

Conference Registration Brochure
December 2 - 4, 2015
Pre-Conference - December 1, 2015
Pinehurst Resort, Pinehurst, NC

Integrate, Innovate, Motivate

Program at A Glance

TUESDAY, DECEMBER 1

Pre-Conference Sessions 1:00 p.m. - 4:15 p.m.

- LME/MCO Board Forum: Creating a New Legacy
- Using Peer Support for Crisis & High Cost Care

WEDNESDAY, DECEMBER 2

6:30 a.m. - 9:30 a.m. Breakfast - Hotel Dining Room *Sponsored by Alexander Youth Network, Brynn Marr Hospital, Community Choices, Inc., Developmental Disabilities Resources, Inc. and Ingenuity Health*

7:30 a.m. Registration Opens

8:30 a.m. - 5:00 p.m. Exhibit Hall Opens

9:30 a.m. - 12:00 p.m. Opening Plenary Session

Brand Shift: The Future of Brands and Marketing in the New Health Age Sponsored by Ingenuity Health, Thompson Child and Family Focus, ResCare and Vidant Health Behavioral Health

10:45 a.m. – 11:00 a.m. Session Break Sponsored by Ingenuity Health, ICAN Solutions, Children's Hope Alliance, Citizens Insurance Agency, ResCare and Scioto Properties

12:00 p.m. - 1:30 p.m. Lunch **Sponsored by AlphaCM, Inc., Thompson Child and Family Focus, Nazareth Children's Home, Perkins+Will and Southern Pharmacy Services**

1:30 a.m. - 4:45 p.m. Concurrent Sessions

- Whole Person Care: Raising the Bar on Inter-Disciplinary Collaboration
- Collective Impact: Solving Complex Social Problems
- Helping People with I-DD Live on Their Own Terms: A National Framework for Change
- Medicaid EPSDT: Why is it important to Me?
- Clinical Update: Focusing on the Needs of Providers and Consumers

2:30 p.m. – 3:30 p.m. Rotating Session Breaks **Sponsored Ingenuity Health, ICAN Solutions, Children's Hope Alliance, Citizens Insurance Agency, ResCare and Scioto Properties**

5:00 – 5:45 p.m. The Melt Method Class

6:00 p.m. - 7:00 p.m. CFAC Caucus

8:30 – midnight Dance Party Sponsored by Thompson Child and Family Focus and

Vidant Health Behavioral Health

PLANTINUM SPONSORS









THURSDAY, DECEMBER 3

6:30 a.m. - 9:30 a.m. Breakfast - Hotel Dining Room Sponsored by Frye Regional Medical Center, Monarch, Holly Hill Hospital, ResCare and LIFESPAN

7:30 a.m. Registration Opens

9:00 a.m. - 5:00 p.m. Exhibits Open

Repeat Sessions: 9:00 a.m. - 12:15 p.m. & 1:30 - 4:45 p.m.

- Behavioral Health Business Survival Skills for the Modern Market
- Population Health Management: Moving Payer and Providers to Value-Based Service Delivery & Payment
- **Cutting Edge Business Practices Centralizing Internal Audits**
- New State and Federal Medicaid Regulations What Will NC Look Like?
- Fundamentals of North Carolina's I-DD System Transformation

10:30 a.m. – 11:30 a.m. Rotating Session Breaks Sponsored by Ingenuity Health, ICAN Solutions, Children's Hope Alliance, Citizens Insurance Agency, ResCare and Scioto Properties

12:15 p.m. –1:30 p.m. Lunch Sponsored by Therap Services, LLC, Universal Mental Health Services, GHA Autism Supports and HomeCare Management Corporation

2:30 p.m. – 3:30 p.m. Rotating Session Breaks Sponsored by Ingenuity Health, ICAN Solutions, Children's Hope Alliance, Citizens Insurance Agency, ResCare and Scioto Properties

5:30 p.m. – 6:45 p.m. Programs of Excellence Awards Reception

Sponsored by: Alexander Youth Network, AlphaCM, Inc., Brynn Marr Hospital, Community Choices, Inc., DDR, Inc., The Echo Group, Frye Regional Medical Center, GHA Autism Supports, Holly Hill Hospital, HomeCare Management Corporation, Ingenuity Health, LIFESPAN, Monarch, Nazareth Children's Home, Netsmart, Old Vineyard Behavioral Services, Perkins+Will, ResCare, Southern Pharmacy Services, Therap Services, LLC and Universal Mental Health Services

FRIDAY, DECEMBER 4

6:30 a.m. - 9:30 a.m. Breakfast - Hotel Dining Room Sponsored by Netsmart, Old Vineyard Behavioral Services, The Echo Group, and Vidant Health Behavioral Health

9:30 a.m. - 11:30 a.m. Closing Plenary Session

Medicaid Transformation and Reform: Where Are We Now? What's Next?

11:30 a.m. Door Prize Drawing

12:00 p.m. Adjourn

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INTEGRATE, INNOVATE, MOTIVATE

NC Council Conference & Exhibition - December 2 - 4, 2015
Pre-Conference Sessions - December 1, 2015

Why You Should Attend!

North Carolina's publically managed MH/I-DD/SA care system continues to improve: LME/MCOs and Providers are now working together more closely, consumers and advocates have a seat at the table, community stakeholders are involved, and the DHHS is working to refine service definitions. At the same time, high level disruptive change is likely to come from state Medicaid Reform and new federal Medicaid regulations. We need to stick together to Integrate, Innovate, and to Motivate one another to keep the momentum going. Our annual Pinehurst conference is recognized as one of the rare opportunities to come together to listen, learn and network with stakeholders from around the state. Don't miss it!

WHO SHOULD ATTEND?

Anyone involved in improving the behavioral healthcare & I-DD service delivery in NC's public system.

This includes: LME/MCO CEOs, directors, management staff, board members, Provider CEOs, managers, medical directors, clinical directors, quality management staff, service coordinators, medical professionals, qualified professionals, state agency leaders, psychologists, psychiatrists, counselors, licensed clinicians, social workers, advocates, CFACs members, consumers, family members, peer support staff, county commissioners, state and private hospital leaders, members of the General Assembly, and others interested in our system.



Download the Conference APP

The ConfPlus APP gives attendees easy, portable access to session handouts, evaluations, agendas, information on speakers and more. An email will go out to all attendees with instructions on download when the APP is ready.



