

Everything you need to know about your Real Estate Market Today!

Compliments of:
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SnapStats[®]

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METRO VANCOUVER EDITION



Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	36	14	38.89%
300,001 – 400,000	74	48	64.86%
400,001 – 500,000	108	73	67.59%
500,001 – 600,000	92	43	46.74%
600,001 – 700,000	61	30	49.18%
700,001 – 800,000	41	19	46.34%
800,001 – 900,000	33	22	66.67%
900,001 – 1,000,000	26	13	50.00%
1,000,001 – 1,250,000	41	22	53.66%
1,250,001 – 1,500,000	49	10	20.41%
1,500,001 – 1,750,000	23	6	26.09%
1,750,001 – 2,000,000	21	2	9.52%
2,000,001 – 2,250,000	9	5	55.56%
2,250,001 – 2,500,000	12	2	16.67%
2,500,001 – 2,750,000	3	1	33.33%
2,750,001 – 3,000,000	8	2	25.00%
3,000,001 – 3,500,000	8	2	25.00%
3,500,001 – 4,000,000	3	1	33.33%
4,000,001 – 4,500,000	5	0	NA
4,500,001 – 5,000,000	5	1	20.00%
5,000,001 & Greater	16	3	18.75%
TOTAL	674	319	47.33%

0 to 1 Bedroom	296	160	54.05%
2 Bedrooms	301	143	47.51%
3 Bedrooms	66	13	19.70%
4 Bedrooms & Greater	11	3	27.27%
TOTAL	674	319	47.33%

SnapStats® Median Data	May	June	Variance
Inventory	734	674	-8.17%
Solds	280	319	13.93%
Sale Price	\$517,500	\$562,000	8.60%
Sale Price SQFT	\$665	\$712	7.07%
Sale to List Price Ratio	99%	99%	NA
Days on Market	14	17	21.43%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Coal Harbour	94	34	36.17%
Downtown	296	130	43.92%
Westend	153	72	47.06%
Yaletown	131	83	63.36%
TOTAL	674	319	47.33%

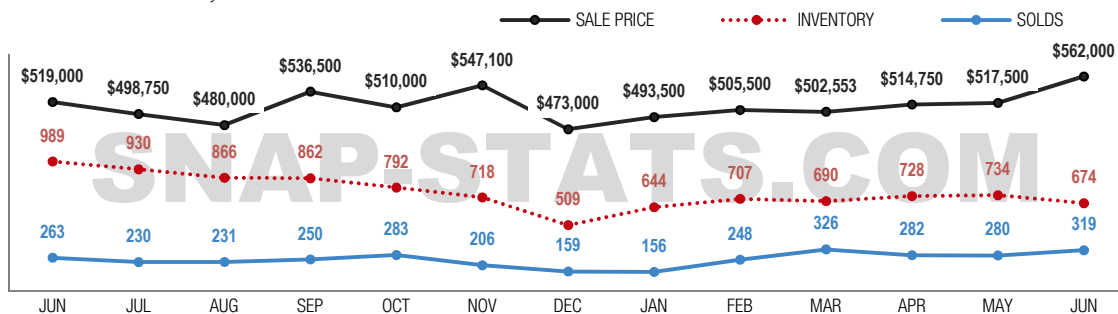
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **DOWNTOWN**: Sellers market at 47% Sales Ratio average (4.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band* +/- \$1 mil: \$400k to \$500k/\$800k to \$900k (67% Sales Ratio); \$1 mil to \$1.25 mil (54% Sales Ratio)
- Buyers Best Bet* +/- \$1 mil: Homes between \$0 to \$300,000; \$1.75 to \$2 mil, Coal Harbour and 3 bedroom properties
- Sellers Best Bet*: Selling homes in Yaletown and up to 1 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	8	8	100.00%
1,500,001 – 1,750,000	14	9	64.29%
1,750,001 – 2,000,000	21	16	76.19%
2,000,001 – 2,250,000	26	26	100.00%
2,250,001 – 2,500,000	48	22	45.83%
2,500,001 – 2,750,000	34	20	58.82%
2,750,001 – 3,000,000	60	24	40.00%
3,000,001 – 3,500,000	78	33	42.31%
3,500,001 – 4,000,000	85	30	35.29%
4,000,001 – 4,500,000	43	15	34.88%
4,500,001 – 5,000,000	42	9	21.43%
5,000,001 & Greater	124	26	20.97%
TOTAL	588	238	40.48%

2 Bedrooms & Less	23	9	39.13%
3 to 4 Bedrooms	190	96	50.53%
5 to 6 Bedrooms	273	106	38.83%
7 Bedrooms & More	102	27	26.47%
TOTAL	588	238	40.48%

SnapStats® Median Data	May	June	Variance
Inventory	648	588	-9.26%
Solds	210	238	13.33%
Sale Price	\$2,889,000	\$2,967,500	2.72%
Sale Price SQFT	\$930	\$923	-0.75%
Sale to List Price Ratio	100%	99%	-1.00%
Days on Market	13	16	23.08%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	23	14	60.87%
Cambie	47	16	34.04%
Dunbar	51	34	66.67%
Fairview	0	0	NA
Falsecreek	0	0	NA
Kerrisdale	36	18	50.00%
Kitsilano	39	18	46.15%
Mackenzie Heights	13	9	69.23%
Marpole	31	11	35.48%
Mount Pleasant	2	2	100.00%
Oakridge	17	7	41.18%
Point Grey	44	24	54.55%
Quilchena	23	13	56.52%
SW Marine	24	9	37.50%
Shaughnessy	95	19	20.00%
South Cambie	12	7	58.33%
South Granville	83	24	28.92%
Southlands	27	10	37.04%
University	21	3	14.29%
TOTAL	588	238	40.48%

