

## 2016 Economic Indicators – 2nd Quarter Report Trends

Economic Indicator (Data sources/release times vary)	Current Number	Annual Change	1Q Report Trend	2Q Report Trend	3Q Report Trend	4Q Report Trend
<b>No. of Businesses -</b> (4Q 2015)	76 new 1,297 total	up 6.2%	1	1		
Job Growth - (4Q 2015)	1,230 new 29,873 total	up 4.3%	1	1		
Wages - (4Q 2015)	\$1,068 weekly average	up 2.6%		1		
Unemployment - (1Q 2016)	4.2% 25,909 in labor force	down 1.6%	•	•		
Retail Sales (\$000's) - (4Q 2015)	\$1,201,586	down 27.1%	•	•		
Home Sales-Detached - (1Q 2016)	194 sold \$310,694 avg	up 17.6%	1	1		
Homes Sales-Attached - (1Q 2016)	35 sold \$207,669 avg	up 150%	<b>→</b>	1		
Bldg Permits-Housing - (2Q 2016)	150 units	up 38.9%	1	1		
Commercial Real Estate Vacancies						
<b>Office -</b> (2 <i>Q</i> 2016) (Avg lease rate: \$23.04 SF Gross)	6.5% vacancy 10,420 SF added 359,985 SF total	vacancy up 1.5%	•	•		
<b>Retail -</b> (2Q 2016) (Avg lease rate: \$15.99 SF NNN)	4.2% vacancy 14,320 SF added 1,405,501 SF total	No change	1	<b>→</b>		
Flex - (2Q 2016) (Avg lease rate: unavailable)	3.2% vacancy 243,132 SF total	vacancy down 0.5%	•	•		
Industrial - (2Q 2016) Warehouse/Distribution (Avg lease rate: \$9.94 SF NNN)	1.8% vacancy 6,808,877 SF total	vacancy up 0.8%	<b>→</b>	1		
Industrial - (2Q 2016) General (Avg lease rate: \$9.21 NNN)	2.7% vacancy 2,419,016 SF total	vacancy up 0.1%	•	•		