



Doing Business with Multnomah County

**Government Contract Assistance Program
Conference**

April 28, 2016

**Presenter: Lee Fleming
County Supplier Diversity Officer**

Multnomah County 2015 Purchasing Overview

- More than \$500,000,000 in annual purchases of goods and services
 - Approx \$2.0 Billion Annual Operating Budget
- Value of First Time Contract Awards in 2015: More than \$130,000,000
- Conducted more than 104 formal procurements
- Processed more than 1154 Contracts and Amendments
- Conducted more than 13,000 hours of training to County Partners, staff, and small businesses



Multnomah County Purchasing Overview

What We Purchase

- Construction and Construction Related Services
 - Capital Construction, Facilities, Bridges, Roads, A&E Services
- Professional/Personal Services
 - A&E, IT, Legal, Grant Writing, Health/Psychiatric/Nursing Services
- Goods and Services
 - Law Enforcement Equipment, Correctional Services Equipment, Food, Office Supplies, Clinic Supplies, Human Services, Veterinary Services
- Approximately 70% spend on non-construction needs



Multnomah County Purchasing Overview

Who We Support

- Department of Community Justice (DCJ)
- Department of Community Services (DCS)
- Department of County Assets (DCA)
- Department of County Human Services (DCHS)
- Department of County Management (DCM)
- Health Department
- Library
- Offices (Citizen Involvement, Communications, County Attorney, Diversity & Equity, Emergency Management, Local Public Safety Coordinating Council, Sustainability)
- Elected Officials (Auditor, District Attorney, Sheriff)
- Board of County Commissioners



Multnomah County Purchasing Overview

Certified Firms Program Support

- Certified firms – DBE, MBEs, WBEs, SDVs*, ESBs (*Service Disabled Veterans being incorporated into County processes)
- Average Dollars Awarded: Approximately \$5,000,000 annually
- More than 30 awards annually to Certified firms – Not including large capital projects
- Average support through Sponsorships, Training, and Memberships:
 - More than \$70,000 annually
- Workforce Training & Hiring Support (FY 2015):
 - 2640.5 hours of apprenticeship training
 - 93 apprentices
 - 670 hours by Minority Journeyman & Apprentice Level Tradespersons
 - 248 hours by Female workers



Multnomah County Purchasing Overview

Certified Firms Program Support – Intermediate Procurement Searches

- Approx 65 vendor search requests for Intermediate Purchases in FY 2015
 - Approximately 52% or 34 awards of total requests
 - 87 Certified firms referred to departments:
 - 27 MBE
 - 33 WBE
 - 27 ESB
 - Approximately 27% or 24 of 87 Certified firms responded
- Approximately 32% or 11 of the 34 awards were to Certified firms
 - 1 MBE
 - 5 WBE
 - 5 ESB
- Approximately 36% or 24 of searches resulted in no Certified firms found for requested scopes

Multnomah County Purchasing Overview

Certified Firm Program Support - Emphasis

- Program designed to assist in the growth and development of Certified firms while supporting the values of the County.
- Projects with federal funds attached will include Disadvantaged Business Enterprise or DBE requirements in accordance with 49 CFR Part 23 & 26.
- Formal Procurements – Mandatory inclusion of social equity evaluation criteria/statement in every solicitation.
- Detailed information on our website, including resources for vendors and agencies.
- Outreach – Purchasing staff attend more than 100 events and meetings per year marketing County opportunities



Multnomah County Purchasing Overview

Finding the Opportunities

- **Multnomah County does not use ORPIN**
- Formal Solicitations (RFP, ITB) – Over \$150,000
 - Current Bids & Proposals webpage
 - Must Register through website for each opportunity
 - Registration for a Solicitation on website must be filled out
 - All formal projects advertised in DJC
 - All projects marketed through outreach efforts
- **Coming Soon: County opportunities on PDX Procurement Search.com**

Purchasing

Multnomah County > Department of County Management



The Outstanding Agency Accreditation Achievement (OA4) recognizes agencies that lead the public procurement profession through the implementation of best practices.

Contact Us

[501 SE Hawthorne Blvd., Suite 125](#)

Portland, OR 97214

Phone: 503.988.5111

Fax: 503.988.3252

Office Hours: 8 am. - 5 p.m., Monday-Friday

Related Documents

 [Choosing Public Procurement as a Career](#) (8.28 MB)

The Purchasing section supports County operations with an uninterrupted flow of materials and services procured without prejudice, obtaining the maximum value for each dollar of expenditure. Multnomah County competitively procures materials and services, taking into consideration the best combination of price, quality and service. Formal solicitations are generally available on our "[Current Bid and Proposal Opportunities](#)" page to maximize contracting opportunities for all vendors.