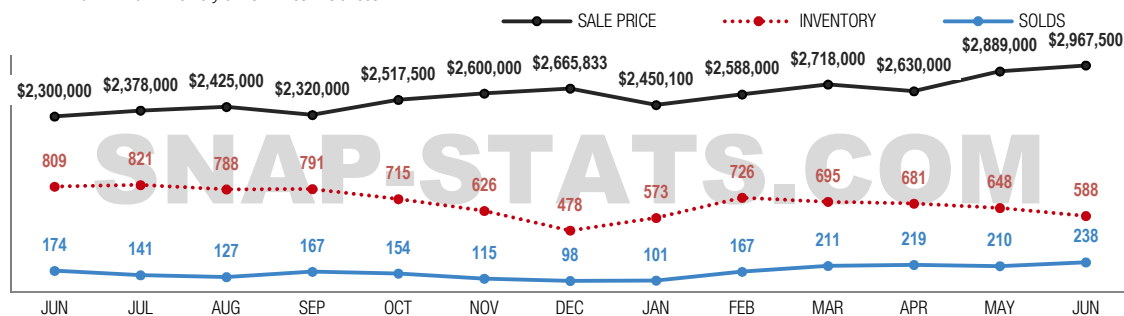
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WESTSIDE DETACHED**: Sellers market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band* +/- \$2 mil: \$1.25 mil to \$1.5 mil (100% Sales Ratio)/ \$2 mil to \$2.25 mil (100% Sales Ratio)
- Buyers Best Bet* +/- \$2 mil: Homes NA/\$4.5 mil plus, Shaughnessy, University and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Dunbar, Mackenzie Heights and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	26	6	23.08%
300,001 – 400,000	110	36	32.73%
400,001 – 500,000	135	59	43.70%
500,001 – 600,000	87	55	63.22%
600,001 – 700,000	90	39	43.33%
700,001 – 800,000	83	32	38.55%
800,001 – 900,000	78	26	33.33%
900,001 – 1,000,000	52	17	32.69%
1,000,001 – 1,250,000	61	25	40.98%
1,250,001 – 1,500,000	56	9	16.07%
1,500,001 – 1,750,000	20	4	20.00%
1,750,001 – 2,000,000	15	3	20.00%
2,000,001 – 2,250,000	1	1	100.00%
2,250,001 – 2,500,000	5	1	20.00%
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	1	100.00%
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	1	100.00%
5,000,001 & Greater	0	0	NA
TOTAL	823	315	38.27%

0 to 1 Bedroom	268	94	35.07%
2 Bedrooms	428	186	43.46%
3 Bedrooms	112	32	28.57%
4 Bedrooms & Greater	15	3	20.00%
TOTAL	823	315	38.27%

SnapStats® Median Data	May	June	Variance
Inventory	872	823	-5.62%
Solds	302	315	4.30%
Sale Price	\$554,500	\$608,000	9.65%
Sale Price SQFT	\$627	\$635	1.28%
Sale to List Price Ratio	101%	100%	-0.99%
Days on Market	15	15	NA

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	5	1	20.00%
Cambie	28	12	42.86%
Dunbar	8	3	37.50%
Fairview	113	75	66.37%
Falsecreek	92	42	45.65%
Kerrisdale	37	13	35.14%
Kitsilano	119	70	58.82%
Mackenzie Heights	0	0	NA
Marpole	59	21	35.59%
Mount Pleasant	4	4	100.00%
Oakridge	30	7	23.33%
Point Grey	18	6	33.33%
Quilchena	33	11	33.33%
SW Marine	27	4	14.81%
Shaughnessy	9	2	22.22%
South Cambie	8	4	50.00%
South Granville	8	0	NA
Southlands	4	1	25.00%
University	221	39	17.65%
TOTAL	823	315	38.27%

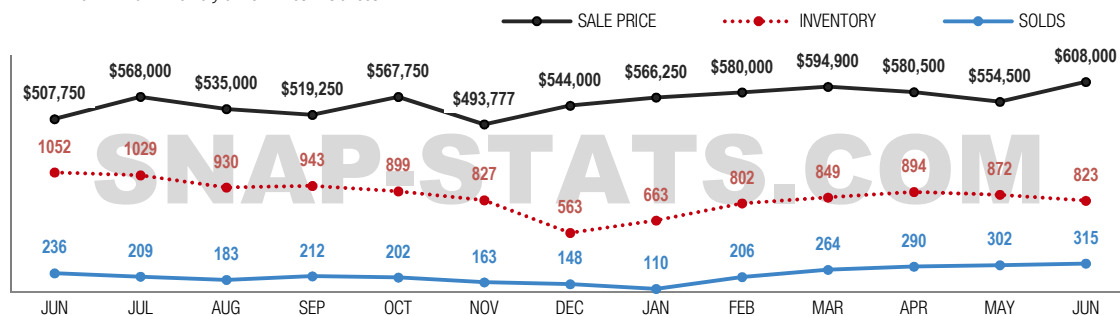
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WESTSIDE ATTACHED**: Sellers market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band*: \$500,000 to \$600,000 with average 63% Sales Ratio (Sellers market)
- Buyers Best Bet:* Homes between \$1.25 mil to \$1.5 mil, SW Marine, University and minimum 4 bedroom properties
- Sellers Best Bet:* Selling homes in Fairview, Kitsilano, and 2 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	3	0	NA
700,001 – 800,000	7	1	14.29%
800,001 – 900,000	16	9	56.25%
900,001 – 1,000,000	36	27	75.00%
1,000,001 – 1,250,000	79	79	100.00%
1,250,001 – 1,500,000	71	53	74.65%
1,500,001 – 1,750,000	44	30	68.18%
1,750,001 – 2,000,000	39	12	30.77%
2,000,001 – 2,250,000	7	7	100.00%
2,250,001 – 2,500,000	9	1	11.11%
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	315	219	69.52%

2 Bedrooms & Less	23	11	47.83%
3 to 4 Bedrooms	93	81	87.10%
5 to 6 Bedrooms	142	100	70.42%
7 Bedrooms & More	57	27	47.37%
TOTAL	315	219	69.52%

SnapStats® Median Data	May	June	Variance
Inventory	357	315	-11.76%
Solds	204	219	7.35%
Sale Price	\$1,200,000	\$1,237,000	3.08%
Sale Price SQFT	\$545	\$556	2.02%
Sale to List Price Ratio	102%	104%	1.96%
Days on Market	9	10	11.11%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	1	1	100.00%
Collingwood	39	18	46.15%
Downtown	0	0	NA
Fraser	18	18	100.00%
Fraserview	31	14	45.16%
Grandview	18	18	100.00%
Hastings	5	2	40.00%
Hastings East	8	8	100.00%
Killarney	27	19	70.37%
Knight	31	21	67.74%
Main	18	14	77.78%
Mount Pleasant	13	9	69.23%
Renfrew Heights	21	21	100.00%
Renfrew	31	25	80.65%
South Vancouver	39	22	56.41%
Victoria	15	9	60.00%
TOTAL	315	219	69.52%

