norgate	6	2	33.33%
Northlands	13	9	69.23%
Pemberton Heights	0	0	NA
Pemberton	28	9	32.14%
Princess Park	0	0	NA
Queensbury	0	0	NA
Roche Point	19	13	68.42%
Seymour	2	2	100.00%
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	7	4	57.14%
Westlynn	2	0	NA
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL	364	164	45.05%

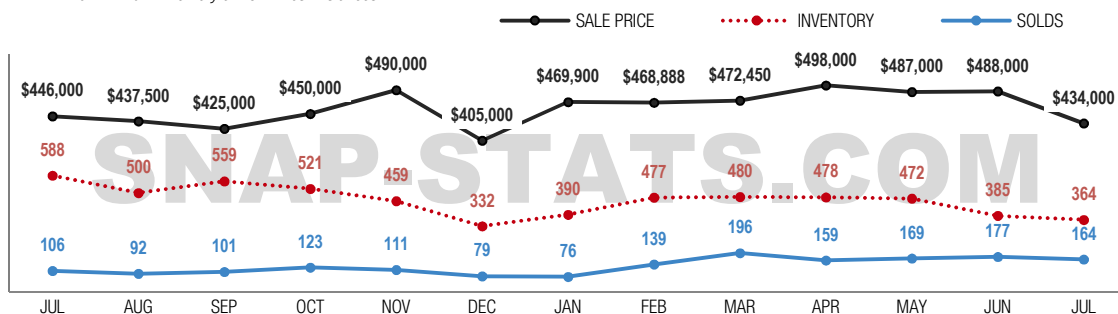
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **NORTH VANCOUVER ATTACHED**: Sellers market at 45% Sales Ratio average (4.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 74% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Lower Lonsdale, Lynnmour, Pemberton and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Lynn Valley, Northlands, Roche Point and 2 to 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	3	1	33.33%
1,000,001 – 1,250,000	5	3	60.00%
1,250,001 – 1,500,000	14	6	42.86%
1,500,001 – 1,750,000	17	3	17.65%
1,750,001 – 2,000,000	23	10	43.48%
2,000,001 – 2,250,000	21	11	52.38%
2,250,001 – 2,500,000	39	8	20.51%
2,500,001 – 2,750,000	18	10	55.56%
2,750,001 – 3,000,000	42	5	11.90%
3,000,001 – 3,500,000	37	8	21.62%
3,500,001 – 4,000,000	39	4	10.26%
4,000,001 – 4,500,000	14	3	21.43%
4,500,001 – 5,000,000	40	1	2.50%
5,000,001 & Greater	144	8	5.56%
TOTAL	462	81	17.53%

2 Bedrooms & Less	26	7	26.92%
3 to 4 Bedrooms	198	42	21.21%
5 to 6 Bedrooms	213	29	13.62%
7 Bedrooms & More	25	3	12.00%
TOTAL	462	81	17.53%

SnapStats® Median Data	June	July	Variance
Inventory	476	462	-2.94%
Solds	103	81	-21.36%
Sale Price	\$2,520,000	\$2,500,000	-0.79%
Sale Price SQFT	\$729	\$720	-1.23%
Sale to List Price Ratio	98%	96%	-2.04%
Days on Market	31	35	12.90%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	14	2	14.29%
Ambleside	43	12	27.91%
Bayridge	6	6	100.00%
British Properties	83	10	12.05%
Canterbury	8	0	NA
Caulfield	32	4	12.50%
Cedardale	10	0	NA
Chartwell	29	4	13.79%
Chelsea Park	6	1	16.67%
Cypress	5	1	20.00%
Cypress Park Estates	8	2	25.00%
Deer Ridge	1	0	NA
Dundarave	17	7	41.18%
Eagle Harbour	13	2	15.38%
Eagleridge	6	1	16.67%
Furry Creek	8	1	12.50%
Gleneagles	9	1	11.11%
Glenmore	24	2	8.33%
Horseshoe Bay	3	3	100.00%
Howe Sound	16	0	NA
Lions Bay	5	4	80.00%
Old Caulfield	4	0	NA
Panorama Village	2	0	NA
Park Royal	2	0	NA
Porteau Cove	0	0	NA
Queens	11	0	NA
Rockridge	7	2	28.57%
Sandy Cove	2	2	100.00%
Sentinel Hill	9	9	100.00%
Upper Caulfield	3	1	33.33%
West Bay	10	1	10.00%
Westhill	5	1	20.00%
Westmount	22	1	4.55%
Whitby Estates	30	0	NA
Whytecliff	9	1	11.11%
TOTAL	462	81	17.53%

