

HILTON HEAD AREA MLS

First Seven Months 2011 Report

Number of Sales for All MLS Closings in First Seven Months 2011 vs. First Seven Months 2010 (Homes, Villas, Lots)

Total sales up 11% in 2011 over 2010: 1885 sales* in 2011 vs. 1695 sales in 2010

- **Homes up 12%: 1184 vs. 1057**
- **Villas up 6%: 495 vs. 469**
- **Lots up 22%: 206 vs. 169**

Rolling Three Month Median Price Comparison **for All MLS Closings** **in May - July 2011 vs. February - April 2011**

- **Homes up 4%: \$259,390 vs. \$250,000**
- **Villas up 38%: \$140,000 vs. \$101,805**
- **Lots up 8%: \$50,000 vs. \$46,425**

* The highest level in five years

The Hilton Head Area

SOUTH CAROLINA'S

HOTTEST REAL ESTATE MARKET!

SC REALTORS® MLS Statistics

June 2011



Number of Residential Homes, Condos & Villas Sold

	Most Recent Month			Most Recent Quarter			Year to Date		
	0-2010	0-2011	% Change	Q2 10	Q2 11	% Change	2010	2011	% Change
Aiken	158	125	-20.9%	429	336	-21.7%	724	566	-21.8%
Beaufort	93	86	-7.5%	283	280	-1.1%	505	508	+0.6%
Charleston Trident	1,113	904	-18.8%	2,920	2,523	-13.6%	4,709	4,536	-3.7%
Coastal Carolina	789	700	-11.3%	2,282	2,209	-3.2%	3,754	3,800	+1.2%
Greater Columbia	977	672	-31.2%	2,533	1,792	-29.3%	4,067	3,088	-24.1%
Greater Greenville	804	655	-18.5%	2,298	1,849	-19.5%	3,776	3,218	-14.8%
Greenwood	64	60	-6.3%	181	151	-16.6%	288	259	-10.1%
Hilton Head Area North-Myrtlebeach	261	215	-17.6%	725	748	+2.9%	1,386	1,331	-4.0%
Piedmont Regional	108	76	-29.6%	295	228	-22.7%	503	389	-22.1%
Greater Pee Dee	310	235	-24.2%	894	651	-27.2%	1,474	1,182	-19.8%
Southern Midlands	194	160	-17.5%	527	377	-28.5%	864	863	-0.1%
Spartanburg	36	30	-16.7%	102	64	-37.3%	165	131	-20.6%
Sumter/Clarendon County	300	247	-17.7%	882	702	-20.4%	1,457	1,231	-15.5%
Western Upstate	117	127	+8.5%	344	333	-3.2%	564	555	-1.6%
State Totals*	312	274	-12.2%	909	776	-14.6%	1,480	1,396	-5.7%
	5,670	4,552	-19.7%	15,004	13,017	-16.6%	25,732	22,861	-11.1%