

CIO AND WALPOLE PARTNER TO BRING TRI-COUNTIES BEST OF BREED INFORMATION TECHNOLOGY

CIO Solutions and Walpole and Co. have announced a strategic partnership which will provide Tri-County businesses with expertise in Information Technology and Financial Software.

February 7, 2011 – Santa Barbara – CIO Solutions, Santa Barbara’s premier IT consulting firm, and Walpole and Co., a local CPA and Consulting firm with over 35 year of experience, have announced a partnership focused on providing the business communities of Santa Barbara, Ventura and San Luis Obispo counties with the most complete and comprehensive IT solutions available.

CIO and Walpole operate according to similar principles and values, both of which provide consulting services that focus on relationship, education and community. By leveraging each organization’s expertise, CIO and Walpole will be able to provide their clients with complete IT solutions and support.

Eric Egolf, VP of Operations for CIO Solutions stated, “When businesses are evaluating options for Accounting and Customer Relationship Management software we will be able to provide those clients with Walpole’s offerings. While Walpole delivers the migration and implementation services for these applications, CIO can help with the pre-implementation requirements including an efficient and effective network infrastructure. Walpole and CIO will work together to provide the client with the needed software and the network to run it properly. Post-implementation support for the application will be provided by Walpole and CIO will support the IT infrastructure.”

Tom Wahlquist, Walpole’s Solutions Consultant stated, “We are excited about the synergies and opportunities that will come from teaming up with CIO. It’s clear that we share the same core values and we’re committed to delivering competitive, relevant and value added services to our clients.”

Founded in 1974, Walpole & Co is a full service accounting firm specializing in Income Tax, Business Accounting, Estates & Trusts, and Financial/Estate planning throughout California and the Central Coast. The firm specializes in Core Accounting, Financial Software Consulting, Training, and Business Growth and Development. For more information please visit their website at www.walpoleits.com or call their office - 805-569-9864.

CIO Solutions has been providing IT management and design services to the Tri-County Area since 1986. CIO specializes in helping businesses focus on their core business by designing and managing their IT department. In addition to managing IT networks, CIO also provides the design, implementation and management of [VoIP phone systems](#) and the installation and management of enterprise-class [storage systems](#). More information can be found at www.ciosolutions.com or by calling their office 805-692-6700.

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