



Small Business Account

Give Your Business The Competitive Edge It Deserves.

It's our business to help your business. We have a wide array of services specifically designed to help you:

Small Business Loans

- Application fee waived during promotion
- .25% reduced interest rate for approved loans

Enhanced Small Business Checking

- Monthly Balance of \$500.
- <u>OR</u> have a monthly minimum of 4 items post to the account to waive the monthly service charge fee

Wealth Management

- Services to help our new Business clients get started with Financial and Retirement Planning.
- Insurance and Investments, as well as Business Continuity Planning

Evalon Merchant Services

\$50 statement credit for new clients

Business Credit Card-Interest rate under 10% & no Annual fee

Savings Accounts

-Remote Deposit Capture

-Mobile Banking

-Fraud Protection



1365 New Scotland Road Slingerlands, NY 12159 (518)694-5620

Jennifer Martin & Rita Rinaldi Relationship Bankers

2016 Small Business Campaign

BUSINESS LOAN RESULTS

BRANCH	CAMPAIGN GOAL	LOAN APPLICATIONS	LOANS CLOSED	PERCENT TO GOAL
Big Flats	2			
Main Office	2			
Waverly	2			
Seneca Falls	2			
Elmira Heights	2			
Canton	2			
Tioga	2			
Owego	2			
Horseheads	2			
Arnot Road	2			
Clifton Park	2			
Troy	2			
Ithaca South	2			
Painted Post	2			
Binghamton	2			
Montour Falls	2			
Community Corners	2	2	1 @ \$5,000	50%
Westside	2			
Watkins Glen	2			
Cortland	2			
Bath	2			
Vestal	2	1		
Towanda	2			
Grant Ave	2			
Oakdale Mall	2			
Southport	2			
State St	2			
Genesee St	2			
Ithaca Station	2			
Corning	2			
Wolf Road	2			
Latham	2			
Slingerlands	2			
Totals				

2016 Small Business Campaign

Branch Employee Results

Branch Name	Client Name	Featured Products or Services sold

Non-Branch Employee Results

Employee Name	Client Name	# of Loans	Featured Products or Services
Maureen Willis	SKSS Corp		Business credit card
Amy Chervinsky	Turks Produce		Elavon Merchant Services