

General - Procurement Thresholds

Up to \$10,000 • • Small Procurements (Supplies/Services)

Up to \$100,000 • • Direct Appointments (Architect & Engineering)

Up to \$150,000 • • Intermediate Procurements (Supplies/Services)
(ITB, RFP, or RFQ)

Up to \$100,000 • • Informal Procurements (Construction)

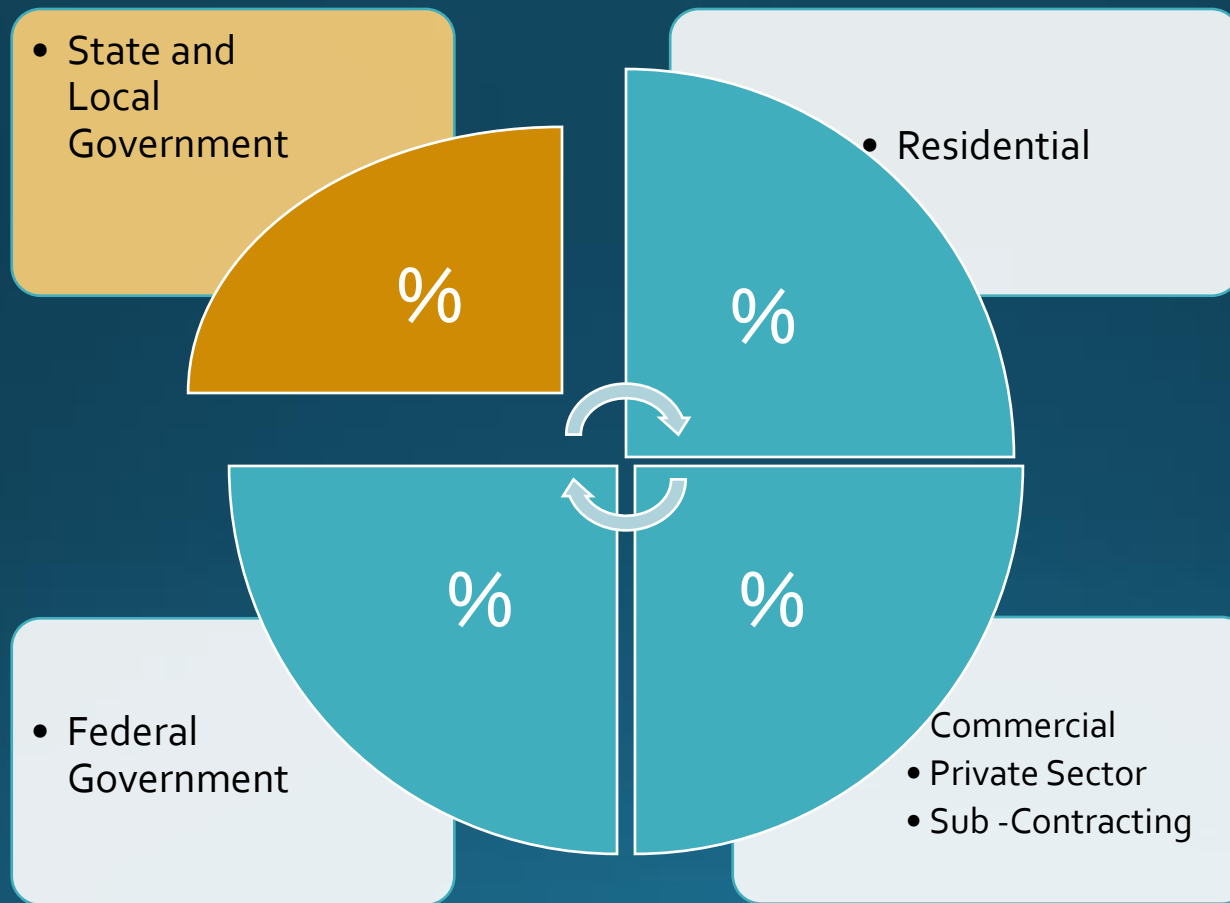
Up to \$100,000 • • Bridges and Highways

Ask Yourself.....

What counties, cities, and schools have
a need for my product or service ?



Are Government Opportunities Part of Your Marketing Pie?



Have a PLAN and Go For It!

