March 11, 2014

To our valued Ocean Carriers,

RE: PORT METRO VANCOUVER TRUCK DISRUPTION

As you are aware, since February 26th, majority of the local trucking community withdrew their services from the marine terminals in Port Metro Vancouver. Despite the recent review between the Federally appointed mediator and the unionized / UTA trucking groups, this work interruption continues into this week. In the last 14 days, our terminals remained operational by re-allocating yard space to store the excess local freight. Despite maintaining our gate operations, these actions by the third parties have significantly reduced the number of daily gate transactions.

While negotiations are continuing between these groups, we believe it is prudent to advise our customers of the necessary steps, considering that there may not be an immediate end.

Without a resolution by this weekend, Vanterm will reach yard capacity. Buffer space for local traffic will be exhausted. Regretfully, beginning week 12 with the arrival of Ever Unison:

1. Vanterm will only be able to:
   - discharge import containers intended for rail, and
   - load export and empty containers to vessel

2. We will be unable to discharge local import containers for trucking off the terminal

In order to maintain the fluidity to intermodal gateway, we request the evacuation of all empty equipment. Empty capacity has exceeded by accommodating extended CY dwell.

For future vessels departing Asia, we suggest to independently stow Vancouver containers separately from your IPI cargo.

We will continue to monitor this situation. Once trucking services resume, we will devote our resources to meet the market demands and provide a full gate schedule to outline the import and export gates.

Thank you for your understanding.

Yours very sincerely,

TSI TERMINAL SYSTEMS INC.

[Signature]

Chris Ng
Vice President, Marketing and Sales