

Milwaukee NARI NEWSLETTER

BUILDING HOMEOWNERS' TRUST *for more than 50 YEARS*



February 2016

Meet the
2016 President

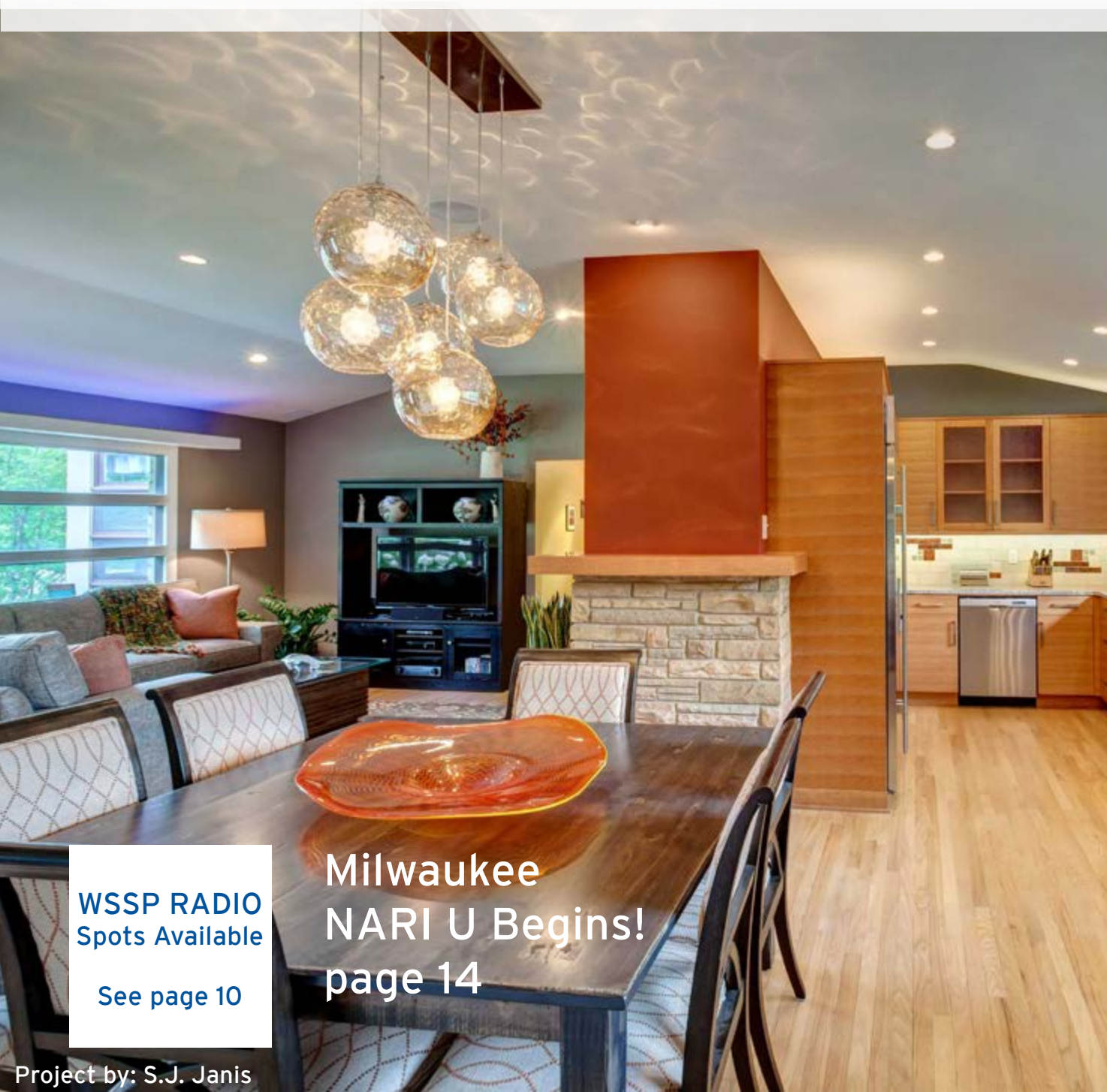
Spring Home
Improvement Show

WRA Awards Gala
January 15

WISCONSIN REMODELER AWARDS GALA
JANUARY 15

Spring Home Improvement Show
FEBRUARY 11-14

Milwaukee NARI 11815 WEST DEARBORN AVENUE
WAUWATOSA, WI 53226 / (414) 771-4071
MILWAUKEENARI.ORG



WSSP RADIO
Spots Available

See page 10

Milwaukee
NARI U Begins!
page 14

Project by: S.J. Janis



LETTER from the PRESIDENT

Dan Callies

Greetings! Please let me introduce myself to you; I'm Dan Callies, a master plumber and President of Oak Creek Plumbing Kitchens & Baths. We are a second generation plumbing and remodeling company that has been around for over 40 years and NARI members for 25 years.

I am honored to be named the new President of the Milwaukee NARI chapter for 2016. I'm eager to take on this position and have great respect and admiration of all the Presidents that have served before me. It is a privilege to be part of the elite leaders that have helped shape NARI to be the largest and arguably best NARI chapter in the nation. I can promise you that this is a task I take very seriously and will do my best to make you proud.

Are you ready for 2016? Everything that I have read, heard and experienced is telling me that 2016 will be a great year to be in the remodeling industry and I believe Milwaukee NARI can help you make it even better than you could imagine. There are many programs and opportunities for you to take advantage of. Just to name a few, The Spring Home Improvement Show is coming up and will be one of the best shows ever. NARI is starting in January 2016, "NARI University" which will give you, the member, the educational opportunities you have been asking for. Our Work Force Development committee has been extremely busy spreading the word to attract our future work force into our industry.

