



The SBDC is a comprehensive program that provides management and technical assistance to start-up and existing small businesses in New York State. The SBDC specializes in providing one-on-one business consulting services to small business owners, educational programs, and special programs designed to meet the needs of the small business owner.

The SBDC works with a wide range of businesses providing information relevant to assisting them with making relevant and well-informed decisions for their business.

**No Cost  
Business  
Consulting**

## Core Services:

- Business Plan Development
- Financial Projections
- Small Business Start-Up Information
- Business Expansion Strategies
- Marketing Plan Development
- Market Research
- Identifying Sources of Capital
- International Trade
- MWBE Certification Assistance
- Procurement Assistance

All Services are FREE  
and Confidential

**(518) 380-5077**

**[www.nysbdc.org](http://www.nysbdc.org)**

## Special Programs:

Veteran's Business Outreach Program  
SEED (Small Enterprise Economic Development)  
Entrepreneur in Residence

## Schedule an Appointment:

(518) 380-5077

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Serving the counties: Albany, Columbia, Fulton,  
Greene, Hamilton, Montgomery, Rensselaer,  
Saratoga, Schenectady, Schoharie, & Washington.



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