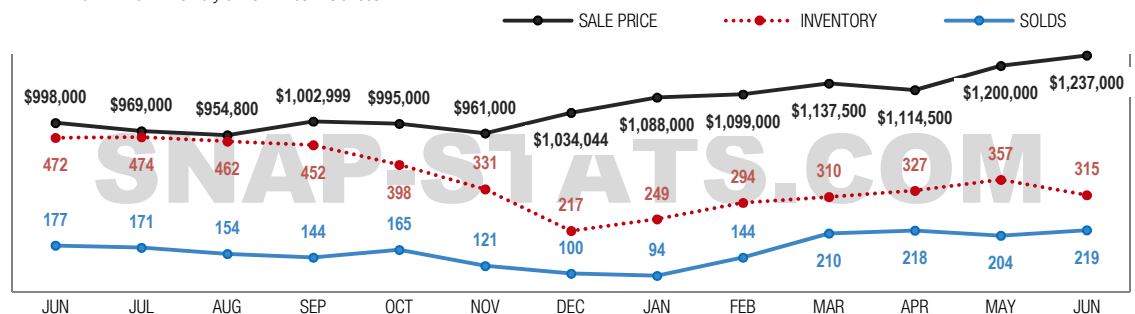
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **EASTSIDE DETACHED**: Sellers market at 70% Sales Ratio average (7 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band*: \$1 mil to \$1.25 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.25 mil to \$2.5 mil, Collingwood, Fraserview and up to 2/minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Fraser, Grandview, Hastings East, Renfrew Heights, Renfrew and 3 to 6 bedroom properties

* With a minimum inventory of 10 in most instances

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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	127	40	31.50%
300,001 – 400,000	134	74	55.22%
400,001 – 500,000	97	44	45.36%
500,001 – 600,000	46	35	76.09%
600,001 – 700,000	32	19	59.38%
700,001 – 800,000	15	15	100.00%
800,001 – 900,000	14	5	35.71%
900,001 – 1,000,000	3	1	33.33%
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	5	2	40.00%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	476	235	49.37%

0 to 1 Bedroom	238	107	44.96%
2 Bedrooms	189	99	52.38%
3 Bedrooms	39	26	66.67%
4 Bedrooms & Greater	10	3	30.00%
TOTAL	476	235	49.37%

SnapStats® Median Data	May	June	Variance
Inventory	479	476	-0.63%
Solds	223	235	5.38%
Sale Price	\$430,000	\$412,000	-4.19%
Sale Price SQFT	\$511	\$514	0.59%
Sale to List Price Ratio	100%	99%	-1.00%
Days on Market	13	14	7.69%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	52	38	73.08%
Collingwood	102	36	35.29%
Downtown	9	9	100.00%
Fraser	26	9	34.62%
Fraserview	32	12	37.50%
Grandview	24	10	41.67%
Hastings	30	16	53.33%
Hastings East	5	4	80.00%
Killarney	17	4	23.53%
Knight	16	7	43.75%
Main	11	7	63.64%
Mt Pleasant	110	68	61.82%
Renfrew Heights	1	0	NA
Renfrew	18	4	22.22%
South Vancouver	1	1	100.00%
Victoria	22	10	45.45%
TOTAL	476	235	49.37%

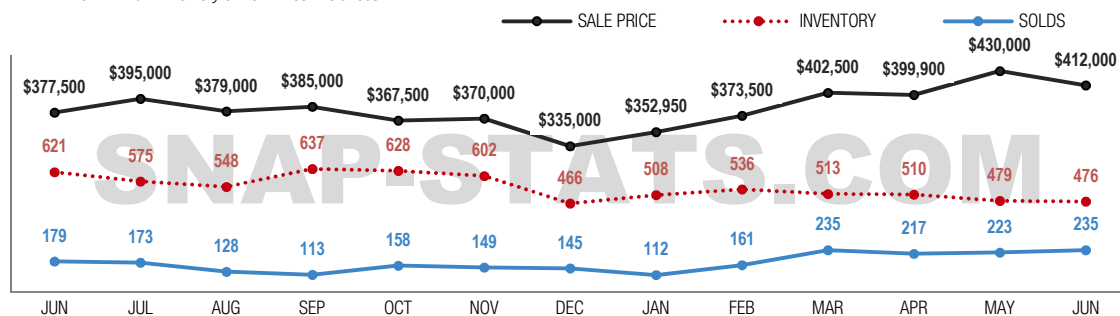
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **EASTSIDE ATTACHED**: Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$0 to \$300,000, Killarney, Renfrew and minimum 4 bedroom properties
- Sellers Best Bet*: Selling homes in Champlain Heights, Downtown and 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	1	100.00%
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	1	100.00%
700,001 – 800,000	5	3	60.00%
800,001 – 900,000	9	8	88.89%
900,001 – 1,000,000	23	23	100.00%
1,000,001 – 1,250,000	39	39	100.00%
1,250,001 – 1,500,000	41	40	97.56%
1,500,001 – 1,750,000	24	17	70.83%
1,750,001 – 2,000,000	21	10	47.62%
2,000,001 – 2,250,000	19	7	36.84%
2,250,001 – 2,500,000	9	1	11.11%
2,500,001 – 2,750,000	8	2	25.00%
2,750,001 – 3,000,000	12	0	NA
3,000,001 – 3,500,000	7	1	14.29%
3,500,001 – 4,000,000	6	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	3	1	33.33%
TOTAL	230	154	66.96%

2 Bedrooms & Less	11	11	100.00%
3 to 4 Bedrooms	110	75	68.18%
5 to 6 Bedrooms	90	59	65.56%
7 Bedrooms & More	19	9	47.37%
TOTAL	230	154	66.96%

SnapStats® Median Data	May	June	Variance
Inventory	248	230	-7.26%
Solds	147	154	4.76%
Sale Price	\$1,300,000	\$1,261,500	-2.96%
Sale Price SQFT	\$502	\$503	0.20%
Sale to List Price Ratio	100%	101%	1.00%
Days on Market	9	10	11.11%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	6	6	100.00%
Boulevard	4	4	100.00%
Braemar	4	4	100.00%
Calverhall	4	2	50.00%
Canyon Heights	22	18	81.82%
Capilano	3	3	100.00%
Central Lonsdale	15	11	73.33%
Deep Cove	11	9	81.82%
Delbrook	2	0	NA
Dollarton	8	3	37.50%
Edgemont	13	10	76.92%
Forest Hills	8	1	12.50%
Grouse Woods	2	1	50.00%
Hamilton	7	3	42.86%
Hamilton Heights	0	0	NA
Indian Arm	2	1	50.00%
Indian River	3	3	100.00%
Lower Lonsdale	8	4	50.00%
Lynn Valley	21	20	95.24%
Lynnmour	9	2	22.22%
Norgate	2	0	NA
Northlands	2	1	50.00%
Pemberton Heights	3	3	100.00%
Pemberton	4	1	25.00%
Princess Park	4	4	100.00%
Queensbury	4	1	25.00%
Roche Point	4	4	100.00%
Seymour	8	8	100.00%
Tempe	1	1	100.00%
Upper Delbrook	9	4	44.44%
Upper Lonsdale	19	15	78.95%
Westlynn	8	6	75.00%
Westlynn Terrace	1	1	100.00%
Windsor Park	4	0	NA
Woodlands-Sunshine Cascade	5	0	NA
TOTAL	230	154	66.96%

