



David A. Shore
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As Vice President and Employee Benefits Practice Leader, David is responsible for the overall strategic direction and development of group sales, retention and client service. He works collaboratively with his team to design employee benefit programs that meet each client's unique objectives and challenges.

David is a nationally recognized authority on Employee Benefits, The Patient Protection and Affordable Care Act (PPACA) and Health & Welfare Compliance. Benefits Selling Magazine named David a Finalist for Broker of the Year in 2010. He has been a guest on Boston's Fox25News and CBS's Keller at Large, quoted and published regionally and nationally in the Boston Business Journal, Worcester Business Journal, Employee Benefits Advisor, and Employee Benefit News and is frequently a featured speaker.

David is a board member and current president of the Massachusetts Association of Health Underwriters (MassAHU) and Member of the Legislative Council of the National Association of Health Underwriters (NAHU). David serves on various insurance company advisory boards, as well as the Massachusetts Health Connector Broker Advisory Council and Steering Committee.