Continuing Education

This Conference is being Co-Sponsored by the Southern Regional AHEC



Earn up to 13 Hours of Continuing Education Credits

Substance Abuse - 13.0 hours of NAADAC Credit will be awarded to participants who attend 100% of the program. Southern Regional AHEC adheres to NAADAC Education Provider Guidelines Provider #843

Social Workers and others – 13.0 contact hours. 13.0 Contact hours for social workers are included in this program.

This program does not provide specific NBCC Credits. However, per LPC licensure guidelines, you may submit up to 15 contact hours of continuing education by attending programs by affiliates of the National Area Health Education Center Education (NAO). SR-AHEC is a member of the NAO.

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PRE-CONFERENCE SESSIONS

Tuesday, December 1, 2015 1:00 p.m. - 4:15 p.m.

LME/MCO Board Forum: Creating a New Legacy

This two-part session will inform board members about recent legislative changes that may impact LME/MCO boards and teach board members strategies and structures that can improve board functioning in the rapidly changing healthcare environment.

Part one is an interactive content/discussion session facilitated by Mark Botts, JD on the interpretation and implications of new Medicaid legislation for board members. Implications of other recent changes in legislation and policy will also be covered.

Part two is a facilitated discussion by David Swann on "Creating a New Legacy: Characteristics of LME/MCO Boards Moving Forward." The session will guide board members and county commissioners to think about and discuss the changing skills, roles, responsibilities, liabilities, etc. of boards in the changing behavioral health environment. Board members will discuss alternative decision-making structures that expedite their work in an increasingly fast-paced environment.

Objectives:

- Discuss and interpret recent Medicaid legislation and other policy changes that may impact LME/MCO boards
- Identify the characteristics of LME/MCO boards that are essential in the changing healthcare environment
- Describe two alternative decision-making structures that LME/MCO boards can adopt to expedite decision making

Speakers:

Mark Botts, JD, Associate Professor, UNC School of Government

David Swann, MA, LCAS, CCS, LPC, CNN, Senior Healthcare Integration Consultant, MTM Services, The National Council for Behavioral Healthcare

*LME/MCO Board Member

*Invited

Using Peer Support for Crisis and High-Cost Care

In North Carolina, peer-to-peer support from a Peer Support Specialist is a successful means for assisting and empowering current consumers to achieve measurable goals and outcomes in his or her quality of life. The success of Peer Support extends beyond this State and is nationally recognized. Participants will have an opportunity to learn about a national model that has shown success in using Peer Support Specialists in Crisis Respite and Crisis Navigation. Participants will also learn about a North Carolina model that is using Peer Support Specialists to assist consumers in an effective transition from inpatient services to community-based services. To highlight the needs in crisis services, the Governor has created the Crisis Initiative to address the gaps in community-based crisis services. All of this tells us that the use of Peer Support Specialists is becoming a key way to address a gap in the crisis service system as well as assisting high-cost consumers—many of whom enter the system through emergency departments.

Objectives:

- Discuss the purpose and goal of the Governor's Crisis Initiative and how Peer Support fits into this Initiative
- Discuss the changes to the Peer Support Certification training that include a Crisis Specialty focus
- Review how to incorporate the components of a national model on Peer-Operated Crisis Respite and Navigation in the local service delivery system
- Recognize the partnerships and processes that will use Peer Support Specialists to assist consumers in transitioning from inpatient services to community-based services

Speakers:

*Steve Miccio, Executive Director, PEOPLe, Inc., Poughkeepsie, New York Victor Armstrong, MSW, Vice President, Behavioral Health with Carolinas HealthCare System and Facility Executive of Behavioral Health- Charlotte (BHC).

Crystal Farrow, Crisis Solutions Initiative Project Manager, N.C. Department of Health and Human Services

Jeff Wisdom, CPSS, Carolinas HealthCare System

Cardinal Innovations Rep (TBD)

Provider Represenative (TBD)

*Invited

Pre-Conference Sessions Earn up to 3 Hours of Continuing Education Credits

Substance Abuse - 3.0 hours of NAADAC Credit will be awarded to participants who attend 100% of the program. Southern Regional AHEC adheres to NAADAC Education Provider Guidelines Provider #843

Social Workers and others – 3.0 contact hours. 3.0 Contact hours for social workers are included in this program. This program does not provide specific NBCC Credits. However, per LPC licensure guidelines, you may submit up to 15 contact hours of continuing education by attending programs by affiliates of the National Area Health Education Center Education (NAO). SR-AHEC is a member of the NAO.

OPENING PLENARY SESSION WEDNESDAY. **DECEMBER 2, 2015** 9:30 A.M. - 12:00 P.M.

Brand Shift: The Future of Brands and Marketing in the New Health Age

David Houle is an international speaker and writer, who is globally recognized as a leading futurist in both Healthcare and Brand Marketing. His newest book **Brand Shift:** The Future of Brands and Marketing, was recently named one of the top 5 marketing books published in the world in 2014* and provides a powerful and persuasive look at how cultural change, accelerating technological advancement, Big Data and the Internet of Things will affect brands and marketing in the years ahead. At this year's Opening Plenary session, Houle will combine information from the his book on the New Health Age with Brand Shift to give us insight into how to prepare for coming changes.

At a time when healthcare, public health and behavioral health are all undergoing rapid transformation it is vital that all involved take a fresh look at their brands and how they market. This high level speech will offer many new trends, ideas and dynamics that will change the way you think - need to think - to insure success and growth from 2015 - 2025.

Objectives:

- Identify disruptive changes that are occurring and their impact on the healthcare and behavioral healthcare industry
- Discuss the technological and cultural transformations that effect how you brand and market your services today and in the
- Discuss emerging trends, ideas and dynamics that will change the way you think about your brand



David Houle

David Houle has delivered 500+ keynotes and presentations on six continents and twelve countries and is called "the CEOs' Futurist" having advised 3,500+ CEOs and business owners over the past seven years.

*M&SB's (Marketing & Sales Books) annual Marketing Book of

the Year contest is one of the most prestigious awards in business publishing.