- 1) Don't take on too many things at once
- 2) Are you registered in ORPIN?
- 3) Identify Agencies and Departments
- 4) Do ONE new thing a day.....
 - Explore MWESB Certification and
 - Connect with Peers, Associations, and your Community
 - Update or create a Business Plan
 - Build Relationships with Prime Contractors – Prequalification Process
- 5) Write a “Positioning Statement”
- 6) Be prepared. Contact Your Insurance & Bonding Representative.

Getting Know the Primes

- <http://www.hoffmancorp.com/subcontractors/subcontractor-faq/>
-
- <https://apps.skanska.com/prequalinquiry/>
-
- <http://www.turnerconstruction.com/sub-contractors>
-
- <http://www.balfourbeattycommunities.com/become-a-supplier.aspx>
-
- <https://sms.jedunn.com/>

Register on ORPIN



ORegon Procurement Information Network

ORPIN.Oregon.gov

Make Sure ORPIN Users Can Find You

Oregon Procurement Information Network (ORPIN)

Welcome Screen

Browse Opportunities

Browse Opportunity Notices and Results

My Watch List

Browse Contracts

My Profile

User Information

Change Logon Password

Product/Service Information

Location Information

Subscription Change/Renew

My Profile

(Prod)



User Information

Change your personal information.



Product/Service Information

Update the listing of product(s) and service(s) provided by your company.



Subscription Change/Renew

This option is used to register for e-Notification and e-Bidding.



Registration Summary

View the summary of your current registration.



Change Logon Password

Change your login password.



Location Information

Update the list of regions that you wish to search for opportunities by.



Agreement Summary

View the Agreement that you have currently agreed to.

Refine or Expand
your
Product/Service
Profile here



TIP:

Before you add/edit your profile: List “All” root words that describe Your Company’s product or service

Product/Service Selection

(Prod)


? Product/Service Selection Information

[View Profile](#)

Please tell us which commodities your company can provide by doing one of the following:

- Drill down into one of the categories listed below by clicking on the category name.
(Do not check the box at the top level unless you want to include the entire category on your profile!)
- Use the "Find" button to search for commodities by a keyword.

When you have finished selecting commodities click the 'Close' button at the top right of this window to close the window so you may continue the registration process.

 **MWESB FIRMS:** Your certified commodities are attached to your company, but are not automatically added to your user profile. Be sure to include them in your selections below.

Search for a Specific
Product/Service Grouping

[Find](#)

Click on “Find”

[Submit/Remain](#)

[Clear Checks](#)

- ☐ Category 01: Administrative, Financial, and Management Services ...
- ☐ Category 02: Agricultural Equipment and Related Products and Services ...
- ☐ Category 03: Arts, Crafts, Entertainment, Theatre ...
- ☐ Category 04: Automotive Products, Vehicles, and Services ...
- ☐ Category 05: Building Equipment, Supplies, and Services ...
- ☐ Category 06: Clothing, Textiles, Laundry Equipment, and Supplies ...
- ☒ Category 07: Communication Equipment and Services ...

Search

Product/Service Name: ☒ Keyword ☐ NIGP Code

Search Text:

engineering

31-60 / 147

1 2 3 4 5

[Back](#)

- 907-72: Safety Engineering and Accident Studies; OSHA Studies
- 918-00: CONSULTING SERVICES
 - 918-42: Engineering Consulting
- 925-00: ENGINEERING SERVICES, PROFESSIONAL
 - 925-03: Aeronautical/Aerospace Engineering
 - 925-04: Agricultural Engineering
 - 925-07: Air Conditioning, Heating and Ventilating Engineering
 - 925-08: Airports (Lighting, Fueling, Nav aids) - Engineering
 - 925-11: Biomedical/Engineering
 - 925-15: Chemical Processing and Storage/Engineering
 - 925-17: Civil Engineering
 - 925-19: Concrete Engineering
 - 925-20: Cold Storage; Refrigeration; Fast Freeze/Engineering
 - 925-21: Corrosion Control; Cathodic Protection; Electrolysis/Engineering
 - 925-22: Control Systems Engineering
 - 925-23: Dam Engineering
 - 925-24: Desalinization (Process and Facilities)/Engineering
 - 925-28: Drainage Engineering
 - 925-30: Earthquake-Seismic Engineering
 - 925-31: Electrical Engineering (Incl. Cogeneration Design Services)
 - 925-32: Electronic Engineering
 - 925-34: Energy Management Engineering
 - 925-35: Environmental Engineering
 - 925-36: Engineering Services (Not Otherwise Classified)
 - 925-37: Facilities Design Services, Engineering
 - 925-38: Field Engineering

