

**Job Posting**  
**Managing Director, Metropolitan Chicago**



**BACKGROUND**

Blessings in a Backpack (BIAB) mobilizes communities, individuals and resources to provide food on the weekends for elementary school children across America who might otherwise go hungry. Each week of the school year, BIAB and its thousands of volunteers and partners send a bag of food home with children who, during the week, are fed by the free and reduced meal program. During the 2015-2016 school year, over 87,000 children at 900+ schools received a BIAB bag each week.

**POSITION SUMMARY**

The Managing Director, Metropolitan Chicago will have overall responsibilities for implementing BIAB's strategic plan with oversight for all local fundraising, program operations and execution. Key responsibilities include, but are not limited to:

- Oversee use of proceeds from a gift from the Northwestern University Dance Marathon (NUDM) in accordance with funder requirements.
- Serve as a spokesperson for BIAB, working with the National organization to establish and cultivate donors and partners throughout philanthropic and community organizations in the assigned territory.
- Builds partnerships in new communities, establishing relationships with funder and political and community leaders.
- Cultivate and work with the local advisory board to expand needed resources and capacity in Metropolitan Chicago.
- Possess deep knowledge of field, core programs and operations.
- Complete the strategic business planning process for program expansion in the region.

**REQUIREMENTS**

- Strong organizational leader with at least 7 years of professional experience including development, sales or fundraising responsibilities.
- Experience in managing the overall P&L for an operating unit.
- Maintains a well-developed professional network.
- Experience working with a Board (Advisory Board or Board of Directors).
- Outstanding written and oral communication skills.
- Desire to make an impact in a quick growing, entrepreneurial environment, creating structure to support significant future growth.

To apply for this position, please send a resume, cover letter and salary requirements to: Susan Kane, Chief Program Officer, [susankane@BlessingsinaBackpack.org](mailto:susankane@BlessingsinaBackpack.org). (No phone calls, please.)