As you can see it's an exciting time to be in this association and our main goal is to help you succeed. As the industry is always evolving so is NARI. We're looking to stay ahead of the curve to provide you with the latest trends and programs to keep you on the leading edge. So I ask if there is anything that this association can do for you please don't hesitate to call me at 414-856-2320 or email me at danc@oakcreekplumbing.com. I would love the opportunity to discuss your thoughts or ideas.

At Your Service,
Dan Callies MP, CR, UDCP
President Milwaukee NARI

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• The beauty of wood
• The durability of steel
• CFC-free insulated core

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"Come visit our showroom."

Cedar Mahogany Dark Oak Light Oak

Milwaukee NARI
11815 W. Dearbourn Avenue
Wauwatosa, WI 53226
Office Phone: (414) 771-4071
Website: www.milwaukeeenari.org
E-Mail: info@milwaukeeenari.org

President:	Dan Callies, MP, CR, UDCP – Oak Creek Plumbing Kitchens & Baths, Oak Creek
Vice President:	Josh Brown– Bliffert Lumber & Hardware Milwaukee
Treasurer:	Chris Egner, MCR, UDCP, CRPM, CCP - Four Seasons Sunrooms/Chris Egner Design-Build-Remodel
Secretary:	Interim Secretary
Chairman:	Greg Adamec – Milwaukee Millwork, Milwaukee

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Upcoming Milwaukee NARI Events

Please mark the following events on your calendar:

- January 15 Wisconsin Remodelers Awards Gala Intercontinental Milwaukee
 - January 19 After 5 Milwaukee NARI
 - February 11-14 Spring Home Improvement Show West Allis
 - February 16 After Show Relaxer
 - February 29 After 5 Johnny Mannhattans (Jim Wirtz's Woodworks, Inc.) Hubertus
 - March 15 Membership Event
 - March 29 After 5 The Tile Shop West Allis
 - April 26 After 5 The Cabinet Maker, LLC.
- For a complete list of activities and committee meetings, visit us online at <http://www.milwaukeeenari.org/Membership/Calendar-of-Events>

milwaukeeenari.org

The *website results* for October 2015, were:

Number of visits: **3,242**
Page Views: **12,505**

Have you selected a web plan to help maximize your membership?

