



NAIFA- PENNSYLVANIA CONFERENCE AND GOLF OUTING MAY 4-6, 2016

Agenda & Registration

NAIFA- PENNSYLVANIA

The mission of NAIFA-PA is to enhance the ability of its members to provide financial security for their clients, through appropriate legislative action and professional development as well as to provide the necessary support to develop and maintain strong locals.

Conference Logistics:

Meetings will take place in the Lodge Annex; resort shuttles will provide transportation on the property. Self-parking and valet available.

CONNECT. PLAY. STAY.

Join us for the NAIFA-Pennsylvania Annual Conference and Golf Outing at Nemaocolin Woodlands Resort. Network with Pennsylvania's top life/health agents, multiline agents, and financial advisors.

Agenda

Wednesday, May 4

Arrivals!

10:00 a.m. – 2:00 p.m.

12:00 – 1:00 p.m.

12:00 – 1:30 p.m.

1:00 – 3:00 p.m.

2:00 – 4:30 p.m.

5:30 p.m.

6:30 p.m.

9:30 p.m.

LTC CE Class

Exhibitor set up

Board Meeting

Registration with Exhibitors

General Session

President's Reception

President's Dinner

(black tie optional)

YAT sponsored After Hours

Thursday, May 5

7:30 - 8:30 a.m.

8:30 - 10:15 a.m.

10:15 - 10:45 a.m.

10:45 a.m. - 12:15 p.m.

12:15 - 1:15 a.m.

1:15 - 2:30 p.m.

2:30 - 3:00 p.m.

3:00 - 4:30 p.m.

5:30 - 7:30

Breakfast with Exhibitors

General Session

Break with Exhibitors

General Session

Lunch with Exhibitors

Breakout Sessions

Break with Exhibitors

General Session and Elections

Reception/Buffer Dinner

Friday, May 6

Golf Outing, Departures and Enjoy the Resort!

7:30 - 9:00 a.m.

9:00 a.m.

3:30 p.m.

Pre-Game Breakfast

Mystic Rock Shotgun Start

Dinner and Prizes



NEMACOLIN
WOODLANDS RESORT



Nemaocolin Woodlands Chateau

Hotel Information & Reservations

Nemaocolin Woodlands Resort

1001 Lafayette Drive
Farmington, PA 15437
866-344-6957

www.Nemaocolin.com

A special room block with rates between **\$199** and **\$239** per night are available during the conference. Be sure to indicate you are with NAIFA-PA when making reservations.

Reservations must be received no later than **April 1, 2016** to obtain this special rate. Reservations received after April 1, 2016 will be based on availability at prevailing hotel rates.

Chateau Lafayette	\$239/night
The Lodge	\$199/night
Townhome	\$239/night *

*The Townhomes at The Links sleep 6



CONNECT. PLAY. STAY.

Enjoy **Peer to Peer** collaboration and engagement during our main platform and break out session. Learn more about your **Professional association** and take part in exciting officer elections! Finally, come to **enjoy the resort** and the breathtaking Laurel Highlands.

ENJOY THE RESORT

- The Field Club
- Adventure Center
- Wildlife Academy
- Spa
- Mystic Rock and Links Golf Courses

EXPLORE THE LAUREL HIGHLANDS

- Fallingwater
- Kentuck Knob
- Fort Necessity
- Flight 93 Memorial
- Ohiopyle Adventures

SPEAKERS & GUEST ATTENDEES

More to be Announced!

- **Jules Gaudreau**, President, NAIFA National
- **Matt Jones**, “**Life is a Marathon**”
- **Mike Baker**, Target Insurance Services
 - *Presenting*, Long Term Care CE
- **Bill Daugherty**, The American Funds
 - *Presenting*, Elite Client Engagement Strategies
- **Brian Paluso**, Regional Vice President, Invesco
 - *Presenting*, Social Security Optimization Strategies
- **Rachel Levin**, Rachel Levin Style #
 - *Presenting*, How to Align Your Professional Image with Your Message#

YOUNG ADVISORS TEAM (YAT)

NAIFA's **Young Advisors Team (YAT)** is for members who are 40 years of age and under or within their first five years in the industry. YAT was created to ensure that young and new advisors receive the vital tools, resources, and networks necessary to succeed in the financial services industry.



Nemacolin Woodlands
Mystic Rock Golf Course
1001 Lafayette Drive
Farmington, PA 15437
Nemacolin.com

May 6, 2016

8:00 am Registration &
Breakfast

9:00 am Shotgun Start

3:30 pm Dinner & Prizes

\$160.00 per Golfer
\$600.00 per Foursome

NAIFA - Pennsylvania

4811 Jonestown Road, Ste. 233
Harrisburg, PA 17109

*Learn more about NAIFA-
Pennsylvania at naifapa.org*

MAY 6, 2016

**NAIFA-PENNSYLVANIA GOLF OUTING
To Benefit the Keystone Foundation**

The purpose of the Keystone Foundation is to inform and educate life insurance agents and the general public regarding life insurance and to support the mission of NAIFA-Pennsylvania.

8:00 am.....Registration and Breakfast

9:00 am.....Shotgun Start

3:30 pm.....Dinner & Prizes

Cost: \$160.00 per Golfer/ \$600.00 per Foursome



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NAIFA- PENNSYLVANIA CONFERENCE AND GOLF OUTING

ATTENDEE REGISTRATION

Although Online Registration is preferred, if desired you may complete the form below and send to **Jan Hartman, Association Executive, 4811 Jonestown Road, Suite 233 Harrisburg, PA 17109**. For more information, please call (717) 234-2523 or e-mail JHartman@naifa-pa.org or GGilbert@naifa-pa.org.

Registration Type	Early Bird	After April 1
<input type="checkbox"/> Member (full conference)	\$275	\$350
<input type="checkbox"/> Member (Wednesday package)	\$150	\$175
<input type="checkbox"/> Member (Wednesday/Dinner only)	\$ 75	\$100
<input type="checkbox"/> Member (Thursday package)	\$150	\$175
<input type="checkbox"/> Non-Member (full convention)	\$450	\$525
<input type="checkbox"/> Non-Member (Wednesday package)	\$225	\$300
<input type="checkbox"/> Non-Member (Wednesday/Dinner only)	\$150	\$150
<input type="checkbox"/> Non-Member (Thursday package)	\$225	\$300
<input type="checkbox"/> Guest (full conference)	\$125	\$150
<input type="checkbox"/> Guest (Wednesday package)	\$ 50	\$ 75
<input type="checkbox"/> Guest (Wednesday/Dinner only)	\$ 75	\$100
<input type="checkbox"/> Guest (Thursday package)	\$ 50	\$ 75
<input type="checkbox"/> Golf Individual	\$160	\$160
<input type="checkbox"/> Golf Foursome	\$600	\$600
<input type="checkbox"/> Golf Hole Sponsor	\$150	\$150
<input type="checkbox"/> Long Term Care CE Meeting	\$ 50	\$ 50

YAT Members: Use online promo code YAT2016 to receive your 50% Discount! Total: _____

NAME: _____

COMPANY: _____

ADDRESS: _____

CITY/STATE/ZIP _____

PHONE _____ EMAIL: _____

PAYMENT METHOD:

- | | |
|--|-------------------------------------|
| <input type="checkbox"/> Check Enclosed (Made payable to NAIFA Pennsylvania) | <input type="checkbox"/> Mastercard |
| <input type="checkbox"/> VISA | <input type="checkbox"/> AMEX |

CARD #: _____ EXP DATE: _____ CVV #: _____

NAME (As it appears on card): _____

ADDRESS for Account (if different from above): _____