FAITH FARM MINISTRIES

DRUG AND ALCOHOL ADDICTION RECOVERY PROGRAM



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OUR MISSION & PURPOSE

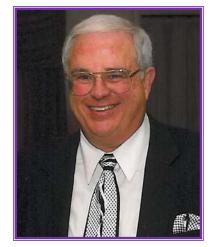
Faith Farm Ministries is a Christian ministry whose purpose is the advancement of the Gospel of Jesus Christ through restoration of men and women, leading to transformed lives.

Our purpose is to help those that come to us, without charge, to re-build their lives using strong spiritual principles and concepts that they can take with them when they leave Faith Farm. Our goal is to instill a strong foundation that will help them resist the temptations that would cause a return to old habits and addictions.

THE VISION CONTINUES ...

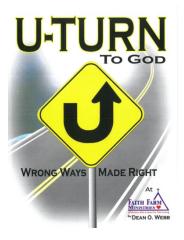
In 1951, Rev. Garland Eastham was an obedient servant of the Lord with a vision to help those struggling with addiction when he opened his church to the homeless men in the streets of the City of Ft. Lauderdale, many of whom struggled with the effects of drugs and or alcohol. He provided a safe place for an overnight stay off the streets. He also fulfilled the Great Commandment ... to love one another. As a true disciple, he did that very well, but it did not resolve the problem. He saw the same men come back, repeatedly, struggling with the stronghold of addiction. To obtain effective life changes, he realized the program needed to be longer to provide more input into their lives.

Over 65 years, Faith Farm Ministries has evolved into a minimum 9 month, faithbased, residential drug and alcohol addiction, recovery program with a college accredited recovery curriculum for men and women. There are 445 beds on 1,500 acres in Ft. Lauderdale, Boynton Beach and Okeechobee Campuses. Although our physical locations are in South Florida, we are a national program attracting students



Dean O. Webb, Executive Director

from 49 of the 50 United States and beyond. We are open to all faiths, races and socio-economic classes, and "We're here for anyone who wants help." We provide that safe place; food, clothing, life-skills training, work training, counseling, spiritual renewal, and even college credits.



The success of Faith Farm's program is evident in the graduation speeches of students who graduate. When working on our book, <u>U-TURN To God</u>, I reviewed thousands of these real life stories; each one uniquely sharing very personal details of their regeneration journey. Constantly improving different facets of the Faith Farm organization permits students to take additional tools and life skills with them when they graduate ensuring a successful recovery lifestyle. I chose 50+ stories that genuinely depict the graduates' view of how the Faith Farm program changed their lives. The book is available on our website and Amazon.com.

The year 2015 marked solidifying several key programs implemented in 2014 that moved Faith Farm forward in our goal to be a national model rescue mission. We added a Graduate "Advanced Student" system to emphasize continued growth with programs that equip our graduates for continued studies. I am pleased with the team effort of our Board, staff, volunteers, students and our fantastic supporters who gave in-kind donations that fuel our micro-enterprise and provided cash gifts as well.

This report is broken down into four sections:

- 2015 Key Programs & Projects
- 2015 Key Capital Improvements
- Senior Leadership
- 2015 Finances

KEY PROGRAMS & PROJECTS

Comprehensive Work Training Institute (CWT)



Faith Farm Ministries' **CWT** began its second year in 2015 as a component of the "**Work Training**" during the 9-month recovery program. The CWT provides classroom and "hands on" training of marketable, résumé worthy skills. Every week across three campuses, the students of Faith Farm Ministries participate in training modules independent of each other within a CWT skill. The skills taught are trades that Faith Farm performs on a daily basis that are marketable in our communities. The independent modules allow students to begin their job training upon arrival at Faith Farm, without having to wait for a new class to form.

