

Agribusiness Represents Fields of Opportunity for YOU!

Wednesday, May 25
9:00 - 10:00 am CDT

@Target Insurance Services, Inc.

Only **30%** of agribusiness survive to the second generation, while **10%** survive to the third and only **4%** to the fourth generation.

With proper planning, agribusiness owners can avoid being part of the 41.5% of farm/ranch estates that pay federal estate tax.



Please join Target Insurance as we welcome Jessman Smith, JD at Principal, to discuss how to tap into these opportunities. At this session, we will overview the focus planning areas of agribusiness owners:

- Business Organization - is the business structured properly to protect the owners and pass it as they want?
- Succession Strategies - how do they get the operation to the right person, at the right time?
- Estate Planning - how do they pull it all together - gifting, inheritance equalization, minimizing estate taxes?
- Retirement Income - while the owner may never fully retire, how do they make sure they can supplement their reduced income flow?

Jessman will highlight impressive new tools from Principal that make it easier to identify needs and develop solutions for these key owners.

[Register Here](#)

This session does not qualify for Continuing Education.



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