



## 2016 Chapter Programs AFP Fort Worth Metro Chapter

Advancing philanthropy through  
education, training, and advocacy.

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### Chapter Administrator

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### January 11, 2016 – “Networking: Building Relationships = You can’t get them from a blog!”

- How to conquer a room/ Why is it important/ What’s in it for Me? How do I walk up to a group and start conversations, Connect to credibility, career plan, building potential donor relations

### February 8, 2016 – “Effective Prospect Cultivation Events”

- The first step with any prospect is to introduce your organization and projects through a series of cultivation tactics. The Cultivation Event has successfully proven to be a way to initiate new relationships with prospects and donors with board members, volunteers and staff participating.

### March 7, 2016 – “AFP Networking and Table Top Discussions”

### April 11, 2016 – “The Dilemmas of the Ethical Leader”

### May 6, 2016 – DFW Philanthropy in Action Conference

### June 13, 2016 – “Generational Giving – What is Meaningful?”

### July 11, 2016 – “The Ask”

### August 8, 2016 – “Special Events”

### September 12, 2016 – TBD

### October 10, 2016 – “Stewardship and Retention”

### November 17, 2016 – National Philanthropy Day Luncheon

### December 12, 2016 – “Presidential Fireside Chat”