Login today and update your profile or contact Michelle Brown for assistance, michelle@milwaukeeenari.org
414-771-4071

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can trust



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Milwaukee NARI Member Corner

**BUILDING HOMEOWNERS'
TRUST** *for more than 50 YEARS*

Welcome New Members

Milwaukee NARI Welcomes the Following
New Members to our Chapter

Adams Electric, Inc.
Terra-Firma Landsape
All Stone, Inc.
Wise Choice Contracting Services
Self Storage on Wheels, LLC
Gaidish Foundation Co.
Home reVisions, LLC
Valley Cabinet, Inc.
Walkowiak Electric, Inc.

After 5 Networking

Don't forget to join us for FREE networking opportunities at our monthly "After 5" networking events. See the list below for upcoming locations and dates. This is a FREE event for your entire staff. RSVP to the Milwaukee NARI office 414-771-4071 or via the online registration in the Chapter Connection e-newsletter.

January 19	Milwaukee NARI
February 29	Johnny Manhattans (Jim Wirtz's Woodworks, Inc.)
March 29	The Tile Shop, West Allis
April 26	The Cabinet Maker, LLC.

Recruitment Incentive Update

One member:

Oak Creek Plumbing

HAVE A REFERRAL?

LET US KNOW! 414-771-4071



YOUR *chapter* HIGHLIGHTS



Are you ready for the 54th Annual Spring Home Improvement Show?

Important Deadlines prior to the show:

Ad space in the Spring Show Pocket Guide
Deadline January 18

Required Exhibitor Badge
Deadline January 29

There is still space available! Please
return your complete application packet
to the Milwaukee NARI office.

If you are interested in sponsoring this
event, please contact Capture Marketing at
262.696.5177 or info@capturemarketingllc.com.

The West Coast Builders' Secret Just Went National



Advanced Window and Door Solutions

Sierra Pacific is the hottest window brand west of the Rockies. We are excited to introduce these high-quality yet economical windows to contractors in Southeast Wisconsin. Both clad and vinyl products are available to suit your project's needs.

Contact us for more information on the complete Sierra Pacific product line:
Phone: 462-6024/ Email: orders@advwindow.com - visit us at www.awads.biz



Milwaukee NARI FOUNDATION CORNER



2015 Holiday Party Recap

Thanks to all that attended the 2015 Holiday Party on Saturday, December 12, at the Hampton Inn & Suites Milwaukee West. The event raised funds to support scholarship and educational programs of the Foundation.

Terrific musical entertainment was provided by The NOYZ BOYZ & GYRLZ, featuring Keith Johnson of Solatube – Brighter Concepts on keyboards, and toys were collected for the Salvation Army of Milwaukee County toy drive.

Special acknowledgement to A. Fillinger, Inc. and ABC Supply for serving as sponsors, ABC Audio & Video and Kensington Liquor for helping to sponsor the raffles, and to the following companies for donating a silent auction item:

ABC Audio Video	Milwaukee NARI
ABC Supply	Milwaukee NARI
B&E General Contractors	Education/Certification Committee
Plaster Gallery	Milwaukee NARI Foundation
Callen Construction	ProSource Wholesale Floorcovering
Carpet Town	Proud Precision Painters
Clear Channel Outdoor	von Briesen & Roper
Creative Advertising Specialists	Western Building Products
Ferguson Enterprises	WHQG-FM 102.9
iHeart Radio	WJMR-FM 98.3
Crivello Carlson, s.c.	WKLH-FM 96.5
Milwaukee Journal Sentinel	Riene Wells & Dean Herriges
Milwaukee Millwork	

2015 Spirit of Volunteerism Award to Bingo Emmons

Bingo Emmons, CR, CRPM, owner of Creative Construction of Wisconsin, Inc. in Franklin, was the recipient of the Foundation’s Spirit of Volunteerism Award.

