

KYLE P.A.WRIGHT LLM BSc(Hons)

Senior Advisor for Contracts for Ensco's Eastern Hemisphere's operations since December 2012. Utilizing all previously obtained contracts administration, drafting, negotiation and management skills and contextualising them with effective execution to the offshore oil industry and sub-sectors. Experience in the offshore industry stemming from the refurbishment of jack up rigs and construction of offshore distribution platforms in conjunction with the contracts management for EPC projects at an international level has proven his dedication, industrial application, ability and cross industry versatility.

Responsible for the administration, review, negotiation and management of the company's contracts associated with the purchase of goods and services from parties based in the eastern hemisphere in co-ordination with the Ensco Supply Chain organisation in the regional materials support groups for Europe and Mediterranean, Middle East and Africa and Asia and Pacific Rim. Leading best practices in supplier contracts review and management for the organisation, resulting in globally consistent procedures and practices to mitigate the risks and costs in supplier contracts.

Expertise Summary

Professional with 12 years' experience in contracts management, strategy and development in the offshore oil industry and construction industry. Having worked on mega projects up to the value of US\$46bn across all sub-sectors including medical, purchase, operations, marine and aviation.

Experienced in the management and implementation of various procurement and contracting routes including traditional, D&B, EPC and Alliance contracting under bespoke forms of contract and standard forms such as FIDIC and LOGIC.

Experience has been gained in all aspects of the offshore industry stemming from the refurbishment of jack up rigs, construction of offshore distribution platforms to the engagement for goods supply and chartering for marine and aviation vessels in conjunction with the contracts and change management capability for EPC projects at an international level which has proven application and ability.

Fulfilling high level contract negotiations at local, national and international levels directly with vendor attorneys, engaging under multiple jurisdictions and cultures for a multitude of provisions for both the client and within contracting organizations.

Education and Professional status

Masters in Law, (LL.M) in Construction Law and Arbitration (Merit) RGU, Aberdeen Business School, Scotland, UK. (2011) *Thesis – 'An Investigation Into The Application Of Sharia Law As A Mechanism For Commercial Dispute Resolution In The UK'* (71%).

Post Graduate Diploma in International Contract Law (Pass), RGU, Aberdeen Business School, Scotland, UK. (2010).

Post Graduate Certificate in Arbitration (Pass), RGU, Aberdeen Business School, Scotland, UK. (2009).

Bachelor of Science (Hons) in Quantity Surveying (2:1) (a.k.a Construction Economics and Commercial Management) University of Ulster, Jordanstown,

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N.Ireland, UK. (2007) Dissertation – ‘How Proactive Are Contractors In Northern Ireland On The Sustainability Issue Of Waste Management’ (69%).

Undergraduate Diploma in Industrial Studies, (Pass) University of Ulster, Jordanstown, N.Ireland, UK.

Diploma City & Guilds COMEC & NVQ Level 3 in Leadership Council of Military Education Committees (COMEC) (2005).

Commission Royal Military Academy Sandhurst – TACC 2005.

Served - 2 Bn Royal Irish Regiment; NI Home Service –
Officer Cadet 2002-2005;
2nd Lieutenant 2005-2007

- Routine Counter Terrorism Support to PSNI;
- Asset and logistical support and protection duties.

Memberships: **AACFE** – Associate Member of the Association of Fraud Examiners – Membership # 684994

LCIA - Member of the London Court of International Arbitration – this is an affiliation membership with no official accreditation.

MCI Arb - Member Chartered Institute of Arbitrators. Membership # 25144.

MACostE - Member of Association of Cost Engineers. Membership # 5748.

MSPE - Member of the Society of Petroleum Engineers. Membership # 4069341.

SCIPS - Student Member of the Chartered Institute of Purchasing and Supply. Membership # TBC

Occupational Accreditation: **BOSIET** – Basic Offshore Safety Induction & Emergency – Training in Helicopter Survival training (HUET), Emergency First Aid, Sea Survival, Fire Fighting and Self Rescue and TEMPSC (Totally Enclosed Motor Propelled Survival Craft). Currently in date.