Opening Plenary is sponsored by Ingenuity Health, ResCare, Vidant Health Behavioral Health and Thompson Child and Family Focus

Application for CME credit has been filed with the American Academy of Family Physicians. Determination of credit is pending. AAFP Prescribed credit is accepted by the American Medical Association as equivalent to AMA PRA Category 1 Credit™ toward the AMA Physician's Recognition Award. When applying for the AMA PRA, Prescribed credit earned must be reported as Prescribed credit, not as Category 1.

Register online at www.nc-council.org

CONCURRENT SESSIONS WEDNESDAY, DECEMBER 2, 2015 1:30 P.M. - 4:45 P.M.

Whole Person Care: Raising the Bar on Inter-**Disciplinary Collaboration**

Together, managed care organizations and providers face a changing landscape in behavioral health care and within intellectual/developmental disabilities - one that will no longer tolerate silos of care; pay will be for performance, budgets must be predictable and care will be provided at-risk. National perspectives are informing new, innovative journeys with managed care organizations and its network providers to evolve to meet the demands of the future of healthcare. Drawing upon components of multiple national models and the expertise of Donna Izor who has successfully implemented a statewide integration program in Vermont, this session will give an overview of the considerations and steps taken to design and implement the first phases of this initiative to bring a Whole-Person Care approach to publicly managed MH/I-DD/ SA service provision in Western NC at Smoky Mountain LME/MCO.

Objectives:

- Discuss the structure of innovative **Integrated Care Initiatives**
- Explain the reasons for a wholeperson care approach to publicly managed MH/I-DD/SA services in NC
- Identify Key Terminology used in the area of Integrated or Whole-Person Care
- Discuss the unique considerations for the I-DD population in considering a whole-person care approach
- Describe the ways the Integrated Learning Community is being developed in Western NC in partnerships between LME/MCOs and other organizations within the system of resources and providers

Speakers:

Donna Izor, MS, FACMPE, Integration



Donna Izor

Consultant, West Pinnacle Consulting, LLC; Karen Luken, Disability and Health Consultant; Christina Carter, Chief Operating Officer, Smoky Mountain LME/MCO; Dr. Craig Martin, Chief

Medical Officer, Smoky Mountain LME/ MCO; Peter Rives, Director of Integrated Care, Smoky Mountain LME/MCO; Rhonda Cox, Sr. Director Care Coordination, Smoky Mountain LME/MCO; Elizabeth Flemming, Continuing Education Planner, Mountain AHEC

Collective Impact: Solving Complex Social Problems

Co-Sponsored by the Jordan Institute for Families UNC School of Social Work

Collective Impact is a way to organize communities to solve complex social problems. It is an approach that is being rapidly adopted in communities across the United States and the world. Several Collective Impact initiatives that focus on behavioral health are underway in North Carolina right now. In this session Erin White, Associate Director of FSG and thought leader in Collective Impact, will explain how and why Collective Impact initiatives are achieving remarkable results in shifting healthcare trends and achieving positive outcomes. She will describe the essential role that public entities, such as MCOs, can play in supporting this approach. She will also lead a discussion with a panel of people involved in Collective Impact initiatives in North Carolina. The panelists will provide guidance on how to start a Collective Impact approach and how to build a structure to sustain your momentum.

Objectives:

- Discuss the definition and conditions for Collective Impact Review
- Identify examples of Collect Impact initiatives that have achieved substantial outcomes
- Examine the role of public entities and LME/MCOs in supporting Collective Impact
- Discuss a Collective Impact readiness inventory for your community
- Discuss current early-state Collective Impact initiatives in North Carolina and the goals they are working toward

Speaker:



Erin White

Erin White, MSc, Associate Director of FSG. Erin is currently leading a collective impact project across 7 counties around Houston, Texas, to improve early learning outcomes.

Panelists: Angie Welsh, Senior Vice President for Community Impact, United Way of the Greater Triangle; Ann Oshel, **Director of Community Relations for** Alliance Behavioral Healthcare; and *Suzanne Merrill, Director of the Division of Aging and Adult Services

Helping People with I-DD Live on Their Own Terms: A National Framework for Change

Many national changes are underway that clarify the characteristics of home and community-based settings. An underlying goal is to provide individuals with intellectual and developmental disabilities opportunities to take more control of the decision-making in their plan for services and have more options to conduct their lives in the community, thereby increasing the quality of their lives and the outcomes of services. The federal regulation allows States a transition timeline up to 2019 to implement the new requirements. The new regulations focus more on outcomes-based settings rather than the geographical or physical aspects of the settings. The new regulations also redefine the person-centered planning process to address health and long-term services and support needs in a manner that reflects individual preferences and goals. The changes are already being addressed in North Carolina and it is important to understand the national framework in which the State changes originate.

Objectives:

- Discuss the Centers for Medicaid and Medicare published rules changes as they apply to the North Carolina 1915 (c) CAP/DA and Innovations Medicaid waivers
- Identify the purpose of the shift in national requirements for Home and Community-Based characteristics
- Discuss the major changes that are included in the new CMS rules
- Identify the principles and benefits behind Self-Advocacy

Speakers:



been an collabora

Gail Godwin

Gail Godwin,
Executive Director,
Shared Support
Maryland, Inc. For
over 20 years she has
been an advocate in
collaboration with
people with disabilities.
She has worked in

service provision organizations as direct support staff, middle management, and administrator as well as in training and development.

Self Advocate to be identified.
Register online at www.nc-council.org

Medicaid EPSDT: Why is it Important to Me?

This session presents information on why and how providers across the country are accessing funding to support Early and Periodic Screening, Diagnosis, and Treatment (EPSDT). Participants in this session will learn how to use this service as part of a whole person approach for children and adolescents. The session will cover practical considerations for using EPSDT within an integrated healthcare environment. An experienced provider of EPSDT will serve as a resource person to discuss considerations related to billing and documentation.

Objectives:

- Discuss the definition and criteria for EPSDT
- Identify how and why providers across the country are using this service and successfully billing
- Discuss the use of this service as part of a whole person approach to healthcare
- Describe the upside and downside of documentation and billing requirements for EPSDT

Speakers:



Jane Perkins

Jane Perkins, JD, is Legal Director for the National Health Law Program (NHLP). She has written manuals on EPSDT and provided training

at the national and state levels. She has also litigated a number of EPSDT cases and leads NHLP's efforts to ensure that health care protections are implemented nationally and at the state level.