Click on Expertise

Select All That Apply

Click "Submit"

Submit/Remain

- | | | |
|-------------------------------------|---------|--|
| <input type="checkbox"/> | 925-03: | Aeronautical/Aerospace Engineering |
| <input type="checkbox"/> | 925-04: | Agricultural Engineering |
| <input type="checkbox"/> | 925-07: | Air Conditioning, Heating and Ventilating Engineering |
| <input type="checkbox"/> | 925-08: | Airports (Lighting, Fueling, Nav aids) - Engineering |
| <input type="checkbox"/> | 925-11: | Biomedical/Engineering |
| <input type="checkbox"/> | 925-15: | Chemical Processing and Storage/Engineering |
| <input checked="" type="checkbox"/> | 925-17: | Civil Engineering |
| <input type="checkbox"/> | 925-20: | Cold Storage; Refrigeration; Fast Freeze/Engineering |
| <input type="checkbox"/> | 925-19: | Concrete Engineering |
| <input type="checkbox"/> | 925-22: | Control Systems Engineering |
| <input type="checkbox"/> | 925-21: | Corrosion Control; Cathodic Protection; Electrolysis/E |
| <input checked="" type="checkbox"/> | 925-23: | Dam Engineering |
| <input type="checkbox"/> | 925-24: | Desalinization (Process and Facilities)/Engineering |
| <input type="checkbox"/> | 925-28: | Drainage Engineering |
| <input type="checkbox"/> | 925-30: | Earthquake-Seismic Engineering |
| <input type="checkbox"/> | 925-31: | Electrical Engineering (Incl. Cogeneration Design Ser |
| <input type="checkbox"/> | 925-32: | Electronic Engineering |
| <input type="checkbox"/> | 925-34: | Energy Management Engineering |
| <input checked="" type="checkbox"/> | 925-33: | Engineer Services, Professional |
| <input type="checkbox"/> | 925-36: | Engineering Services (Not Otherwise Classified) |
| <input type="checkbox"/> | 925-35: | Environmental Engineering |
| <input checked="" type="checkbox"/> | 925-37: | Facilities Design Services, Engineering |

Now What's Next?

Oregon Procurement Information Network (ORPIN)

Welcome Screen

Browse Opportunities

Open Opportunities

By My Profile

By Product

By Organization

Advanced Search

Browse Opportunity Notices and
Results

My Watch List

Browse Opportunities

(Prod)



Open Opportunities

Browse all opportunities that are currently open.



By Product

Browse opportunities arranged by product groupings.



Advanced Search

Browse using the Advanced Search. Find all open or closed tenders, or narrow your search by entering a date range, tender number, or other criteria.



By My Profile

Browse opportunities that match your previously defined preferences for products and locations.



By Organization

Browse opportunities arranged by organization.

Who's on ORPIN

Issued by Organization	# of Open Opportunities
1 Agriculture, Department of	2
2 Albany, City of (ORCPP)	1
3 Ashland, City of (ORCPP)	2
4 Astoria, Port of (ORCPP)	1
5 Beaverton School District 48J (ORCPP)	3
6 Beaverton, City of (ORCPP)	2
7 Chemeketa Community College (ORCPP)	1
8 Columbia County Government (ORCPP)	1
9 Corrections, Oregon Department of	6
10 DAS Procurement Services	14
11 DEQ - Environmental Quality, Department of	1
12 DHS - Department of Human Services	12
13 Eastern Oregon University (ORCPP)	2
14 Higher Education Coordinating Commission (HECC)	2
15 Hillsboro, City of (ORCPP)	4
16 Homeforward (Formerly, Housing Authority of Portland) (ORCPP)	1
17 Justice Department	1
18 Lincoln City, City of (ORCPP)	1
19 Marion County (ORCPP)	4
20 Metro (ORCPP)	4
21 Multnomah County Drainage District (ORCPP)	1

Click on an Agency
to view current
opportunities

What's on ORPIN Today?



