



HAWAII ISLAND REALTORS®
THE VOICE OF REAL ESTATE ON THE ISLAND OF HAWAII



2016 GRI Schedule

(Graduate REALTOR® Institute)

LOCATION & TIMES:
HIR House

1321 Kinoole Street, Hilo
9:00 am to 4:30 pm
(Registration at 8:30)

REALTOR®: \$125/course
(includes lunch and CE credits where applicable)

Non-REALTOR®: \$135/course
(includes lunch and CE credits where applicable)

Email registration to
admin@hawaiiislandrealtors.org
or fax to: 935-4924

Questions? Call 935-0827

Please check the box next to the class(es) you are registering for.

Friday, February 26:
Property Management & Landlord/Tenant
GRI Mandatory | 6.0 CE Elective Credits
Instructor: Lurline Johnson

Thursday, May 19:
Condominiums & Planned Communities
GRI Mandatory | 6.0 CE Elective Credits
Instructor: Scott Sherley

Friday, September 30:
From Contracts to Closing –BRAND NEW!
GRI Mandatory | 6.0 CE Elective Credits
Instructor: Eren Look



THE NEW 60-HOURS GRI REQUIREMENTS
The GRI Program now requires 60 hours of course credits, reduced from the current 90 hours of required courses.

- *Run Your Business Like a Business (new!) 6 Hours
- *Legal Issues 6 Hours
- *Representation, Agency and Practical Ethics 6 Hours
- *Strategies of Getting the Listing 3 Hours
- *Strategies for Establishing Market Value 3 Hours
- *Strategies of Finance – Basics 3 Hours
- *Strategies of Finance –Advanced 3 Hours
- *From Contract to Closing (new!) 6 Hours
- *Condominiums and Community Association 6 Hours
- *Property Management and Landlord/Tenant 6 Hours
- *ePRO, Day One or Day Two (online/classroom) 6 Hours
- *One Elective Course 6 Hours

One of HAR's Elective Courses:

- Analysis of Investment Real Estate
 - Land Use and Development
 - Residential Tax Rules, 1031 Exchange & Foreign Investors
 - OR one of NAR or NAR's affiliated institute courses: CRB, CRB, CCIM, CIPS, IREM, ABR, etc. (min.6 hours)
- Note: Several of these courses are offered online at REALTOR® University.

> The final requirement is submittal of a [GRI Application](#) when your course requirements are completed.

Terms of Attendance: Attendance is required. You must be present for the entire course to be eligible for CE credits (excluding registration & break).

Transfer, Cancellation & Refund: The deadline for refunds/course transfers for any enrollee is seven (7) days prior to the scheduled course date. There will be a \$10 fee for each class cancellation/transfer. Requests for transfers/cancellations must be submitted in writing to kehau@hawaiiislandrealtors.org.

Returned Check Policy: A \$25 service fee will be charged for all returned checks.

Identification: A valid Photo ID is required at time of check-in and must be presented to CE Monitor.

IMPORTANT: The Real Estate Commission will not allow you to receive CE credits more than once for the same class. Prior to registering for any class you must ensure that you have not previously taken it. You can check your CE status online at: <https://pvi.hawaii.gov/rece>

REGISTRATION

Please Print First & Last Name: _____

Company: _____

9 Digit NRDS Number: _____ Telephone: _____

Email: _____

R.E. License Number: RB _____ RS _____

Active Inactive Restoring? Yes No

PAYMENT & AUTHORIZATION

TOTAL AMOUNT: \$ _____

Please **DO NOT** e-mail or fax your credit card information. For security purposes, HIR Staff will contact you for credit card information.

Signature: _____ Date: _____

I hereby acknowledge acceptance of the Course Policies as stated.