Multnomah County also manages a number of programs and policies focused on providing contracting opportunities for [Minority-Owned, Women-Owned and Emerging Small Businesses \(MWESB\)](#). Additional resources for [small businesses](#) are available, as well as resources for [government agencies](#).

Click
Here



Multnomah County Purchasing Events

In a continuing effort to reach out to local businesses, especially MWESB small businesses, The Multnomah County Courthouse Project will host a Subcontractor Open House.

Page



Bids & Proposal Opportunities

The county has two types of opportunities for you to submit a bid or proposal: One-time opportunities and Continuously open opportunities.

Page

Bids & Proposal Opportunities

Multnomah County > Department of County Management > Purchasing

Please note: Bids & Proposals will be received in our new office location in Suite 125, on the First Floor of the Multnomah Building. [See map](#).

Note that certain browsers perform better for viewing this listing, including Google Chrome and Internet Explorer.

The county has two types of opportunities for you to submit a bid or proposal:

- **One-time opportunities** have a single closure date and are open for a limited time.
- **Continuously open opportunities** are typically open for several years. These opportunities have regularly scheduled evaluation periods for you to submit a bid or proposal. If you miss the first closing date, you can apply before a future closing date for these opportunities.

The county supports the participation of [MWESB vendors](#) and [sustainable business practices](#) at all procurement levels.

In the event of County closures due to incimate weather, emergency, or any published event, solicitation closings will automatically be moved to the next business day.

[Additional instructions for potential vendors](#)

Click
Here

Title	Opportunity type	Opportunity Number	Next Closing Date	Current status
HOUSING AND SUPPORT SERVICES FOR YOUTH AND YOUNG ADULTS WITH A HISTORY OF COMMERCIAL SEXUAL EXPLOITATION	One time	RFP# 4000004517	Monday 4/18/16	Closed
EMPLOYMENT SUPPORT SERVICES AND OCCUPATIONAL THERAPIST FOR EASA	One-Time	RFP# 4000004689	Wednesday 4/20/16	Closed
HOUSING PEER SUPPORT AND RECOVERY PLANNING/SUPPORT BROKERAGE SERVICES	One time	RFP# 4000004707	Monday 4/25/16	Active

Wednesday, October 19, 2016

11th Annual Reverse Vendor Trade Show

10:00 am to 3:00 pm

Save the Date: 11th Annual Reverse Vendor Trade Show.

Event

Get Building Plans for Oregon and S.W. Washington

Visit [ARC-Oregon](#). Select the 'GO' button for the Public Planroom. [Local plan centers](#).

External service

Register for a Solicitation

Fill in the required fields with your contact information and include any questions and/or requests regarding the solicitation below, if desired.

Webform

Registration for Request for Mailing of Procurement Documents

This form when filled out and submitted, serves as your request for mailing of any solicited specification. It may also be

Multnomah County Purchasing Overview

Finding the Opportunities

- Intermediate Procurements – between \$10,000 and \$150,000:
 - Departments send search request for Certified firms to Purchasing
 - Quotes sent certified firms identified in COBID database (formerly the OMWESB database)
 - At least 3 quotes received must be from an MBE, WBE or ESB certified firms. (Service Disabled Veteran will be added later)
- **County Pilot Program launching 2016 – Job Order Contracting (JOC)**
- Small Procurements – under \$10,000
 - Authority to award direct to small contractors—use of Certified firms strongly encouraged



Multnomah County Purchasing Overview

How To Get Started

- Review our Current Bids & Proposal Opportunities page (& soon on PDXProcurementsearch.com)
- Register for the opportunities on our webpage
- Register with & get certified with the Certification Office for Business Inclusion & Equity (COBID, formerly the State of Oregon Office of Minority, Women and Emerging Small Business)
- Follow up with questions and comments -- talk to the County Supplier Diversity Officer, MWESB Program Specialist or Purchasing Project Contact
- Get to know our project and program managers



Multnomah County Capital Projects Overview

- Multnomah County Central Courthouse Project:
<https://multco.us/central-courthouse>
- The New Gladys McCoy Health Department Headquarters Building:
<https://multco.us/health-department-headquarters>
- Burnside Bridge Rehabilitation Project:
<https://multco.us/bridgeplan>

Multnomah County – Who to Contact

- Purchasing Website: <http://multco.us/purchasing>
- Supplier Diversity Officer – Lee Fleming
 - Phone: 503.988.7540
 - Email: lee.fleming@multco.us
- MWESB Workforce & Compliance Specialist – Debra Lindsay
 - Phone: 503.988.7551
 - Email: debra.lindsay@multco.us
- Purchasing Department
 - Phone: 503.988.5111
 - Address: 501 SE Hawthorne Blvd, Suite 125
Portland, OR 97214



Questions?