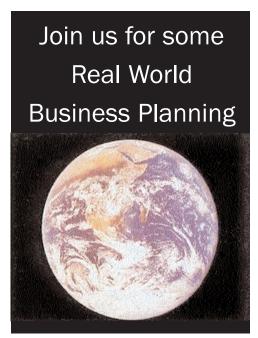
Growing a business?

Learn what you need to know to start and run a successful small business at an intensive eight session training course offered by the **Community Loan Fund of the Capital Region** in partnership with the Huether School of Business of **The College of Saint Rose.**

Class Topics: Developing a business plan, strategic planning, marketing, sales forecasting, financial management and analysis, legal, insurance and tax issues. The course provides fundamental planning concepts and tools to help existing and potential business owners. The training prioritizes businesses owned by women, people of color and/or low income people.



The sessions will be led by Mike Mathews, DBA, professor of Entrepreneurship & Strategic Planning, who also has created and managed a number of successful business ventures. Guest speakers will also participate.

Schedule & Location: Beginning on Saturday, May 16th and running for eight sessions. All classes will be held on Saturday morning from 9 am to noon at The College of Saint Rose in Albany. Free parking is available.

Cost: The tuition for the course is \$160 and includes class materials and light refreshments. Scholarships may be available for Community Loan Fund clients. Enrollment is limited.

The Community Loan Fund of the Capital Region is a non-profit financial institution with a community development mission. By providing technical assistance and access to affordable loan capital pooled from socially concerned individuals and organizations, we work to increase economic opportunities throughout the Capital Region.

Please fill out and mail in the coupon below and you will be contacted about course availability. CLFCR reserves the right to choose participants consistent with our goals.

Small Business Training Application _ _ _ _ _

Name	
Address	
City/State/Zip	
Phone/Fax/E-mail	
Business name, description, location (if known)	
What stage are you in?Thinking of starting a businessIn the process of startingOwn a business (less than 1 year)Own a business (more than 1 year)	
Do you have a useable business plan?How did you hear about the	program?
What would you like to get out of these classes?	
Questions? Call Paul Stewart at 518/436-8586 x805	www.mycommunityloanfund.org

Community Loan Fund of the Capital Region, 255 Orange St., Albany, NY 12210

To register, detach and complete this form and return with tuition check to:*

^{*}Your check will be returned if you're not accepted into class.