2016.035Q	Washington County Government (ORCPP)	03/09/2016 8:19 AM	03/17/2016 1:00 PM
Addendum #: 1	2016.035Q Tile Repair, Replacement, Sealing & Cleaning Services		
X34350-1814918-16	Clean Water Services (ORCPP)	02/24/2016 8:44 AM	03/17/2016 2:00 PM
	ITB S Cooper Mtn Gravity Sewer to N River Terrace Pump Station		
DASPS-1139-15	DAS Procurement Services	02/23/2016 2:19 PM	03/17/2016 2:00 PM
Addendum #: 3	Design-Build Roof Replacement of OLCC Building(s)		
DASPS-1194-15	DAS Procurement Services	03/14/2016 8:11 AM	03/17/2016 2:00 PM
Addendum #: 3	MacLaren East Campus New Housing Unit		
RFP 3131	Metro (ORCPP)	02/09/2016 10:05 AM	03/17/2016 2:00 PM
	RFP 3131 Design Services for Polar Bear Habitat		
730-32366-16	ODOT - Agency - Transportation Commission	03/08/2016 11:31 AM	03/17/2016 2:00 PM
	New Aerial Manlift Truck - Re-bid		
DASPS-2578-16	DAS Procurement Services	02/22/2016 10:59 AM	03/21/2016 6:00 PM
	March 22: Doing Business with Public Transit and Public Works		

Networking Leads to Opportunity

Always the 2nd Friday of Each Month
7:30 am – 9:00 am

Always the last Tuesday of Each Month
7:30 am – 9:00 am



OAME
CONTRACTORS & AEPT*
Meeting at Delta Park

Oregon Association of Minority Entrepreneurs

***Architects/Engineers/Professional/Technical**



About the meeting:
Small business owners network together with experts and leaders in business, government and other areas. Each month speakers on the agenda discuss and present local construction projects and give updates on issues related to the community.

Oregon Association of Minority Entrepreneurs

731 N. Hayden Meadows Dr.
Portland, OR 97217
Tel. (503) 249-7744
oame@oame.org



Salem Capitol Connections
Building Relationships that Lead to Opportunities



Chemeketa Center for Business & Industry
626 High Street NE
Salem, Oregon 97301
<http://salemcapitolconnections.org/>

Resources – ODOT Office of Civil Rights

http://www.oregon.gov/ODOT/CS/CIVILRIGHTS/small_business.shtml

ODOT Office of Civil Rights

Department ▼

About Us

Business Support

Contact Us

Disadvantaged Business Enterprise

Emerging Small Business

Intermodal Civil Rights

Mentor-Protégé Program

Non-Discrimination / ADA / Title VI / EJ

Small Contracting Program

Workforce Development

Forms

Events

Hello and Welcome Small Businesses

Are you new to doing business with ODOT?

1. [Register](#) your business with ODOT's Small Construction Program.
2. Certification
We encourage you to certify your business with the [Office of Minority, Women, and Emerging Small Business](#). Many primary contractors use this certification list to sub contract.
3. [Subscribe](#)
Subscribe to the Highway construction opportunities list. You will receive monthly emails announcing upcoming opportunities.

Resource Documents

[Build your Small Business Brochure](#)
To learn more about highway construction contracting opportunities, [click here](#)


[State Radio Project:](#)
The State Radio Project advertises to hire contractors for multiple projects, covering different skills and labor needs. The best way to find bidding details on these projects is through <http://ORPIN.oregon.gov>. If you have questions, please contact RadioProjectInfo@odot.state.or.us or 503-934-6946.

US Department of Transportation [FY 2016 Procurement Forecasting](#)



Resources – SBDC, Oregon Biz Center

<http://www.bizcenter.org>




OREGON SMALL BUSINESS DEVELOPMENT CENTER NETWORK

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"Helping build Oregon's best businesses."




learn about SBIR grant assistance, business planning using LivePlan, and much more.

Stillwagon Distillery, Coos Bay


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[FIND OUT HOW >](#)




Help Start My Business



Help Grow My Business




Help Me Go Global




Register For Training



Funded in part through a cooperative agreement with the US Small Business Administration



Funded in part by the Oregon Business Development Department



The Oregon SBDC is an accredited member of America's Small Business Centers



¿Habla Español?