The student can obtain up to 3 CWT certificates and have the ability to acquire a **CWT Instructor Certificate** during the 9-month program. The certifications are résumé-worthy upon completion. The Final Exam passing grade for all CWT skills is 90%. **Currently there are 16 CWT skills:**

 New Furniture Salesperson 	 Salvage Operations 	 Auto Repair 	
Dairy Calves	Cattle & Groves	Appliance Repair	
Trucks & Dock Worker	 Call Center Operations 	Food Service	
 Janitorial Maintenance 	Landscape Maintenance	 Facility Maintenance 	
 Security Guard 	 Basic Internet Technology 	Microsoft Office Certification (New)	
- Oleitidian Washen Ostification (Nac)			

Christian Worker Certification (New)



Our Accredited Academic Program Curriculum

In 2015, we marked the first full year of our historic rescue mission academic partnership with **South Florida Bible College and Theological Seminary (SFBC)**. After completing the Faith Farm 9-month core curriculum, students are able to test and receive transcripts for these credits. A student who completes the basic 9-month program curriculum may earn up to nine college credits.

According to the Association of Gospel Rescue Missions composed of over 300 rescue missions primarily in the US and Canada, Faith Farm is the only known recovery program that offers this.

After 2015, SFBC reported that 237 Faith Farm students obtained 1,233 credit hours or \$318,250 in free tuition. Faith Farm cannot begin to express its gratitude to South Florida Bible College and Theological Seminary for this historic partnership.

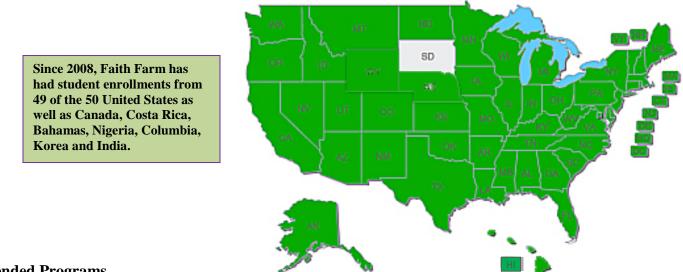
A 19 member Academic Board comprised of internal and external members alike governs the Faith Farm curriculum. Included on this Board are three Doctorates, a college President (SFBC), two published authors and six pastors. This Board has the following purpose:

- insure uniformity of curriculum and teaching methods at all three campuses to the extent possible and appropriate between the men's and women's curriculums
- retain or introduce new curriculum consistent with best Christian and addiction recovery teachings and methods in practice or as they are developed
- attract renowned expertise and corresponding input into Faith Farm Ministries' Christian and addiction recovery curriculum and teaching methods
- increase credibility to the approved curriculum through experienced oversight

4 Basic Program

The 9-month curriculum during the Basic Program is broken up into six-week phases as follows:

Orientation	What Is Faith Farm, Why Am I Here & Facility Rules; Intro to Chemical Dependency; Intro to the Bible; Journey to Freedom; Proverbs; U-Turn To God	
Class One	Overview of a Christian Life, God's Regeneration & Road to Recovery; Gospel of John; Daily Moral Inventory; Celebrate Recovery (CR) Guide #1	
Class Two	Chemical Dependency; Alpha Series; CR Participant Guide #2	
Class Three	Alpha Series (Continued); Anger Management; CR Participant Guides #3	
Class Four	Power to Love; CR Participant Guides #4	
Class Five	Conquer Series; Lies Women Believe; Inner Healing; Boundaries	
Class Six	Testing: College Credits; Career Direct Assessment; Spiritual Gifts Assessment; Relapse Prevention; Discovering God's Way of Handling Money	
Elective Materials	Andy Stanley; Global Youth Evangelism; Jim Cymbala; Beth Moore; Joyce Meyer; Bruce Wilkerson; Dr. Henry Cloud; Crown Ministries; Saddleback Resources; Rick Warren; John Bevere; TD Jakes; Jerry Bridges; A. W. Tozer; C.S. Lewis; Kendrick Brothers, LLC	



Extended Programs

Not only do we offer the 9 month men's and women's recovery programs, we also offer extended programs that further develop and improve the lives of graduates of our Basic Program that wish to stay on.