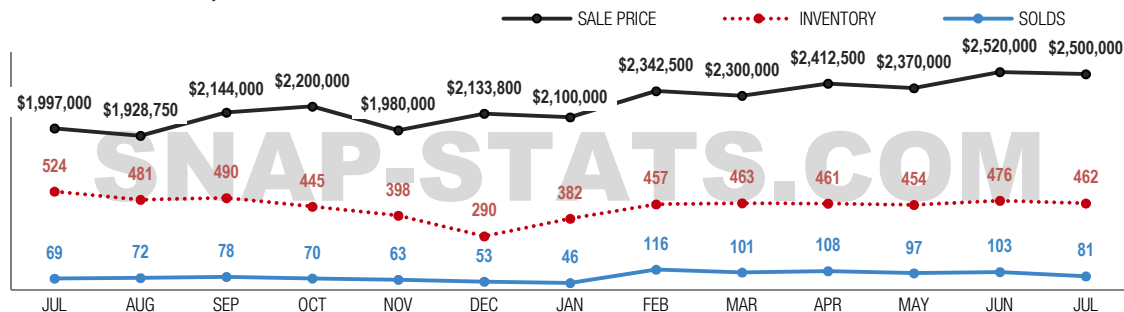
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WEST VANCOUVER DETACHED**: Balanced market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band*: \$2.5 mil to \$2.75 mil with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes \$4.5 mil to \$5 mil, Glenmore, Westmount and minimum 5 bedroom properties
- Sellers Best Bet*: Selling homes in Dundarave, Sentinel Hill and up to 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	6	2	33.33%
300,001 – 400,000	6	0	NA
400,001 – 500,000	7	1	14.29%
500,001 – 600,000	5	2	40.00%
600,001 – 700,000	5	2	40.00%
700,001 – 800,000	6	1	16.67%
800,001 – 900,000	7	4	57.14%
900,001 – 1,000,000	11	3	27.27%
1,000,001 – 1,250,000	6	1	16.67%
1,250,001 – 1,500,000	17	0	NA
1,500,001 – 1,750,000	7	1	14.29%
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	3	2	66.67%
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	2	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL	100	19	19.00%

0 to 1 Bedroom	23	3	13.04%
2 Bedrooms	53	11	20.75%
3 Bedrooms	22	5	22.73%
4 Bedrooms & Greater	2	0	NA
TOTAL	100	19	19.00%

SnapStats® Median Data	June	July	Variance
Inventory	90	100	11.11%
Solds	24	19	-20.83%
Sale Price	\$735,000	\$840,000	14.29%
Sale Price SQFT	\$641	\$682	6.40%
Sale to List Price Ratio	92%	99%	7.61%
Days on Market	49	12	-75.51%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	0	0	NA
Ambleside	23	9	39.13%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	2	0	NA
Chartwell	0	0	NA
Chelsea Park	2	0	NA
Cypress	0	0	NA
Cypress Park Estates	2	1	50.00%
Deer Ridge	3	0	NA
Dundarave	20	4	20.00%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	3	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	3	0	NA
Howe Sound	2	1	50.00%
Lions Bay	0	0	NA
Old Caulfield	1	0	NA
Panorama Village	14	3	21.43%
Park Royal	16	1	6.25%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	1	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	8	0	NA
Whytecliff	0	0	NA
TOTAL	100	19	19.00%