H2S – Safety Trained – Awareness and ability to work in H2S (Hydrogen Sulphide) environment and trained in H2S response. Currently in date.

Offshore Medical – OGUK Medical. Currently in date.

CHUBB – Certified Fire Warden

Studying:

- **LLB** - Degree in Law, University of Central Lancashire, England, UK, (2014-2016) Ongoing. Dissertation (Complete and Passed) – “The Effective Application of Indemnification Theory in Standard UK Offshore Oil Contracts” (Completion June 2016)
- **Diploma in Civil and Commercial Mediation**, Royal Institute of Chartered Surveyors, (Completion March 2016)

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- **CIArb** – Modules 3 & 4 to gain advancement to Fellow membership status. (Estimated July 2016)
 - **PhD** – Doctorate of Philosophy in Law Candidate – Pending acceptance of research field. High level topic of jurisdictional variances in corrupt practice prosecutions.
 - **ACFE**, NASBA-compliant CPE courses covering fraud basics and advanced topics such as prevention, detection and control, management, and compliance. (Estimated September 2016)
 - **IAACM** International Association of Contracts and Commercial Management (**CCPM**) – To be certified 2015 – Practitioner of Oil and Gas Contracts. Membership Number TBC.
 - **MBA in International Oil and Gas Management** (Top 40 Global MBA) Robert Gordon University, Aberdeen Business School, Aberdeen, Scotland, UK. (2011-2016) (ON HOLD)
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Languages

- Basic French and German.
 - Basic Portuguese (Brazilian) (Rosetta Stone Dynamic Immersion Course and personal domestic conversational) – Ongoing.
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Lecturing

- Guest Lecturer via video conferencing at the University of Ulster, School of the Built Environment for the 1st and Final Year BSc (Hons) Quantity Surveying and Commercial Management course, careers advisor for Final Year Students and university industrial liaison for the oil and gas industry. (2011-2013)
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Committees

- Chartered Institute of Building – Dubai Branch –Elected member 2012-2013 – 1 year tenure; 2013-2014 – Re-elected 1 year tenure; and 2014-2015 – Re-elected for 1 year tenure. Stepped down for 2015-2016 re-election
 - EnSCO Commodities Committee – Houston, TX
Responsible for the standardisation of catering services on the EnSCO fleet through global procurement strategy development, implementing cost effective catering management solutions.
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Publications

- Robert Gordon University Library, Garthdee, Aberdeen - *“An Investigation Into The Application Of Sharia Law As A Mechanism For Commercial Dispute Resolution In The UK”* Wright,K, 2011.
 - University of Central Lancashire, Preston, UK, - *“The Effective Application of Indemnification Theory in Standard UK Offshore Oil Contracts”* Wright,K, 2014
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Current Position

Senior Advisor – Contracts – Eastern Hemisphere

Career history

December 2012 – Date (On-going)

Ensko Plc – Senior Advisor – Contracts - EH

Solely responsible for the administration, review, negotiation and management of all company contracts associated with the purchase of goods and services for all operational and maintenance perspectives, and HR support services from suppliers and vendors based in the Eastern Hemisphere encompassing Europe and Mediterranean, Middle East and Africa and the Asia Pacific Rim with circa 40% travel to worksites.

Principal duties include:

1. Review and negotiation of supplier terms and related documents for contractual obligations, work requirements, legal term sufficiency, insurance and compliance with policy;
2. Administration of contracts;
3. Facilitation of local compliance with the Supply Chain contracts management procedures, sourcing and bidding policies and procedures and other supplier management objectives and procedures as well as compliance with the terms and conditions of existing contracts;
4. Drafting, negotiation and modification of supplier agreements;
5. Provide guidance, training and leadership to regional offices and corporate HQ on contracting policies and procedures;
6. Contract performance management;
7. Ensure contractual compliance and best practice through audit and assessment including offshore rig based audit; and
8. Drafting and review of company commercial policy for compliance and drafting of new global policy.