Transition Phase: Launched in 2015, a student may enter the Transition Phase of up to 90 days after graduating from the Basic Program. This is a time for students to strengthen their leadership skills and prepare for re-entry into society. Our three career centers and ministry staff are available to assist with résumé development, job and housing search, interview skills, financial management education, Career Direct Assessment to give career direction and self evaluation, and other forms of assistance. During the Transition Phase, a student may adjust into an additional, longer term, extended program.

<u>Advanced Student (AS) Program</u>: Launched in 2015, this program is an additional one or two year educational, vocational and leadership training for the student. Curriculums taught in the AS Program include, but are not limited to, *Search for Significance, Battle Plan for Prayer*, and *Christian Worker Certification*.

Omega Work: Omega Work allows a graduate to seek employment opportunities in the area near our three South Florida campus locations. They receive assistance in their job search, completing employment applications and résumé writing. Graduates live on campus and have full meal privileges.

Omega School: This program gives graduates the opportunity to acquire job certifications, a degree, and/or training at local educational and trade institutions with scholarships for books and related expenses. Graduates live on campus and have full meal privileges.

Omega Military: We are pleased to collaborate with recruiters from the various military branches to speak to our students and answer any questions. This option presents an amazing way for our students to give back to the nation; where in many instances they have not had a history of being good citizens.

Rescue Ministry Outreach

Once again in 2015, Faith Farm Ministries helped or hosted and trained representatives from over 50 non-profits across America, and we do this free of charge. Assistance varied from in-kind support to numerous local non-profits to hosting and providing 1-3 days of free training. Our training opportunities are of great interest to those who want to learn about:

- Micro-enterprise System
- Thrift Store Operations
- Salvage Operations
- CWT Institute
- Academic CurriculumMen's Program

- Women's ProgramFundraising
- Auto Auctions

In addition to numerous Florida non-profits, rescue missions traveled from as far away as Kansas, Missouri, Minnesota, New Jersey, Pennsylvania, North Carolina, Malawi and Israel to receive training.

"I was so very impressed with your ministries' efficiency, organization and spirit. Everyone was friendly and appeared to be genuinely happy to be there. Faith Farm's programming and vocational training are as practical and relevant as any I have ever seen in the context of the ministry work that we share to the people we serve. ... Thank you for being a great example on doing ministry well." Rick Denny, Executive Director, Trinity Rescue Mission (Jacksonville, FL)

"We were treated like royalty. You put us up for two nights, fed us, inspired us, educated us and thereby, empowered us to dream beyond our borders. We came away asking – 'Why not in Kansas City?'"

Joe Colaizzi, Executive Director, Kansas City Rescue Mission









Mayor Eliyahu Shaviro of Ariel, Israel, visits the Boynton Beach Campus to learn about Faith Farm's dynamic microenterprises on November 30, 2015

Fundraising Training hosted by Alpha Ministries in Okeechobee and instructed by Faith Farm's Director of Development and Programs, Wayne Richardson.



Celebrate Recovery (CR) Outreach



CR Boynton Beach, meeting since 2009, moved to Faith Farm in June, 2015. It provides a safe, nonjudgmental place for Faith Farm students, alumni, families and community members to get recovery help through a Christian 12-Step program. Meetings are Fridays at 7 pm. CR prepares our students for successful recovery lifestyle after Faith Farm.

Faith Farm Website Development

Faith Farm's new website, designed by our students with Administrative Office assistance, is part of our **Comprehensive Work Training Institute**. New features implemented in 2015 include:

Nobody does Thrift Like Us!

A **360° Virtual Tour** (*by AccuTour*) takes you through the Boynton Beach Store and includes our New Furniture Showroom with its lovely furniture vignettes and decorating accessories. See our "As Is" section of gently used home furnishings and our clothing room. Not shown is an outdoor area of 15,000+ sq ft and an antique/collectible boutique.

On-Line Scheduling:

Use our Online Scheduling Tool to select a date and time that best suits your schedule for a free pick up of your donations. It's easy as ...