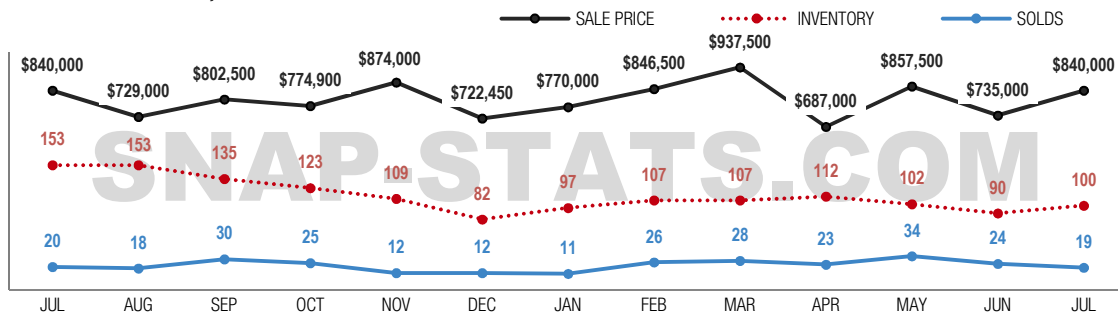
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WEST VANCOUVER ATTACHED**: Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$900,000 to \$1 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes in Park Royal and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Ambleside and 2 to 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	6	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	5	1	20.00%
700,001 – 800,000	6	6	100.00%
800,001 – 900,000	23	9	39.13%
900,001 – 1,000,000	29	29	100.00%
1,000,001 – 1,250,000	81	53	65.43%
1,250,001 – 1,500,000	101	44	43.56%
1,500,001 – 1,750,000	63	31	49.21%
1,750,001 – 2,000,000	67	17	25.37%
2,000,001 – 2,250,000	31	9	29.03%
2,250,001 – 2,500,000	39	6	15.38%
2,500,001 – 2,750,000	19	5	26.32%
2,750,001 – 3,000,000	20	1	5.00%
3,000,001 – 3,500,000	10	0	NA
3,500,001 – 4,000,000	13	1	7.69%
4,000,001 – 4,500,000	4	0	NA
4,500,001 – 5,000,000	5	0	NA
5,000,001 & Greater	4	1	25.00%
TOTAL	526	213	40.49%

2 Bedrooms & Less	19	1	5.26%
3 to 4 Bedrooms	194	114	58.76%
5 to 6 Bedrooms	275	90	32.73%
7 Bedrooms & More	38	8	21.05%
TOTAL	526	213	40.49%

SnapStats® Median Data	June	July	Variance
Inventory	529	526	-0.57%
Solds	237	213	-10.13%
Sale Price	\$1,228,000	\$1,316,000	7.17%
Sale Price SQFT	\$485	\$534	10.10%
Sale to List Price Ratio	98%	98%	NA
Days on Market	12	15	25.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	21	6	28.57%
Bridgeport	14	3	21.43%
Brighthouse	2	2	100.00%
Brighthouse South	0	0	NA
Broadmoor	54	16	29.63%
East Cambie	22	5	22.73%
East Richmond	12	2	16.67%
Garden City	23	7	30.43%
Gilmore	3	0	NA
Granville	28	18	64.29%
Hamilton	15	3	20.00%
Ironwood	21	11	52.38%
Lackner	17	6	35.29%
McLennan	12	2	16.67%
McLennan North	6	4	66.67%
McNair	19	9	47.37%
Quilchena	19	12	63.16%
Riverdale	35	19	54.29%
Saunders	20	7	35.00%
Sea Island	1	1	100.00%
Seafair	46	11	23.91%
South Arm	23	10	43.48%
Steveston North	19	17	89.47%
Steveston South	9	4	44.44%
Steveston Village	4	3	75.00%
Terra Nova	18	12	66.67%
West Cambie	27	2	7.41%
Westwind	7	4	57.14%
Woodwards	29	17	58.62%
TOTAL	526	213	40.49%