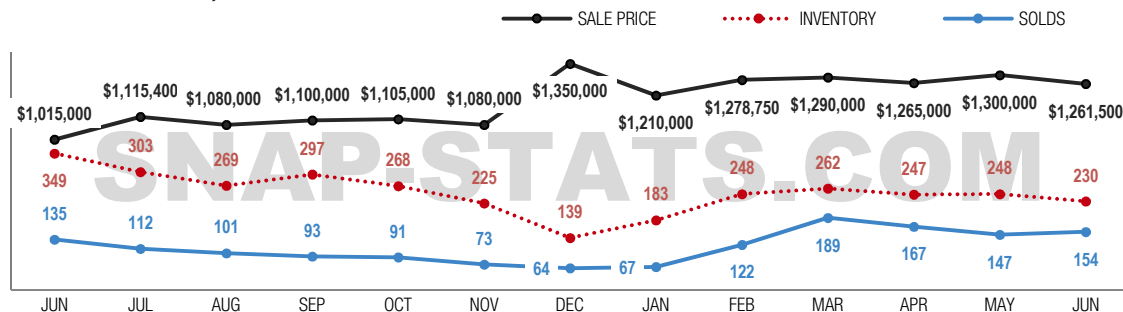
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **NORTH VANCOUVER DETACHED**: Sellers market at 67% Sales Ratio average (6.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band*: \$900,000 to \$1.5 mil with average 99% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.25 mil to \$2.5 mil, Lynnmour, Upper Delbrook and minimum 7 bedroom properties
- Sellers Best Bet*: Selling homes in Canyon Heights, Deep Cove, Lynn Valley and up to 2 bedroom properties

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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	71	24	33.80%
300,001 – 400,000	108	34	31.48%
400,001 – 500,000	61	34	55.74%
500,001 – 600,000	41	28	68.29%
600,001 – 700,000	39	29	74.36%
700,001 – 800,000	21	10	47.62%
800,001 – 900,000	17	7	41.18%
900,001 – 1,000,000	10	6	60.00%
1,000,001 – 1,250,000	8	2	25.00%
1,250,001 – 1,500,000	1	1	100.00%
1,500,001 – 1,750,000	2	1	50.00%
1,750,001 – 2,000,000	2	1	50.00%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	385	177	45.97%

0 to 1 Bedroom	137	47	34.31%
2 Bedrooms	196	80	40.82%
3 Bedrooms	43	43	100.00%
4 Bedrooms & Greater	9	7	77.78%
TOTAL	385	177	45.97%

SnapStats® Median Data	May	June	Variance
Inventory	472	385	-18.43%
Solds	169	177	4.73%
Sale Price	\$487,000	\$488,000	0.21%
Sale Price SQFT	\$492	\$528	7.32%
Sale to List Price Ratio	98%	98%	NA
Days on Market	16	23	43.75%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Blueridge	0	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	2	1	50.00%
Central Lonsdale	82	45	54.88%
Deep Cove	3	0	NA
Delbrook	1	0	NA
Dollarton	0	0	NA
Edgemont	1	1	100.00%
Forest Hills	0	0	NA
Grouse Woods	2	0	NA
Hamilton	17	14	82.35%
Hamilton Heights	0	0	NA
Indian Arm	0	0	NA
Indian River	6	4	66.67%
Lower Lonsdale	127	41	32.28%
Lynn Valley	27	17	62.96%
Lynnmour	18	14	77.78%
Norgate	8	6	75.00%
Northlands	20	4	20.00%
Pemberton Heights	2	1	50.00%
Pemberton	33	11	33.33%
Princess Park	0	0	NA
Queensbury	0	0	NA
Roche Point	25	9	36.00%
Seymour	4	4	100.00%
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	6	4	66.67%
Westlynn	1	1	100.00%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL	385	177	45.97%

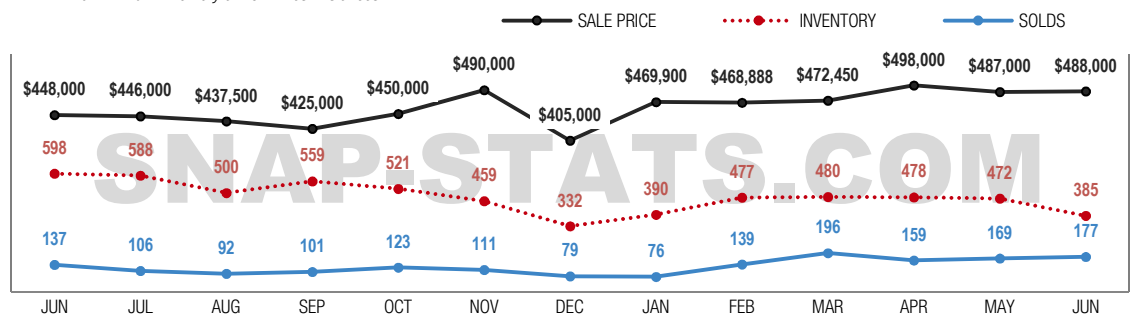
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **NORTH VANCOUVER ATTACHED**: Sellers market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$500,000 to \$600,000 with average 68% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$0 to \$400,000, Northlands and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Hamilton, Lynnmour and 3 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	1	1	100.00%
900,001 – 1,000,000	3	1	33.33%
1,000,001 – 1,250,000	6	4	66.67%
1,250,001 – 1,500,000	13	9	69.23%
1,500,001 – 1,750,000	16	11	68.75%
1,750,001 – 2,000,000	26	9	34.62%
2,000,001 – 2,250,000	17	12	70.59%
2,250,001 – 2,500,000	46	4	8.70%
2,500,001 – 2,750,000	24	8	33.33%
2,750,001 – 3,000,000	45	6	13.33%
3,000,001 – 3,500,000	36	8	22.22%
3,500,001 – 4,000,000	34	8	23.53%
4,000,001 – 4,500,000	19	5	26.32%
4,500,001 – 5,000,000	34	6	17.65%
5,000,001 & Greater	150	11	7.33%
TOTAL	476	103	21.64%