Iris Peoples Green, JD, is Senior Attorney for Disability Rights NC.

Cindy Ehlers, VP of Clinical Operations, Trillium Health Resources *Provider to be named

Clinical Update: Focusing on the Needs of Providers and Consumers

Sponsored by the LME-MCO Medical Directors Forum

On a daily basis, medical professionals on the ground are faced with finding new and better ways to ensure excellence in patient care, while simultaneously managing information and technological change. All clinicians want to have as many tools as possible, especially when faced with complex treatment needs. For some patients, this means having access to costly medications that may create unreasonable financial drain for consumers. For all patients, it means ensuring that diagnosis is correct, specific, and in accordance with clinical definitions. This session will offer participants valuable information from subject matter experts on 2 topics: ICD-10 and medication assistance. Medical professionals, service organization leaders, and LME-MCO representatives will come together to share experiences and tips on resources that improve medication access in behavioral healthcare, including a Pharmacist Assisted Discharge pilot at Central Regional Hospital and NC FAST Interface with hospitals. Additional discussion will address ICD-10 implementation to answer a number of commonly raised questions.

Objectives:

- Identify medication assistance available in NC to special patient populations
- Discuss the operationalization of ICD-10 and the clinical impact on services
- Offer operational assistance on ICD-10 implementation based on initial implementation experiences

Speakers:

Ureh Nnenna Lekwauwa, MD DFAPA, Medical Director/Chief of Clinical Policy, Division of MH/DD/SAS; Venkata Jonnalagadda, MD, FAPA, Medical Director, Eastpointe; Dr. Angela Smith, PharmD, Director of Pharmacy at DSOHF; Ginny Klarman, NC Office of Rural Health and Community Programs; Dr. Chad Stephens, Medical Director, CenterPoint Human Services; Dr. Craig Martin, NC Department of Health and Human Services; Dr. Khalil Tanas, Medical Director, Alliance Behavioral Healthcare; and Ben Millsap, Senior Clinical Director, Monarch; Billy West, CEO of Daymark Recovery Services; Carolyn Craddock, MSW, RHA, Qionna Tinney Railey, Family Psychiatric Solutions; and Erica Arrington, University of NC.

Application for CME credit has been filed with the American Academy of Family Physicians. Determination of credit is pending. AAFP Prescribed credit is accepted by the American Medical Association as equivalent to AMA PRA Category 1 Credit[™] toward the AMA Physician's Recognition Award. When applying for the AMA PRA, Prescribed credit earned must be reported as Prescribed credit, not as Category 1.

THURSDAY, DECEMBER 3, 2015 9:00 A.M. - 12:15 P.M. AND 1:30 P.M. - 4:45 P.M.

Behavioral Health Business Survival Skills for the Modern Market

This session will offer practical business skills and approaches for behavioral health providers. Becky Vaugh, VP of Addiction Services for the National Council for Behavioral Health, a leader in BHbusiness, an advanced online training program sponsored by the National Council will teach "highlights" from the BHbusiness program that Providers can immediately apply. She will demonstrate how to access tools and information on strategic decision-making and strategic planning. She will present an overview of approaches that are encouraged by SAMHSA for costing out your services and negotiating third party contracts. She will facilitate a discussion of North Carolina providers who have participated in the BHbusiness online program.

The session will also feature Jennifer Ternay, MBA, CPA who has extensive experience in optimizing healthcare performance with a blend of strategic, operational and financial expertise focusing on patient-centered care. She will present information and advice for behavioral healthcare providers specific to the changes within North Carolina Medicaid and how to tap into new markets and sources of revenue beyond Medicaid.

Objectives:

- Identify new business skills that are necessary for success in emerging healthcare environments
- Identify key elements for making sound strategic business decisions
- Identify no-cost resources to strengthen the "business side" of Provider operations
- Describe the dynamics affecting MCO provider reimbursement and how to approach rate negotiations
- Discuss methods for identifying and penetrating new insurance markets

Speakers:

Becky Vaughn, MSEd, VP of Addiction Services, National Council for Behavioral Health, a senior expert in public policy and association management with more than 25 years of experience on the Federal, state, and community levels. She is a leader in the design of the BHbusiness online learning network. She has experience in developing and strengthening state organizations including service providers with training and technical assistance.



Jennifer Ternay

Jennifer Ternay, MBA, CPA, PCMH CCE, President of JLS Advisory Group, LLC, offers strategic consulting to help healthcare organizations reduce healthcare costs, obtain healthier patient outcomes and improve patient experience. With over 20 years of healthcare experience, Jennifer blends financial and operational knowledge

with a data-driven orientation and continuous quality improvement focus. Experienced with NC's MH/I-DD/SA system, she has over two decades of healthcare experience.

Population Health Management: Moving Payer and Providers to Value-Based Service Delivery and Payment

As we move to integrated care and other practice-based population health delivery systems, the shift in payment from volume to value is already underway. The challenge for provider organizations is to improve outcomes and reduce costs, shifting the business model away from productivity to results. To do so, executive teams (both payers and providers) must assure that clinical and managerial professionals have the "how to" tools needed to shift to a value based paradigm. Payer questions include - how do we move from the traditional models of care plan authorizations, to empowering clinical provider professionals with the information and incentives needed to make clinical care decisions on their own? How do we evaluate the payer risk relative to the providers' readiness to take on this decision making? And how do providers demonstrate their value through data-based outcomes and care improvements at a population level, attending to the care needs of the entire community of potential consumers, not just those who seek care? In this session, we will discuss the importance of data and analytics to population health management and how shifting decision support from the payer to the providerlevel shifts business models, payment models, collaboration and risk taking between payer and provider.

Objectives:

- Discuss shifting health care environment from pay for volume to pay for value paradigms and what this shift means for Provider and MCOs' business models
- Discuss the differences between similar but distinct terms: integration, health home, ACO, medical home, care coordination, managed care, and the various types of risk contracting and pros/cons of each
- Describe the difference between patient care and population health care and the different tools needed for each
- Identify an assessment framework for Providers to assess their own readiness with traditional patient care versus population health care continuum
- Discuss Provider and MCO assessment of their own place on the population health readiness continuum along dimensions of data integration and analytic sophistication
- Identify a 3-step provider action plan for strategic business positioning to handle the transition to Value-Based Purchasing



George Braunstein
OPEN MINDS

Speakers:

George Braunstein, Senior Associate, <u>OPEN MINDS</u> brings more than 35 years of experience in leading both private and public sector health and human services organizations.