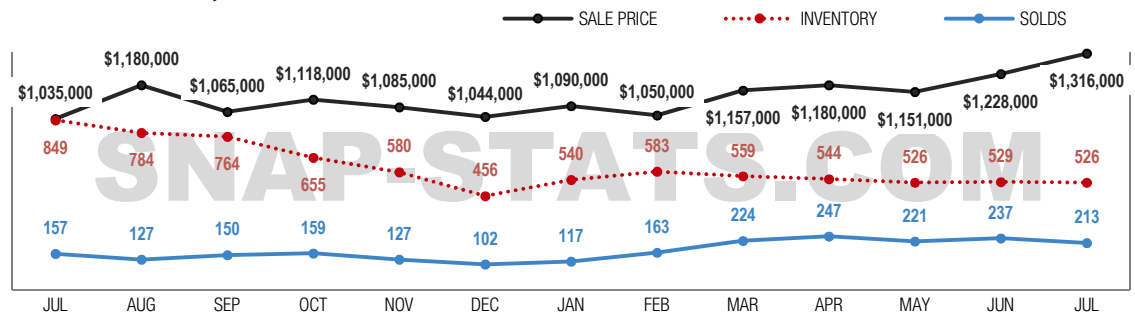
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **RICHMOND DETACHED**: Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$900,000 to \$1 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.75 mil to \$3 mil, East Richmond, McLennan, West Cambie and up to 2 bedroom properties
- Sellers Best Bet*: Selling homes in Granville, Quilchena, Steveston North, Terra Nova and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	283	61	21.55%
300,001 – 400,000	244	70	28.69%
400,001 – 500,000	234	59	25.21%
500,001 – 600,000	200	61	30.50%
600,001 – 700,000	102	38	37.25%
700,001 – 800,000	33	19	57.58%
800,001 – 900,000	21	2	9.52%
900,001 – 1,000,000	14	5	35.71%
1,000,001 – 1,250,000	13	3	23.08%
1,250,001 – 1,500,000	6	0	NA
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	1167	318	27.25%

0 to 1 Bedroom	304	53	17.43%
2 Bedrooms	598	127	21.24%
3 Bedrooms	229	114	49.78%
4 Bedrooms & Greater	36	24	66.67%
TOTAL	1167	318	27.25%

SnapStats® Median Data	June	July	Variance
Inventory	1208	1167	-3.39%
Solds	302	318	5.30%
Sale Price	\$429,500	\$455,500	6.05%
Sale Price SQFT	\$427	\$408	-4.45%
Sale to List Price Ratio	98%	98%	NA
Days on Market	23	31	34.78%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	25	6	24.00%
Bridgeport	32	6	18.75%
Brighthouse	486	84	17.28%
Brighthouse South	168	57	33.93%
Broadmoor	10	1	10.00%
East Cambie	9	5	55.56%
East Richmond	8	1	12.50%
Garden City	11	11	100.00%
Gilmore	0	0	NA
Granville	17	4	23.53%
Hamilton	8	4	50.00%
Ironwood	22	6	27.27%
Lackner	4	4	100.00%
McLennan	0	0	NA
McLennan North	140	38	27.14%
McNair	3	0	NA
Quilchena	6	0	NA
Riverdale	19	10	52.63%
Saunders	12	12	100.00%
Sea Island	0	0	NA
Seafair	1	0	NA
South Arm	24	4	16.67%
Steveston North	9	5	55.56%
Steveston South	36	18	50.00%
Steveston Village	3	1	33.33%
Terra Nova	12	12	100.00%
West Cambie	95	22	23.16%
Westwind	1	1	100.00%
Woodwards	6	6	100.00%
TOTAL	1167	318	27.25%