- 1. Select your location, preferred date and time.
- 2. Complete the online form and submit your request.
- 3. Receive a call from a Faith Farm representative to confirm.



New Faith Farm Fundraising Enhancements

Guidestar Gold Rating

In 2015, Faith Farm achieved the highest GuideStar rating as a Gold Participant rating within the 1.8 million IRS tax exampt organizations that GuideStar tracks. Their mission is "To revolutionize philanthropy by providing information that advances transparency, enables users to make better decisions, and encourages charitable giving."

DonorPerfect Software

Faith Farm launched its use of the DonorPerfect online fundraising database, which will allow for superior relationship management with our wonderful supporters as well as effective prospect cultivation tools.

Great NonProfits

Faith Farm is a 2015 Top-Rated NonProfit at GreatNonProfits.com. These nonprofits are rated highly by people who experience their work first hand. Thank you to those who support Faith Farm Ministries.

MobileCause

Faith Farm added the "World's Leading Mobile and Online Fundraising and Communication Software" to its arsenal of tools by choosing MobileCause. Secure online giving, event fundraising, crowdfunding, text to donate/peer to peer fundraising, advocacy, mobile communication and mobile online merchant services takes us to a new level.

Cause Related Marketing

Partnership opportunities for Your Company and Faith Farm Ministries are available. A sample Cause Related Marketing Proposal can be found on our website's "Ways to Give" tab under Corporate Giving. "Any marketer who's not a novice can recall when terms like 'cause-related marketing' and 'corporate social responsibility' were exotic novelties. But now it's a given that consumers believe companies have obligations beyond making money for their owners. In fact, it is getting more difficult for a company to connect with customers and prosper if it doesn't stand for something more than its bottom line." - CMO.com

Truck Sponsorships

Faith Farm has 29 trucks serving as rolling billboards every day. Your sponsorship helps to fund our Auto Repair program at our Comprehensive Work Training (CWT) Institute. This CWT keeps our trucks on the road picking up donations. Your company gains valuable exposure and extends good will through corporate responsibility.

"Ways To G Ver" Website Tab:

- is prominently listed
- is "Donor Friendly"
- includes most major types of giving
- accommodates unsolicited giving
- is a Fundraiser's resource anywhere
- projects strong leadership & excellence
- projects strong stewardship

INISTRIES

DRUG & ALCOHOL ADDICTION RECOVERY PROGRAM

www.FaithFarm.org/Ways-To-G ve

- Thrift Store Patronage & Donations
- Vehicle Donations
- Credit Card/Check/Cash
- Transformational Giving
- Planned Giving Memorials
- Foundation Information
- Corporate Giving
- Stock & Wire Transfer Gifts
- Your Dollars At Work
- amazonsmile
- ebay Giving Works







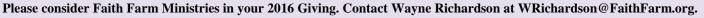












2015 KEY CAPITAL IMPROVEMENT PROJECTS

Boynton Beach Campus

In 2015, many years of hard work culminated in Palm Beach Board of Commissioners accepting the Planning Division's recommendation for granting "Institutional Use" to Faith Farm's Boynton Beach Campus (subject to the Zoning Division's final review). After numerous meetings with Planning and Zoning authorities, District Representatives, and speaking at public forums, we received approval.



Proposed Campus Master Plan

Fort Lauderdale Campus

Our founder, **Rev. Garland "Pappy" Eastham**, was an obedient servant of the Lord with a life that was humble and focused not on earthly things but on Kingdom building. This quality can be seen by his humble home on the original Fort Lauderdale Campus.

In 2015, staff and students on the Fort Lauderdale Campus renovated Pappy's Home, intending it to be a museum and reminder of Faith Farm's humble beginnings. His home continues to project Faith Farm's ongoing stewardship of all the Lord has given the Ministry as evident in the Financials section of this Annual Report. Finally, Pappy's Home is a reminder to all staff that we are "*Missionaries on US Soil*" and we, too, should be Kingdom building and not earthy minded.