Christopher Reist, MD, Psychiatrist, Clinical Consultant, Care Management Technologies

Michael Croghan, Senior Vice President, Chief Product Strategist and Technology Officer, Care Management Technologies

THURSDAY, DECEMBER 3, 2015 9:00 A.M. - 12:15 P.M. AND 1:30 P.M. - 4:45 P.M.

Cutting Edge Business Practices: Centralizing Internal Audits

The centralized audit department is a new best practice for LME/MCOs and Providers alike. LME/MCOs took a hard look at the number of internal departments tasked with multiple medical record review functions – UM, Finance and Program Integrity. What was found were duplicate reviews of providers, contradictory feedback, isolation of critical findings, and increased risk for senior management. Adding to the risk – great variation in audit expertise within departments. The costs, hard to justify. The solution: a more centralized medical record review/audit function.

This session will walk participants through a national model that includes the planning process, implementation, results, feedback loops to senior management, and positive risk-reducing impact of having audit information available immediately to all departments. National consultants Mary Thornton and Lesa Yawn will explain these details using the experience of Partners Behavioral Health Management over the last year and a half to develop a specialized Medical Record Review/ Audit Department.

Objectives

- Discuss how to reduce the silo'ing of critical program/provider risk areas
- Explain how the internal audit function can help to initiate concurrent critical multidepartmental change in response to findings
- Identify how to more effectively use documentation as an additional proxy for evaluating quality of care

Speakers:

Mary Thornton, BSRN, MBA, CHC has over twenty years of national experience working with behavioral health MCOs and Providers on the reimbursement, documentation, and audit of behavioral health services. Mary has also developed internal competencies needed to develop audit risk profiles and to reduce claims risk.

Lesa Yawn, Ph.D., J.D. has over thirty years of clinical, administrative, operations, and consulting experience focused on system transformation issues. As Executive VP of one of the largest managed care companies, Lesa oversaw multiple Medicaid managed care implementations and has taken that knowledge to emerging public sector.

J. Octavio Salazar, MD, MBA, DLFAPA, Chief Medical Officer of Partners Behavioral Health Management

Kathleen Meriac, Ph.D., Supervisor of the Specialty Review Unit at Partners Behavioral Health Management

Michael Forrester, Ph.D., Clinical Director of Partners Behavioral Health Management.

New State and Federal Medicaid Regulations – What Will NC Look Like?

The Medicaid environment continues to change as CMS issues proposed managed care regulations and the General Assembly makes significant statements about Medicaid in NC. As a result, both LME/MCOs and Providers will be going through transformation...again! This session will provide an overview of the regulations and the Reform efforts in NC. It is reasonable to expect that the on-going reviews of the Medicaid Waiver by contractors such as Mercer and the EQRO will change to comply with the CMS regulations. The session will outline anticipated changes as a result of the new regulations, Medicaid Reform goals and the trends identified across existing monitoring and reporting initiatives.

With change comes the need for stakeholder input. Guidance on how to submit input on rule development and implementation processing for the state and federal changes will be offered.

Objectives:

- Identify the CMS managed care regulations and the impact on clinical and administrative operations for LME/MCOs and Providers
- Discuss and correlate the NC
 Medicaid Reform initiatives with
 federal managed care requirements,
 identifying the possible actions
 that will be taken by NC for
 implementation and compliance
- Describe clinical and administrative operations that agencies will need to have in place for successful operations
- Identify the national trends across managed care in behavioral health and outline the clinical and business practices that should be in place
- Review how rules and/or policies are written in NC for Medicaid and how to become active participants in the process

Speakers:



Tara Larson

Tara Larson, Senior Healthcare Policy Specialist, Cansler Collaborative Resources, Inc.

Melanie Bush, Health and Human Services Program Specialist, Cansler Collaborative Resources, Inc.

Fundamentals of North Carolina's I-DD System Transformation

The national changes to clarify the characteristics of home and community-based settings (HCBS) is already having a tremendous impact. North Carolina must submit a State Transition Plan to the Center for Medicare and Medicaid Services (CMS) in order to keep the 1915(c) and Innovations Waivers in compliance. The State Transition Plan must include the process by which NC is going to meet the new requirements for HCBS such as changes to service definitions and changes to person-centered planning/thinking. Providers have already been involved in a Self-Assessment process to prepare for this transition.

The State is also submitting an amendment to the Innovations Waiver to add improved flexibility and to implement the use of Individualized Budgeting. Stakeholder committees have developed new service definitions for critical services such as **Community Living and Supports** and Supported Living as well as updating current definitions. This session will assist consumers and organizations be proactive in these changes and increase I-DD consumers authority and knowledge in their service planning

Objectives:

- Discuss the changes that are underway and planned for the North Carolina Innovations Waivers
- Identify the reasons for the culture shift and resulting changes to the 1915(c) waivers
- Explain the HCBS final rule which affects (c) waiver and (b) (3) services

Speakers:

Andrea J. Misenheimer, Director of Regulatory Affairs, Cardinal Innovations Healthcare Solutions

Deb Goda, I-DD Clinical Policy Manager, NC Division of Medical Assistance

CLOSING PLENARY FRIDAY, DECEMBER 4, 2015 9:30 a.m. - 11:30 a.m.

Medicaid Transformation and Reform: Where Are We Now? What's Next?

Following one of the longest and most contentious legislative sessions in memory, we now understand that the intent is for North Carolina to cultivate an integrated behavioral and primary healthcare system for Medicaid recipients thru a limited number of competitive contracts with commercial companies and provider-led organizations. LME-MCOs will continue to manage the behavioral health side while the infrastructure for commercial managed care and provider led entities is evolved. But what does all of this really mean? What do state leaders expect will be the CMS hurdles? Who are the key players among the commercial and provider-led groups? What about the hospitals?

These questions and many more need attention in the months leading up to the next legislative session. Join a host of experts as they offer their perspectives and attempt to provide a preview of coming attractions.

Speaker:

Rick Brajer, Secretary, NC Department of Health and Human Services

Panel Moderator

Lanier Cansler, President, Cansler Collaborative Resources, Inc.

