

TiE Atlanta November 2012 Speakers

Michael Cohn, Co-Founder and Senior Vice President of Marketing, Cloud Sherpas

Philip Lewis, Director, Fulcrum Equity Partners

Rick Cope, CEO, NanoLumens

Michael Cohn

Michael is a co-founder of Cloud Sherpas and the Senior Vice President of Marketing. He is responsible for developing the company's overall market message and executing demand generation programs. Michael brings over 15 years of marketing experience to Cloud Sherpas, specifically in the areas of technology services marketing, product marketing and channel marketing. Prior to founding Cloud Sherpas, Michael served as the Director of Marketing at Optimus Solutions and as a WW Channel Marketing Manager in IBM's Software Group. Michael holds an MBA from Emory University and enjoys spending time with his two young children.

Philip Lewis

Philip Lewis is a Director with Fulcrum Equity Partners is an Atlanta-based private equity firm focused on providing expansion capital to rapidly growing companies. The three founding partners have significant operating experience in senior leadership positions of successful, rapidly growing companies, and collectively have over sixty years of related industry expertise and have participated in over 300 transactions. The firm provides equity investments of up to \$5 million for a wide variety of industries with a special emphasis on healthcare; information technology, business services and technology enabled operating companies. Fulcrum provides financing to meet a wide range of needs, including internal growth initiatives, acquisitions, management buy-outs, and recapitalizations.

Rick Cope

Rick Cope is the CEO of NanoLumens. Rick is a visionary with over 25 years of intense leadership experience and results. Successful, CEO, President, CTO, COO, Combat Commander, Venture Capitalist, Fundraiser. Extensive High-Tech, High-Growth experience that quickly moves companies from research to sustainable revenue. Contagious, focused enthusiasm quickly motivates people into high-performance teams, building high-energy environments, and driving bottom line results. Lauded by the Hudson Institute as the creator of the best Public-Private Partnership in recent history. Currently serves on the Board of Prime Point Media, Inc and Legacy Of Truth Ministries.