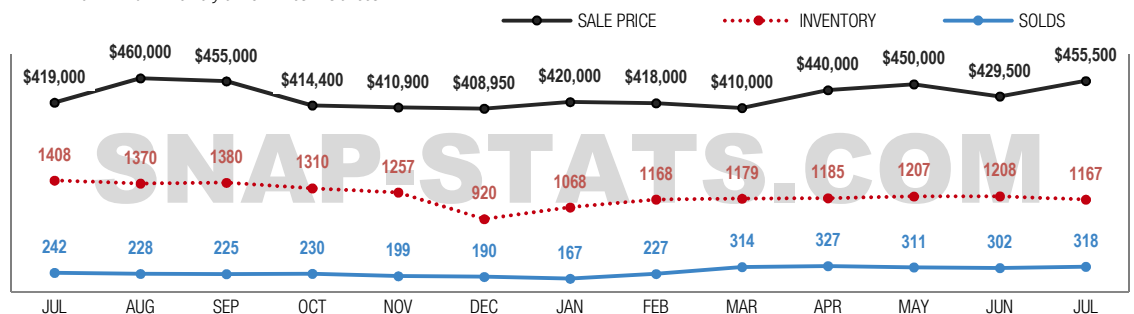
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **RICHMOND ATTACHED**: Sellers market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 58% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, Bridgeport, Brighthouse, Broadmoor, South Arm and up to 2 bedrooms
- Sellers Best Bet*: Selling homes in Garden City, Saunders, Terra Nova and minimum 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	5	4	80.00%
800,001 – 900,000	10	7	70.00%
900,001 – 1,000,000	10	10	100.00%
1,000,001 – 1,250,000	8	5	62.50%
1,250,001 – 1,500,000	5	3	60.00%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	6	1	16.67%
2,000,001 – 2,250,000	5	5	100.00%
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	61	35	57.38%

2 Bedrooms & Less	7	2	28.57%
3 to 4 Bedrooms	42	26	61.90%
5 to 6 Bedrooms	11	6	54.55%
7 Bedrooms & More	1	1	100.00%
TOTAL	61	35	57.38%

SnapStats® Median Data	June	July	Variance
Inventory	59	61	3.39%
Solds	50	35	-30.00%
Sale Price	\$879,000	\$950,000	8.08%
Sale Price SQFT	\$332	\$361	8.73%
Sale to List Price Ratio	98%	100%	2.04%
Days on Market	21	8	-61.90%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	10	7	70.00%
Boundary Beach	9	2	22.22%
Cliff Drive	12	8	66.67%
English Bluff	9	3	33.33%
Pebble Hill	13	9	69.23%
Tsawwassen Central	4	4	100.00%
Tsawwassen East	4	2	50.00%
TOTAL	61	35	57.38%

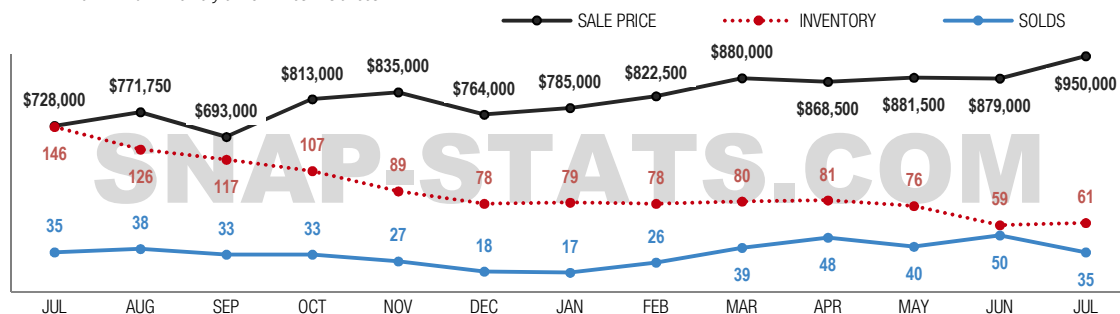
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **TSAWWASSEN DETACHED**: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band*: \$800,000 to \$1 mil with average 85% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes in Boundary Beach, English Bluff and 5 to 6 bedroom properties
- Sellers Best Bet*: Selling homes in Beach Grove, Cliff Drive, Pebble Hill and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	9	1	11.11%
300,001 – 400,000	14	3	21.43%
400,001 – 500,000	9	2	22.22%
500,001 – 600,000	1	1	100.00%
600,001 – 700,000	1	1	100.00%
700,001 – 800,000	4	1	25.00%
800,001 – 900,000	4	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	4	2	50.00%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	1	100.00%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	49	12	24.49%

