

Hosted By:

University of Vermont Extension

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**The Northeast Center
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Education**

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Transferring the Farm

Transferring the Farm is a day-long workshop offered in Middlebury, Vermont. The workshop will help farmers and farm families make informed decisions about intergenerational transfer of farmland and farm businesses.

Each workshop will address details on retirement and estate planning, legal approaches to protect assets from taxes, tools you can use to transfer farm assets, and determining your goals to address transfer planning and business transition.

Speakers: Bob Parsons, University of Vermont Extension Economist. Bob has conducted more than 30 workshops across New England for over 1000 farmers and family members.

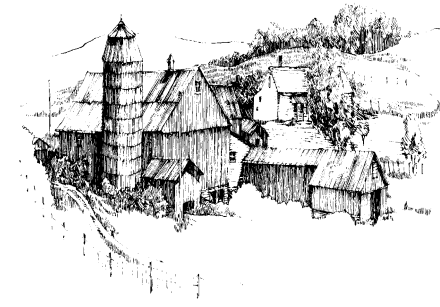
Attorney Kirk Clarke is an experienced attorney working with estate planning and succession transfers for more than 20 years. Kirk previously was an estate tax attorney with the IRS. Kirk will cover the key legal aspects of estate planning, wills, and trusts when involving farm business and farmland.

**Directions to Middlebury, VT
Workshop Site:**

Workshop will be held at the American Legion, Middlebury, Vermont. The Legion is located approximately 1 mile south of Middlebury, VT, on RT 7, behind G.Stone Motors. Turn on Boardman Street, then right on 49 Wilson Road.

Transferring the Farm/ Generational Transfer

*An Introductory Workshop to Help
Farm Families Minimize
Farm Business Succession Risks*



March 30, 2012

Offered at:

**American Legion,
49 Wilson Road
Middlebury, VT**

Program

Welcome

We'll start by giving an overview of the day.

First Things First -- Getting the Farm Transfer Process Started

Transferring the farm starts by taking stock—we'll talk about communicating for success, looking at the future of the farm, setting goals, and ways to include the whole family.

Transferring the Farm Tools and Techniques

We'll define what an estate is and address various economic considerations in farm business transfers related to income, taxes, and ownership transfer.

Farm Transfer and Estate Planning

We will be joined by an attorney who will explain how business entity selection, gifting, and other legal aspects affect the transfer. We will also address Medicaid and health care issues related to planning the farm transition.

Question and Answer Period

We have scheduled time to answer questions you may have about farm transfer at this point in program.

New Ideas and Creative Solutions

Here, we'll discuss the role of that farm link programs, land trusts, and conservation easements can play in farm transfers.

Farmer Panel

We will have a farmer panel address how they went about their farm transfer process. The good, the not-so-good, and things "wish they had done."

Q&A and Wrap-Up

We'll have time at the end of the day to answer additional questions you may have.

Date and Location

Registration will begin at 8:45 a.m. with the program starting at 9:00 and end at 3:15 PM. Lunch will be provided.

For More Information:

Bob Parsons, University of Vermont Extension, (802) 656-2109

Registration Form

-- Please register **before March 23** to avoid a late fee. --

Name(s) _____

Address _____

Town _____

State _____ Zip _____

Phone _____

E-mail _____

(Your workshop confirmation will be sent to your email address unless left blank.)

Workshop Location:

Workshop Fee:

\$20 per person which includes registration, and workshop packet. Lunch is provided.

_____ X \$20 = _____

Number of
people attending

Late Fee = ___ X \$25/person = _____

(if postmarked after March 19)

Total Enclosed _____

Please make check payable to: **UVM**
and mail to:

Transferring the Farm Workshops
Bob Parsons
204A Morrill Hall
Burlington, VT 05405-0106