

# 9<sup>th</sup> Edition Doing Business in Brazil Forum

29 September 2015 | Agenda



## Agenda

#### Master of Ceremonies: Marcelo Sarkis, Principal and Patent Agent, Prima IP Inc. and Executive Director BCCC

Welcoming remarks by Frederico Marques, McCarthy Tétrault, Partner and Head of Latin America Group, PhD R LLM in International Law, and Chair BCCC

Opening remarks by *José Vicente de Sá Pimentel*, Brazilian Consul General

#### **Current Economic & Political Landscape: Opportunities in Uncertain Times**

John Welch - CIBC World Markets, Executive Director Macro Strategy, Latin America and Vice-Chair **BCCC** 

Stephanie Nolen - The Globe and Mail, South America Bureau Chief, Rio de Janeiro (Via Webcast) Paulo Vieira da Cunha - ICE Canyon LLC, Economist and Head of Macro Research, New York Marvin K. Hough - Marvin Hough International Research and Analysis Limited (MIRA), President,

#### Trade "Facilitation" & Logistics: The Facts of Doing Business

Arnon Melo - MELLOWHAWK Logistics, President and Managing Director Romaine Sequin - UPS International Inc., Latin America, President Joey Barnes - Export Development Canada, Senior Account Manager

**Luncheon - Keynote speaker** Ana Bailão, Toronto City Councellor, "Sister Cities"

**Case Studies: Success Stories Doing Business in Brazil** 

Moderator: Fabio Seabra - SSK Signs, Vice-President and Director BCCC

Osvaldo Carvalho de Sousa - Harrison Pensa LLP, Q. Arbitrator, ADRIO Lawyer, Foreign Legal Consultant

and Vice-Chairman Trade and Investment BCCC

Steve Malinowski - Kraus Flooring, CEO and former President of Janes Family Foods

Steve Anderson - Lamex Foods Inc., President

Paola Saad - Mandala Group, President and Executive Director BCCC

**Building Strategic Alliances: What You Need to Know** 

**Moderator:** Frederico Marques

#### Q & A

Moderator: Bill Macheras - DFATD, Trade Commissioner, Europe and the Americas

Provincial, regional, and federal Canadian governmental representatives

Additional speakers to be announced

#### **REGISTRATION FEE: MEMBER and PARTNER**

\$140 - Full day (Lunch included)

\$70 - Morning or afternoon session (Lunch not included)

#### **NON-MEMBER**

\$180 - Full day (Lunch included)

\$90 - Morning or afternoon session (Lunch not included)

**STUDENT** (ID at Registration)

\$90 - Full day (Lunch included)



**MORNING SESSION** 

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