Response Panel:

Dave Richard, Deputy Secretary for the Division of Medical Assistance

*Patricia Porter, Ph.D., Legislative Consultant, General Assembly

Vicki Smith, Executive Director, Disability Rights North Carolina

Karen McLeod, Executive Director for Benchmarks and Chair, Provider and LME/MCO Steering Committee

Bill Sanford, Alliance Behavioral Health Board Member

Private MCO Representative to be named

Hospital Representative to be named

LME/MCO CEO

*Invited



DHHS Secretary Rick Brajer



Dave Richard



Lanier Cansler

THANK YOU TO OUR FRIENDS OF THE COUNCIL







Brynn Marr Hospital is the only TriCare certified Psychiatric Residential Treatment Facility (PRTF) in North Carolina.



We offer a variety of services at Brynn Marr Hospital. Acute care is offered to children, adolescents and adults. Residential Care is offered to girls, ages 10 - 17.

If you have any questions regarding our services, please call 910-577-1400 and one of our representatives will assist you or visit us @ www.brwnnmarr.org



PINEHURST HOTEL AND RESORT



Special Hotel Rates:

Single Occupancy - \$106 per person per night Double Occupancy - \$54 per person per night

Please use the enclosed Hotel Reservation Form to register for your room or call group reservations at 1-800-487-4653 press #1 for group reservations.

Room Block Ends - November 2, 2015 after this date, rooms will no longer be blocked, but the room rate will still be in effect as long as space is still available. Extended Hotel Discount Rate – the discounted rate is good for 3 days before and after the conference.

Please note, space in the main Carolina Hotel may be less available this year than in the past, so you may be accommodated at the Holly Inn, the Manor or other Pinehurst resort locations.

Driving Directions: Use the following address as your destination for the Pinehurst Hotel: 80 Carolina Vista Drive, Pinehurst, NC 28374 or go to www.pinehurst.com.

Airport Shuttle: Call 1-800-487-4653 and press # 7. Make reservation at least 48 hours prior to your arrival - fee for this service.

All Conference Discounts on Golf, Spa and Hotel Good 3 Days Before & 3 Days After Conference!

To learn more about the beautiful Pinehurst Resort, go to www.pinehurst.com

Elegance for Breakfast

The Pinehurst Resort offers a breakfast buffet like no other - crystal chandeliers, live piano music, made to order omelets and more. Attendees to the conference enjoy this as perk of the conference. Full Registration (breakfast included all 3 days) and 2 Day Registration (breakfast included for Wednesday & Thursday). Breakfast is not included for One Day Registrants. Guests will be asked to show a room key or badge to verify conference registration and accommodations at the Resort.









WEDNESDAY, DECEMBER 2, 2015



Melt Method Session - 5:00 - 5:45 p.m.

Following a long day of sitting, you may feel stiff – come get some simple, easy technique to relieve stress and pain that will keep you feeling good every day! The MELT Method® (MELT®) is a simple self-treatment technique that reduces chronic pain and helps you stay healthy, youthful, and active for a lifetime. Just 10 minutes of MELT three times a week is all you need to reduce the effects of accumulated tension and stress caused by daily living.

Don't change - no workout clothes needed - come as you are!



New Night....Dance Party & Prize Contest 8:30 – Midnight

We have invited back John from <u>Friendly Neighborhood DJ</u> to host our dance and give everyone a chance to forget about work and have some fun for a while! NEW – dance contests & prizes this year! Make the party that much better, give John your song requests now!

Dance Sponsored by Thompson Child and Family Focus and Vidant Health Behavioral Health

THURSDAY, DECEMBER 3, 2015 5:30 - 6:45 P.M.

Excellence Awards Reception

Join us to celebrate and recognize the 2015 Programs of Excellence award winners. All attendees are invited to learn about the innovations going in our system, enjoy some networking time and an array of light hors d'oeuvres and desserts.

Sponsored by: Alexander Youth Network, AlphaCM, Inc., Brynn Marr Hospital, Community Choices, Inc., DDR, Inc., The Echo Group, Frye Regional Medical Center, GHA Autism Supports, Holly Hill Hospital, HomeCare Management Corporation, Ingenuity Health, LIFESPAN, Monarch, Nazareth Children's Home, Netsmart, Old Vineyard Behavioral Services, Perkins+Will, ResCare, Southern Pharmacy Services, Therap Services, LLC and Universal **Mental Health Services**



WHILE IN PINEHURST...

Golf Historic Pinehurst Courses – at Significant Discounts!

Conference attendees receive significant discounts on golfing the famous Pinehurst courses - site of both the U.S. Men's and Women's Opens in 2014 & 2024! Take advantage of our group discount – pick your course:

Once your hotel reservation is made, you may call for a tee time at 1-855-287-1286.

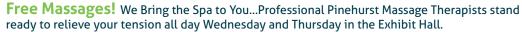
Courses 1, 3 & 5 - \$59 Courses 4, 6, 7, 8 - \$139 The famous Pinehurst # 2 - \$339





30% Discount on All Spa Treatments!

Pamper yourself! Make plans now, view the list of spa treatments. To make an appointment, call 800-487-4653 and press #4. Be sure to tell them you are with the "NC Council Conference" to get your 30% discount! Don't have time during the conference? Spa discounts apply three days before and after the conference!



FREE Massages for everyone thanks to our generous Sponsors: Alexander Youth Network, AlphaCM, Inc., Brynn Marr Hospital, Community Choices, Inc., DDR, Inc., Frye Regional Medical Center, GHA Autism Supports, Holly Hill Hospital, HomeCare Management Corporation, LIFESPAN,

Monarch, Nazareth Children's Home, Netsmart, Old Vineyard Behavioral Services, Perkins+Will, Southern Pharmacy Services, The Echo Group, Therap Services, LLC and Universal Mental Health Services



Thank You to Our 2015 Conference Exhibitors and Sponsors

Alexander Youth Network

Allsup

AlphaCM

Behavioral Healthcare Resource Program

Benchmarks

Brynn Marr Hospital

Butler Human Services

Care Management Technology

Children's Hope Alliance

CNP Technologies

Coastal Horizons

Community Choices, Inc.