2 Bedrooms & Less	28	7	25.00%
3 to 4 Bedrooms	203	53	26.11%
5 to 6 Bedrooms	218	39	17.89%
7 Bedrooms & More	27	4	14.81%
TOTAL	476	103	21.64%

SnapStats® Median Data	May	June	Variance
Inventory	454	476	4.85%
Solds	97	103	6.19%
Sale Price	\$2,370,000	\$2,520,000	6.33%
Sale Price SQFT	\$626	\$729	16.45%
Sale to List Price Ratio	96%	98%	2.08%
Days on Market	21	31	47.62%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	16	3	18.75%
Ambleside	44	14	31.82%
Bayridge	12	4	33.33%
British Properties	80	21	26.25%
Canterbury	8	1	12.50%
Caulfield	26	9	34.62%
Cedardale	10	1	10.00%
Chartwell	30	2	6.67%
Chelsea Park	5	0	NA
Cypress	6	1	16.67%
Cypress Park Estates	9	3	33.33%
Deer Ridge	1	0	NA
Dundarave	14	10	71.43%
Eagle Harbour	11	4	36.36%
Eagleridge	6	2	33.33%
Furry Creek	8	0	NA
Gleneagles	9	1	11.11%
Glenmore	22	1	4.55%
Horseshoe Bay	5	5	100.00%
Howe Sound	17	2	11.76%
Lions Bay	8	2	25.00%
Old Caulfield	4	0	NA
Panorama Village	1	1	100.00%
Park Royal	2	0	NA
Porteau Cove	0	0	NA
Queens	11	1	9.09%
Rockridge	10	3	30.00%
Sandy Cove	5	1	20.00%
Sentinel Hill	19	2	10.53%
Upper Caulfield	3	1	33.33%
West Bay	12	2	16.67%
Westhill	6	2	33.33%
Westmount	20	0	NA
Whitby Estates	28	3	10.71%
Whytecliff	8	1	12.50%
TOTAL	476	103	21.64%

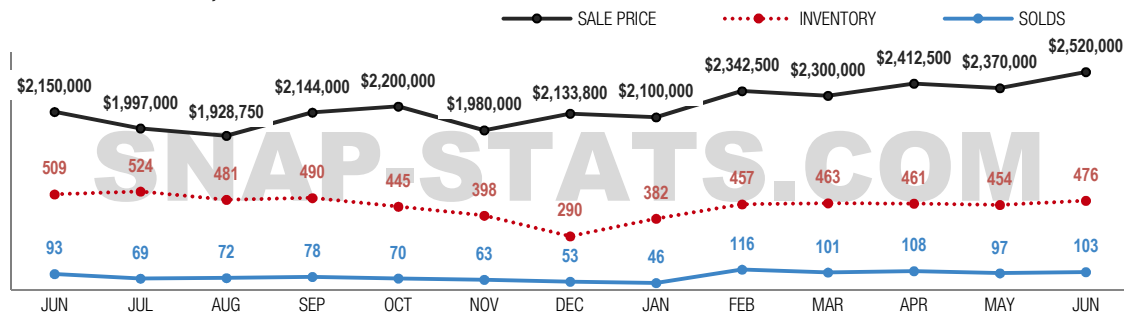
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WEST VANCOUVER DETACHED**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$1.25 mil to \$1.75 mil and \$2 mil to \$2.25 mil with average 70% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes \$5 mil plus, Chartwell, Glenmore, Queens and minimum 5 bedroom properties
- Sellers Best Bet*: Selling homes in Dundarave and up to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	7	0	NA
300,001 – 400,000	6	3	50.00%
400,001 – 500,000	8	3	37.50%
500,001 – 600,000	5	4	80.00%
600,001 – 700,000	4	1	25.00%
700,001 – 800,000	6	2	33.33%
800,001 – 900,000	7	2	28.57%
900,001 – 1,000,000	10	1	10.00%
1,000,001 – 1,250,000	5	2	40.00%
1,250,001 – 1,500,000	11	2	18.18%
1,500,001 – 1,750,000	5	2	40.00%
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	2	100.00%
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	2	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	90	24	26.67%

0 to 1 Bedroom	24	5	20.83%
2 Bedrooms	43	13	30.23%
3 Bedrooms	21	6	28.57%
4 Bedrooms & Greater	2	0	NA
TOTAL	90	24	26.67%

SnapStats® Median Data	May	June	Variance
Inventory	102	90	-11.76%
Solds	34	24	-29.41%
Sale Price	\$857,500	\$735,000	-14.29%
Sale Price SQFT	\$731	\$641	-12.31%
Sale to List Price Ratio	100%	92%	-8.00%
Days on Market	32	49	53.13%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	0	0	NA
Ambleside	22	7	31.82%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	2	2	100.00%
Chartwell	0	0	NA
Chelsea Park	2	0	NA
Cypress	0	0	NA
Cypress Park Estates	1	0	NA
Deer Ridge	2	0	NA
Dundarave	20	6	30.00%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	3	0	NA
Gleneagles	0	0	NA
Glennmore	1	1	100.00%
Horseshoe Bay	2	1	50.00%
Howe Sound	2	0	NA
Lions Bay	0	0	NA
Old Caulfield	1	0	NA
Panorama Village	10	2	20.00%
Park Royal	14	3	21.43%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	1	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	7	2	28.57%
Whytecliff	0	0	NA
TOTAL	90	24	26.67%

