
Tierra Welcomes Seven New Right of Way Staff Members!

Tierra is pleased to announce the hire of seven new staff members to our Right of Way Division. With plenty of new projects scheduled for the rest of the year and beyond, we've added new right of way specialists and real estate professionals to help us tackle our growing workload. Spread between our Tucson and Phoenix offices, these talented employees will help us continue to provide a high level of service to our right of way clients.



Beginning with our Phoenix office, we're very happy to welcome Senior Right of Way Agent Shenique Colby to our team. Ms. Colby brings over 15 years of right of way industry experience to her new position, largely in transportation and U.S. Department of Housing and Urban Development (HUD)-related housing projects. Ms. Colby has extensive supervisory and project management experience on both privately and publicly funded projects, and her expertise will be a great benefit to Tierra's work.

Also joining Tierra's Phoenix office is Pat Mertz, SR/WA. Mr. Mertz previously worked for the Maricopa County Department of Transportation and the Maricopa Flood Control District. With over 18 years in the industry, including extensive acquisition and relocation experience, Mr. Mertz will support the Arizona Department of Transportation's (ADOT's) Right of Way Division on various statewide projects as a Tierra employee.

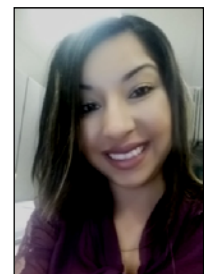


"The leadership of Mr. Mertz was evident at the 2015 Roads & Streets Conference in Tucson, as several of his former colleagues at Maricopa County and other agencies stopped by our booth to congratulate us for hiring him and tell us stories of his professionalism," said Mack Dickerson, Vice President of Right of Way Operations.



Patrick Brennan also recently joined Tierra's Phoenix team and will work as support staff assisting ADOT's Right of Way Division in Phoenix. Mr. Brennan is a graduate of the University of Arizona and has a background in real estate sales and franchise development. While he is new to the right of way industry, he has jumped into his assignments with enthusiasm. We look forward to helping develop his right of way career with the assistance of the ADOT.

The last addition to our Phoenix team is Alyssa Johnson. Ms. Johnson is also working at ADOT in their Property Management division, where her extensive administrative and property management background will support ADOT's efforts in effectively managing their real property assets.





Tierra's Tucson office is pleased to announce the hire of Jeff Teplitsky to our right of way staff. After 25+ years of appraising properties in Arizona, including for many of Tierra's right of way projects, Mr. Teplitsky recently switched careers to join Tierra as a Right of Way Agent. While it was a tough decision after such a long and successful career as an appraiser, his extensive real estate experience will undoubtedly help his transition into his new role.

"Having worked with Jeff professionally for many years, I was thrilled when he approached me about changing careers and moving into our side of the industry. I am glad to have him as part of the Tierra team and look forward to his contribution to our company," stated Mack Dickerson.

Ingrid Williams was also recently hired as a Right of Way Agent in our Tucson office. Ms. Williams is a certified Federal Housing Authority (FHA) roster appraiser with 10 years of experience. She has particular expertise in mortgage valuation and appraisal review. Since joining Tierra, she has been busy learning more about relocation assistance; performing Decent, Safe, and Sanitary (DS&S) inspections; and finding comparable properties for the relocation of displacees.



Tierra is also pleased to announce the addition of Angelica Gutierrez as an Administrative Assistant to our staff. Since she started, Angelica has been very busy closing out files, assisting right of way staff with document preparation, and performing other tasks to meet client deadlines. We look forward to her continued growth as we work to develop her as a Right of Way Agent.

"All of our new employees will make great additions to our Right of Way team," said Randy Ferrick, Tierra's President and Designated Broker. "As our staff continues to grow, they will bring valuable acquisition and appraisal experience to help our clients develop the best solutions for their right of way project needs."