

Victoria Real Estate Board MLS® System

Buyers' Origins (All Buyers): January 1, 2013 - December 31, 2013
as at July 4, 2014

| Canada | Results for 2013 | | Results for 2012 (for comparison) | |
|------------------------------|---------------------|---------|-----------------------------------|---------|
| BC | | | | |
| Greater Victoria | 4,392 | 74.92% | 4,475 | 77.02% |
| Malahat & Area | 57 | 0.97% | 45 | 0.77% |
| Southern Gulf Islands | 115 | 1.96% | 123 | 2.12% |
| North Island | 216 | 3.68% | 190 | 3.27% |
| Lower Mainland | 316 | 5.39% | 322 | 5.54% |
| Elsewhere | <u>103</u> | 1.76% | <u>87</u> | 1.50% |
| Total BC | 5,199 | 88.69% | 5,242 | 90.22% |
| AB | 303 | 5.17% | 239 | 4.11% |
| SK | 41 | 0.70% | 28 | 0.48% |
| MB | 23 | 0.39% | 22 | 0.38% |
| ON/QC | 161 | 2.75% | 187 | 3.22% |
| Atlantic | 27 | 0.46% | 29 | 0.50% |
| Canadian North | <u>12</u> | 0.20% | <u>11</u> | 0.19% |
| Total Canada | 5,766 | 98.36% | 5,758 | 99.10% |
| Outside Canada | | | | |
| USA | 48 | 0.82% | 20 | 0.34% |
| Europe | 19 | 0.32% | 18 | 0.31% |
| Asia | 22 | 0.38% | 11 | 0.19% |
| Other | <u>7</u> | 0.12% | <u>3</u> | 0.05% |
| Total Outside Canada | <u>96</u> | 1.64% | <u>52</u> | 0.90% |
| Grand Total | <u><u>5,862</u></u> | 100.00% | <u><u>5,810</u></u> | 100.00% |

Victoria Real Estate Board MLS® System

Buyers' Origins (Out-of-Town Buyers): January 1, 2013 - December 31, 2013
as at July 4, 2014

| Canada | Results for 2013 | | Results for 2012 (for comparison) | |
|-----------------------------|---------------------|---------|-----------------------------------|---------|
| BC | | | | |
| Malahat & Area | 57 | 3.88% | 45 | 3.37% |
| Southern Gulf Islands | 115 | 7.82% | 123 | 9.21% |
| North Island | 216 | 14.69% | 190 | 14.23% |
| Lower Mainland | 316 | 21.50% | 322 | 24.12% |
| Elsewhere | <u>103</u> | 7.01% | <u>87</u> | 6.52% |
| Total BC | 807 | 54.90% | 767 | 57.45% |
| AB | 303 | 20.61% | 239 | 17.90% |
| SK | 41 | 2.79% | 28 | 2.10% |
| MB | 23 | 1.56% | 22 | 1.65% |
| ON/QC | 161 | 10.95% | 187 | 14.01% |
| Atlantic | 27 | 1.84% | 29 | 2.17% |
| Canadian North | <u>12</u> | 0.82% | <u>11</u> | 0.82% |
| Total Canada | 1,374 | 93.47% | 1,283 | 96.10% |
| Outside Canada | | | | |
| USA | 48 | 3.27% | 20 | 1.50% |
| Europe | 19 | 1.29% | 18 | 1.35% |
| Asia | 22 | 1.50% | 11 | 0.82% |
| Other | <u>7</u> | 0.48% | <u>3</u> | 0.22% |
| Total Outside Canada | <u>96</u> | 6.53% | <u>52</u> | 3.90% |
| Grand Total | <u><u>1,470</u></u> | 100.00% | <u><u>1,335</u></u> | 100.00% |