

The 1031 CORP. Exchange Team

Professionals Dedicated to Keeping your 1031 Easy



MARGO McDONNELL, CES® PRESIDENT

Margo assumed the helm of 1031 CORP. in 1994. With over two decades of experience in the 1031 exchange industry, Margo is a respected author and speaker. Margo's extensive work on behalf of the exchange industry includes spearheading efforts to launch a certification and continuing education program for exchange practitioners and serving as founding chair of the Certified Exchange Specialist® (CES®) Certification Council of the Federation of Exchange Accommodators (FEA), the national trade association for exchange practitioners. She currently serves on the Board of Directors and is an officer of the FEA.



SUSAN S. UMSTEAD, CES® SENIOR VICE PRESIDENT

Sue joined 1031 CORP. in 1996, with over a decade of title experience. Sue works with her clients and their professional advisors as they determine the feasibility of an exchange and structures the transaction accordingly. She ensures all exchange documentation is prepared in strict compliance with IRS and Treasury Regulations. She is also a frequent presenter of 1031 exchange seminars for Investors and real estate professionals. In 2003, she was among the first in the 1031 exchange industry to earn the Certified Exchange Specialist® (CES®). She has served on the CES® Certification Council since 2011 and is their recording secretary.



MARISSA LoCASCIO, CES® VICE PRESIDENT

Marissa is a paralegal and Certified Exchange Specialist®. She joined our exchange team in 2004 and quickly embraced her position as Exchange Coordinator earning the "Rookie of the Year" award for her positive attitude and willingness to learn. Regardless of size or complexity, Marissa can keep the process simple and worry-free for her clients. In April of 2008, she earned the coveted designation of Certified Exchange Specialist® (CES®). Marissa has served on the CES® Certification Council since 2011. Marissa serves on the 1031 CORP. Education Committee.



SANNA PHINNEY, CES® SENIOR VICE PRESIDENT

Sanna founded 1031 Asset Exchange in 2003. In April 2014, 1031 Asset Exchange became a 1031 CORP. company. She has been actively involved in various aspects of the real estate industry for over 30 years. For over 18 years, her focus has been facilitating 1031 tax-deferred exchanges. Sanna received her Certified Exchange Specialist® (CES®) designation in 2003. She served as a Charter Member and Past Chair of the CES® Certification Council. Sanna is a former Board Member for the Commercial and Industrial Division of the Central Oregon Association of REALTORS® an active member of the Central Oregon Chapter of the Oregon Escrow Council.



FELIP HOLBROOK, CES®, EA VICE PRESIDENT

Felip has been active in the 1031 exchange industry since 1997. He previously has served as Business Manager at Durrett & Associates, manager at Moss Adams, and President of 1031 Asset Exchange and Summit 1031 Exchange—Yakima. He holds the Certified Exchange Specialist® designation and served on the CES® Certification Council for many years. He is also enrolled to practice before the Internal Revenue Service ("Enrolled Agent"). He is a member of the Washington Association of Accountants, the Yakima Estate Planning Council, and an associate member of the Yakima Association of REALTORS®, where he was twice named Affiliate of the Year. Felip joined 1031 CORP. in 2015 and chairs our Education Committee.



CINDI PLATT-ELLIOTT EXCHANGE ACCOUNT MANAGER

In 2015, Cindi returned to 1031 CORP. where she previously worked from 2006—2009 as an Exchange Officer. Her knowledge of the 1031 regulations and experience facilitating exchanges assist Cindi in her role as Exchange Account Manager. Her focus is on overseeing clients' exchange funds. Cindi opens the exchange account with the bank and ensures we receive your exchange funds timely. She provides clients with written confirmation of deposits and makes sure clients have instructions to log into the bank's website and view their account. She also handles all disbursement requests while ensuring all company safeguards are followed.





GINA MORRIS
EXCHANGE COORDINATOR

Gina, a licensed Pennsylvania REALTOR® for over a decade, joined the 1031 CORP. team in 2014 and quickly put her knowledge of real estate and closing practices to good use. Gina's attention to detail is essential as she assists Susan Umstead, CES®, provide our exchange clients with a smooth and worry-free exchange experience. Gina gathers all necessary information for the preparation of your exchange documents and closing instructions. She also monitors your closing dates and 45-Day Identification and 180-Day Exchange Period deadlines. Gina primarily assists with exchange transactions facilitated out of our Collegeville, Pennsylvania headquarters.



ANGELA KLISCH
EXCHANGE COORDINATOR

Angela joined the 1031 CORP. team in 2015 after successfully running her own business. With over 16 years of experience in a corporate work environment and possessing excellent organizational, time management, and communication skills, Angela makes the coordination of the exchange process seamless for our clients. Angela gathers all necessary information for the preparation of your exchange documents and escrow instructions. She also monitors your closing dates and 45-Day Identification and 180-Day Exchange Period deadlines. Angela assists Exchange Officer, Marissa LoCascio, CES®, with transactions for our Pacific Northwest branch offices.

Our Consulting Team is available for client consultations as well as the presentation of 1031 tax-deferred exchange seminars and continuing education courses. They also work with the Exchange Team on routine document review and revisions and serve on our Advisory Board.



RICHARD M. HELLER, ESQ.,
CCIM, CES®
CONSULTANT

Rich is a practicing attorney with an extensive practice in real estate and served as president of R.E.I. Consultants, Ltd., a 1031 qualified intermediary company, until July 2011 when he partnered with 1031 CORP. He serves as an instructor and lecturer on real estate topics throughout the country. He holds the prestigious CCIM designation of the Commercial Investment Real Estate Council of the National Association of REALTORS® and is also a Certified Exchange Specialist®. Rich is based in our Media, Pennsylvania branch office.



BETTYE MATTHEWS, CPA
CONSULTANT

Bettye has been a certified public accountant (CPA) since 1982. During the mid 1980's, she was on the faculty of the University of Maryland Conferences and Seminars Division where she facilitated three-day seminars on the effects of Federal and State Income Tax on Real Estate transactions for real estate brokers licensed in Maryland. Author of "The New 1031 Handbook: Good News for Real Estate Investors," she was the president of Exchange Professionals, Inc. when it partnered with 1031 CORP. in 2011. Bettye is based in Central Florida.



JOSEPH SZAJNECKI, CES®
CONSULTANT

Joe has been actively involved in the exchange business since 1991 and was formerly the vice president and general manager of R.E.I. Consultants, Ltd., a 1031 exchange qualified intermediary company. Joe is a Certified Exchange Specialist® (CES®) and has assisted countless taxpayers structure a 1031 tax-deferred exchange. He is a graduate of Temple University with a B.S. degree in education and also a paralegal degree from The Pennsylvania State University. Joe is based in our Media, Pennsylvania branch office.

***We appreciate the trust placed in us
and, in return, are committed to
providing exceptional services.***

Margo McDonnell
President

***The 1031 CORP. Exchange Team serves as a
Qualified Intermediary and cannot provide tax
and/or legal services.***

***Taxpayers are urged to discuss their particu-
lar situation with their tax and/or legal advisor.***

