US Army Corps of Engineers Portland District

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Agenda

- Brief overview of the Northwestern Division
- What we buy across NW Division
- Brief overview of Portland District
- Getting Started with Federal Contracting
- Sources Sought
- Points of Contact





Northwestern Division Mission

- ✓ Provides professional, scientific, technical engineering services and stewardship for existing water resource infrastructures.
- ✓ Conducts water resource development, and supports military construction, environmental protection and restoration.
- ✓ Supports emergency response operations within our assigned areas of responsibility, and on order, provides Field Force Engineering services and personnel, in support of contingency operations, to the Nation.

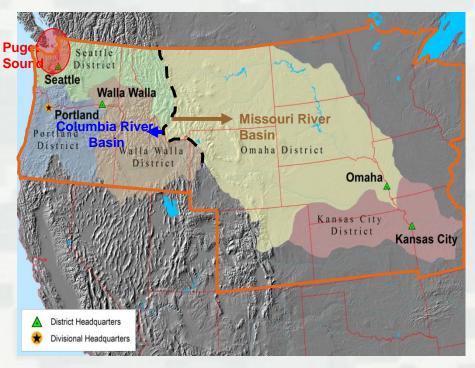




Northwestern Division Boundaries and Commands

Civil Works

Military Programs









Types of Opportunities NWD

Construction

Barracks/Hangars/Schools

Operations Facilities

Child Development Centers

Hospitals/Medical Facilities

Airfields/Rail Yards

Ranges

Generator/Turbines

Dredging

Jetty Repairs

Fish Ladders

Dam Repairs-Gates/Spillways

Center(s) of Standardization

Access Control Points
Chapels/Religious Education
Facilities



Family Life Centers
Initial Entry Training facilities

Engineering Services

Planning

Survey and Mapping

Construction Inspection

Engineering Studies

Engineering Design

Cost Engineering

Biological Studies

Request for Proposal Development

Unique Work

Hydroelectric Design Center

Environmental Services

Remediation

Monitoring

Restoration

Dredging









Navigation





Hydropower



Recreation



Irrigation / Water Supply



Environmental Protection & Restoration



Flood Damage Reduction



Emergency Response





Portland District Mission

- Provides vital public engineering services to the Pacific Northwest and Nation during peace and war to strengthen our security, *promote a strong economy* & enhance environmental sustainability.
- Portland District encompasses nearly 97,000 square miles of land and water in Oregon and southwestern Washington. The District's future is tied to helping to balance the region's competing needs for navigation, flood damage reduction, hydropower, fish and wildlife habitat, disaster recovery, irrigation and recreation.







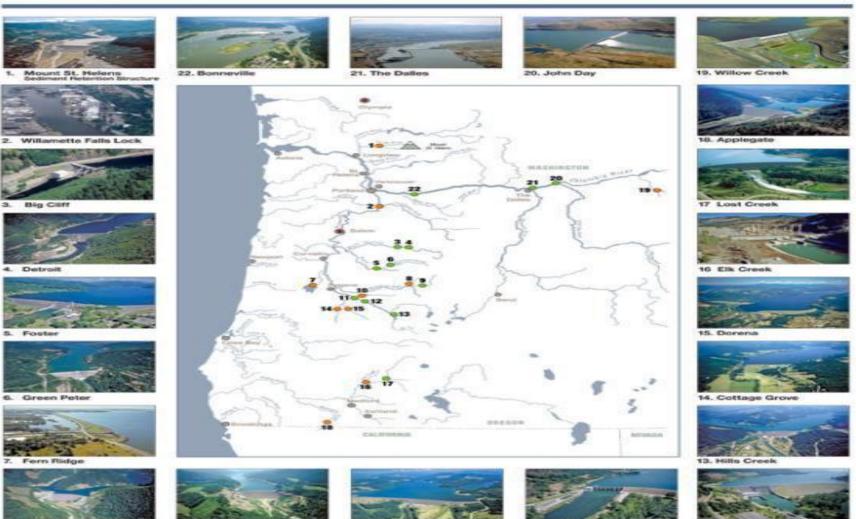


Portland District Boundary





Multiple Purpose Operational Projects





B. Blue River



How is this Accomplished?

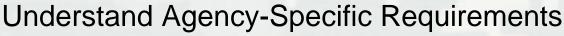
- Improving and maintaining navigation for economic development and safety
- Preventing and reducing flood damage
- Restoring, enhancing and maintaining ecosystems
- Generating reliable and efficient hydropower
- Regulating activities in wetlands and waterways
- Providing Corps-wide expertise in hydroelectric planning and engineering
- Providing safe and healthful recreational opportunities for the public





Important Considerations

- Understand USACE, Portland District's Work, the Challenges and WHO is the Stakeholder (BPA, City of Portland, Forest Service, Project Offices)
- Safety is Critical to Successful Performance
- Manage Expectations Start small to learn Corps' processes and submittals
- Educate YourselfKnow Competitors







How Much and What Do We Buy?

- In support of our mission during a normal year, we purchase approximately \$130-\$160 million of supplies and services.
- NAICs 237990
 - ► Construction including Dredging
 - Hydro dam repairs: Gates, Wire Ropes, Butterfly valves, Stop Logs, Fabrication of Parts, Crane Rehabilitation, Fish Facilities
- NAICs 336611
 - Ship Building and Repair
 - Boat Repair Parts





What Do We Buy?

SUPPLY/SERVICE	DOLLAR RANGE	FREQUENCY
Construction	\$10,000 - \$10M	35/yr
Dredging	\$10,000 - \$3M	10/yr
A/E Service	\$1,000 - \$20M	Every 5 yrs
Ship Repair	\$10,000 - \$1 M	10/yr





FEDERAL BUSINESS OPPORTUNITIES (fbo.gov)

- •FedBizOpps is the single government point-of-entry for Federal government procurement opportunities over \$25,000.
- •All federal agencies are required to post their opportunities on this site.
- •Through this website, contractors can search, monitor and retrieve opportunities solicited by the entire Federal contracting community not just USACE.





How to find opportunities

Federal Business Opportunities website:

www.FBO.gov

- Set up agent to automatically receive any postings for particular NAICs or District
 - Work with GCAP/PTAC





Sources Sought

Used for market research to find out if there are small or small disadvantaged businesses

- Posted in FedBiz Ops
- Issued to look for companies who are capable of providing a product, service or other specialty
- Read announcement for submission requirements
- Contact POC listed in announcement





Small Business Point of Contact

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Thank you!



