



Alabama Alarm Association 2016 Training Schedule

NTS Class Information

- *Level 1—Certified Alarm Technician
- *AIS—Advanced Intrusion Systems
- *EAC—Electronic Access Control
- *VST—Video System Technologies
- *TSM—Troubleshooting, Service and Maintenance
- *RFA—Residential Fire Alarm
- *FAIM—Fire Alarm Installation Methods
- *PFAD—Professional Fire Alarm Design
- *IBC—International Building Code
- *LSC—Life Safety Code
- *UESS—Understanding Electronic Security Systems

Additional Info:

1 day courses—8 hours of continuing education, \$265 Mbr/\$365 NonMbr

2 day courses—16 hours of continuing education, \$325 Mbr/\$425 NonMbr

3 day courses—24 hours of continuing education, \$355 Mbr/\$455 NonMbr

*Basic Sales is not an NTS course, It is accepted by the AESBL for Sales training requirements but has no hours of continuing education. \$275 Mbr/\$375 NonMbr

2015 CEU Requirements

Sales—4 hours

QAs and Installers—12 hours

State Licensing

Alabama Electronic Security Board of Licensure (AESBL)

*Commercial and residential burglar alarm systems, electronic access control, closed circuit television, central stations and locksmiths.

Phone (334) 264-9388

Website www.aesbl.alabama.gov

Alabama Fire Marshal

*Commercial Fire

Phone (334) 241-4166

Website www.firemarshal.alabama.gov

Course	Date(s)	City
EAC	January 14-15	Montgomery
VST	January 28-29	Birmingham
Level 1	February 11-13	Montgomery
AIS	February 18-19	Huntsville
Basic Sales	February 23	Prattville
FAIM	February 25-26	Mobile
TSM	March 3-4	Mobile
PFAD	March 10-12	Huntsville
UESS	March 15	Montgomery
Level 1	March 17-19	Birmingham
RFA	March 22	Montgomery
IBC	March 23	Montgomery
LSC	March 24	Montgomery
VST	March 31-April 1	Mobile
Level 1	April 14-16	Mobile
EAC	April 21-22	Huntsville
AIS	May 6-7	Montgomery
Level 1	May 12-14	Huntsville
Basic Sales	May 17	Prattville
FAIM	May 19-20	Birmingham
UESS	June 1	Huntsville
Level 1	June 2-4	Montgomery
RFA	June 22	Huntsville
IBC	June 23	Huntsville
LSC	June 24	Huntsville
PFAD	June 24-25	Montgomery
TSM	June 30-July 1	Birmingham
VST	July 7-8	Huntsville
Level 1	July 21-23	Birmingham
EAC	July 28-29	Mobile
Level 1	August 4-6	Mobile
AIS	August 11-12	Birmingham
Basic Sales	August 16	Prattville
FAIM	August 19-20	Montgomery
UESS	September 2	Mobile
Level 1	September 8-10	Huntsville
RFA	September 14	Mobile
IBC	September 15	Mobile
LSC	September 16	Mobile
TSM	September 23-24	Montgomery
PFAD	September 29-30	Birmingham
Level 1	October 6-8	Montgomery
EAC	October 13-14	Birmingham
VST	October 28-29	Montgomery

2016 Statewide Meetings

Winter Meeting—January 21, 2016—Montgomery, AL

Spring Meeting—April 28, 2016—Huntsville, AL

Summer Meeting—July 13-14, 2016—Orange Beach, AL

Fall Meeting & Trade Show—October 18-19, 2016—Birmingham, AL

2016 District Meetings

Northern District—February 25, 2016—Huntsville, AL

Central District —February 26, 2016—Birmingham, AL

Capitol District—March 16, 2016—Montgomery, AL

Capitol District—August 17, 2016—Montgomery, AL

Central District—August 26, 2016—Birmingham, AL

Northern District—November 3, 2016—Huntsville, AL

Southern District—TBA—Mobile, AL

Southern District—TBA—Mobile, AL

ESA Events

Leadership Summit—January 31, 2016—February 3, 2016—Chandler, AZ

ESX—June 8-10, 2016—Fort Worth, TX

Course	Date(s)	City
Level 1	November 3-5	Birmingham
FAIM	November 9-10	Huntsville
Basic Sales	November 15	Prattville
AIS	November 17-18	Mobile
TSM	December 1-2	Huntsville
UESS	December 6	Birmingham
PFAD	December 8-9	Mobile
RFA	December 14	Birmingham
IBC	December 15	Birmingham
LSC	December 16	Birmingham

