VIRGINIA ECONOMIC DEVELOPMENT PARTNERSHIP 🚱 INTERNATIONAL TRADE



GOING GLOBAL **DEFENSE INITIATIVE**



New Resource Portal for Virginia Defense Companies

Virginia's new online portal can help your company go global. Through the portal, you have on-demand access to:

- **Industry reports**
- Country guides
- Export how-to guides
- Training videos for defense companies

Using the networking and forum features, you can build connections with companies that are operating in your industry or that share your interests.



Click here to visit the portal!

Top 3 Resources on the Portal:



The Export Licensing Process within U.S. DoD

In this video, Ken Oukrop of the Defense Technology Security Administration discusses the export licensing process within the U.S. Department of Defense.



Federal Funding Opportunities for Defense Contractors

In this export training video, Micheal Slack of the Defense Security Cooperation Agency discusses Federal Funding Opportunities for Defense Contractors.



The Critical Infrastructure Sector in **Africa**

This study and video focuses on three opportunities for defense-related companies in Africa: the energy sector, the ICT sector, and renewable energy.

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