



**Peter M. Brown**

*Managing Member, PMB Financial Services LLC*

Peter is a Senior Consultant/Advisor in Commercial Lending Operations. He brings 40 years of experience within the Banking and Financial Services arena. His leadership and communication skills over the years have allowed clients to properly articulate their business requirements to IT groups or vendors in order to bring projects to a successful outcome. Prior to becoming an independent consultant Peter spent 15 years with United Jersey Bank/ Summit Bank (Now Bank of America) as an AVP/Manager of the Commercial Mortgage Operations Department. The department did not exist until 1991 when Peter built the staff and operations to best service the Commercial Construction & Mortgage product. He was the driving force behind converting and maintaining the product on the state of the art system CLCS that also serviced construction loans.

During Peter's career he has been retained by such banks as Bank of America, Huntington Bank, Citibank, IDB, Flagstar, Zions Bank and Fusion Apps an e-commerce firm. Peter specializes in system conversions, strategic planning for upgrades to existing platforms and advising on legacy system alternative solutions. His knowledge includes various leading commercial lending and core banking applications such as AFS, LIQ, CLCS, FIS, Jack Henry, Shaw and Fiserv. Currently, Peter is in the process of exploring new business development within the Data Management space in addition to system integration and lending application conversions.

Peter is an active member of the MBA of NY and dedicates his experience in various activities and committees including the mentoring program, web-site development and the 1<sup>st</sup> Annual MBA of New York Conference. He also is a member of The Do Good House Charitable Organization in Totowa New Jersey which raises funds to support scholarships for college.