Cone Health - Behavioral Health Hospital

CST Data

Developmental Disabilities Resources

Frye Regional Medical Center

Genoa, A QOL Helathcare Company

GHA Autism Supports

Holly Hill Hospital

HomeCare Management

ICAN Solutions, Inc.
Ingenuity Health

Joel T. Cheatham, Inc. Citizens

LIFESPAN

Millennium Health

Monarch

Nazareth Children's Home

NC Mentor

Netsmart

New Hope Treatment Center

October Road, Inc.

Odyssey Software

Old Vineyard Behavioral Health, Inc.

OnceLogix, LLC

Perkins+Will

Pharmacy Alternatives, LLC

Realistic Change by CHOICE

Recovery Innovations

ResCare

RHA and Affiliated Companies, Inc.

Rubicon Management, Inc.

Scioto Properties

Southern Pharmacy Services

Springbrook Behavioral Health

Strategic Behavioral Center

The Barry Robinson Center

The Echo Group

Therap Services, LLC

This End Up Furniture

Thompson Child and Family Focus

Turning Point Family Services

Universal Mental Health Services

Valant

Vanderhorst Enterprises, Inc.

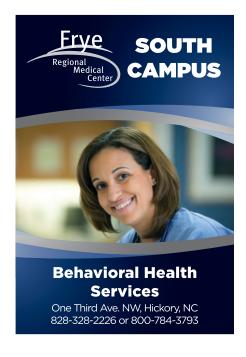
Vidant Health Behavioral Health

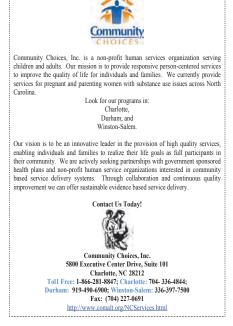
Village Behavioral Health

NC Council Affiliate Member and Friend of the Council

NC Council Affiliate Member

THANK YOU TO OUR FRIENDS OF THE COUNCIL







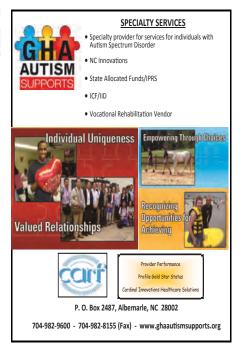
THANK YOU TO OUR FRIENDS OF THE COUNCIL











THANK YOU TO OUR FRIENDS OF THE COUNCIL







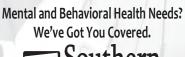
Services Include:

- Residential Care Facilities
- ♦ LEVEL II Behavioral Care
- ♦ Family Foster Care
- Therapeutic Foster Care
- ♦ Day Treatment
- ♦ Outpatient Mental Health
- Substance Abuse Counseling/ Treatment
- ♦ Trauma Focused Cognitive Behavioral Treatment
- Intensive Outpatient Treatment

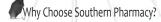


www.NAZCH.COM

888.207.0250 | Post Office Box 1438 | Rockwell NC 28138

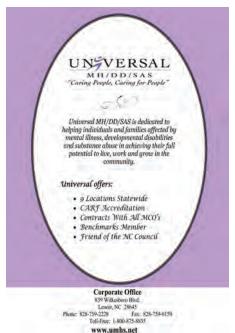






- Specialized packaging for mental and behavioral health clients: improves accuracy & compliance
- Pharmacy support available 24 hours a day, 365 days a year
- Medical Records Management
 Continuing education for facility staff including online courses
- All routine medications sent monthly to eliminate reordering
- Psychotropic drug review performed by in-house pharmacist
- Customized reports to improve compliance
- Delivery drivers are Southern Pharmacy Employees

Locally Operated Pharmacy, proudly serving North Carolina & Virginia



2015 Conference Door Prizes Must be Present to Win! Prize Drawing will be Friday, December 4 at 11:45 a.m.

List of Prizes to Date...

Pinehurst Resort Package 3 day, 2 night stay with breakfast buffet in Hotel dining room donated by Pinehurst Resort



\$100.00 Debit Card donated by ICAN Solutions Inc. \$100.00 Gift Card donated by Village Behavioral Health \$50.00 Amazon Gift Card donated by October Road, Inc. \$50.00 Gift Card donated by Turning Point Family Services Home Depot Gift Card donated by Scioto Properties \$50.00 Gift Card donated by Turning Point Family Services **Prize donated by GHA Autism Supports**

\$50.00 Cash donated by CST Data Gift donated by Monarch Gift Bag donated by Community Choices, Inc.

Gift donated by Perkins & Will Basket with Gift Card donated by Holly Hill Hospital

Prize donated by The Echo Group Starbucks Gift Card donated by Strategic Behavioral Center Gift Card donated by Children's Hope Alliance Prize donated by Vidant Health Behavioral Health Fitness/Wellness Basket donated by Allsup Gift donated by Rubicon Management Inc. Gift donated by Children's Hope Alliance







Recovery Innovations Gift Bag with Assorted Goodies donated by Recovery Innovations

THANK YOU TO OUR FRIENDS OF THE COUNCIL











NC COUNCIL OF COMMUNITY PROGRAMS

INTEGRATE, INNOVATE, MOTIVATE

Conference & Exhibition ● December 2 - 4, 2015

Pre-Conference December 1, 2015 ● Pinehurst Resort, Pinehurst, NC

Two Ways to Register

- **1.** Register on line at www.nc-council.org/conferences and pay by credit card (Visa/MC only).
- Mail in registration form with check made payable to "NC Council of Community Programs."
 Payment must be received at the Council office no later then Nov. 17, 2015.

Both sides of the Registration Form MUST be completed.

Registrations received without check or purchase order will not be processed until check is received. Mailing address: NC Council of Community Programs, 505 Oberlin Road, suite 100, Raleigh, NC 27605. Questions – contact Karen Payne at karen@nc-council.org.

REGISTRATION CUT OFF DATE IS NOVEMBER 17, 2015.

You may **REGISTER ON SITE** if space allows, email to confirm space availability at jean@nc-council.org.

Please complete both front and back of this form.

Name			
Organization			
Title			
Mailing Address			
City	State	Zip	
Phone			
Email			
Vegetarian Meals requiredyesno			
Please indicate any special accomodations such a guide, etc	•		

Cancellations: To receive any refund, you must email Karen Payne at karen@nc-council.org by 5:00 p.m. on the dates indicated below. There will be a \$15 service charge for ALL cancellations no matter when the cancellation is made. Cancellation dates: Full refunds (minus \$15) will be given if cancellation made by October 23, 2015; a one-half refund (minus \$15) will be given for cancellations made between October 24 - November 6, 2015; no refund will be available after 5:00 p.m. on November 6, 2015.