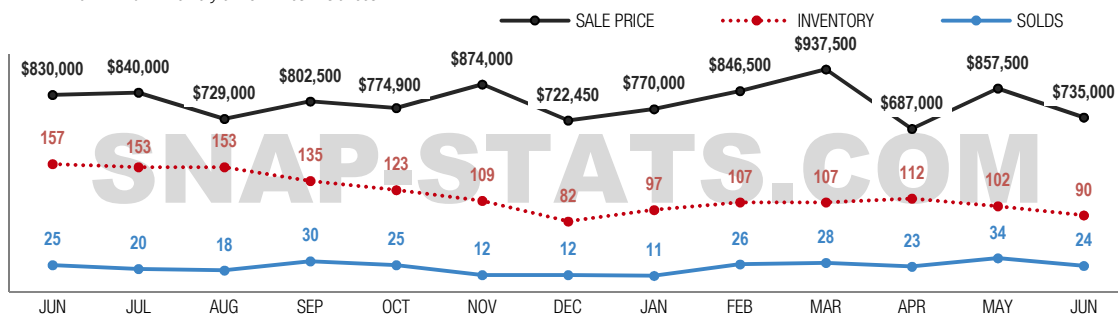
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **WEST VANCOUVER ATTACHED**: Sellers market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 8% below list price
- Most Active Price Band*: \$400,000 to \$500,000 with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$900,000 to \$1 mil, Panorama Village, Park Royal, and up to 1 bedroom properties
- Sellers Best Bet*: Selling homes in Ambleside, Dundarave, Whitby Estates and 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	4	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	5	5	100.00%
700,001 – 800,000	5	5	100.00%
800,001 – 900,000	27	20	74.07%
900,001 – 1,000,000	39	28	71.79%
1,000,001 – 1,250,000	80	67	83.75%
1,250,001 – 1,500,000	109	40	36.70%
1,500,001 – 1,750,000	64	26	40.63%
1,750,001 – 2,000,000	72	24	33.33%
2,000,001 – 2,250,000	23	8	34.78%
2,250,001 – 2,500,000	37	8	21.62%
2,500,001 – 2,750,000	17	2	11.76%
2,750,001 – 3,000,000	24	1	4.17%
3,000,001 – 3,500,000	7	1	14.29%
3,500,001 – 4,000,000	7	1	14.29%
4,000,001 – 4,500,000	4	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	4	1	25.00%
TOTAL	529	237	44.80%

2 Bedrooms & Less	17	6	35.29%
3 to 4 Bedrooms	204	114	55.88%
5 to 6 Bedrooms	274	109	39.78%
7 Bedrooms & More	34	8	23.53%
TOTAL	529	237	44.80%

SnapStats® Median Data	May	June	Variance
Inventory	526	529	0.57%
Solds	221	237	7.24%
Sale Price	\$1,151,000	\$1,228,000	6.69%
Sale Price SQFT	\$486	\$485	-0.21%
Sale to List Price Ratio	97%	98%	1.03%
Days on Market	12	12	NA

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	22	6	27.27%
Bridgeport	12	2	16.67%
Brighthouse	3	0	NA
Brighthouse South	0	0	NA
Broadmoor	50	10	20.00%
East Cambie	19	11	57.89%
East Richmond	11	2	18.18%
Garden City	23	9	39.13%
Gilmore	2	1	50.00%
Granville	32	15	46.88%
Hamilton	12	6	50.00%
Ironwood	24	18	75.00%
Lackner	17	14	82.35%
McLennan	13	2	15.38%
McLennan North	9	5	55.56%
McNair	19	8	42.11%
Quilchena	22	11	50.00%
Riverdale	30	9	30.00%
Saunders	21	21	100.00%
Sea Island	3	3	100.00%
Seafair	43	17	39.53%
South Arm	16	6	37.50%
Steveston North	25	18	72.00%
Steveston South	11	4	36.36%
Steveston Village	5	5	100.00%
Terra Nova	23	9	39.13%
West Cambie	23	9	39.13%
Westwind	6	5	83.33%
Woodwards	33	11	33.33%
TOTAL	529	237	44.80%

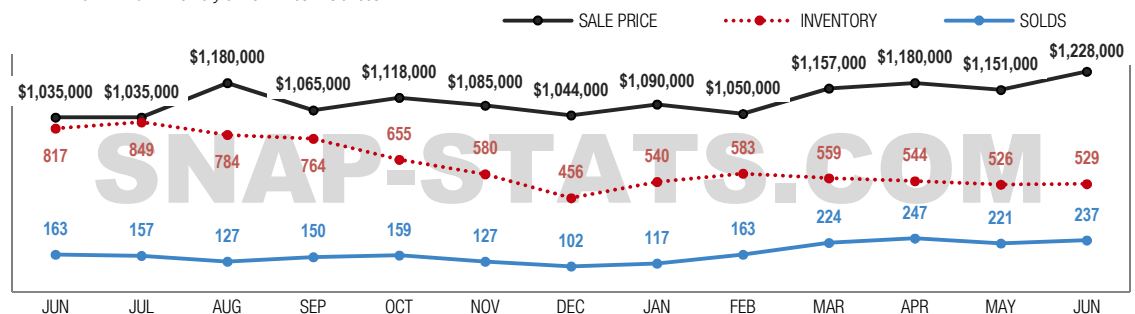
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **RICHMOND DETACHED**: Sellers market at 45% Sales Ratio average (4.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$1 mil to \$1.25 mil with average 84% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$2.75 mil to \$3 mil, Bridgeport, Broadmoor, East Richmond, McLennan and 7 plus bedrooms
- Sellers Best Bet*: Selling homes in Ironwood, Lackner, Saunders, Steveston North and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	288	66	22.92%
300,001 – 400,000	259	70	27.03%
400,001 – 500,000	241	69	28.63%
500,001 – 600,000	200	47	23.50%
600,001 – 700,000	103	38	36.89%
700,001 – 800,000	36	9	25.00%
800,001 – 900,000	23	3	13.04%
900,001 – 1,000,000	18	0	NA
1,000,001 – 1,250,000	16	0	NA
1,250,001 – 1,500,000	6	0	NA
1,500,001 – 1,750,000	5	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	1208	302	25.00%

0 to 1 Bedroom	299	69	23.08%
2 Bedrooms	601	116	19.30%
3 Bedrooms	268	94	35.07%
4 Bedrooms & Greater	40	23	57.50%
TOTAL	1208	302	25.00%

SnapStats® Median Data	May	June	Variance
Inventory	1207	1208	0.08%
Solds	311	302	-2.89%
Sale Price	\$450,000	\$429,500	-4.56%
Sale Price SQFT	\$407	\$427	4.91%
Sale to List Price Ratio	96%	98%	2.08%
Days on Market	23	23	NA

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	25	5	20.00%
Bridgeport	35	11	31.43%
Brighthouse	489	76	15.54%
Brighthouse South	180	58	32.22%
Broadmoor	9	1	11.11%
East Cambie	10	4	40.00%
East Richmond	8	0	NA
Garden City	16	3	18.75%
Gilmore	0	0	NA
Granville	17	6	35.29%
Hamilton	9	0	NA
Ironwood	19	4	21.05%
Lackner	6	2	33.33%
McLennan	0	0	NA
McLennan North	123	35	28.46%
McNair	2	0	NA
Quilchena	3	3	100.00%
Riverdale	34	12	35.29%
Saunders	15	10	66.67%
Sea Island	1	0	NA
Seafair	1	1	100.00%
South Arm	24	2	8.33%
Steveston North	11	10	90.91%
Steveston South	37	22	59.46%
Steveston Village	5	1	20.00%
Terra Nova	16	3	18.75%
West Cambie	99	30	30.30%
Westwind	3	2	66.67%
Woodwards	11	1	9.09%
TOTAL	1208	302	25.00%

