

Director
Cincinnati, OH



CR architecture + design manages seven areas of market expertise nationally and strives to be recognized as the national design expert in the market segments in which we serve. Our commercial, higher education, K-12, government, hospitality, housing, and retail groups focus on design creativity, technology, energy, value and most importantly, client service. As a market driven design firm, we maintain a balanced project workload, equally divided between the public and private sectors. Our commitment to our practice and the clients we serve continually fosters new ideas and platforms that are monitored and evaluated.

Our Directors Deliver, Sustain, Manage, & Communicate. They must thrive in competitive situations, be willing to push boundaries and challenge the status quo. An adept relationship builder and mentor, with an impervious impatience, the Director will develop, lead and sustain clearly communicated markets and goals and still be offered enough leash to chase those shiny objects that cannot be ignored. Never a dull moment and not for the faint of heart.

As a Director, you will focus on the business development strategies, sales forecasting, financial and operational management of the group. This position works closely with the Architects and Associates to ensure the client is being served and the group is growing and their projects are on time, and within budget. The Director is accountable for developing a clear business development strategy, coordinating existing and new client business, and successful client and team management. Responsibilities include the financial success of the respective group in accordance with the strategic plan and the firm's strategic goals.

Basic Qualifications:

- Professional degree (Master or Bachelor) in Architecture from an accredited program, or like industry experience
- Experience in commercial, higher education, K-12, government, hospitality, housing or retail is desired
- Technical competence and skill in construction documentation
- Cradle-to-Grave responsibility and accountability for Project and Team
- Champion of Client Relationships and Team Management
- Dynamic and willing communicator
- Firm ambassador and mentor for professional development

Our Values:

*CR architecture + design is guided by our Four Values: **Passion. Collaboration. Integrity. Innovation.** Our values mold our behavior and drive our performance. We expect it from ourselves and we expect it from our partners. Each day, we measure our design practices, deliverables and services against these ideals and honestly assess our achievement. In our business, there are many factors beyond our control. Our values, however, can never be compromised and they will define who we are and why we do what we do. We are inspired. We nurture partnerships. We transform ordinary spaces into extraordinary places. We do work that gets our clients noticed. This is the ultimate measure of our success. There is no higher compliment.*

To Apply: Visit our CR careers website <http://www.cr-architects.com/careers/> to submit a formal application or email resume to Katy Futscher, Director of Talent Acquisition at k.futscher@cr-architects.com

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creating extraordinary places

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