Vast experience in drafting and negotiation for the following:

- Goods Supply;
- Services – On and offshore;
- Construction – on and offshore;
- Catering – Local, national and global;
- Security – Armed and unarmed;
- Manpower – Temporary, direct hire and full crew provision;
- Professional Services – Consultancy, engineering, design and project management;
- Logistics;
- Storage;
- Tenancy – Personal, Warehouse, Port Berthing and Supply Base;
- Vessel – Tow, Barge and Supply Vessel;
- Aviation – chartering; and

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- IT – subscriptions and software licensing.

April 2010 – December 2012 (2 years 8 months)

Lamprell Energy Ltd – Contracts Manager / Senior QS

Leading the Engineering and Construction Contracts and Commercial Department responsible for contractual and commercial issues on all bid and awarded projects in respect of:

- General Divisional Duties including
 - Monitoring and Control of Divisional Revenue Stream
- Pre Contract / Commercial Duties including:
 - Contract Term negotiation for EPC projects under FIDIC and bespoke contract forms; Drafting of Confidentiality Agreements; and
 - General Bid Document Commercial and Contract Reviews.
- Post Contract Commercial Duties including:
 - 12 strong team management and task delegation;
 - Internal system and contract set up and audit;
 - Cost Control, Reporting / Final Accounting and forecasting;
 - Claim assessment, compilation and negotiation; and
 - Sub Contract management;

Heavily involved in contract terms negotiations and the commercial and contract management for key E&C projects involving high level clients on process, pipe, compression, and tank projects in addition to oilfield chemical sales including BP Iraq, Gulf Petrochem, PD Oman, ENOC, OXY, GeoEnergi and Shell Iraq.

October 2007 – April 2010 (2 years 7 months)

Currie & Brown - Project Quantity Surveyor / Contracts Administrator

Working as part of the Contracts Management Team on Yas Island responsible for:

- Assessment of bidders lists for consultancy services;
- Compilation of RFP's for consultancy agreements and engagement;
- Engagement of contractors and consultancies;
- Drafting Contractual Documents under the FIDIC Suite and bespoke forms of Works Order and Purchase Orders;
- Contractual term negotiations, contract advice and recommendation
- Award Recommendation of Contracts Packages to the Client;
- Contractual assessments of payment, time and cost claims; and

Project Quantity Surveyor for Zone J on Yas Island, with established budget of AED 645m. Consisting of a 96 Ha signature golf course, 11 buildings, adjacent channel dredging and roads and utilities. Responsible for:

- Cost planning, estimating, tender assessment and reporting;
- Valuations, negotiation of variation and claims determination
- Monthly expenditure profile reporting and financial forecasting; and
- General pre and post contract QS duties incl. final accounting.

Contracts advisor and QS for Yas Island gas installations including PPRS, PIG's

and SPRS installation.

April 2005 – November 2007 (2years 7 months)

Faithful + Gould - Quantity Surveyor.

Working as the project team leader on the GBP 44m South Region Integrated Waste Water Framework in Northern Ireland, responsible for pre and post contract duties such as:

- Cost planning, estimating, tender analysis and reporting.
- Monthly contractor valuations, cost reporting and forecasting
- Evaluation and negotiation of compensation events.
- Agreement of final accounts.
- Contracts administration under EEC / NEC 3 form of contract.

Experience in roads and infrastructure. Secondment for a cumulative period of 12 months to Phoenix Natural Gas Ltd as the lead company quantity surveyor on the installation of gas mains and service lines (downstream) across Northern Ireland.

Solely responsible for all commercial duties such as:

- Estimating and financial Forecasting.
- Post contract measurement and Change Control.
- Contractor procurement and final accounts.
- Contracts administration under a Bespoke Alliance form of contract.
- Cost reporting to board level.

April 2004 – April 2005 (1 Year)

H & J Martin Ltd – Assistant Quantity Surveyor

Working as an assistant quantity surveyor for a large contractor, responsible for the procurement of sub-contract packages for various projects across all sectors, including tender negotiations, contract award and monthly re-measures and assessments.