The award was created to recognize a person that embodies the following qualities:

- Donor of time and resources, plus demonstration of a strong commitment to community events that benefit the Milwaukee NARI Foundation and the industry

- Provider of training and education within the industry in general, and the Milwaukee NARI Foundation in particular
- Exhibitor of leadership, devotion, and dedication on behalf of the Milwaukee NARI Foundation and its partners
- Willingness to share professional experience and expertise with other Milwaukee NARI members
- Provider of assistance in the growth of the home improvement and remodeling industry

Tom Callen, Milwaukee NARI Foundation president, saluted Bingo for his involvement in the Foundation and the chapter. “A Milwaukee NARI member since 2008, Bingo has played an integral role in the Education and Certification Committee, as well as the planning of the annual Remodeler and Supplier Expo. He has also made numerous appearances on behalf of Milwaukee NARI at area technical colleges, and he has served as an association board member for the last two years.

“When it comes to the Milwaukee NARI Foundation, Bingo regularly volunteers at the Rummage Sale and Golf Outing, as well as participates in other fundraising events. I have had the pleasure to work closely with him on the Workforce Development Committee over the last year, as the association and Foundation are striving to get more people interested in a career in the home improvement and remodeling industry. Bingo is committed to making sure that the future of the industry remains bright.”

Congratulations Bingo!

Raffle at Home Improvement Show

In an effort to increase public awareness of the home improvement industry and to provide scholarships and financial aid to southeastern Wisconsin students, the Milwaukee NARI Foundation will conduct a raffle at the 2016 Home Improvement Show. The raffle prizes secured to date are as follows:

- \$1,000.00 gift certificate for a Carrier product and installation by 1st Choice Heating & Cooling
- Wooden Structure from Waukesha County Technical College
- Wood Entry Door and Installation from Milwaukee Millwork
- \$500 in Rummage Sale Cash and First on the Grounds at the May 6, Rummage Sale from the Milwaukee NARI Foundation

Other raffle prizes are being sought, with a minimum retail value of \$500. The prize could be a product or service that you offer, or a certificate for use at your location.

Participating companies will receive...

- Company name on signage in the Milwaukee NARI Information Center and throughout the exhibit hall promoting the raffle
- Company name mentioned in on-site Show announcements promoting the raffle
- Company name on www.milwaukee narifoundation.org promoting the raffle

Tickets are available to members, 10 for \$20, at the Milwaukee NARI office or at the Milwaukee NARI Information Center during the Home Improvement Show, but before 4:00 p.m. on Sunday, February 14.

At the show, tickets will be sold to attendees at one for \$5.00, three for \$10.00, and eight for \$20.00. Each prize will have a separate container from which the winning ticket will be selected, which will occur at 4:00 p.m. on Sunday, February 14. One need not be present to win.

Save Your Leftovers

The 11th annual Milwaukee NARI Foundation Rummage Sale will be held on Friday, May 6, at Milwaukee Millwork.

Association members are asked to collect and deliver materials such as countertops, windows, doors, siding, shingles, etc. that were unused on projects to the Milwaukee Millwork office, 11712 W. Dixon Street in Milwaukee. Please call Greg Adamec at Milwaukee Millwork, 414-774-8248, to schedule a delivery.

We look forward to your participation.



NARI CERTIFICATION SPRING STUDY GROUP

**Begins February 3
6:00 p.m.**

Contact **Michelle Brown**
414-771-4071
michelle@milwaukeeenari.org

Study Group Meets at:

Milwaukee NARI
11815 W. Dearbourn Ave.
Wauwatosa

Study Groups for CR, CRS, CRA,
CKBR, CLC will begin soon.
Save the date!

Certified Professional
NARI

Visit the address below - Become a NARI Certified Professional today!

milwaukeeenari.org/Membership/NARI-Certified-Professional

Contact **Michelle Brown 414-771-4071 michelle@milwaukeeenari.org**

Chimney Flue....Cracks & Voids

Question: At what point should a crack in a masonry chimney's clay flue liner be recommended for repair?

Answer: The standard of care for clay flue liners in chimneys is in the National Fire Protection Association 211 national standard. It states that when a flue is cracked or has voids and can no longer contain the byproducts of combustion (flue gases, heat, moisture, or creosote) it shall be repaired or replaced.