Resources - Business Oregon

<http://www.oregon4biz.com/Business-financing-resources/>



an Oregon state agency

Grow Your Business In Oregon

IFA Infrastructure Finance Authority
Helping Oregon Communities

[The Oregon Advantage](#) [Grow Your Business](#) [Financing Resources](#) [Innovation](#) [More Business Support](#) [Commission](#) [Contact Us](#)

Business Financing Resources

[Home](#) > [Business financing resources](#)

[Oregon Finance Programs](#)

[Business Finance Widget](#)

[Business Resources & Services](#)

[Starting a Business in Oregon](#)

Oregon Facts

NATIONALLY RECOGNIZED
Oregon's smart implementation of federal business financing tools as well as its approach to innovation investment has been nationally recognized as a model for its efficiency and effectiveness.

Success Stories Around Oregon

VIEW INTERACTIVE MAP >

Business Financing Resources

Business Oregon has a team of professionals to assist businesses with their financing needs by packaging loan programs or by matching a partner service provider with a business.

Oregon Finance Programs

Business Oregon manages the following financing programs to assist businesses:

- Oregon Business Development Fund
- Oregon Capital Access Program
- Oregon Credit Enhancement Fund
- Oregon Industrial Development Bonds
- Entrepreneurial Development Loan Fund
- Business Retention Program
- Brownfields Redevelopment Fund
- Oregon New Market Tax Credit

[Learn more >>](#)

Business Finance Widget

Use our finance widget to quickly determine finance programs that may assist in meeting your company's financial needs.

[Go to the widget >>](#)

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 [Print Page](#)  [Facebook](#)

Oregon Success Stories



SAM MEDICAL POSITIONED FOR FUTURE GROWTH

Business Oregon helped SAM Medical increase productivity by 100%, reduce lead-time by 33% and attend two international trade shows where the company generated an additional \$25,000 in export sales.

[READ MORE >](#)

Procurement Technical Assistance Center

<http://www.gcap.org>



[Getting Started](#) [Become a Client](#) [Services](#) [Training](#) [Calendar](#) [Business Resources](#) [FAQs](#)

GCAP is Oregon's Procurement Technical Assistance Center

The Government Contract Assistance Program (GCAP) is part of a nationwide network of Procurement Technical Assistance Centers (PTAC) working to help small businesses compete successfully in the government marketplace.

GCAP's mission is to assist Oregon small businesses to succeed in obtaining Government Contracts, which stimulate the growth of Oregon's economy. For over 25 years GCAP has assisted Oregon small businesses in creating jobs, fostering economic diversity, and becoming successful government contractors.

GCAP services include:

- [Center for Verification and Evaluation \(CVE\) certified counseling](#)
- [One-on-One Counseling](#)
- [Registration Assistance \(Duns, SAM, DSBS, FBO\)](#)
- [Bid-matching Services](#)
- [GSA Schedules](#)
- [Assistance with SBA Certifications](#)
- [Training & Conferences](#)
- [Interpreting Solicitations](#)
- [Proposal Review](#)
- [Subcontracting Assistance](#)
- [Product and Procurement Histories](#)

How to get started

Step One: [Become a GCAP client](#)

GCAP provides technical assistance at no cost.

Step Two: Once you're a GCAP client we will contact you for your initial client assessment, usually within 24 hours of your submission.



Become a Client

GCAP provides government contracting technical assistance to Oregon small businesses

Training: How Do I Get Started?

With federal, state and local government agencies spending millions of dollars every year purchasing goods and services from the private sector there can be a wealth of opportunities. However, business owners are often concerned about tapping into this lucrative market because it seems too complex. During this workshop we will introduce participants to the basic tools for growing their business by selling to the government and address some of the frequent questions with how to get started.

[Click here for more details about this upcoming training](#)

Services

- 1-on-1 Counseling
- Federal Registration Assistance
- Bid Matching
- GSA Schedules
- SBA Certification Assistance
- Training and Conferences
- Interpreting Solicitations
- Proposal Review
- Subcontracting Assistance
- Product and Procurement History

Thank You

Kelly Stevens-Malnar

Kelly.a.stevens-malnar@Oregon.gov

Phone: 503-378-3976

DAS Procurement Services –

ORPIN and Small Business Assistance