

Hilton Head

Real Estate Market Trends 4/1/12 -4/30/12

Homes

Price Range	Active	Active 4/11	Contingent	Pending	Pend 4/11	Sold	Sold 4/11	List / Sale %	DOM	# Months Inventory	4/11 # Months Inventory
-350	72	78	28	12	16	19	10	96%	84	6	4.9
350-550	149	160	22	23	14	15	33	96%	161	6.5	11.4
550-750	136	149	4	17	13	9	11	94%	134	8	11.5
750-Mil	131	133	4	6	7	5	12	94%	147	21.8	19
Mil - 2 Mil	168	172	7	8	5	9	12	90%	201	21	34.4
2 Mil +	93	104	0	1	2	4	3	90%	143	93	52

Villas

Price Range	Active	Active 4/11	Contingent	Pending	Pend 4/11	Sold	Sold 4/11	List / Sale %	DOM	# Months Inventory	4/11 # Months Inventory
-350,000	458	494	39	62	43	63	52	92%	205	7.4	11.5
350-550	155	223	3	12	7	9	15	94%	99	13	31.8
550-750	52	65	2	4	4	5	3	97%	459	13	16.25
750-Mil	39	49	1	2	2	0	0	0%	434	19.5	24.5
Mil +	16	36	1	3	0	2	0	86%	263	5.3	36

Lots

Price Range	Active	Active 4/11	Contingent	Pending	Pend 4/11	Sold	Sold 4/11	List / Sale %	DOM	# Months Inventory	4/11 # Months Inventory
-350,000	217	188	1	14	2	8	3	90%	178	15.5	94
350-550	38	46	1	1	1	2	0	96%	16	38	46
550-750	23	23	0	0	0	0	0	0%	0	23	0
750-Mil	26	25	0	0	1	0	0	0%	0	26	25
Mil +	41	32	0	1	0	0	0	0%	65	41	0



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