Sometimes the cracks and voids are obvious, indicating the flue can no longer perform its intended purpose of containing the byproducts of combustion and should be repaired. If a flue tile section is cracked through its vertical two-foot length, its considered to be compromised and should be repaired or replaced. The reason for this is that exhaust gas temperatures cause flue tiles to expand and a vertical crack that appears to be closed can open up to over one-half inch wide allowing the byproducts of combustion to be trapped outside of the flue and collect on the interior walls of the masonry chase. After repeated heating and cooling cycles, creosote and debris get lodged in the crack and the clay liner goes through what is referred to as a ratcheting effect causing the crack to get even wider. This creates a situation where the chase is attacked from the inside out by creosote, acidic condensate, and excessive heat.

The best way to determine the integrity of a flue is by internally scanning the flue with a closed circuit camera for cracks and voids. If the cracks are in the top six feet of the chimney, many times the old tiles can be broken out and replaced with new clay flue tiles. If the damage extends below six feet, the chimney should be relined using an appropriate listed metal liner or a listed cast in place relining system.

The integrity of a flue liner is very important and serves to conduct excessive heat and byproducts out of the chimney, protect the chimney chase, along with providing proper draft to the appliance connected to the flue.



Royal Chimney Service
Howard Rowell, CCS, CDET
NFI Certified - Wood, Gas, Pellet
HearthMaster

11815 W. Dearbourn Ave.
Wauwatosa, WI 53226
414-771-2282
howard@royalchimney.com
www.royalchimney.com

Consumers were asked...

Certified Professional
NARI

Local study groups
begin February 3

Go to MilwaukeeNARI.org and fill
out an application today.
Scholarships are available!

**If you knew that a contractor had staff
that was certified, would you choose
that company over another that didn't?**

82.35% Yes

5.88% No

11.76% Maybe

Become a NARI Certified Professional

All NARI Certifications require high standards of performance, professionalism and high ethical standards. Consumers view working with a NARI Certified Professional are a guarantee of excellence. Only experienced and dedicated industry professionals are able to earn the distinction of calling themselves a NARI Certified Professional.

A certification identifies you as a dedicated professional, acknowledges your personal achievements, improves your level of practice and highlights you as an industry leader.

NARI's certification is also a powerful marketing tool, providing clients with assurance that they're choosing expert professionals with not only years of experience and a commitment to ethical conduct, but also a dedication to ongoing training.

Consumers view certified individuals as:

**More knowledgeable, with up-to-date information on
the latest trends & technology in remodeling**

Better trained

More highly skilled

More professional

More reliable

More ethical

Quality-oriented with a sense of pride in his/her work

NARI *Certifications:*

MCR - Master Certified Remodeler

CR - Certified Remodeler

CRA - Certified Remodeler Associate

GCP - Green Certified Professional

CRS - Certified Remodeler Specialist

CKBR - Certified Kitchen & Bath Remodeler

UDCP - Universal Design Certified Professional

CRPM - Certified Remodeling Project Manager

CLC - Certified Lead Carpenter

Visit

www.milwaukeeenari.org/Membership/NARI-Certified-Professional

To become a NARI Certified Professional today!





WSSP-AM 1250/105.7

The Fan "Home Improvement Show"

Radio Program – Special In-Studio

GUEST OPENINGS

Milwaukee/NARI members have an opportunity to serve as an in-studio guest on the WSSP-AM 1250/105.7 The Fan "Home Improvement Show" radio program that airs live each Saturday morning at a new time, beginning November 7, from 8 a.m. – 9 a.m.

There are more than 2,000 listeners to each week's program, which is hosted by Mike McGivern and a Milwaukee/NARI board member serving as co-host. The Milwaukee/NARI co-host provides general information on the association and upcoming events and activities.

Each weekly program allows for another association member to serve as the special in-studio guest, with the focus of that week's program relating to the special guest's product or service expertise. The topics covered during the program and the questions asked deal directly with the special guests' business.

The cost for serving as the in-studio guest during the full hour of the program is only \$400. In addition, Milwaukee/NARI will promote the appearance on its Facebook page, and the company name and representative will be included in station promotional announcements during the week leading up to the Saturday program.