CONSUMERS TAKE 50% DISCOUNT ON REGISTRATION FEES

Register 4 Staff to Attend (Full Conf. Registration) and the 5th Attends for Free!

To take advantage of this deal, email karen@nc-council.org

Pre- Conference Fees (12/1/15)	FEES:	
NOT INCLUDED IN CONFERENCE FEES		
LME/MCO Board Forus: Creating a New Legacy Monitoring Across all Populations	\$85	
☐ Using Peer Support for Crisis & High-Cost Care	\$85	
Conference Fees (12/2 - 12/4/15) ☐ Full Conf. Registration (Includes conference meals, sessions, Melt Class, reception & days)	Early Bird (By 11/2) \$350 ance)	AFTER 11/2 \$375
☐ Two Day Conf. Registration (Please select 2 days) ☐ Wednesday ☐ Thursday ☐ Friday (Two- Day includes trainings, conference meals & special events	\$300 s on the chosen days)	\$325
☐ One Day Conf. Registration (Please select 1 day) ☐ Wednesday ☐ Thursday (One day includes training, lunch, exhibits for that day)	\$170	\$195
Closing Plenary ONLY (Does NOT include meals, other trainings, special events)	\$50	\$50
TOTAL AMOUNT ENCLOSED \$ Ma	ke check payable to: "NC Council of	Community Programs."
CHOOSE SESSIONS		
WEDNESDAY – Concurrent Sessions, please choose ON ☐ Whole Person Care: Raising the Bar on Inter-Disciplair ☐ Collective Impact: Solving Complex Social Problems ☐ Helping People with I-DD Live on Their Own Terms: A ☐ Medicaid EPSDT: Why is it Important to Me? ☐ Clinical Update: Focusing on the Needs of Providers &	nary Collaboration National Framework for Change	
THURSDAY – Repeat Sessions, please choose an A.M. & A.M. Session - Please (X) if you will attend: Behavioral Health Business Survival Skills for the Mod Population Health Management: Moving Payer & Prov Cutting Edge Business Practices - Centralizing Internal New State & Federal Medicaid Regulations - What Wil Fundamentals of North Carolina's I-DD System Transfer	lern Market iders to Value-Based Service Del l Audits l NC Look Like?	ivery & Payment
P.M. Session - Please (X) if you will attend: Behavioral Health Business Survival Skills for the Mod Population Health Management: Moving Payer & Prov Cutting Edge Business Practices - Centralizing Internal New State & Federal Medicaid Regulations - What Wil Fundamentals of North Carolina's I-DD System Transfo	iders to Value-Based Service Del l Audits l NC Look Like?	ivery & Payment
☐ I will attend the Melt Method Session on Wednesday,	December 2 at 5:00 p.m. (Space	limit of 40 people)

I plan to attend the Awards Reception on Thursday, December 3 at 5:30 p.m.



North Carolina Council of Community Programs 2015 Annual Conference & Exposition **Booking ID # 45709** Tuesday, December 1-Friday, December 4, 2015

LOCATION: Resort Accommodations

We look forward to welcoming you to Pinehurst! Please take a moment to fill out this reservation form to ensure your accommodations for your upcoming visit. Pinehurst requires that your reservation request form be completed and returned on or before 5:00pm EST Monday, November 2, 2015. Reservation forms received after this date will be processed on a "space-available basis". Pinehurst consists of a variety of accommodations including the Carolina, Villas (which are part of the Carolina, Holly Inn, The Manor Inn and Condominiums. THE RESORT WILL MAKE EVERY EFFORT TO HONOR SPECIFIC ROOM REQUESTS. If your request is not available, the best substitution will be made.

DAILY RATES: European Plan

	(Please Check	C Desired Occupancy)				
SINGLE OCCUPANO	CY: \$106.00 PER GUEST	DOUBLE OCC	UPANCY: _	\$54.00 PE	ER GUEST	
(One	e guest per room)	(Two o	more guest	s per room)		
·	•	OR	_			
		S with PARLOR ACCES				
	CY: \$186.00 PER GUEST					
	e guest per room)			uests per room)		
ALL FOUR ROOMS	MUST BE OCCUPIED ON THE				OR ACCESS	
	Rates are per guest, per n	ight and include only yo	ur accommo	dations.		
Arrival Date		Departure Date				
	Check-In Time: 4:00 PM	- Check-Out Time:	12:00 NOO	N		
account. State sales tax of 6 amenities and services: unlii in-coming faxes, afternoon to (based on seasonal availabit also included. For non-packayour account. Housekeepin	STATE SALES TAX: For your 5.75% and occupancy tax of 3% mited use of the fitness center, ea in the Carolina, self & valet lity). Package meal gratuities fage meals and beverages in or g and transportation staffs do resort staff are at your discreti	% are additional. The , bicycles, practice pu parking, on-call trans or staffs in the dining ur resort dining outlets not participate in the r	Resort Serveting greens cortation, ovenues as venues as	vice Fee cover s, pitching area utdoor pools a well as the bel e 18% service	s the following rates, driving raind beach cluded and door sign.	ng ange, ub taff are dded to
	ATION POLICY: A deposit repruret must receive notice of any					
Please complete and FAX: 910-235-82 PHONE: 855-287-128	_	GROUP RESER PINEHURST PO BOX 4000 VILLAGE OF PI		NC 28374-4000	ı	
ROOMS TO BE OCCUPIED B	Y: (Type or Print <u>all</u> names) (A	ALL GUESTS WILL BE	CHARGED	A ONE-NIGHT	ROOM DEPO)SIT)
Name	Address		City	State	 Zip	
Home Phone ()	Business Phone ()	E-Mail _				
SHARING ROOM WITH						
Name	Address		City	State	Zip	
Home Phone ()	Business Phone ()	E-Mail _				
CREDIT CARD INFORMATION	N FOR ROOM DEPOSIT (S):					
Credit Card Name & Number_				EXP/_		
Card Holder Name						
Card Holder Authorized Sign	nature:				_	