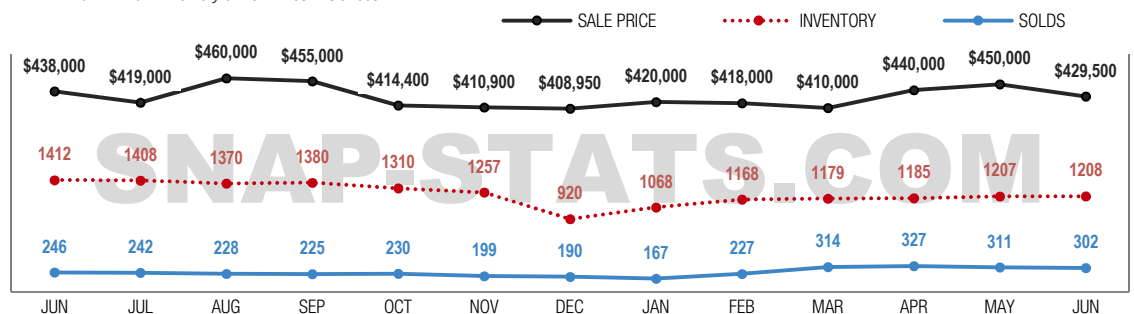
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **RICHMOND ATTACHED**: Sellers market at 25% Sales Ratio average (1 in 4 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$600,000 to \$700,000 with average 37% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$800,000 to \$900,000, South Arm, Woodwards and 2 bedroom properties
- Sellers Best Bet*: Selling homes in Saunders, Steveston North/South and minimum 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	1	100.00%
700,001 – 800,000	13	13	100.00%
800,001 – 900,000	13	13	100.00%
900,001 – 1,000,000	7	7	100.00%
1,000,001 – 1,250,000	9	9	100.00%
1,250,001 – 1,500,000	3	3	100.00%
1,500,001 – 1,750,000	1	1	100.00%
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	1	1	100.00%
2,250,001 – 2,500,000	2	1	50.00%
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	2	1	50.00%
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	59	50	84.75%

2 Bedrooms & Less	7	3	42.86%
3 to 4 Bedrooms	38	36	94.74%
5 to 6 Bedrooms	13	10	76.92%
7 Bedrooms & More	1	1	100.00%
TOTAL	59	50	84.75%

SnapStats® Median Data	May	June	Variance
Inventory	76	59	-22.37%
Solds	40	50	25.00%
Sale Price	\$881,500	\$879,000	-0.28%
Sale Price SQFT	\$345	\$332	-3.77%
Sale to List Price Ratio	99%	98%	-1.01%
Days on Market	9	21	133.33%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	9	8	88.89%
Boundary Beach	5	3	60.00%
Cliff Drive	8	5	62.50%
English Bluff	8	5	62.50%
Pebble Hill	15	15	100.00%
Tsawwassen Central	9	9	100.00%
Tsawwassen East	5	5	100.00%
TOTAL	59	50	84.75%

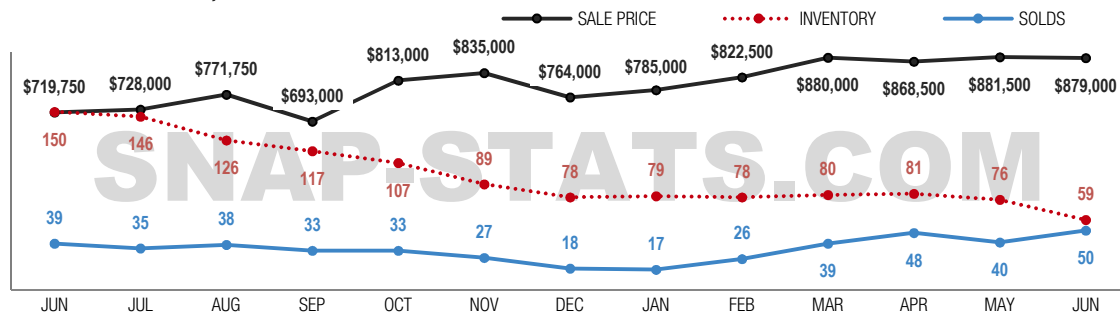
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **TSAWWASSEN DETACHED**: Sellers market at 85% Sales Ratio average (8.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: \$700,000 to \$900,000 and \$1 mil to \$1.25 mil with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Insufficient data*
- Sellers Best Bet*: Selling homes in Beach Grove, Pebble Hill, Tsawwassen Central and 3 to 6 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	5	2	40.00%
300,001 – 400,000	7	5	71.43%
400,001 – 500,000	7	6	85.71%
500,001 – 600,000	3	3	100.00%
600,001 – 700,000	2	0	NA
700,001 – 800,000	4	1	25.00%
800,001 – 900,000	4	1	25.00%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	3	1	33.33%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	38	19	50.00%

0 to 1 Bedroom	6	1	16.67%
2 Bedrooms	28	16	57.14%
3 Bedrooms	3	2	66.67%
4 Bedrooms & Greater	1	0	NA
TOTAL	38	19	50.00%

SnapStats® Median Data	May	June	Variance
Inventory	48	38	-20.83%
Solds	21	19	-9.52%
Sale Price	\$395,900	\$439,000	10.89%
Sale Price SQFT	\$368	\$322	-12.50%
Sale to List Price Ratio	99%	100%	1.01%
Days on Market	41	44	7.32%

Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	6	5	83.33%
Boundary Beach	1	1	100.00%
Cliff Drive	16	8	50.00%
English Bluff	2	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	9	4	44.44%
Tsawwassen East	4	1	25.00%
TOTAL	38	19	50.00%