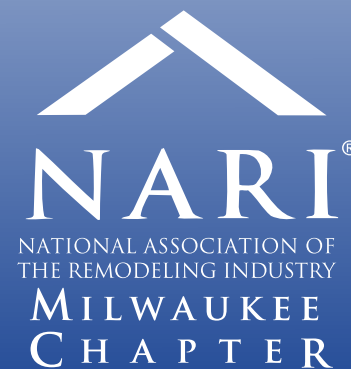
Please call or email Michelle Brown,
michelle@milwaukeeenari.org 414-771-4071
to be an in-studio guest or for more information.

MEMBER
PROMOTIONAL OPPORTUNITY...



2015/2016
WINTER/SPRING SESSION

Did you know consumers call the Milwaukee/NARI office on a weekly basis searching for *Certified Milwaukee/NARI Members*?



Stand out to consumers become STARS Certified

The STARS member training program is for everyone; general and single line contractors, designers, sales & marketing professionals, project managers, business owners, office and administrative personnel, LLC's, and more!

Complete all five (5) STARS Tracks and become a STARS company. You will also be recognized in the annual printed Member Directory and searchable by consumers at milwaukee-nari.org as STARS Certified.

1. Milwaukee/NARI 101- How to Maximize Your Membership & Build Your Business

1 NARI Certification Credit

8:30 - 9:30 a.m.

☐ Tuesday, December 1

☐ Tuesday, February 2

1:00 - 2:00 p.m.

☐ Tuesday, January 5

☐ Tuesday, March 1

TRACK 1 FREE TO ALL MEMBERS (register in advance)

☐ 2. Subcontractor and Supplier Management

1.5 DCQ/1.5 NARI Certification Credits

Thursday, January 7 - 9:30 to 11:00 a.m.

☐ 3. Communication Skills: Establishing Communication Standards & proactive information sharing with customers

1.5 NARI Certification Credits

Thursday, February 4 - 9:30 to 11:00 a.m.

☐ 4. Project Management

1.5 DCQ/1.5 NARI Certification Credits

Thursday, March 3 - 9:30 to 11:00 a.m.

☐ 5. Legal and Insurance

Sponsored by: von Briesen & Roper, s.c.

1.5 DCQ/1.5 NARI Certification Credits

Thursday, April 7 - 9:30 to 11:00 a.m.

You do not have to register the same person to all 5 tracks.

Name (s):

Company:

Address:

City:

Phone:

Form of Payment:

Expiration Date:

Return to: Milwaukee/NARI

11815 W. Dearborn Ave. Wauwatosa WI, 53226

Email: michelle@milwaukeeenari.org **Fax:** 414-771-4077

Track 1 is complimentary to all Milwaukee/NARI Members.

Tracks 2-5 are \$39 per track, register for all 5 today for \$100.

Total Due: \$

State:

Zip:

e-mail:

Check: ☐

Visa/Master Card #:

Code #:

Signature:

Submit

ON AIR

Get to know the



Luncheon
Tuesday, January 26
12:00 p.m.

**Want to know more about the
TOUR?**

RSVP to Jessica Hoya in the
Milwaukee NARI Office 414771-4071.

Milwaukee NARI Board of Directors announces the resignation of Bill Wandsnider as President for 2016.

Bill submitted his resignation to focus on his personal business at this time. Although unfortunate, his position is understandable and the Board of Directors thanks Bill for his time and years of service to Milwaukee NARI. The Board of Directors has nominated and approved the following changes to the Executive Committee. The new President for 2016 is Dan Calles; Vice President, Josh Brown; and Treasurer, Chris Egner. The Secretary position is currently vacant and will be fulfilled for a one year term with a candidate interesting in serving, but not continuing in the role or other officer positions in 2017.

Advertise in this newsletter!

