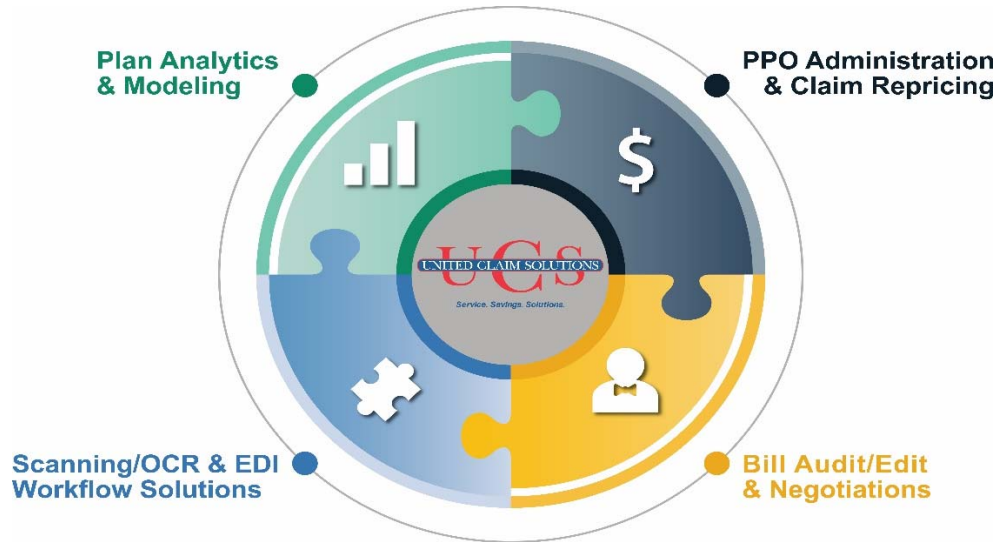


## ***UCS Update: High Dollar Claim Solutions***



Many of you know about our successful core services, which include Primary PPO Management, Out-of-Network Claim Repricing, and Bill Edits and Audits, but did you know we now offer a cutting edge approach that generates significant savings on high cost in-network AND out-of-network medical bills?

Our High Dollar Claim Solution provides significant savings on specialized services that may not occur frequently, but when they do, they can have a tremendous impact on you or your client's bottom line. By taking part in our High Dollar Claim Solution, you will notice lower plan costs, as well as impacting lasers and stop-loss premiums. Make sure to check out some of our success stories on page 3!

### **What are some of these services?**

- Cancer Treatment Centers of America
- Dialysis Services
- Air Ambulance
- SurgiCenter Repricing
- Behavioral Health Facilities

### **Cancer Treatment Centers of America**

- Medicare based agreement for inpatient and physician services
- Strong discounts and carve outs for outpatient services
- Costs comparable or even less than other cancer care options
- Can be offered as an alternative to other in-network options to enhance employee satisfaction
- Impact the cost of claims that fall outside your existing PPO option
- Our savings can help lower stop-loss premium increases and reduce or eliminate lasers

### **Dialysis Services**

- Savings range from 70%-90%
- Medicare based repricing
- Plan & ID card language recommendations provided at no charge
- UCS handles all provider inquiries in order to facilitate final acceptance of payment

### **Air Ambulance**

- UCS has partnered with Aeromedevac – an internationally accredited air ambulance company
- Clients gain access to regional, nationwide and international air ambulance and airline medical escort services
- Aeromedevac coordinates with the provider, patient, payer and plan for urgent, emergent and non-emergent travel to determine the most appropriate and cost-effective options
- Clients can initiate the process 24/7 through our dedicated toll free number and email
- Ground transportations is also coordinated when appropriate
- Pricing based on a percentage of Medicare, with savings as high as 70%, depending on the medical condition of the patient and travel distance

### **SurgiCenter Repricing**

- Medicare based repricing
- Includes nurse bill review and edits
- UCS manages all provider inquiries to resolution
- Achieving savings of 60% - 70%

### **Behavioral Health Facilities**

- Pricing based on proprietary algorithms
- Includes nurse bill review and edits
- UCS manages provider inquiries to resolutions
- Achieving savings of 50% - 60%

## High Dollar Claim Solutions: Successful Savings Examples

# 92%

*A client was receiving a 15% discount off billed charges on dialysis claims. We suggested using Medicare allowables to generate greater savings. We assisted the client to amend plan language to allow no more than 175% of Medicare. No payments have been reversed and all appeals have been defended. The client's payment per dialysis treatment decreased by 92%!*



*Aeromedevac coordinated cross state travel for an 18 month infant and the parents to a children's hospital. The fee was based on a percentage of Medicare resulting in savings of approximately \$40K. The feedback we received was very positive from our client, the plan and the parents.*

# 63%

*Alaskan SurgiCenter had previously negotiated from 10-50% off on their bills. We had been discounting their claims using our repricing methodology for over a year; the provider recently contacted us requesting a formal Agreement. The savings on the first bill under the new agreement yielded a 63% discount!*



*South Carolina Rehabilitation Facility typically accepted 5-20% reduction, including PPOs; we implemented our more aggressive repricing methodology and was able to engage the provider on appeal. The provider accepted a 50% reduction.*

**Contact us to see how successful we can be at saving you money!**

For more information, contact Corte B. Iarossi, VP of Sales & Marketing at 866-762-4455 x120 or email [ciarossi@unitedclaim.com](mailto:ciarossi@unitedclaim.com).