

CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS



The *Technologies to Advance your Business* Course (CRS 206) from the Council of Residential Specialists will help you get a handle on technology and tools that work for you and your business.

ANN ARBOR AREA  BOARD OF REALTORS®

Presented by
The Ann Arbor Area
Board of REALTORS®

Contact:
Emily@aaabor.com
734-822-2267
www.aaabor.com

March 26, 8:30 am – 5 pm &
March 27, 8:30 am – 5 pm
Check-in: 8 am on March 26

COURSE LOCATION:

Cleary University –
Washtenaw Campus
3601 Plymouth Road
Ann Arbor, MI 48105

REGISTRATION FEE:

On or before March 19: \$350
After March 19: \$390

- Learn about technologies *that streamline the way you handle contacts and follow-up systems*
- Access the technologies that make sense for you and your business *so you don't waste money on gimmicks*
- Market yourself via websites, blogs and other communication tools *to attract, keep and close the Internet buyer*
- Create effective multimedia technologies *and develop enhanced listing and buyer presentations*

ABOUT CRS

When you earn the CRS Designation, you become part of a network of more than 30,000 Certified Residential Specialist Designees and Candidates/General Members. To learn more about the Designation, visit www.crs.com. Individuals who take this course will earn 16 CRS Education course credits towards the CRS Designation. Additionally, you will earn 16 hours of continuing education credit in Michigan.

CRS educators are leading professionals who bring the practical experience to each course, cutting through the hype and offering you real-world solutions. In CRS two-day courses you'll meet other top agents for prime networking opportunities. Find out what works for other pros—and what doesn't, so you're not stuck re-inventing the wheel.



Mark Porter, CRS

Instructor Mark Porter is a residential real estate broker, investor and consultant. Mark's ultimate passion is helping you implement what it takes to "be" and "do" better. Planning, systems, technology and implementation is what he is passionate about. Learn more about Mark at www.markporterlive.com.

REGISTRATION:

Name _____

Company _____ License# _____

Address _____ City, State, Zip _____

Phone _____ E-mail _____

Check one: Visa Mastercard Discover
Check one (if using card): Personal Card Corporate Card

Check Enclosed
Make check payable to: AAABoR

Card #: _____ Amount to charge: _____

Exp. Date: _____

Submit your completed form with payment:

1. Email: Emily@aaabor.com
2. Fax: 734-747-7377
3. Mail: Ann Arbor Area Board of REALTORS®, 1919 W. Stadium Blvd., Ann Arbor, MI 48103

Cancellation policy: \$50 cancellation fee for cancellations received less than 7 calendar days before the course.