0 to 1 Bedroom	13	0	NA
2 Bedrooms	31	11	35.48%
3 Bedrooms	3	1	33.33%
4 Bedrooms & Greater	2	0	NA
TOTAL	49	12	24.49%

SnapStats® Median Data	June	July	Variance
Inventory	38	49	28.95%
Solds	19	12	-36.84%
Sale Price	\$439,000	\$497,500	13.33%
Sale Price SQFT	\$322	\$387	20.19%
Sale to List Price Ratio	100%	101%	1.00%
Days on Market	44	20	-54.55%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	6	4	66.67%
Boundary Beach	0	0	NA
Cliff Drive	25	4	16.00%
English Bluff	2	1	50.00%
Pebble Hill	0	0	NA
Tsawwassen Central	10	1	10.00%
Tsawwassen East	6	2	33.33%
TOTAL	49	12	24.49%

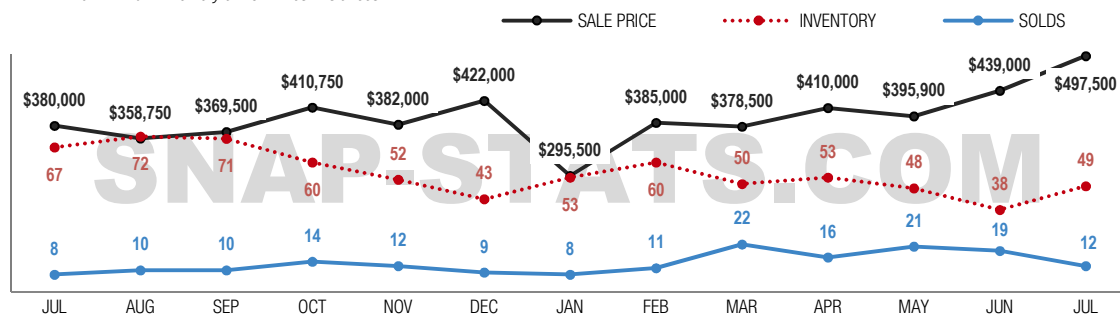
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **TSAWWASSEN ATTACHED**: Sellers market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band*: \$300,000 to \$500,000 with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$0 to \$300,000 and Tsawwassen Central
- Sellers Best Bet*: Homes in Cliff Drive and 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	1	1	100.00%
500,001 – 600,000	1	1	100.00%
600,001 – 700,000	8	8	100.00%
700,001 – 800,000	7	7	100.00%
800,001 – 900,000	5	5	100.00%
900,001 – 1,000,000	5	5	100.00%
1,000,001 – 1,250,000	5	4	80.00%
1,250,001 – 1,500,000	2	1	50.00%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	43	32	74.42%

2 Bedrooms & Less	9	3	33.33%
3 to 4 Bedrooms	26	26	100.00%
5 to 6 Bedrooms	6	3	50.00%
7 Bedrooms & More	2	0	NA
TOTAL	43	32	74.42%

SnapStats® Median Data	June	July	Variance
Inventory	50	43	-14.00%
Solds	23	32	39.13%
Sale Price	\$810,000	\$774,400	-4.40%
Sale Price SQFT	\$360	\$380	5.56%
Sale to List Price Ratio	99%	100%	1.01%
Days on Market	10	14	40.00%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	6	6	100.00%
East Delta	3	0	NA
Hawthorne	6	6	100.00%
Holly	4	4	100.00%
Ladner Elementary	7	7	100.00%
Ladner Rural	6	2	33.33%
Neilsen Grove	7	5	71.43%
Port Guichon	3	1	33.33%
Westham Island	1	1	100.00%
TOTAL	43	32	74.42%

