cbsi Social Media Survey September 2015

| Do you currently own a smartphone or tablet? | RR% |
|--|-------|
| YES - Smart Phone | 43.4% |
| YES - Tablet | 8.6% |
| YES - Smart Phone AND Tablet | 47.8% |
| NO - Neither | 0.0% |
| No Responses | 0.0% |

| Do you have any Social Media Accounts (e.g., Facebook, Twitter, Google+, etc.) | RR% |
|--|-------|
| YES | 91.3% |
| NO | 8.6% |
| No Responses | 0.0% |

| Which Social Media accounts do you have currently? Please select all that apply. | RR% |
|--|-------|
| Facebook | 85.7% |
| Twitter | 42.8% |
| LinkedIn | 66.6% |
| Google+ | 23.8% |
| SnapChat | 14.2% |
| Instagram | 66.6% |
| Pinterest | 61.9% |
| Vine | 9.5% |
| NO | 0.0% |
| Other | 9.5% |

| Via what device do you use to access your Social Media Accounts most often? | | | | | |
|---|-----|-----|-----|-----|-----|
| 1 = Always, 2 = Often, 3 = Sometimes, 4 = Rarely, 5 = Never | 1 | 2 | 3 | 4 | 5 |
| Smart Phone | 43% | 33% | 19% | 0% | 5% |
| Tablet | 14% | 14% | 24% | 14% | 33% |
| Computer (e.g., laptop, desktop) | 19% | 48% | 19% | 10% | 5% |

| Do you ever use Social Media to contact a Customer Service Department for services or products you use | |
|--|-------|
| (for inquiries, complaints, etc.)? | RR% |
| YES | 34.7% |
| NO | 56.5% |
| No Responses | 8.6% |

| In using Social Media to contact a Customer Service Department for services or products you use (for inquiries, complaints, etc.), which Social Media resource do you use most frequently? | | | | | |
|--|-----|-----|-----|-----|-----|
| 1 = Always, 2 = Often, 3 = Somtimes, 4 = Rarely, 5 = Never | 1 | 2 | 3 | 4 | 5 |
| Facebook | 25% | 13% | 38% | 13% | 13% |
| Twitter | 25% | 13% | 13% | 0% | 50% |
| LinkedIn | 0% | 0% | 0% | 25% | 75% |
| Google+ | 13% | 0% | 25% | 0% | 63% |
| SnapChat | 0% | 0% | 0% | 13% | 88% |
| Instgram | 0% | 0% | 25% | 0% | 75% |
| Pinterest | 0% | 0% | 25% | 0% | 75% |
| Vine | 0% | 0% | 13% | 0% | 88% |

| Why do you use Social Media to contact a Customer Service Department? | | | | | |
|---|----|-------|------|-----|-----|
| 1 = Always, 2 = Often, 3 = Sometimes, 4 = Rarely, 5 = Never | | 1 | 2 3 | 4 | 5 |
| Resolve a problem with a product or service | 25 | % 63% | 6 0% | 13% | 0% |
| Ask a question about a product of service | 13 | % 25% | 25% | 38% | 0% |
| Receive a discount / coupon | 0 | % 50% | 25% | 25% | 0% |
| Change / adjust travel reservations | 13 | % 25% | 13% | 13% | 38% |
| File an insurance claim | 0 | % 0% | 25% | 13% | 63% |
| Voice a complaint | 25 | % 38% | 38% | 0% | 0% |
| Track an order / check status of an order | 13 | % 25% | 6 0% | 25% | 38% |
| Earn points for loyalty programs | 13 | % 38% | 13% | 13% | 25% |
| Express gratitude or compliment an experience | 25 | % 25% | 38% | 0% | 13% |

| When making a Social Media inquiry / complaint, how quickly do you expect to receive a response? | RR% |
|--|-------|
| Immediately | 8.6% |
| 2-4 hours | 8.6% |
| 24 hours | 13.0% |
| 48 hours | 4.3% |
| 1 week | 0.0% |
| No Responses | 65.2% |

| Do you notice a difference in the immediacy or type of response you receive when contacting a company's | |
|---|-------|
| Customer Service unit via Social Media? | RR% |
| BETTER response experience compared to traditional channels (e.g., phone, email, mail, etc.) | 21.7% |
| WORSE response experience compared to traditional channels (e.g., phone, email, mail, etc.) | 0.0% |
| No difference | 4.3% |
| Varies Depends upon situation | 8.6% |
| No Responses | 65.2% |

| Do you interact with your Bank or Financial Institution via Social Media | RR% |
|--|-------|
| YES | 17.3% |
| NO | 73.9% |
| No Responses | 8.6% |

| Have you ever considered interacting with your Bank or Financial Institution via Social Media? | RR% |
|--|-------|
| YES | 0.0% |
| NO | 73.9% |
| No Responses | 26.0% |

| In using Social Media to contact your Bank or Financial Institution (for inquiries, complaints, etc.), which Social Media resource do you use most frequently? | | | | | |
|--|----|-----|-----|-----|------|
| 1 = Always, 2 = Often, 3 = Somtimes, 4 = Rarely, 5 = Never | 1 | 2 | 3 | 4 | 5 |
| Facebook | 0% | 0% | 25% | 0% | 75% |
| Twitter | 0% | 0% | 25% | 0% | 75% |
| LinkedIn | 0% | 0% | 0% | 25% | 75% |
| Google+ | 0% | 50% | 0% | 0% | 50% |
| SnapChat | 0% | 0% | 0% | 0% | 100% |
| Instgram | 0% | 0% | 0% | 0% | 100% |
| Pinterest | 0% | 0% | 0% | 0% | 100% |
| Vine | 0% | 0% | 0% | 0% | 100% |