Okeechobee Campus

A new micro-enterpise was added at our Okeechobee Campus; the growing and harvesting of blueberries. This venture is the result of the gifting of 5.5 acres of blueberry plants. The students had to install hundreds of yards of PVC irrigation system fed by a lake beyond the red small barn shown in the photo. This 5.5 acre area is now permanently capable of any agriculture due to the irrigation system.



The proposed change means:

- We may increase the number of beds at the Boynton Beach Campus for both the men and women, increasing our capacity to help more people that need and want our programs.
- Our building limitations are increased to over 500,000 square feet. This is triple the existing capacity and double what Executive Director, Dean Webb, foresees needed in the future.
- Additional "micro-enterprise" for student training and financial support is possible as long as it is within our stated purpose of recovery and Faith Farm retains ownership.



DRUG AND ALCOHOL ADDICTION RECOVERY PROGRAM

SENIOR LEADERSHIP

2015 Board Members

Rev. Michael G. Brown, President Ms. Donna Marrah, Vice President Ms. Janice Beeker, Secretary Mr. Brandon Tucker, Treasurer Ms. Faith Bolton, Board Member Mr. Bennetto Harriott, Board Member Rev. John Glenn, Board Member Rev. Joe Guadagnino, Board Member Dr. Mary Drabik, Board Member Dr. Gail Neer, Board Member

Administration

- Mr. Dean O. Webb, Executive Director
- Ms. Sue Patton, Human Resources Director
- Ms. Claudette Alexander, Controller
- Mr. Wayne Richardson, Director of Development & Programs
- Ms. Judy Walters, Project Manager

Boynton Beach Campus Leadership

Mr. Troy Hardy, Campus Director Mr. Josh Golding, Assistant Campus Director Rev. Jim Reneau, Campus Pastor Mr. Paul Zielinski, Intake Counselor Admissions (561) 733-7263

Fort Lauderdale Campus Leadership

Mr. Richard Rosendo, Campus Director Mr. Rick Andres, Assistant Campus Director Rev. Douglas Lidwell, Campus Pastor Mr. Tim McLean, Intake Counselor Admissions (954) 468-1410

Okeechobee Campus Leadership

Rev. Allen Patterson, Campus Director
Rev. Rick Aspden, Campus Pastor
& Assistant Campus Director
Mr. Marc Murphy, Intake Counselor
Admissions (863) 763-4224

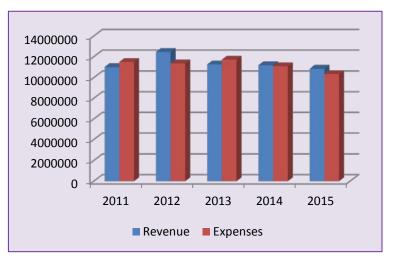
Eastham Home For Women

Ms. Kathryn Bausman, Program Director Admissions (561) 732-2370

2015 PRELIMINARY FINANCIALS

In 2015, another year was financially marked primarily by our Ministries' funding by our "Student run – Staff supervised Micro-enterprises." However, this year was not without its financial challenges. One key reason is the influx of new thrift stores (both non-profit and for-profit) appearing everywhere and competing for customers and donated goods. The same is true regarding more non-profits accepting donated vehicles and the corresponding competition. To keep ahead of this competition, Faith Farm has had to watch its budget closely, attract and hire talented staff, and become more creative with its micro-enterprises (see introduction of Blueberry micro-enterprise as an example on page 7) and revenue streams such as fundraising enhancements (see page 6).

Data for fiscal year ending December 31, 2015		
Total Income	\$ 10,852,271	
Operating Expenses Net Ordinary Income	<u>10,351,963</u> \$ 500,304	
Depreciation Expense	- 600,072	
Net Income	<u>\$ (99,768)</u>	



"Accountability to God is vital, but people form their impressions of both people and organizations by looking at the outward appearances." 1 Samuel 16:7



"For we are taking pains to do what is right, not only in the eyes of the Lord but also in the eyes of men." 2 Corinthians 8:21