NARI News - Looking to reach consumers? *NARI News* is a consumer newsletter that is printed and distributed three times per year and reaches more than 3,800 homes on the Milwaukee NARI Fan Club list. This list consists of individuals who have requested materials from the Milwaukee NARI office, attended events such as the Fall or Spring Shows or the TOUR of Remodeled Homes, or attended a consumer seminar at our Wauwatosa office. After distribution, each newsletter is posted as a PDF on the Milwaukee NARI Website.

Ad Specifications - Ads should be submitted as high resolution electronic PDFs and will be printed in black & white. Quarter page ad size is 3.375" x 4.625". **COST** - \$275 per issue.

Monthly Member Newsletter - Looking to reach contractors? This member newsletter is printed monthly and distributed to more than 700 member companies. What a great way to reach remodeling business owners and decision makers with information about your industry-specific products or services! After distribution, each newsletter is also posted as a PDF on the Milwaukee NARI Website, and a copy of the newsletter is linked to by the weekly Chapter Connection eNews bulletin.

Ad Specifications - Ads should be submitted as high resolution electronic PDFs.

Fullcolor	\$275 Full Page (8"x10")	Greyscale	\$175 Full Page (8"x10")
	\$150 Half Page (8"x5")		\$90 Half Page (8"x5")
	\$75 Quarter Page (4"x5")		\$60 Quarter Page (4"x5")

The Chapter Connection - This weekly eNews Bulletin is distributed to more than 700 member companies. Bulletins are distributed weekly and include important tidbits of information such as dates/deadlines, contractor seminar info, Show info, Foundation updates, committee meeting dates/times, member recruitment updates, and more!

Ad Specifications - Please contact the Milwaukee NARI office for details on formatting your ad materials. **COST** - \$15 per Week -OR- \$50 for Five Weeks.

Questions or Want to Reserve Upcoming Ad Space?

Please contact Michelle Brown, Education & Creative Coordinator, at the Milwaukee NARI office, (414) 771-4071 or michelle@milwaukeevari.org.

YOUR TRASH IS OUR TREASURE

11th Annual MILWAUKEE/NARI FOUNDATION HOME IMPROVEMENT RUMMAGE SALE

FRIDAY, MAY 7, 2016 – 8:00 A.M. – 4:00 P.M.

Presented By: Milwaukee Millwork

**INSTEAD OF STORING UNNEEDED MATERIALS OR FILLING DUMPSTERS AND
LANDFILLS, DONATE YOUR LEFTOVERS, MIS-ORDERS, AND GENTLY-USED ITEMS...**

- Appliances
- Awnings
- Cabinets
- Ceiling Tile
- Lumber
- Decking Materials
- Trim - Interior & Exterior
- Ceramic/Porcelain Tile
- Windows
- Doors - Entry, Storm, Patio
- Furniture
- Lighting Fixtures
- Gas Fireplaces
- Sinks
- Insulation
- Vent Covers
- Plumbing Fixtures & Supplies
- Roof Shingles
- Landscaping/Hardscaping Materials
- Cabinet Hardware

Starting December 1, merchandise can be delivered to Milwaukee Millwork, 11712 W. Dixon Street in Milwaukee. Call Greg Adamec, Milwaukee Millwork general manager, at 414-774-8248 to schedule a delivery.

DROP OFF ONE ITEM OR A TRUCKLOAD!

You will be issued a receipt for your donation.

Proceeds from the Rummage Sale will provide financial assistance to students at area trade and technical schools enrolled in programs that will service our industry. In addition to scholarship programs, the funds will be used to purchase tools and equipment for students and educate people on the opportunities available within the industry.



Need more information?
Call the Milwaukee NARI Office
at 414-771-4071

**MILWAUKEE/NARI
FOUNDATION, INC.**

Register for the 2016 Milwaukee NARI University

Milwaukee NARI University has been strategically developed by the Program and Education/Certification Committee's at Milwaukee NARI to give you, the member, the educational opportunities you have been asking for.