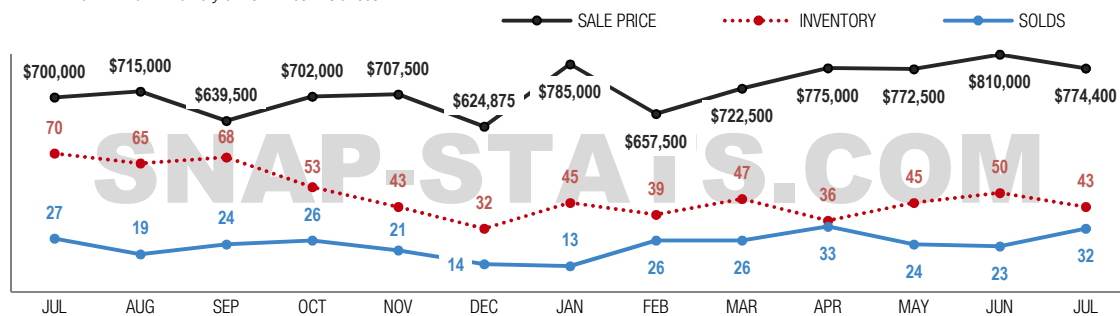
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **LADNER DETACHED**: Sellers market at 74% Sales Ratio average (7.4 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band*: \$600,000 to \$700,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes with up to 2 bedrooms
- Sellers Best Bet*: Selling homes with 3 to 4 bedrooms

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	1	100.00%
300,001 – 400,000	7	7	100.00%
400,001 – 500,000	5	5	100.00%
500,001 – 600,000	1	1	100.00%
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	2	100.00%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	16	16	100.00%

0 to 1 Bedroom	1	1	100.00%
2 Bedrooms	8	8	100.00%
3 Bedrooms	7	7	100.00%
4 Bedrooms & Greater	0	0	NA
TOTAL	16	16	100.00%

SnapStats® Median Data	June	July	Variance
Inventory	19	16	-15.79%
Solds	15	16	6.67%
Sale Price	\$358,000	\$404,950	13.11%
Sale Price SQFT	\$345	\$320	-7.25%
Sale to List Price Ratio	98%	99%	1.02%
Days on Market	10	12	20.00%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	5	5	100.00%
East Delta	1	1	100.00%
Hawthorne	1	1	100.00%
Holly	0	0	NA
Ladner Elementary	5	5	100.00%
Ladner Rural	0	0	NA
Neilsen Grove	4	4	100.00%
Port Guichon	0	0	NA
Westham Island	0	0	NA
TOTAL	16	16	100.00%

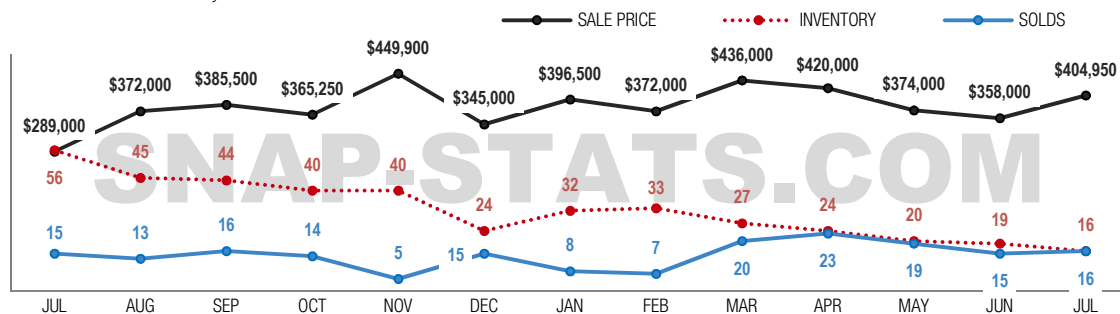
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **LADNER ATTACHED**: Sellers market at 100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: Insufficient data*
- Buyers Best Bet*: Insufficient data*
- Sellers Best Bet*: Homes with 2 bedrooms*

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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