

KOHLER Signature Store by Keller Supply

Job Description:

Showroom Sales Associate/Designer ~ KOHLER Signature Store – Bellevue, WA

We are growing and have an opening for a Sales Associate in our beautiful **KOHLER Signature Store** in Bellevue, WA. Solely owned and operated by plumbing distributor **Keller Supply**, this kitchen and bath showroom provides a distinguished Kohler experience where homeowners can get hands on with hundreds of products, take advantage of expert consultation services and step into fully designed suites featuring high-end beautiful plumbing fixtures exclusively from the Kohler Company.

The **Sales Associate/Designer** will be responsible for increasing sales volume and ensuring high customer service expectations. Reporting to the Store Manager, the Sales Associate/Designer will have daily interaction with consumers, the design trade, contractors, distributors and Kohler Co. Corporate Departments. Training provided. Looking for detail oriented and personable a must.!

Responsibilities:

- Drive sales to meet and exceed sales goals
- Provide high level of customer service
- Maintain a well organized environment
- Develop repeat business and strong industry relationships
- Follow up on leads, generate new business
- Provide friendly and prompt service
- Develop detailed knowledge of Kohler product lines and features
- Provide in home and in store design consultation for bathrooms and kitchens.

Qualifications:

- Undergraduate/trade school/design education preferred or in progress OR the ability to demonstrate hands-on learning through experience.
- Prior sales experience with proven success record in meeting or exceeding sales goals.
- Ability to work weekends
- Must possess strong communication skills
- Candidate must have computer knowledge and skills including Microsoft Office and the ability to learn Keller Supply's business system.
- Prior high end or luxury sales experience
- Strong sales drive

Benefits:

- Sales Incentive Programs
- Experience trips to Kohler Wisconsin
- Sales Incentive trips
- Comprehensive Benefit Package
- Generous compensation plan with unlimited potential!
- Family owned
- Over 75 years in business

. Keller Supply Company - "Caring People Distributing Excellence"