Member Benefits

When you join the Alabama Alarm Association (AAA), you are automatically a member of the Electronic Security Association (ESA). These associations are dedicated to representing, promoting and supporting the electronic security industry. We deliver value to members through government advocacy, communications services, professional development, networking opportunities and endorsed programs.

Your membership delivers:

- **Events and Networking.** One of the most valuable benefits of your membership is the ability to network with and learn from fellow members. AAA holds quarterly statewide meetings and two district meetings a year for members with security industry relevant speakers chosen to help you improve and grow your business. Members get a 50% discount when attending the Trade Show & Convention.
- **Use the logo!** Your membership sets you apart. Proudly display the AAA and ESA logos and show potential customers and partners that your company is a member of the largest and longest established national trade association representing the electronic security industry. Being a member helps boost your company credibility and image.
- **Professional, personal and business growth opportunities** through the ESA National Training School (NTS). NTS is the training provider most recognized to meet licensing requirements for the electronic life safety and security industry in the United States. NTS classes are administered in classroom settings or online. Members save hundreds of dollars over the non-member rate.
- **Consumer exposure** on the AAA and ESA website and alarm.org. In addition, members get leads from consumers who visit alarm.org.
- **Government and Industry Representation.** AAA has a lobbyist on retainer. Bill Cobb with Bill Cobb & Associates has proven to be a necessary and effective addition to the benefits of belonging the Association. He has successfully advocated and defended our interests in both state and local issues that would have negatively impacted our industry and the way we perform business in general. ESA also monitors legislative activity at the state and federal level and keeps members informed through print publications and electronic communications.
- **Security America Risk Retention Group** is a general liability/errors and omissions insurance program tailored specifically to meet the needs of electronic life safety and security integrators. The program is available to ESA members and more often than not, the cost of membership is offset by the savings members receive from switching to Security America.
- **The ESA Member Savings Program** is designed to provide significantly discounted business services to members through specialized vendor programs. This free member benefit helps reduce business operating expenses. Members receive access to service providers like Grainger, Wright Express, Worldpay, ADT, Staples, OfficeMax, Office Depot, Unifirst, Aramark and more.
- **Codes & Standards.** We provide members with information on the status of current and evolving standards and serve as an industry expert and adviser in the creation and on-going development of new standards. In addition to being an American National Standards Institute (ANSI) accredited standard-writing organization, ESA also has representatives on committees of both the National Fire Protection Association (NFPA) and International Code Council (ICC).
- **State Licensing Guide.** Members have access to a state licensing guide that contains licensing requirements at the state level as well as the contact information for the regulatory agencies in the various states.
- **Security Industry Recruiting Center.** Looking for new employees? Check out the Security Industry Recruiting Center (SIRC) created specifically for the electronic security industry and priced at pennies on the dollar compared to other online recruiting centers.
- **The Security Industry Marketplace** is the premier search engine for finding the products and services you want in the electronic security industry.
- **Access to industry research** through the Security Industry Alarm Coalition (SIAC) and the Alarm Industry Research & Educational Foundation (AIREF).

AAA 2015 Board of Directors

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Let the power of the AAA bring you...

- One strong, collective voice to speak and to act on your behalf with regard to industry issues and affairs.
- Training and the ability to provide your employees with training at a cost effective rate.
- Leaders, mentors and colleagues to turn to for quick advice and tried-and-true solutions.
- Bottom-line savings and discounts on products and services your business may use every day.
- Information that is fast and reliable.
- National exposure through your member company listing and lead generation from consumer inquiries.
- Lobbying on your behalf at the national, state and local levels to protect your vested interests.