



FAYETTEVILLE REGIONAL ASSOCIATION OF REALTORS®, INC.

P.O. BOX 53189 • 2412 RAEFORD ROAD • FAYETTEVILLE, NORTH CAROLINA 28305
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Practical Applications Course Registration Form

Monday - Buyer Selling Skills

Attracting and working with buyers

Tuesday – Listing Strategies

How to gain and list properties that sell

Wednesday – Contracts

How to write an acceptable contract

Thursday – Contract to Closing

Taking contracts to the closing table

Free for New Members!

9:00am to 1:00pm Each Day

Please return your completed registration form to the Association office. It is imperative that you return a registration form to register for this course. Space is limited!

Name: _____

Company: _____

Address: _____

E-mail Address: _____

Phone Number: _____ Fax Number: _____

Course Start Date: _____

These classes are free to new incoming members. Any member may attend any class on a refresher basis for a fee of \$10.00 per class to cover the cost of materials. Everyone **MUST** register in advance. If someone signs up and does not attend, they will be charged \$20 for each class missed. A minimum of five students must be registered in order to hold a class.