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## Freight brokerage to add 75 jobs in Miami after incentive deal

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**Total Quality Logistics** plans to create 75 jobs over the next three years in Miami after qualifying for public incentives.

The **Beacon Council**, county economic development officials, **Enterprise Florida** and the Florida Department of Economic Opportunity worked with the Cincinnati-based company on its expansion and \$600,000 investment. Its new office is in Museum Tower at 150 West Flagler Street, Suite 1450, in downtown Miami.

TQL is the nation's second-largest freight brokerage. It opened its first Florida location in 2010 and now has nearly 450 employees. Its other offices are in Dania Beach, Daytona Beach and Tampa.

"One in five jobs in Miami-Dade County is in Trade & Logistics," Beacon Council President and CEO Larry K. Williams said. "With the

Panama Canal expansion this year, we expect those numbers to grow as more



COURTESY TQL

Kerry Byrne is the president of Total Quality Logistics.

companies take advantage of the opportunities in Miami.”

The company applied for about \$300,000 in incentives from the Qualified Target Industries program in 2015. That application said the average salaries would be \$52,500. The Beacon Council said TQL would collect the full \$300,000 only if it creates 100 jobs over five years.

“Opening in a world-class city like Miami helps attract the kind of highly motivated employees who will allow us to grow our market share and maintain our leadership role in the third-party logistics business,” TQL President Kerry Byrne said.

The company said those interested in openings can go to [www.tqljobs.com](http://www.tqljobs.com).

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