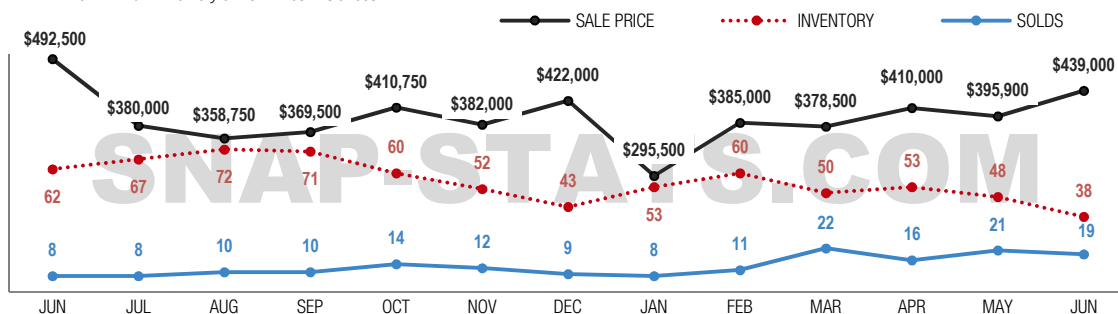
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **TSAWWASSEN ATTACHED**: Sellers market at 50% Sales Ratio average (1 in 2 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band*: Insufficient data*
- Buyers Best Bet*: Insufficient data*
- Sellers Best Bet*: Homes in Cliff Drive, Tsawwassen Central and 2 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	2	0	NA
400,001 – 500,000	2	0	NA
500,001 – 600,000	1	1	100.00%
600,001 – 700,000	7	2	28.57%
700,001 – 800,000	8	8	100.00%
800,001 – 900,000	6	6	100.00%
900,001 – 1,000,000	8	2	25.00%
1,000,001 – 1,250,000	6	4	66.67%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	50	23	46.00%

2 Bedrooms & Less	10	0	NA
3 to 4 Bedrooms	31	21	67.74%
5 to 6 Bedrooms	7	2	28.57%
7 Bedrooms & More	2	0	NA
TOTAL	50	23	46.00%

SnapStats® Median Data	May	June	Variance
Inventory	45	50	11.11%
Solds	24	23	-4.17%
Sale Price	\$772,500	\$810,000	4.85%
Sale Price SQFT	\$363	\$360	-0.83%
Sale to List Price Ratio	100%	99%	-1.00%
Days on Market	7	10	42.86%

Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	6	3	50.00%
East Delta	3	0	NA
Hawthorne	7	5	71.43%
Holly	5	5	100.00%
Ladner Elementary	8	3	37.50%
Ladner Rural	7	0	NA
Neilsen Grove	9	5	55.56%
Port Guichon	4	2	50.00%
Westham Island	1	0	NA
TOTAL	50	23	46.00%

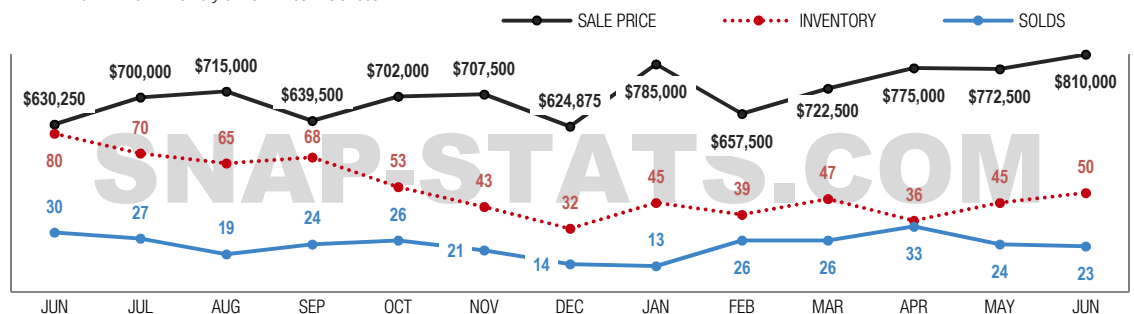
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **LADNER DETACHED**: Sellers market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band*: \$700,000 to \$800,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet*: Homes between \$900,000 to \$1 mil and Ladner Elementary
- Sellers Best Bet*: Selling homes in Neilsen Grove and 3 to 4 bedroom properties

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	5	5	100.00%
300,001 – 400,000	6	6	100.00%
400,001 – 500,000	3	2	66.67%
500,001 – 600,000	2	2	100.00%
600,001 – 700,000	1	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL	19	15	78.95%

0 to 1 Bedroom	4	4	100.00%
2 Bedrooms	8	8	100.00%
3 Bedrooms	7	3	42.86%
4 Bedrooms & Greater	0	0	NA
TOTAL	19	15	78.95%

SnapStats® Median Data	May	June	Variance
Inventory	20	19	-5.00%
Solds	19	15	-21.05%
Sale Price	\$374,000	\$358,000	-4.28%
Sale Price SQFT	\$304	\$345	13.49%
Sale to List Price Ratio	98%	98%	NA
Days on Market	19	10	-47.37%

Community *STATS CONDO & TH (ATTACHED)*

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	7	7	100.00%
East Delta	2	2	100.00%
Hawthorne	3	3	100.00%
Holly	1	0	NA
Ladner Elementary	3	2	66.67%
Ladner Rural	0	0	NA
Neilsen Grove	3	1	33.33%
Port Guichon	0	0	NA
Westham Island	0	0	NA
TOTAL	19	15	78.95%

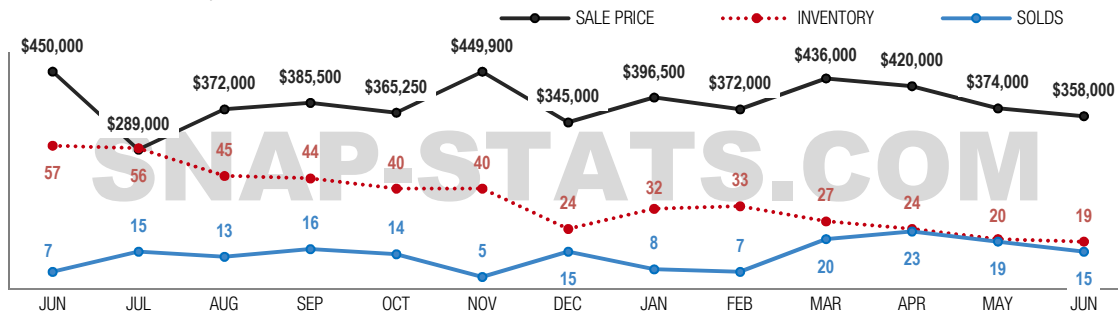
*Sales Ratio: Speed of homes selling (Sales to Inventory Ratio). Higher is faster.

Market Summary

- Official Market Type **LADNER ATTACHED**: Sellers market at 79% Sales Ratio average (7.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band*: Insufficient data*
- Buyers Best Bet*: Insufficient data*
- Sellers Best Bet*: Insufficient data*

* With a minimum inventory of 10 in most instances

13 Month Market Trend



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