January

- ☐ 1/14 - Lead Generation Through Social Media, networking, and referrals
Instructor: Darren Fisher Consulting
- ☐ 1/28 - Training for Field: Representing Your Company and Delivering 5 Star Customer Service
Panel Discussion

February

- ☐ 2/11 - Financial Planning for Your Business
Instructor: Cathedral Consulting Group
- ☐ 2/25 - OSHA Training Job Site Safety

March

- ☐ 3/10 - Sales Training
Instructor: Darren Fisher Consulting
- ☐ 3/24 - Finding & Keeping the Right Employees

April

- ☐ 4/14 - HR For Small Business
Instructor: Brillo Home Improvements
- ☐ 4/21 - Creating a Training Schedule for the Field
Instructor: Creative Construction of Wisconsin, Inc.

All courses are from 8:15 - 9:15 a.m.
Milwaukee NARI Office
11815 W. Dearbourn Ave.
Wauwatosa

May

- ☐ 5/12 - Leveraging Technology
Instructor: Darren Fisher Consulting
- ☐ 5/26 - Building Codes
Instructor: Local City Building Inspectors

June

- ☐ 6/9 - Planning for the Busy Season
Instructor: Cathedral Consulting Group
- ☐ 6/23 - How to Solve a Bottleneck in Production

July & August - No Sessions

September

- ☐ 9/8 - Sales Process
Instructor: Darren Fisher Consulting
- ☐ 9/22 - Lien Wavers
Instructor: Advantage Lien Protection, LLC

October

- ☐ 10/13 - Strategic Plan & Budgeting
Instructor: Cathedral Consulting Group
- ☐ 10/27 - New Interior Products

November No Sessions, Remodeler & Supplier Expo

December

- ☐ 12/8 - Planning for Cash Flow Needs
- ☐ 12/15 - Market Your NARI Certification/what it means to Be a NARI Certified Professional

Name (s):

Company:

Address: Total Due: \$ [Sign up for all courses for \\$100 per person or \\$10 per class.](#)

City: State: Zip:

Phone: e-mail:

Form of Payment: Check: ☐ Visa/Master Card #:

Expiration Date: Code #: Signature:

Return to: Milwaukee NARI 11815 W. Dearbourn Ave. Wauwatosa WI, 53226 Email: jessica@milwaukee-nari.org Fax: 414-771-4077

TOOLS THAT SET YOU APART FROM THE COMPETITION



Access the Kohler Remodeler Toolbox

Get exclusive access to the virtual toolbox with resources that will help you with your next kitchen or bathroom project. You'll be able to stay connected, get informed and have access to customizable specification tools at your convenience.

GET INSTANT ACCESS TO DEDICATED TOOLS:

1

THE KOHLER REMODELER FORUM

Access industry information and exclusive Kohler news, and engage with industry peers to share best practices and discuss current topics.



2

EXCLUSIVE CONTENT AND SUPPORT

Be the first to receive new product alerts, installation information and product promotions delivered directly to your inbox.

3

CUSTOM SPECIFICATION TOOLS

Build and print customizable brochures and sell sheets that you can use for your next project.

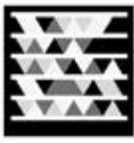


Visit **KOHLER.com/Remodeler** to register

Milwaukee NARI

11815 West Dearbourn Avenue
Wauwatosa, WI 53226
(414) 771-4071 • Fax: (414) 771-4077

Newsletter
First Class Mail



January 2016

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5 1:00 p.m. NARI 101 (STARS 1)	6 9:00 a.m. TOUR Cmte 10:00 a.m. Spring Show Committee 12:00 p.m. Program Cmte	7 8:15 a.m. Foundation Board 9:30 a.m. STARS Track 2	8	9
10	11	12 9:30 a.m. Executive Board 11:30 a.m. Board of Directors	13	14 8:15 a.m. Milwaukee NARI U	15	16
17	18	19 5:30 After 5	20 8:30 a.m. Workforce Development Committee 11:00 a.m. Showcase Committee	21 9:00 a.m. Marketing Committee	22	23
24	25	26 12:00 p.m. Get to know the TOUR luncheon	27	28 8:15 a.m. Milwaukee NARI U 6:00 p.m. Young Professionals	29	30/31